

GCSurplus

Recycling Period Contracts

November 2023



Public Services and
Procurement Canada

Services publics et
Approvisionnement Canada

Canada

Recycling - Period Contracts

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What Is a Period Contract?

- Period contracts are an efficient method of divesting large amounts of marketable waste products such as scrap metal, batteries, and oil for a specific period of time.
- They are tendered and awarded through a competitive bidding process, on GCSurplus.ca.
- They are suited for recycling firms capable of picking up surplus (scrap) assets and recycling them at their facilities.

Key points

- Successful bidders and firms:
 - Must provide proof of insurance, security clearances and pay a performance deposit prior to being awarded the contract.
 - Must be equipped to pick up and transport large volumes of scrap materiel either by container, pallets, or by use of grapple, etc.
 - Will be required to pick up, get their load weighed at a recognized scale facility, and submit their weight scale tickets to GCSurplus, for which GCSurplus will invoice them accordingly.
- The terms of a contract can be for one year or less, and/or contain optional months or years for extension.
- GCSurplus and their departmental client will communicate to ensure that the value of the scrap being picked up does not surpass the amount of the performance deposit being held.

When Are Period Contracts Used?

- Period contracts are normally used when a client has a recurring need to have scrap materials recycled.
- They can also be set up for a specific need to dispose of a large mass of scrap materials within a short time frame, but period contracts will always have a start and end date, with options to extend if needed.

Examples of recycling period contracts:

1. Scrap batteries (12-volt vehicle batteries)
2. Scrap metals (sorted in containers, Tri-Wall, etc.)
3. Scrap non-metallic (brass sorted in containers, Tri-Wall, etc.)
4. Fuel, oils, lubricants (stored in drums or onsite storage tanks)
5. Scrap rubber (tires, textiles, etc.)
6. Scrap wood (pallets, lumber, trees)
7. Fish

What Is the Difference Between a Period Contract and a Service Contract?

- A period contract will create revenues based on the value of the assets being recycled. Some types of assets will yield a large revenue for the Crown if the market is high for a specific commodity, while other types of assets may simply just cover the cost of the services.
- A service contract will always cost the Government money when hiring firms to perform such duties. For example, asking a firm to come and drop off some containers and to haul away scrap metal will cost money, but when going with a period contract route, the Firm has to include the containers in his bid price per kilogram.

****Coming Soon****

GCSurplus understands that there may be services not provided or currently established for some divestment needs for services. We have new delegations of authority to allow us to help our departmental partners in these situations. Stay tuned for more information on this new service offering.

If GCSurplus tenders a requirement that results in zero bids, GCSurplus will recommend a service contract instead, which must be initiated by their Procurement Office, not GCSurplus.

Legislative Drivers

Legislation

- The **Surplus Crown Assets Act** provides legal foundation for divestment of surplus materiel.
- The Act gives GCSurplus the authority to sell materiel on behalf of federal departments.

Directives

- The Treasury Board **Directive on the Management of Materiel** outlines the principles that guide divestment decisions.

Guidelines

- The Treasury Board **Guide to Management of Materiel** assists employees with implementing directives and policies.
- Departmental policies and guidelines provide specific instructions.

How Are Period Contracts Established?



GCSurplus will tender the requirement on GCSurplus.ca for a set number of days. Timelines may vary anywhere between 7 to 30 days, depending on the scope.



GCSurplus will request a price per kilogram based on the estimated amounts of scrap provided by the client department.



By posting the requirement(s) online, it is a fair, open, and transparent process.

Statistics on Period Contracts

- Currently, GCSurplus manages **103 active contracts** on behalf client departments.
- Since April 1st, 2023, these contracts have generated **\$286,322.99** for the Crown and have diverted thousands of kilograms of scrap materials away from landfills.

(Report taken on Sept 11, 2023.)

Alberta/NWT Region	11
Atlantic Region	5
Quebec Region	36
New Brunswick Region	1
National Capital Region	22
Saskatchewan Region	2
Ontario Region	7
Pacific Region	3
Manitoba Region/Nunavut	7

Example of a Contract Currently Available for All Departments and Agencies

- The contract that all departments and agencies can benefit from is the single-use and rechargeable battery contract which is currently held by the firm Call2Recycle.
- This contract requires Call2Recycle to provide collection boxes to all government addresses in need. Once the collection boxes are full, Call2Recycle will collect the batteries.
- Call2Recycle will sort the batteries based on their type (rechargeable versus single-use), then extract metals and chemicals which can be reused to manufacture new products.
- What a great way to divert these from the landfills!
- For more information please visit: [The Battery Recycling Journey - Call2Recycle® | Canada](#)
[Call2Recycle® | Canada](#)

