

MESSAGE FROM THE CIPMM PRESIDENT



Dear Procurement and Materiel Management communities,

On behalf of the Canadian Institute for Procurement and Materiel Management, I am pleased to welcome you to our fourth Workshop outside the national capital region since we launched a new program of Regional Workshops. It demonstrates our commitment to invest and strengthen a community that has not been well served during years of financial restraint. We hope that this

Workshop will be one of many professional development opportunities available across Canada.

We have an outstanding program for the day, touching the diverse yet fascinating subjects that are shaping our profession such as social procurement, small businesses, innovation, asset management and procurement modernization. However, this is not a classroom... Our objective is to give you an opportunity to engage with colleagues and many of the leaders of our community.

We hope that this event will help improve your professional networks, generate new insights and inspire you in your career.

Looking forward to meeting everyone!

Vincent Robitaille

CIPMM President



MESSAGE FROM THE REGIONAL WORKSHOP CHAIR



Welcome to the Canadian Institute for Procurement and Materiel Management's Regional Workshop in Montreal. I want to thank you for choosing to join us today as we learn about some of the new advancements in the procurement and materiel management world.

It has been a lot of fun putting together a program for your day and I hope it will provide you with an opportunity to hear from some subject matter experts on a number of topics, network with your colleagues and learn some new skills. It was quite a challenge to squeeze everything into just one day!

Please join us at the end of the day for a Networking Reception and we can keep the conversations going.

I hope you enjoy this Workshop as much as I enjoyed planning it!

Carolyn Montague

Vice President, CIPMM
Regional Workshop Chair



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We enable public agencies to realize significant efficiencies and to reduce risk in their procurement programs through innovative strategies and intellectual and technological assets. Our team thrives on navigating the complex procurement landscape and helping our Clients achieve a successful outcome.

RFP SOLUTIONS has been in business since 1992 (incorporated in 1993). We are a dedicated team of public sector procurement specialists, with a proud record of working **exclusively for Public Sector Clients**.

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Schedule at a Glance

WEDNESDAY, APRIL 4, 2018

<p>8:00 am – 8:55 am Foyer Salon Drummond</p>	<p>Registration & Continental Breakfast Exhibits</p>
<p>8:55 am – 9:00 am Drummond Ouest & Centre</p>	<p>Opening Remarks</p>
<p>9:00 am – 9:25 am Drummond Ouest & Centre</p>	<p>Opening Keynote Procurement Modernization</p>
<p>9:30 am – 10:25 am Drummond Ouest & Centre</p>	<p>Concurrent Session Federal, Provincial and Territorial Collaborative Procurement Initiative</p>
<p>9:30 am – 10:25 am Salon Drummond Est</p>	<p>Concurrent Session Innovation in Materiel Management and Disposal</p>
<p>10:30 am – 10:55 am Foyer Salon Drummond</p>	<p>Networking and Refreshment Break Exhibits</p>
<p>11:00 am – 11:55 am Drummond Ouest & Centre</p>	<p>Concurrent Session Managing Complex Projects</p>
<p>11:00 am – 11:55 am Salon Drummond Est</p>	<p>Concurrent Session The Office of Small and Medium Enterprises (OSME), Serving Canadian Entrepreneurs</p>
<p>12:00 pm – 12:35 pm Foyer Salon Drummond</p>	<p>Networking Lunch Exhibits</p>
<p>12:40 pm – 1:25 pm Drummond Ouest & Centre</p>	<p>Plenary Session Social and Environmental Acquisitions: Challenges and Opportunities in Public Services and Procurement Canada</p>





Schedule at a Glance

WEDNESDAY, APRIL 4, 2018

1:30 pm – 2:25 pm Drummond Ouest & Centre	Concurrent Session New Champlain Bridge Corridor: Project Update and Useful Best Practices
1:30 pm – 2:25 pm Salon Drummond Est	Concurrent Session National Defence – Inventory Management Modernization and Rationalization
2:30 pm – 3:25 pm Salon Drummond Est	Concurrent Session CORCAN – Social Procurement
2:30 pm – 3:25 pm Drummond Ouest & Centre	Concurrent Session Tips and Tricks for Completing your CARS
3:30 pm – 4:25 pm Drummond Ouest & Centre	Plenary Session WTF! Where's the Fairness?
4:25 pm – 4:30 pm Drummond Ouest & Centre	Closing Remarks CIPMM Mentorship Program and Other Initiatives
4:30 pm – 6:30 pm Foyer Salon Drummond	Networking Reception

Complimentary WiFi is available to the 2018 CIPMM Regional Workshop delegates in all rooms.

Network: sheratonmeeting

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WEDNESDAY, APRIL 4, 2018

REGIONAL WORKSHOP PROGRAM

8:00 am – 8:55 am

Registration and Continental Breakfast
Exhibits

Foyer Salon Drummond

8:55 am – 9:00 am

Opening Remarks

Drummond Ouest & Centre

Carolyn Montague, *Regional Workshop Chair & CIPMM Vice-President*
Blair Hurd, *CIPMM Director*

9:00 am – 9:25 am

Opening Keynote: Procurement Modernization

Drummond Ouest & Centre

Vincent Robitaille, *PMP CFA MBA, Director General, Procurement Modernization Integration Team, Treasury Board of Canada Secretariat & Public Services and Procurement Canada*

This Opening Keynote will update us on the work of PSPC in its Procurement Modernization efforts to modernize procurement practices so that they are simpler, less administrative burdensome, deploy modern comptrollership and include practices that support our economic policy goals, including green and social procurement.

CONCURRENT SESSION

9:30 am – 10:25 am

Session

1

**Drummond
Ouest & Centre**

Federal, Provincial and Territorial Collaborative Procurement Initiative



Sean Crossan, *Director, Federal, Provincial, Territorial and International Relations, Office of Small and Medium Enterprises and Stakeholder Engagement, Acquisitions Program, Public Services and Procurement Canada*

Michel Boulet, *Acting Senior Policy Advisor, Federal, Provincial and International Relations, Office of Small and Medium Enterprises and Strategic Engagement, Public Services and Procurement Canada*

The session will describe the Initiative, how it was first created in 2015, what has been achieved since its creation and the next steps in terms of the collaboration between the Federal level and its Province and Territorial stakeholders.



CONCURRENT SESSION

9:30 am – 10:25 am

Session

2

Salon
Drummond Est

Innovation in Materiel Management and Disposal



Marie-Claude Marcoux, *Regional Manager, GCSurplus Sales Centre - Quebec Regions, Public Services and Procurement Canada*

Through the presentation, we will inform you about Who we are at GC Surplus and what's our mandate. Also what we do and how does it work, what value we provide the crown and finally, a bit of information about our GC Transfer service.

10:30 am – 10:55 am

Networking and Refreshment Break
Exhibits

Foyer Salon Drummond

CONCURRENT SESSIONS

11:00 am – 11:55 am

Session

3

Drummond
Ouest & Centre

Managing Complex Projects



Professor Stephane Tywoniak, *Academic Director, Master of Business in Complex Project Leadership, Telfer School of Management, University of Ottawa*

Complex projects escape traditional definitions and conceptualizations of projects, and raise challenges for which traditional project management methods are often ill-equipped. At the same time, their numbers are rising and their complexity is growing. How should practitioners in project management and strategic procurement respond? New approaches in leading, managing and contracting for projects are called for. In his presentation, Professor Tywoniak will outline key challenges and recommendations for action.

Session

4

Salon
Drummond Est

The Office of Small and Medium Enterprises (OSME), Serving Canadian Entrepreneurs



Samuel Archambault, *Supply Team Leader, Office of the Small and Medium Enterprises, Public Services and Procurement Canada*

Learn how OSME can support you with your search of suppliers and how you could become a partner for testing Canadian innovations.

12:00 pm – 12:35 pm
Networking Lunch
Exhibits

Foyer Salon Drummond

PLENARY SESSION
12:40 pm – 1:25 pm

Session
5

Drummond
Ouest & Centre

Social and Environmental Acquisitions: Challenges and Opportunities in Public Services and Procurement Canada



Annick Champoux, *Chief, Contract Quality Management, Public Services and Procurement Canada*

How to include social or environmental considerations in the public procurement process. Strategies and lessons learned on recent responsible acquisitions processes will be presented.

CONCURRENT SESSIONS

1:30 pm – 2:25 pm

Session
6

Drummond
Ouest & Centre

New Champlain Bridge Corridor: Project Update and Useful Best Practices



Patrick Kelly, *Senior Director, P3 Procurement Directorate, Commercial and Alternative Acquisitions Management Sector, Public Services and Procurement Canada*

This presentation is to provide an update on the progress of this fast-track construction project that is so critical to the Montreal region. It will also provide some early contract management observations and best practices that have helped navigate the challenges that are inherent to major infrastructure projects.

Session
7

Salon
Drummond Est

National Defence – Inventory Management Modernization and Rationalization



Richard Quinn, *Manager - National Publications Depot and Engineering Drawings, Department of National Defence*

An overarching presentation on Materiel Management in DND and ongoing initiatives to improve accountability, control and oversight.

CONCURRENT SESSIONS

2:30 pm – 3:25 pm

Session

8

Salon
Drummond Est

CORCAN – Social Procurement



Paul Harvey, *Regional Manager Operations, Quebec Region, CORCAN*
Claude Paré, *Account Representative, Quebec Region, CORCAN*

Overview of Corcan industries within Corrections Canada and ease of procurement / partnerships with government agencies.

Session

9

Drummond
Ouest & Centre

Tips and Tricks for Completing your CARS



Derek Bizewski, *A/ Senior Advisor, Acquired Services and Assets Sector, Treasury Board of Canada Secretariat*

This session is intended to provide guidance to those enrolled in the Certification Program for the Federal Government Procurement and Materiel Management community in regards to writing their Candidate Achievement Records (CARs). The session will go over what and what not to do, as well as provide some tips and tricks to help candidates become successful in having their CAR's approved by the Review Committee.

PLENARY SESSION

3:30 pm – 4:25 pm

Session

10

Drummond
Ouest & Centre

WTF! Where's the Fairness?



Gilles Pineau, *Communications Manager, Office of the Procurement Ombudsman*
Lisa Teed, *Procurement Review Manager, Office of the Procurement Ombudsman*

Representatives from the Office of the Procurement Ombudsman will provide insight into their business lines by presenting a case study of an issue regarding fairness in the federal procurement process that have been raised to the Office. This will be followed by an exchange with workshop participants.

4:25 pm – 4:30 pm

Closing Remarks

Vincent Robitaille, *CIPMM President*

Drummond Ouest & Centre

4:30 pm – 6:30 pm

Networking Reception

Thank you to our Networking Reception Partner!

Foyer Salon Drummond



SAVE THE DATE

29TH ANNUAL CIPMM NATIONAL WORKSHOP



Canadian Institute for Procurement and Material Management
Institut canadien d'approvisionnement et de gestion du matériel

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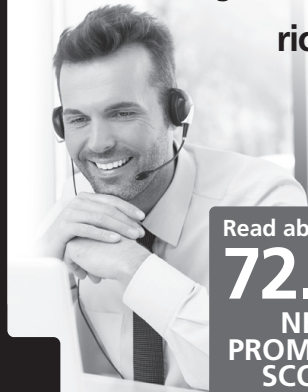
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