



# Procuring for the Border Service Officer Program at CBSA

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## OBJECTIVE

- Canada Border Services College
  - Followed by a short video
- Types of Contracting/ Procurement
- CBSA's Client Service Delivery Model
- Procurement Planning
- Importance of Early Collaboration with Stakeholder
- Complexities in procuring dogs
- CBSA Detector Dog Training Program
- Special Guest





Canada Border  
Services Agency

Agence des services  
frontaliers du Canada

Canada

# Welcome

to the CBSA College

The Canada Border Services Agency (CBSA) College is the CBSA national training institution that comprises of a Main Campus located in Rigaud, Québec and Satellite Campuses positioned strategically in key locations across Canada. The CBSA College is a dynamic, inclusive, interconnected and interdependent system of campuses that also includes Centres of Expertise.







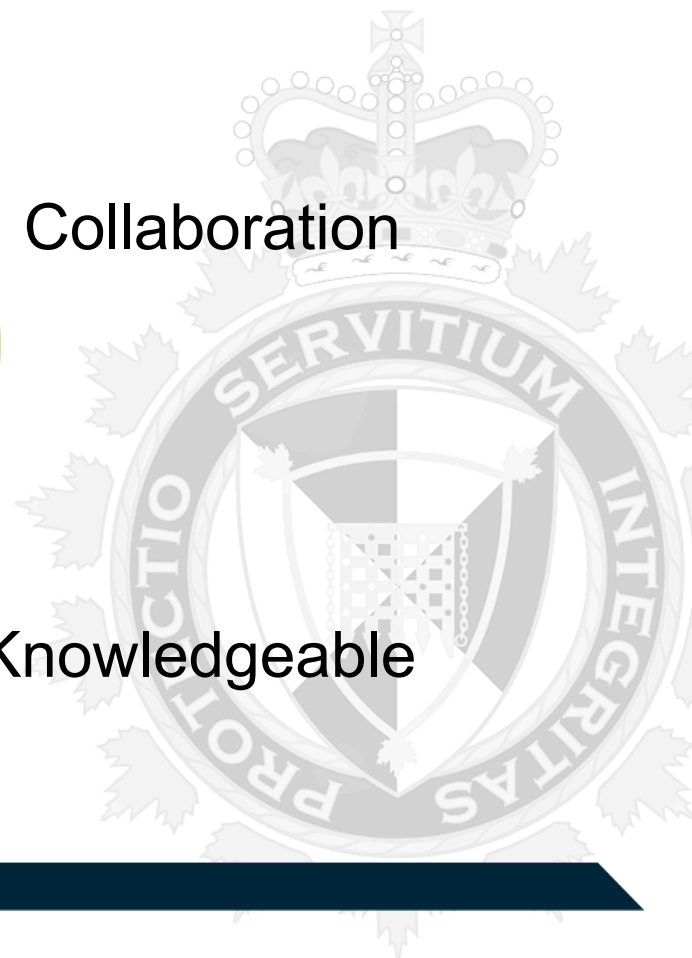
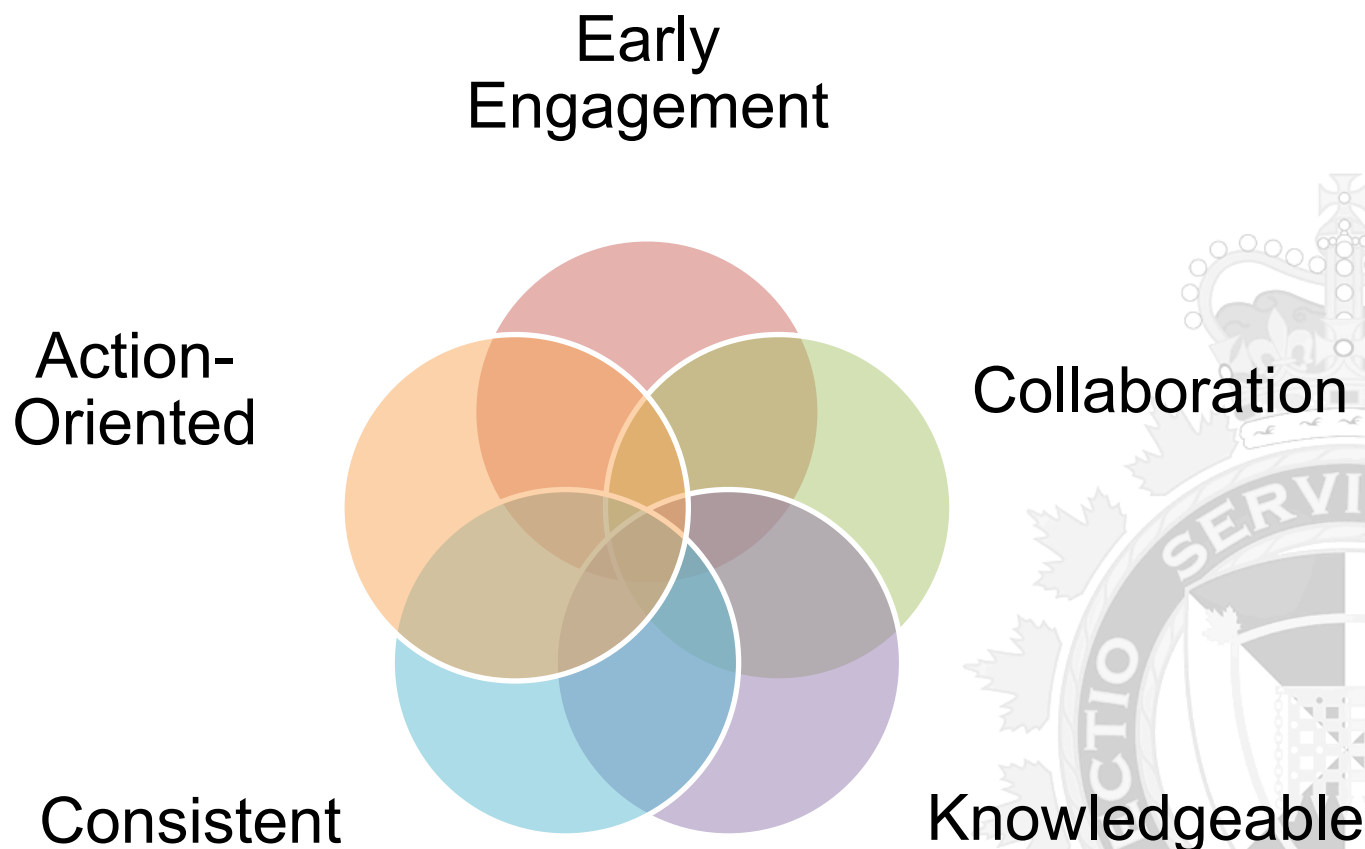
# TYPES OF CONTRACTING / PROCUREMENTS

- Uniforms, Body Soft Armour
- Actors/Stunt people - defence tactics
- Purchase of dogs and Dog food
- Professional Services for the dog Kennel
- Receptionist
- Shuttle contract for recruits
- Cafeteria food services
- Professional Services (i.e. First Aid Training; Sports & Recreation Services, Language Training, Housekeeping Services)





# CLIENT SERVICE DELIVERY MODEL





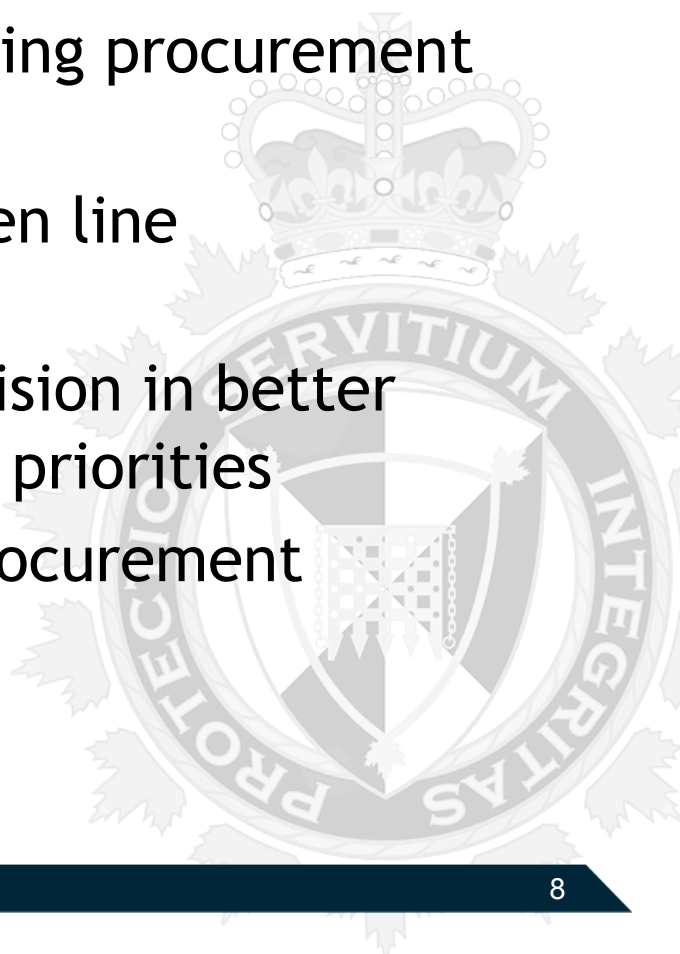
# PROCUREMENT PLANNING

- Procurement planning for FY19-20 activities have been initiated for the first time with the Agency.
- The plans submitted will be reviewed and adjusted as required. Quarterly meetings will take place to review procurement planning and procurement results with key stakeholders to improve early engagement and collaboration.
- This will allow SPD to better respond and meet Agency priorities and to strengthen the financial management and prioritization of business requirements.



# IMPORTANCE OF EARLY COLLABORATION WITH STAKEHOLDER

- Bi-weekly teleconference with stakeholder to discuss priorities and provide status on ongoing procurement activities
  - Creates valuable relationship (open line communication)
- Assist the Strategic Procurement Division in better planning our resources for upcoming priorities
- Relays proper expectations of the procurement processes to the client.





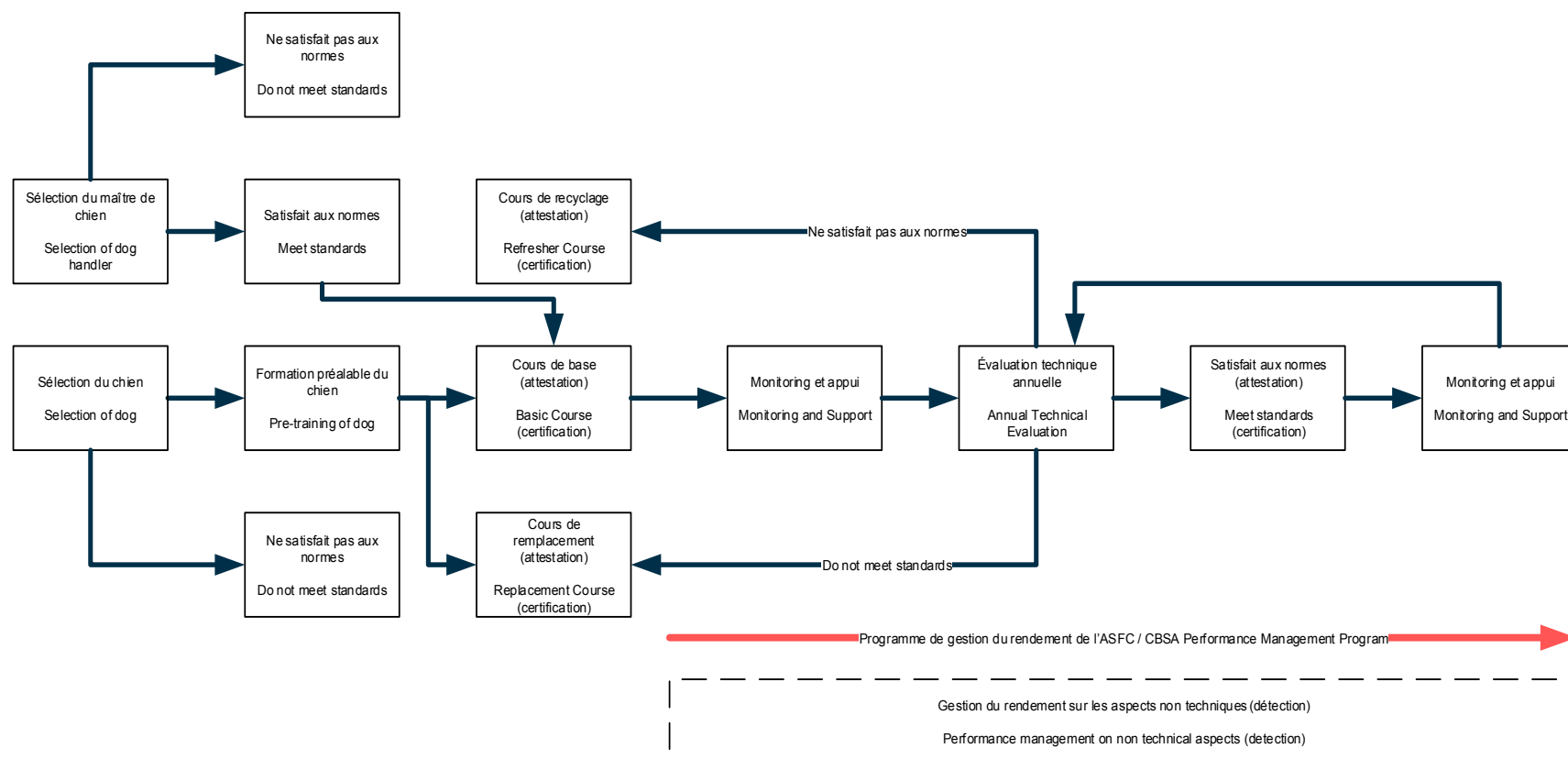


# COMPLEXITIES WITH PROCURING DOGS

- Challenges with procuring dogs for the Detective Dog Program.
  - Compared to the RCMP and DND, the CBSA does not procure purebred German Shepherd. The Agency's mission is not to install fear amongst travellers as a result we tend to select common dog breeds such as Labrador, Cocker Spaniels.
  - 90 days trial period
  - Goods Delegations of \$25,000
- Current shortage of readily available dog in the United States



# CBSA DETECTOR DOG TRAINING PROGRAM PROCESS





# SHINING STARS!



Please welcome our  
Special guests!



# QUESTIONS

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**Thank you**