



35TH ANNUAL NATIONAL WORKSHOP

Canadian Institute for Procurement and Materiel Management
 Institut canadien d'approvisionnement et de gestion du matériel

SHAPING THE FUTURE: PROCUREMENT AND MATERIEL MANAGEMENT IN ACTION

June 3-5, 2025 | Ottawa, Ontario

Premier Partner: Shared Services Canada

PRELIMINARY AGENDA *SUBJECT TO CHANGE IN-PERSON PASS

| TIME | | SESSION | TITLE |
|--------------------------------------|----------|------------------------|--|
| Start Time | End Time | | |
| DAY 1 - Tuesday, June 3, 2025 | | | |
| 8:00 AM | 4:30 PM | | Registration |
| 10:00 AM | 4:30 PM | | Wellness Lounge |
| 8:00 AM | 9:00 AM | | Breakfast in the Trade Show |
| 8:00 AM | 7:00 PM | | Networking Lounge |
| 9:00 AM | 9:30 AM | | Welcome Remarks |
| 9:30 AM | 9:40 AM | Keynote | Welcome Keynote from Shared Services Canada, Workshop Premier Partner |
| 9:40 AM | 10:30 AM | Panel #1 | SSC - Who We Are and What We Do |
| 10:30 AM | 11:00 AM | | Trade Show and Networking |
| 11:00 AM | 11:45 AM | Concurrent Session # 2 | Procurements for Emergencies |
| | | Concurrent Session # 3 | Update on the Transformation of Professional Services Procurement at Public Services and Procurement Canada |
| | | Concurrent Session # 4 | Cyber Security Procurement Vehicle (CSPV) 3.0 - The Evolution of Agile Procurement in the Cyber Security Space |
| | | Concurrent Session # 5 | The Marriage of Materiel Management and Financial Accountability |
| | | Concurrent Session # 6 | You Asked Industry for Feedback, Now What? How to Translate Industry Jargon |
| | | Concurrent Session # 7 | CORCAN – The Story Behind the Walls |
| 11:45 AM | 12:00 PM | | <i>Travel Time</i> |

| | | | |
|--|---------|--|--|
| 12:00 PM | 1:00 PM | Networking Lunch | |
| 1:00 PM | 2:00 PM | Keynote # 8 | Dare to Dream |
| 2:00 PM | 2:30 PM | Trade Show and Networking | |
| 2:30 PM | 3:30 PM | Concurrent Session # 9 | Innovation - Comprehensive, Integrated Asset Management: Strategic Asset Management and Streamlining Project |
| | | Concurrent Session # 10 | Take Charge of your Career - Updates on TBS Professionalization, Outreach and Engagement Initiatives |
| | | Concurrent Session # 11 | Social Procurement at SSC - Scaling up to Meet and Exceed Social Procurement Objectives |
| | | Concurrent Session # 12 | Mastering Materiel Management: Lead with Impact |
| | | Concurrent Session # 13 | Embracing Authenticity |
| | | Concurrent Session # 14 | Findings from the Horizontal Audit in Procurement |
| 3:30 PM | 3:45 PM | <i>Travel time</i> | |
| 3:45 PM | 4:45 PM | Concurrent Session # 15 | What you Didn't Know you Didn't Know About Bid-Rigging: Learn How to Protect the Integrity of your Procurement Processes |
| | | Concurrent Session # 16 | High Frequency Rail (HFR) - A Collaborative Approach to Procurement and Project Delivery |
| | | Concurrent Session # 17 | Supply Chain Disruptions and Procurement Delays |
| | | Concurrent Session # 18 | Procurement Power: Driving Urgent Climate Action for a Sustainable Canada |
| | | Concurrent Session # 19 | Working Better Together |
| | | Interactive Activity # 20 | Interview Simulation |
| 4:45 PM | 7:30 PM | Reception in the Trade Show in Partnership with Shared Services Canada | |
| DAY 2 - Wednesday, June 4, 2025 | | | |
| 8:00 AM | 4:30 PM | | Registration |
| 10:00 AM | 4:00 PM | | Wellness Lounge |
| 8:00 AM | 3:00 PM | | Networking Lounge |
| 8:00 AM | 9:00 AM | | Breakfast in the Trade Show & Networking |
| 9:00 AM | 9:05 AM | | Welcome Remarks from Workshop Co-Chairs |
| 9:05 AM | 9:30 AM | Keynote # 21 | Special Welcome Keynote |

| | | | |
|----------|----------|-------------------------|---|
| 9:30 AM | 9:45 AM | Awards Ceremony | |
| 9:45 AM | 10:00 AM | <i>Travel Time</i> | |
| 10:00 AM | 10:45 AM | Concurrent Session # 22 | Change Management in AI Adoption |
| | | Concurrent Session # 23 | Understanding PSPC's Software as a Service Supply Arrangement |
| | | Concurrent Session # 24 | How Net-Zero Procurement Helps Win the GHG Reduction Trifecta |
| | | Concurrent Session # 25 | Key Considerations in Warehousing |
| | | Concurrent Session # 26 | The Changing Role of Requirements in Future Procurements |
| | | Concurrent Session # 27 | Diversity: Does it Really Transform the Workplace? A Comprehensive Overview and Discussion (Part 1) |
| 10:45 AM | 11:15 AM | Trade Show & Networking | |
| 11:15 AM | 12:15 PM | Concurrent Session # 28 | Best Practices for Shipping and Logistics in Contracting |
| | | Concurrent Session # 29 | Time for Action: Tackling the Top 5 Federal Procurement Challenges |
| | | Concurrent Session # 30 | Smart Procurement: How AI is Transforming Procurement |
| | | Concurrent Session # 31 | Conflict of Interest in Procurement and Materiel Management |
| | | Concurrent Session # 32 | Diversity: Does it Really Transform the Workplace? A Comprehensive Overview and Discussion (Part 2) |
| | | Concurrent Session # 33 | Materiel Management: Divestiture of Surplus Materials and Zero Plastic Waste Initiative |
| 12:15 PM | 12:30 PM | <i>Travel Time</i> | |
| 12:30 PM | 1:30 PM | Lunch | |
| 1:30 PM | 2:30 PM | Keynote # 34 | Bridge the Connection Divide: Relationships are the Road to Well-Being — Discover the Steps to Closer Connections |
| 2:30 PM | 3:00 PM | Trade Show & Networking | |
| 3:00 PM | 4:00 PM | Concurrent Session # 35 | Procurement Considerations for Materiel Management |
| | | Concurrent Session # 36 | Future-Proofing Procurement & Materiel Management |
| | | Concurrent Session # 37 | Agile Procurement Applied to Cloud ... Navigating the Litigious Landscape |

| | | | |
|---------------------------------------|---|-------------------------|---|
| | | Concurrent Session # 38 | Tools to Incentivize Good Vendor Performance in Contract Management |
| | | Concurrent Session # 39 | Rethinking Government Contracting: Best Value and Negotiated RFPs |
| | | Concurrent Session # 40 | Quality Assurance: Enabling Getting the Right Stuff!! |
| DAY 3 - Thursday, June 5, 2025 | | | |
| 8:30 AM | 9:25 AM | | Breakfast & Networking |
| 9:25 AM | 9:30 AM | | Welcome Remarks from Workshop Co-Chairs |
| 9:30 AM | 9:45 AM | <i>Travel Time</i> | |
| 9:45 AM | 12:00 PM | Master Class: # 1 | Making Effective Use of Evaluation Criteria for Professional Services (In-Person) |
| | | Master Class: # 2 | Business Transformation and Leading Change (In-Person) |
| | | Master Class: # 3 | Communicate With Impact - Think on Your Feet® Techniques for Success (In-Person) |
| | | Master Class: # 4 | Negotiated RFPs (In-Person) |
| | | Master Class: # 5 | How to Divest (Virtual) |
| | | Master Class: # 6 | Best Practices in IT Solutions Procurement (Virtual) |
| | | Master Class: # 7 | Managing Skills for Non-Managers (Virtual) |
| | | Deep Dive Session # 41 | Supply Chain Integrity & Compliance (In-Person) |
| | | Deep Dive Session # 42 | Building Better RFPs Together: A Collaborative and Interactive Workshop with PSPC (In-Person) |
| | | Deep Dive Session # 43 | Digitally Enabled Vendor Engagement (In-Person) |
| | | Deep Dive Session # 44 | A Hackathon for You – Putting AI into Action for Procurement and Materiel Management! (In-Person) |
| Deep Dive Session # 45 | Living the Dream - Your Career in Procurement and Materiel Management (Virtual) | | |
| 12:00 PM | 1:00 PM | | Lunch & Closing Remarks |
| 1:00 PM | 3:15 PM | Master Class: # 1 | Making Effective Use of Evaluation Criteria for Professional Services (In-Person) |
| | | Master Class: # 2 | Business Transformation and Leading Change (In-Person) |
| | | Master Class: # 3 | Communicate With Impact - Think on Your Feet® Techniques for Success (In-Person) |
| | | Master Class: # 4 | Negotiated RFPs (In-Person) |
| | | Master Class: # 5 | How to Divest (Virtual) |

| | | |
|--|------------------------|---|
| | Master Class: # 6 | Best Practices in IT Solutions Procurement (Virtual) |
| | Master Class: # 7 | Managing Skills for Non-Managers (Virtual) |
| | Deep Dive Session # 46 | Mastering Evaluation Criteria (In-Person) |
| | Deep Dive Session # 47 | Ethical Procurement (In-Person) |
| | Deep Dive Session # 48 | Best Practices for Including Indigenous Benefits in your Contracts (In-Person) |
| | Deep Dive Session # 49 | From Purchase to Progress: Practical Tools for Advancing Canada's Climate Targets Through Procurement (In-Person) |
| | Deep Dive Session # 50 | Decoding Communication Styles: Adapt and Engage Any Audience (Virtual) |