

Sound decision making in divestment

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GCSurplus

Who we are

GCSurplus is responsible for facilitating the divestment of surplus moveable assets to over 100 federal departments and agencies and numerous provincial institutions

Key Statistics

\$46+

Million returned to
the Crown

100+

unique
interdepartmental
transfers

24,000+

Sales transactions

8,500+

items donated

35,000 lb

food donated

Divestment Policy Framework

Legislation

- **Surplus Crown Assets Act** provides legal foundation for divestment of surplus materiel.
- Act gives GCSurplus authority to sell materiel on behalf of federal departments.

Directive

- Treasury Board **Directive on the Management of Materiel** outline the principles that guide divestment decisions.

Mission and vision

Mission

- Transform Government of Canada divestment practices by prioritizing sustainability. We are committed to transparently managing surplus assets, maximizing taxpayer value, and minimizing environmental impact through responsible divestment practices.
- Ensure fair, open and accessible opportunities for all stakeholders, we aim to foster economic growth, support community development, and advance environmental sustainability.
- Through collaboration and innovation, we aspire to set the standard for environmentally conscious asset management, inspiring positive change across government departments and beyond.

Vision

- Lead the way in sustainable surplus asset management, setting new standards of excellence and innovation. We strive for a future where environmental responsibility and strategic divestment are recognized as essential to asset management practices.
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- Through our leadership and dedication to continuous improvement, we inspire positive change and create a lasting impact on our organization, industries and communities.

Divestment is a shared responsibility



All federal employees must ensure materiel under their care is properly managed throughout the product lifecycle, including when the materiel is no longer required.



Materiel managers must adhere to Treasury Board directive and dispose of materiel efficiently using only approved divestment methods.



GCSurplus employees can assist and provide advice for all divestment services.

Divestment

Divestment is the process of finding a new home for an asset that was declared surplus

What can GCSurplus do?

- ✓ Provide departmental clients with divestments services and support tools to facilitate the divestment process.
- ✓ As leading divestment experts, we can answer any questions you have on divestment.
- ✓ Ensure we maximize value and minimize waste.

Why should I use GCSurplus?

- ✓ Streamlines the divestment process
- ✓ Provides Canadians with a reliable online marketplace for acquiring surplus assets.
- ✓ Promotes the importance of reuse by giving surplus assets a second life.
- ✓ Maximizes return on investment.
- ✓ Promotes fiscal responsibility and minimizes government spending.
- ✓ Contributes to environmental sustainability.

Why planning matters?

Starting the divestment process at the planning stage

Careful planning can:

- ✓ Help navigate potential risks and ensure a smooth transition
- ✓ Generate revenue
- ✓ Maximize revenue and minimize costs (obtaining best overall value for the Crown)
- ✓ Contribute to environmental sustainability (reduce environmental footprint)

You should:

- ✓ Involve stakeholders in the divestment planning process
- ✓ Develop a comprehensive divestment strategy that outlines all essential components
- ✓ Document all divestment decisions
- ✓ Embrace divestment as a powerful tool for driving positive change

Our services

GCTransfer

- Web-based service that enables materiel managers to advertise surplus moveable assets available for transfer between departments.

GCSurplus

- The Government of Canada's e-commerce website responsible for selling surplus assets to the public.

GCDonate

- Online platform to advertise surplus assets available for donation to eligible and registered organizations across Canada.

GCMil

- The Government of Canada's program to market and sell surplus controlled goods and specialized assets domestically and internationally.

Specialized services

- Additional value added services - recycling contracts (metal, wood, etc.) vehicle destruction, battery recycling.

Order of operations

The following options must be considered in priority order:



Choose the divestment option that provides the greatest overall benefit to Canada

Role of the materiel manager



All departments have a functional specialist or a materiel manager to guide and assist with your divestment needs.



Materiel managers are responsible for all activities related to acquiring, holding, using, and divesting of materiel.



Materiel managers have a duty to divest of materiel in a manner that provides best overall value to Canada.



Departments have the authority to transfer and donate themselves through their departmental delegations and authority.

Selecting your divestment option

To select the best divestment option, you must consider the following:

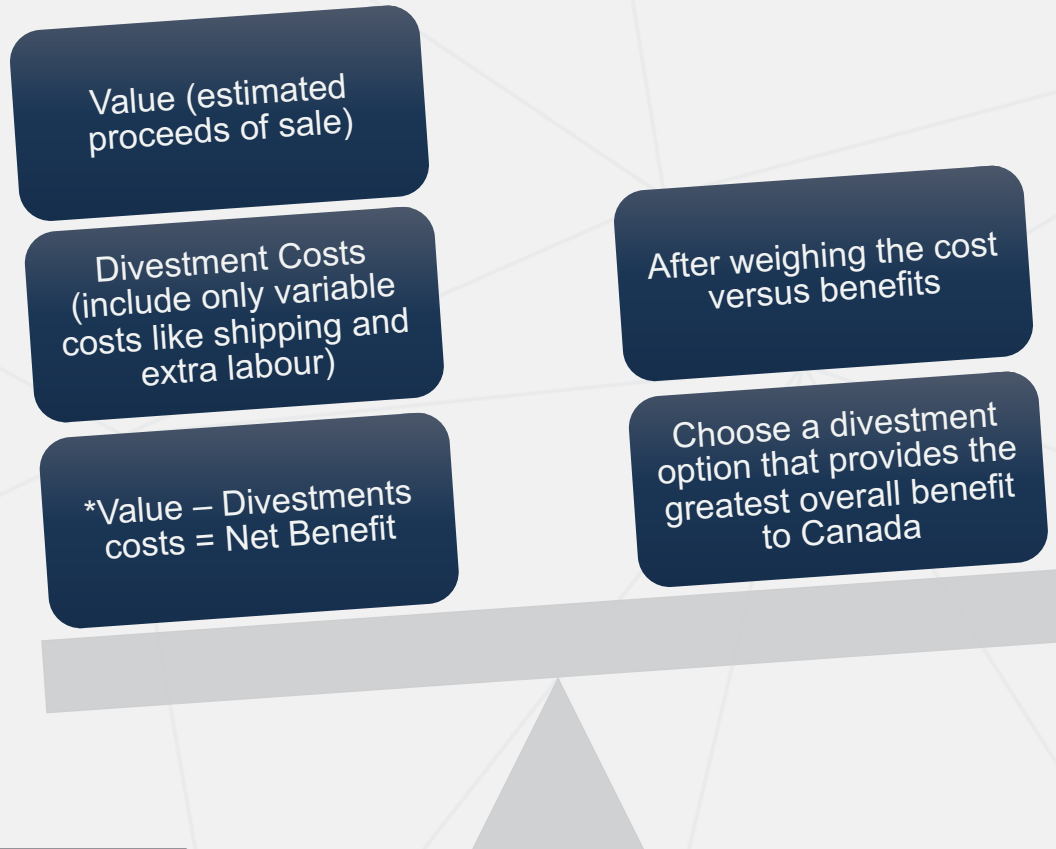
Value (estimated proceeds of sale)

Divestment Costs
(include only variable costs like shipping and extra labour)

*Value – Divestments costs = Net Benefit

After weighing the cost versus benefits

Choose a divestment option that provides the greatest overall benefit to Canada



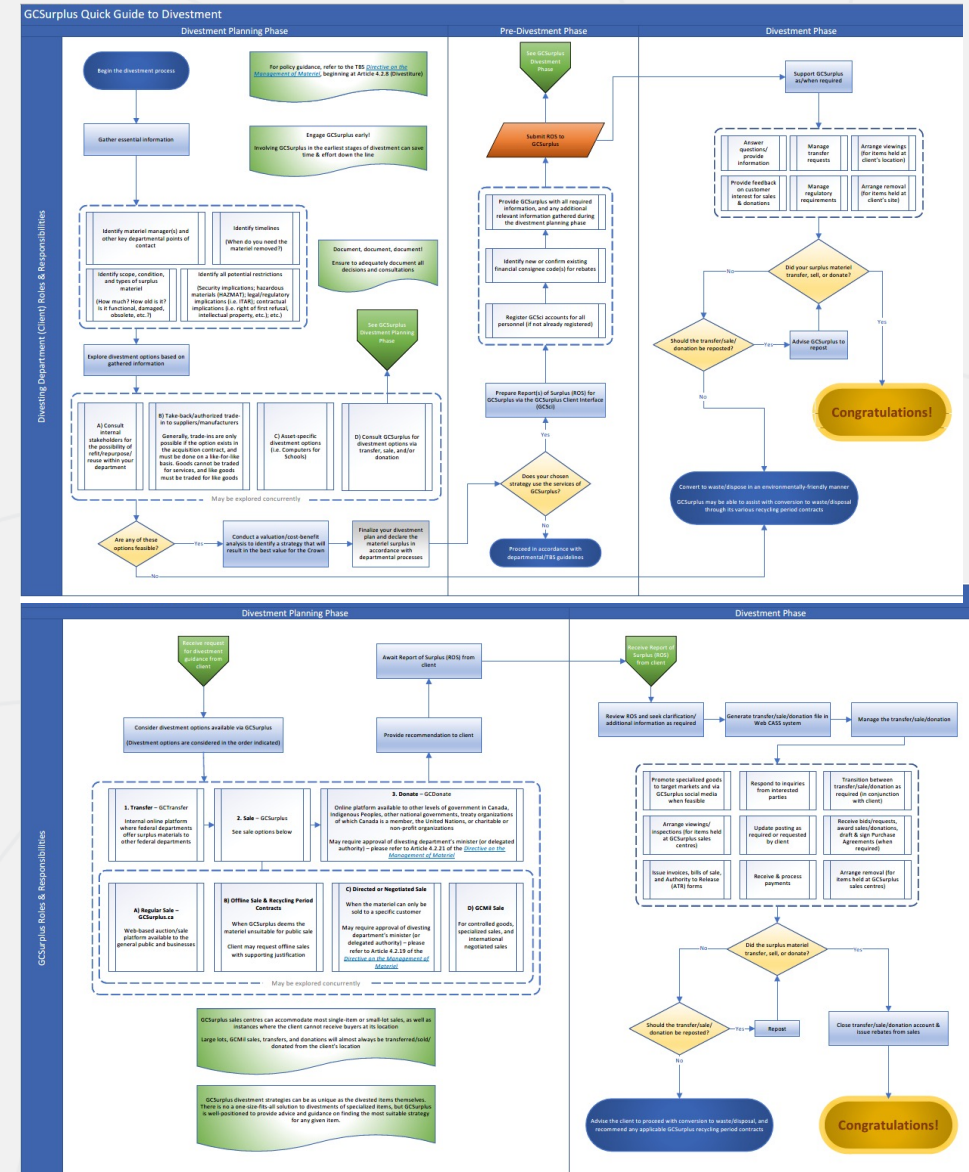
GCSurplus divestment workflow

GCSurplus has recently created a general divestment workflow chart to guide clients with the divestment process.

The chart will outline:

- ✓ Things to do before initiating divestment;
- ✓ Explain how GCSurplus can help;
- ✓ List both the client's responsibilities and GCSurplus'.

*The divestment workflow chart can be found on our [GCXchange page](#) in the **Guides and Templates** section or [here](#).



What is GCTransfer?



Web-based platform to advertise surplus assets available for transfer between government departments for optimized resource use

Various info



Value

Assets transfer to the acquiring department gratuitously, at net book value.



Notifications

To receive emails about assets by commodity groups you're interested in, log in to your GCSurplus account and sign up for email notifications.



View, share, acquire

All federal employees who create an account on gcsurplus.ca can view, share, and express interest in acquiring surplus assets on GCTransfer.



Location

Items posted on GCTransfer must be posted from the divesting department's site.

What is GCDonate?

GCDonate is GCSurplus' newest online divestment platform designed to advertise government surplus moveable assets available for donation to eligible and registered organizations across Canada



Divestment option: Donation

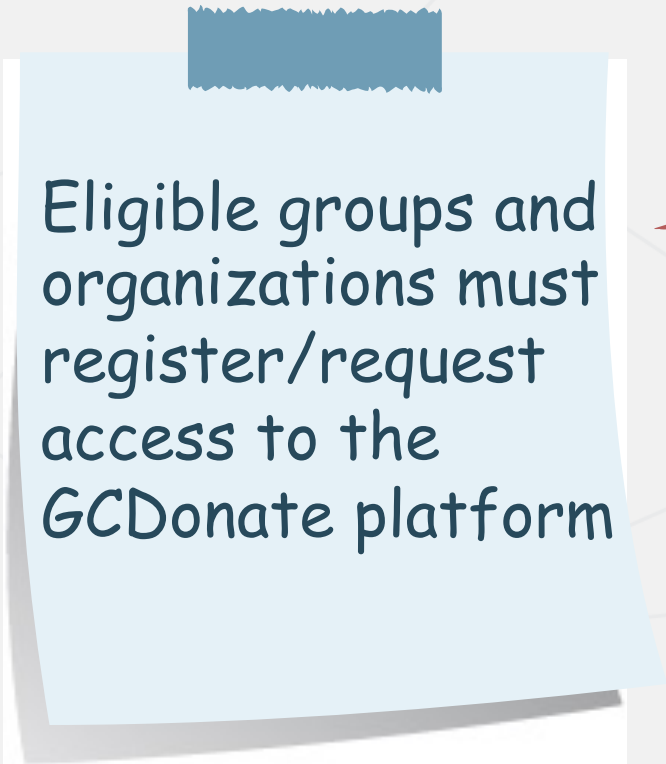
Donation should be considered when:

- Assets of low dollar value
- Asset(s) cannot be divested through Transfer or Sell
- Cost of selling the asset(s) exceeds the expected proceeds of sale
- Surplus asset(s) has exceeded its expected life
- The Crown can gain a significant non-monetary benefit


Surplus assets may be donated to:

- Registered charities and non-profit organizations across Canada
- Municipal and provincial governments in Canada
- Indigenous Peoples (groups, communities and institutions)
- Other national governments, treaty organizations of which Canada is a member
- United Nations

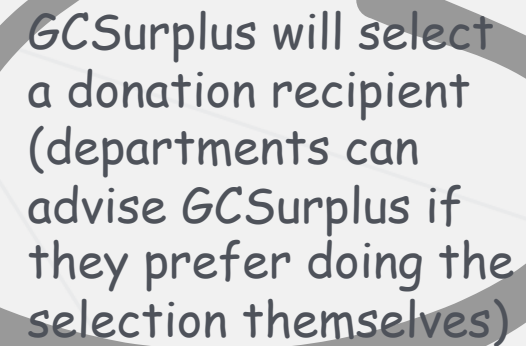
Donation recipients



Eligible groups and organizations must register/request access to the GCDonate platform



Once approved, organizations will be able to view/request items available for donation



GCSurplus will select a donation recipient (departments can advise GCSurplus if they prefer doing the selection themselves)

Supporting our clients

GCSurplus has 9 locations across Canada with divestment professionals ready to assist and guide you in your divestment requirements.

1. Langley, British Columbia
2. Edmonton, Alberta
3. Regina, Saskatchewan
4. Winnipeg, Manitoba
5. North York, Ontario
6. Ottawa, Ontario
7. Montreal, Quebec
8. Oromocto, New Brunswick
9. Bedford, Nova Scotia



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Questions

