



Serving  
**GOVERNMENT,**  
serving  
**CANADIANS.**

Au service du  
**GOUVERNEMENT,**  
au service des  
**CANADIENS.**

# Electronic Procurement Solution

**#BetterBuying**

Improving Federal Procurement for Suppliers, Government and Canadians

EPS Overview, CIPMM

June 6, 2019



Public Services and  
Procurement Canada

Services publics et  
Approvisionnement Canada

Canada



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Procurement Business Modernization  
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# EPS Overview

## EPS Overview objectives



**Build awareness**



**Foster engagement**



**Promote readiness**

### What you can expect to hear about and see this morning:

- EPS Project overview
- LIVE demonstration of EPS prototype, followed by a Q&A period
- EPS Project highlights, followed by a Q&A period

# Project Overview

## Government of Canada Context

- The Government of Canada (GC) purchases on average \$22 billion in goods and services each year to help deliver programs and services to Canadians.
- Together, Public Services and Procurement Canada (PSPC) and Shared Services Canada (SSC) account for more than 80% of the value of these purchases, which range from office supplies, to vaccines, to military equipment, and so much more.

## PSPC Mandate

- PSPC has the mandate to modernize GC procurement practices to ensure they are more accessible, less administratively burdensome, while also deploying modern comptrollership, encouraging greater competition, and including practices that support our economic policy goals, including innovation, as well as green and social procurement.
- Under this mandate and Budget 2018's commitment to simpler and better procurement, PSPC has launched a project to deploy a modern, cloud-based Electronic procurement solution (EPS) – moving federal procurement online and changing the way government and suppliers interact to buy and sell goods and services.



**July 4, 2018:** PSPC awarded a contract to Infosys Public Services Inc. (IPS) to develop, implement and manage the Electronic procurement solution (EPS) and work to modernize and digitize the procurement processes.

## **EPS will include the delivery of:**

- A cloud-based commercial Software as a Service (SaaS)
- Common business processes and products scalable across the GC
- A service desk providing phone, email and live chat support services
- A new Government Electronic Tendering Service (GETS)

# Phased Implementation

## Phase 1

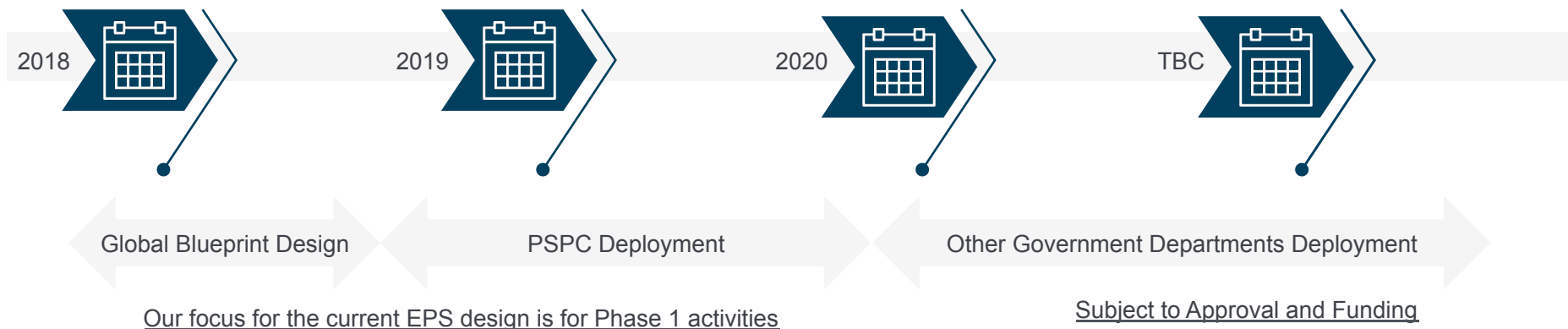
### Global Template & Initial Deployment

- EPS will be implemented in an iterative fashion within Public Services & Procurement Canada (PSPC), and will set a baseline for a broader Government-wide implementation.
- It is expected to be fully operational in 2020.

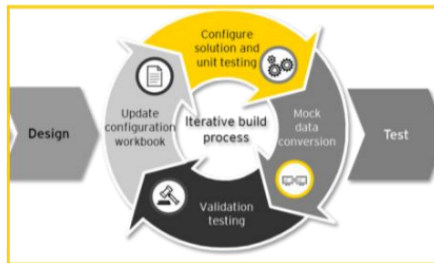
## Phase 2

### Localisation & Broader Deployment

- Pending Treasury Board Secretariat approvals, Phase 2 will see the solution extended to other government departments.



# Delivering in an Agile Manner

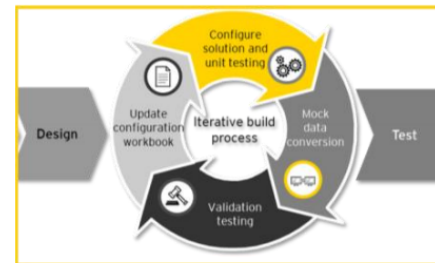
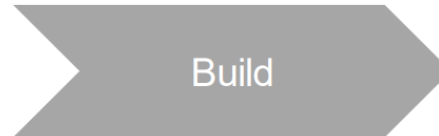


## End of Detailed Design

- 70-75% functional and process design documented
- Stakeholders have seen demos of key business functionality/ scenarios
- Core functionality configurations documented
- Key design decisions made, aligned and documented with some to be refined further during milestone build out

## Key Focus

- Discuss and document L5 process/ functionality
- Adopt SW leading practices; build in must-haves (policies)

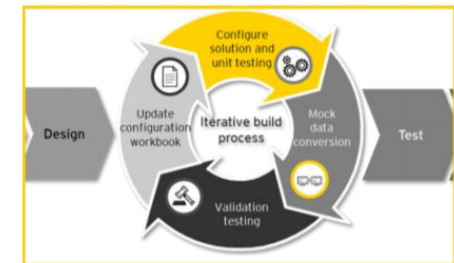
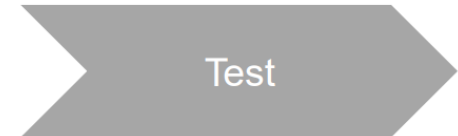


## During Design Validation/Build

- Iteratively complete 90-95% design
- Solution confirmations (up to two) completed to gain stakeholder alignment
- Users starting to see solution in action
- Scope is firm

## Key Focus

- Use the configured solution to 'firm up' the solution design
- Revisiting the design decision is strictly the exception



## During Final Testing (UAT)

- 95-99% complete
- System configured and tested
- End-to-end process tested through UAT business scenarios
- Scope is firm
- Small adjustments made
- Other "nice to have" features logged as enhancement requests or deferred to next release

## Key Focus

- As close to final as possible
- Test and plan for/expect UAT success

# EPS Design Outcomes

16

**Government Organizations**

involved in the design to co-develop the GC-wide blueprint for modernized procurement

77

**Workshop Sessions**

held across the Design Phase

55%

**Process Steps Eliminated**

across the end-to-end procurement process

1,849

**Configuration Decisions**

made to establish a baseline EPS configuration

60+

**Legacy Systems**

identified for decommissioning

~95%

**Digital Enablement**

of processes (up from 10%)

**TBS Partnership** and collaboration throughout to ensure the design supports enablement of Phase II.



# Key Successes



## Design Is Done

(03/2019)

New GC procurement process co-designed with 16 departments. To be implemented in PSPC first.



## System Configured

(03/2019)

Live, configured test environment up and running.



## Testing Has Started

(04/2019)

System testing underway, user testing to start soon



## No Policy Changes

Designed without need to change legislation or policy



## No Customization

Design did not require system customization



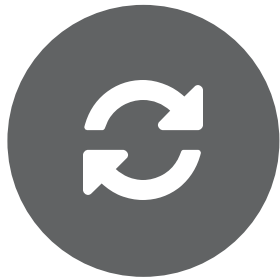
## Demo is Available

We have taken our solution on the road



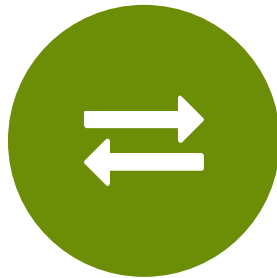
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# Current Focus



## Validating, Testing & Iterating

Continuously refining the design with users



## Integrating

Building integration to financial and ICAM systems



## Engaging

Engaging with buyers and suppliers



## Getting Ready To Launch

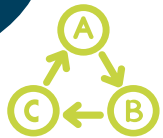
Preparing for go-live in Fall 2019 (soft launch)

# Solution Demo



# Change Management Strategy

Six levers for effective organizational change management are embedded in the EPS Change Management Strategy and Plan:

**01****Leadership**

Leaders are aligned, engaged, and understand their accountability to sponsor change

**02****Stakeholder Management**

Stakeholders are engaged through targeted and deliberate change activities

**03****Communications & Engagement**

Two-way communication and effective messages tailored to the needs of each stakeholder group

**04****Training & Performance Support**

Stakeholders possess the knowledge, training, and tools to enable success in the future

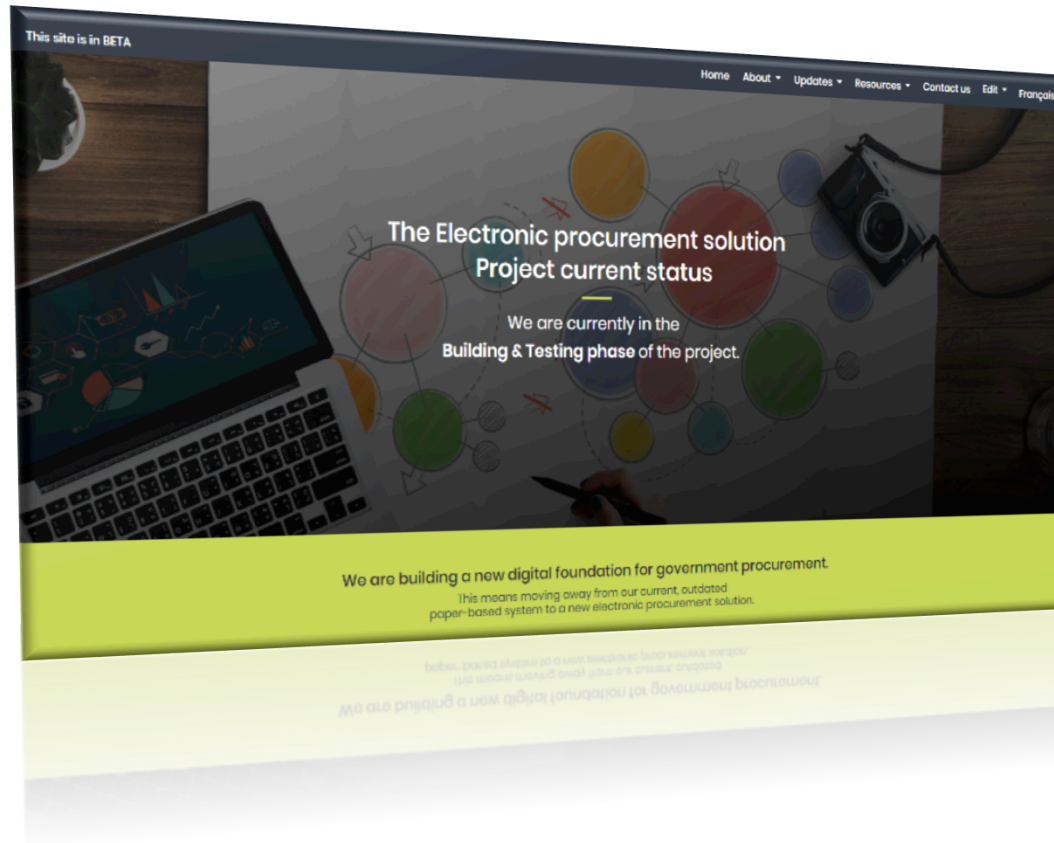
**05****Organizational Alignment**

Process, governance, structure, and culture align with the future state

**06****Measures & Evaluations**

Measures to evaluate progress and effectiveness of change initiatives

# Take a look at our new GCpedia page



[http://www.gcpedia.gc.ca/wiki/Electronic\\_procurement\\_solution?lang=en](http://www.gcpedia.gc.ca/wiki/Electronic_procurement_solution?lang=en)



# Stay In the Know

EPS is not only about modernizing procurement, but also about fundamentally providing better service to our clients.

To enable the EPS implementation, PSPC is committed to working with you to support your awareness of the project through a variety of phased and targeted communications, training and change management activities.



**Send us an email!**

**EPS Organizational Change Management (OCM)**

**TPSGC.PASAEGLCO-APEPSOCM.PWGSC@tpsgc-pwgsc.gc.ca**



**Follow the journey!**

**Electronic procurement solution on GCpedia**

**[http://www.gcpedia.gc.ca/wiki/Electronic\\_procurement\\_solution?lang=en](http://www.gcpedia.gc.ca/wiki/Electronic_procurement_solution?lang=en)**



In the short term, nothing will change for OGDs, but PSPC is about to go through its biggest transformation to procurement in 25 years.

Pardon while we renovate.

## Questions & Comments

