



Serving
GOVERNMENT,
serving
CANADIANS.



Courtney Munro
Sales Supervisor Ontario Region, GCSurplus
Specialized Services Sector
Receiver General and Pensions Branch

February 2019



Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada

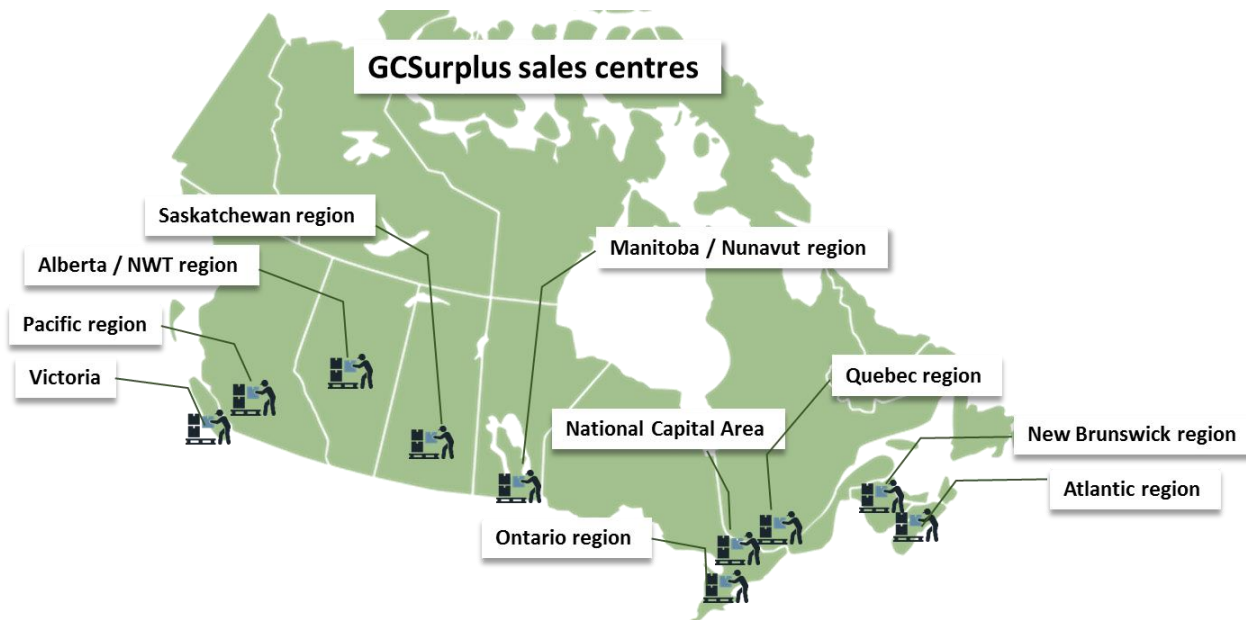
GCSurplus – Who We Are

- GCSurplus is responsible for managing the sale and divestment of surplus moveable assets for over **100 Federal Departments** and Agencies, and numerous Provincial Institutions.
- GCSurplus also provides **economic opportunities** to a **broad base of Canadians** including citizens, businesses, other levels of government, and the not-for-profit and charitable sectors.
- GCSurplus sells over **25,000 assets annually**.
- In 2017/18, GCSurplus sold **\$61 Million** in assets and returned \$51.4 Million back to client departments.



GCSurplus – Where We Are

- The GCSurplus.ca website records approximately **95,000 visits** (Internet hits) per week, with over **45,000 registered** active user accounts.
- Ten (10) offices and nine (**9**) **warehouses** located across the country to support our clients. Visit our website for warehouse locations. GCSurplus warehouses are staging areas for surplus and forfeited goods waiting to be sold to Canadians.



GCSurplus – Value to Canadians

We Provide:

- ✓ Broad access to all Canadians
- ✓ Free registration / no additional buyer fees
- ✓ Bilingual advertisements and services
- ✓ Accessibility to the visually impaired
- ✓ Fair and transparent award process
- ✓ In person viewing of assets before bidding
- ✓ Wide range of payment options
- ✓ A variety of shipping options
- ✓ Service priorities go beyond the profit



GCSurplus – Value to Government

We Provide:

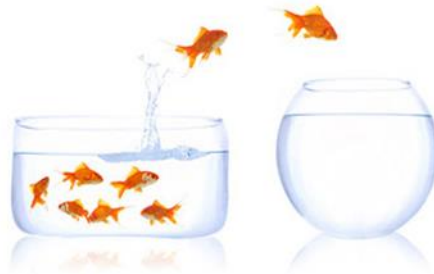
- ✓ Competitive bidding process and diverse range of buyers which maximize sale prices
- ✓ Promotional and marketing strategies
- ✓ Interaction with buyers and issues resolution
- ✓ Negotiated conditions of sale and legal counsel
- ✓ Risk mitigation through quality assurance
- ✓ Economy of scale and auditable record keeping
- ✓ High quality service





How does it work?

- A web-based service that enables Federal Government Materiel Managers to advertise (post) surplus moveable assets for transfer between departments.
- Enables all federal employees to view government assets available for transfer.
- A surplus asset divestment option that significantly reduces acquisition costs and offers best value to the Crown and Canadians.





Français Home Contact Us Help Search Canada.ca

- General
- Home
- Sales Requests
 - Regular
 - Vehicle
- GCTransfer
 - Request Transfer
- Reports
 - Report Centre
- System
 - My Profile
 - Address Book
 - Contact List
 - Message Centre
 - Logout [Munro, Courtney]
- Terms & Conditions
- Proactive Disclosure
- GCSci Help
 - FAQ
 - Guides

Home

Unsubmitted	GCTransfer	Submitted	Amendments	Scrapped	Live	Closed	Sold	All
Show <input type="text" value="15"/> entries Search: <input type="text"/>								
Asset	SR #	Sale Acct.	Assigned	Closing	Sale Amt.	Action		
Suzuki GD-DA52V Van	8TO012019	R8TO0012570	1	2019-01-25	\$625.59			
Daihatsu GF-S2206-SHVF Van	8TO012020	R8TO0012570	1	2019-01-25	\$625.58			
Suzuki GF-DA52W Van	8TO012017	R8TO0012570	1	2019-01-25	\$625.59			
Daihatsu Hijet Flatbed Truck	8TO012018	R8TO0012570	1	2019-01-25	\$625.59			
Costume Earrings	8TO011966	R8TO0012552	4	2019-01-25	\$17.00			
Dolphin Pendant Necklace	8TO011970	R8TO0012544	2	2019-01-25	\$16.66			
Rings	8TO011969	R8TO0012543	5	2019-01-25	\$100.00			
3-Piece Cannister Set	8TO011976	R8TO0012559	1	2019-01-25	\$21.50			
Necklace with Locket	8TO011967	R8TO0012553	1	2019-01-24	\$15.00			
Casper Bed Frame	8TO011735	R8TO0012536	1	2019-01-23	\$45.98			
Jewelry Set	8TO011946	R8TO0012516	1	2019-01-22	\$17.91			
Bracelets	8TO011947	R8TO0012515	2	2019-01-22	\$13.00			
Ring and Cufflinks	8TO011945	R8TO0012514	1	2019-01-22	\$30.55			
Assorted Craft Items	8TO011934	R8TO0012508	1	2019-01-22	\$21.35			
White Cotton Gloves	8TO011935	R8TO0012506	12	2019-01-22	\$72.88			
Showing 1 to 15 of 220 entries ◀ ▶								

GCSurplus – What Else do We Do?

- **GCMil** – Supports the sale of surplus controlled goods and sensitive assets through a restricted website.
- **PaperSave** – A joint paper recycling program that supports greening and socio-economic initiatives.
- **Battery Recycle** – Call2Recycle, the national environmentally friendly battery recycling program that reduces batteries in landfills.
- **Eshred** – An off set solution provided to departments for end of life disposal or IT components not accepted under the e-waste program.
- **Negotiated Sales** Are used only in special circumstances and for items that should not be listed to the public for security reasons. For example: Armoured trucks, specialized vehicles used by police and firefighters for training purposes.
- **Recycling Contracts** *(over 150 existing contracts)*
Ferrous and non ferrous metals, woods, plastics, car batteries, animal grease, oils, textiles, tires, and hazardous materials.

Emergency Surveys

Look for articles awaiting to be posted that could be of help in any emergency situation: Blankets, water pumps, generators, textiles, etc.



Examples of Large Sales



GCSurplus - Where Are We Going?

Increase Accessibility

Making our services available to a broader range of Canadians.

(Accessibility to sales centers, lot size, freight services, hours of operation)

Modernizing IT Systems

The IT system renewal will facilitate the move to a real-time bidding platform and improve national inventory reporting.

Expand Services to Other Federal Organizations

Offer disposal services to Crown corporations and non-mandated federal departments through value proposition (sales price data, accessibility, bilingualism, increasing reach to remote areas, etc).

Encourage Reuse

Working on allowing market value transfers between departments.

Broker Donations

Lower cost or increase benefits to Canadians through a potential new donations program that contributes to the Government of Canada's social and environmental goals and commitments.



GCSurplus - Questions?

Courtney Munro

416-952-2354

courtney.munro@pwgsc.gc.ca

Headquarters Helpline: 1-844-991-1385

Public Website: www.GCSurplus.ca

Headquarters General Inbox:

GCSurplus@pwgsc-tpsgc.gc.ca

Internal Client Website:

<https://www.gcsurplus.ca/ic-ci>

