



Serving
GOVERNMENT,
Serving
CANADIANS.



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Government
of Canada

Gouvernement
du Canada

Canada

GCSurplus Presentation Objectives

- ✓ Who We Are
- ✓ GCSurplus Mandate
- ✓ What We Do / How we work
- ✓ Value We Provide the Crown
- ✓ GCTransfer
- ✓ Examples

GCSurplus – Who We Are

- Via The Surplus Crown Assets Act and the FAA, GCSurplus has been given authority to sell Federal Government's Surplus / forfeited assets, on behalf of PSPC.
- GCSurplus sells surplus assets for over 100 Federal Departments and Agencies some provincial entities.
- www.GCSurplus.ca provides Canadians, with the public with an accessible e-Commerce closed auction website which sells Government of Canada surplus assets and seized/forfeited goods.



GCSurplus.ca – Who We Are

- The GCSurplus.ca website records approximately **95,000 visits** (Internet hits) per week, with over **97,000 registered** active user accounts.
- Ten (10) offices and nine (9) warehouses located across the country to support our clients. Visit our website for warehouse locations. GCSurplus warehouses are staging areas for surplus and forfeited goods waiting to be sold to Canadians



GCSurplus – Our Mandate

- PSPC is responsible, under the Surplus Crown Assets Act, for disposal of all surplus materiel assets for which authority has not otherwise been granted by the Treasury Board to another department.
- PSPC is also responsible for the provision of strategic, procedural, and technical advice on the disposal of surplus materiels.

TBS Directive on Disposal of Surplus Materiel, Section 5.1

GCSurplus – Benefits

We Provide:



- ✓ Best Value to Canada
- ✓ Accountability & Stewardship
- ✓ A Fair and Transparent Process
- ✓ Proven Business Practice
- ✓ Economy of Scale
- ✓ Issues Management
- ✓ Legal Counsel



GCSurplus – Working with Client Departments

- **GCS*ci*** – Web accessible Client interface, which allows material managers from all departments to declare their surplus, in preparation for transfer or sale via GCSurplus.



GCSurplus – Providing Value to the Crown

- GCSurplus sells over **25,000** assets annually in 40 commodity groups
- In 2016/17, GCSurplus recovered **\$57.2 Million** back to the Crown through the sale of Government Surplus assets
- Over the last 11 years, GCSurplus has returned **\$355 Million** to the Crown through sales of surplus government assets



GCTransfer – What It Is ?

- A web-based service, released in April 2015, which enables Government of Canada materiel managers to advertise (post) surplus government assets available for transfer between departments.
- Similar to other external online auction websites, GCSurplus.ca has a web viewing component that enables all federal government employees to view government assets available for transfer.



GCTransfer – What are the Benefits

- There is ***NO FEE*** or direct cost for departments to use GCTransfer service.
- The GCTransfer interface mirrors that of our GCSurplus.ca website. This creates a user friendly service for the materiel management community, and the GCTransfer viewing audience.
- Transferring assets can ***significantly*** reduce acquisition costs and offer best value to Canada while demonstrating sound stewardship to the public.

GCSurplus – Key Accomplishments

- GCSurplus.ca online auction site in 2009
- GCBuy online payment module in 2010
- GCSurplus online shipping module in 2014
- GCTransfer online asset transfer module in 2015
- Switch to Moneris Secure online payment portal 2016

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**** *ALL developed in-house with existing resources and funding***



Examples of the Diversity of Items we sell...

















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Questions



www.GCSurplus.ca

