

Security Procurement Challenges



BUILDING A **SAFE AND RESILIENT CANADA**
BÂTIR UN **CANADA SÉCURITAIRE ET RÉSILIENT**

- Each organization is different;
- Different mandates;
- A variety of organizational structures;
- Financial pressures/ budget cutbacks;
- Skills deficit;
- Negative publicity;
- Procurement is reactive to client needs;
- Focus on contracts rather than commodities;



Mitigation Strategies?



BUILDING A **SAFE AND RESILIENT CANADA**
BÂTIR UN **CANADA SÉCURITAIRE ET RÉILIENT**

- Cooperation and communication
- Sharing of expertise
- Sharing management practices;
- Create Commodity teams;
- Develop methods and skills
- Facilitate behavioural change

