

Public Services and Procurement Canada

Procurement Directorate, Ontario Region

CIPMM Regional Workshop, Toronto
November 1, 2023

Mohammad Murtaza, Regional Director



Public Services and Procurement Canada

Public Services and Procurement Canada (PSPC) plays an essential role in the daily operations of the Government of Canada as a key provider of procurement services for federal departments and agencies.



TOP 10 CLIENTS (FY22-23)

- Department of National Defence
- Canada Border Services Agency
- Public Works and Government Services Canada
- Environment Canada
- Canadian Food Inspection Agency
- Citizenship and Immigration Canada
- Correctional Service of Canada
- Fisheries and Oceans Canada
- Natural Resources Canada
- Health Canada

Top 10 Services Commodities (FY 22-23)

COMMODITY NAME	GSIN
<input type="checkbox"/> Commercial Security Guard and Related Services	K105A
<input type="checkbox"/> Building construction management	C2198K
<input type="checkbox"/> Environmental Services	E199D
<input type="checkbox"/> Temporary Help Services, General Office Support	R2201AA
<input type="checkbox"/> Learning Services	U008P
<input type="checkbox"/> Medical Waste Disposal Services	E108E
<input type="checkbox"/> Engineering and Research Services.	U099C
<input type="checkbox"/> Professional Services/Program Advisory Services	R019AB
<input type="checkbox"/> Explosive Ordnance Disposal Services	E199C
<input type="checkbox"/> Snow removal services	XXXX

Top 10 Goods Commodities (FY 22-23)

COMMODITY NAME	GSIN
<input type="checkbox"/> ADP Software	N7030
<input type="checkbox"/> Weather Radar Equipment, Except Airborne	N5840202
<input type="checkbox"/> Meteorological Instruments and Apparatus	N6660
<input type="checkbox"/> Meat, Poultry and Fish	N8905
<input type="checkbox"/> Office Furniture	N7110
<input type="checkbox"/> Laboratory Equipment and Supplies	N6640
<input type="checkbox"/> Clothing, Special Purpose	N8415
<input type="checkbox"/> Groceries, Miscellaneous	N8920ZC
<input type="checkbox"/> Plumbing Fixtures and Accessories	N4510
<input type="checkbox"/> Communications Equipment	N5895

Procurement Directorate Timeline

April 2021
Implementation of EPS

Summer – Fall 2022

- ❑ Dedicated resources to build capacity and support the Indigenous, Supplier Diversity, and Green.
- ❑ Procurement initiatives. Simplification of Procurement Documents
- ❑ Mandatory Indigenous Procurement Training for internal staff

Ongoing

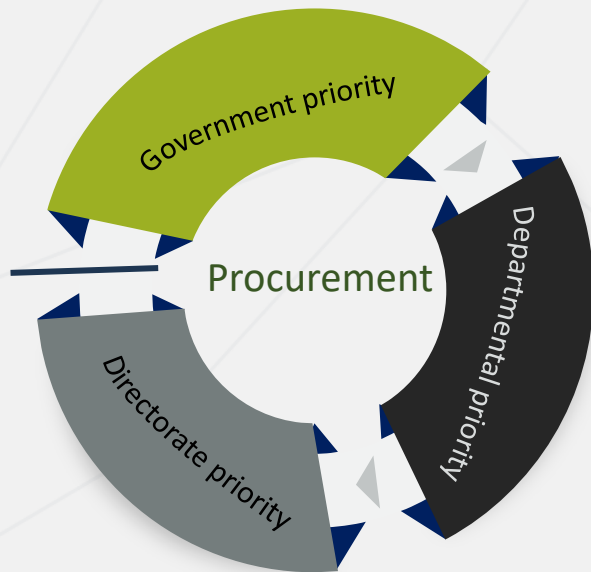
- ❑ Reporting
- ❑ Review of all new requirements
- ❑ Engagement

- ❑ August 2021 Announcement of the minimum 5% target
- ❑ 2021 – 2022 Engagement/Outreach

January 2023 - Present

- ❑ Flagging of all new requisitions and review the files for opportunities to include ISG.
- ❑ Held Face to face meeting with PSPC clients
- ❑ Held sessions with buyers to assist them with the inclusion of ISG initiatives.

Client Departments



As per the Directive on the Management of Procurement- Canada.ca - Appendix E: Mandatory Procedures for Contracts Awarded to Indigenous Businesses

At E.2.2.1 Departmental procurement management frameworks are to include oversight, planning and reporting mechanisms that:

E.2.2.1.1 Examine planned procurements within their organizations to identify opportunities for Indigenous businesses; and

*E.2.2.1.3 **Identify to common service providers**, as defined in the Treasury Board Policy on the Planning and Management of Investments, the procurement tools required of them to support achievement of procurement plans for meeting the mandatory minimum target, as appropriate.*

Indigenous Consideration

With every submission, the following questions must be answered:

- 1) Is your requirement located in a [Modern Treaty Region](#) (also known as Comprehensive Land Claim Agreements – CLCA)? If yes, please list the applicable Modern Treaty below.
- 2) Is your requirement subject to a [Mandatory Procurement Strategy for Indigenous Businesses \(PSIB\) Set-Aside](#)?
- 3) Have you considered the potential economic opportunities and benefits for Indigenous businesses in your requirements? This could include things such programs as the [Voluntary PSIB Set-Aside](#) or including an [Indigenous Participation Plan](#) within your requirement.
 - a) If yes, please share the specific ways you plan to incorporate these considerations into your procurement requirements.
 - b) If no, please describe why Indigenous considerations are not applicable to your requirement and what research has been done to form this decision.

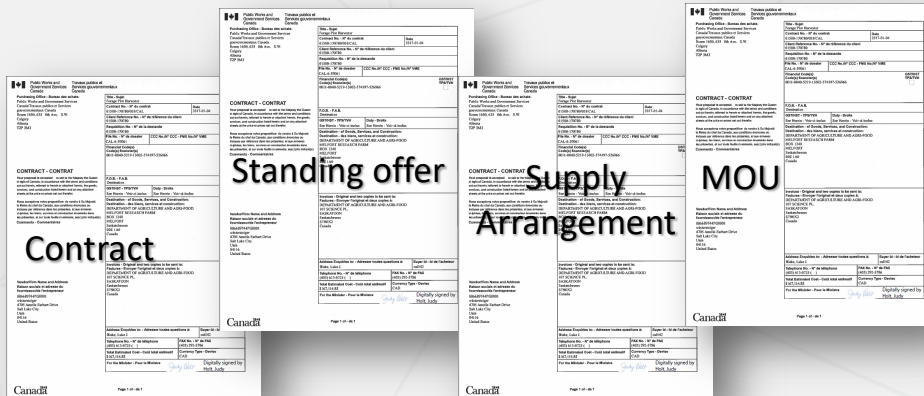
If you have any questions or concerns, please do not hesitate to contact Sandra Leslie at Sandra.Leslie2@tpsgc-pwgsc.gc.ca

PSPC – Ontario Region Procurement Directorate

PSPC AS A SERVICE PROVIDER - as per the Directive on the Management of Procurement- Canada.ca

Appendix E: Mandatory Procedures for Contracts Awarded to Indigenous Businesses

At E.3.3.1 *Developing and evolving **procurement tools** as part of its mandate, including standing offers, supply arrangements, standard clauses and templates, that pertain to the participation of Indigenous businesses; and*
E.3.3.2 *Providing guidance to the functional procurement community to support departments in meeting these procedures' requirements.*



Green Procurement

Embodied carbon in construction

Standard on Embodied Carbon in Construction: Sets minimum requirements for the procurement of design and construction services to disclose and reduce the embodied carbon of major construction projects.

Effective **April 1 2023**, all Government of Canada Contracting Authorities **must** ensure that the process for procurements over **\$25 million** CAD, including taxes, fees and options, compels suppliers to measure and disclose their greenhouse gas emissions and adopt a science-based target to reduce greenhouse gas emissions in line with the Paris Agreement as part of participating in the Net-Zero Challenge or in **an equivalent initiative or standard**.

Environmentally preferable packaging

PSPC contracting officers must include environmentally preferable packaging specifications in the solicitation and contractual documents for the procurement of goods that require packaging.

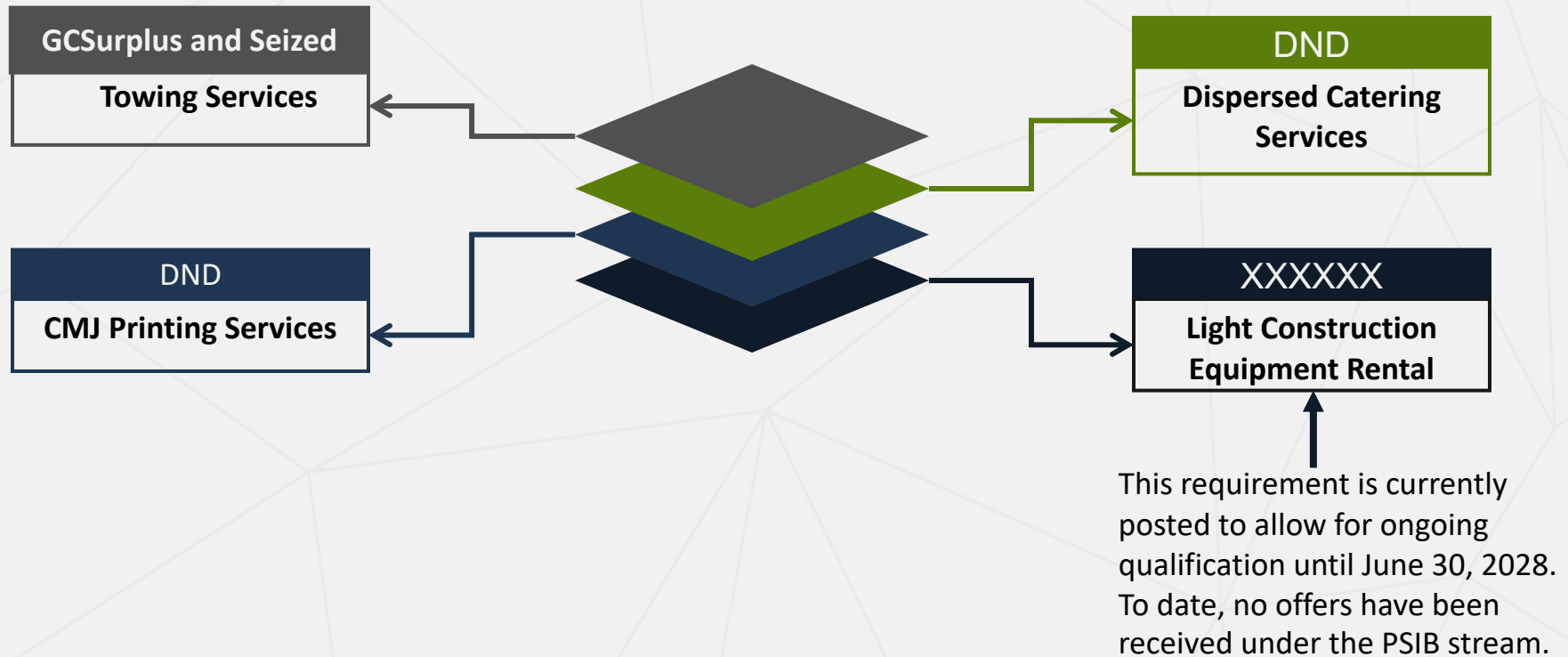
Standard Language on Environmentally Preferable Packaging: Policy notification (PN-158) (effective September 7, 2023). The objective of the standard language is to reduce plastic waste generated during the procurement process. It requires or encourages suppliers to supply goods in packaging that is reusable, returnable, or recyclable, as per the commitments in the Greening Government Strategy: A Government of Canada Directive.



Procurement Files

Procurement Strategy Indigenous Business (PSIB)

A PSIB stream was included in the Request For Standing Offer, with the intention to issue Standing Offers to the lowest priced Offeror in each stream, however upon the solicitation closing date, Offers were only received under the non-Indigenous stream.



Procurement Strategy Indigenous Business (PSIB)

Plumbing Supplies and Equipment - Regional Master Standing Offer (RMSO) for the supply of plumbing supplies, excluding tools, on an as and when requested basis, to Federal Government Departments, Crown Corporations and Agencies in the Ontario Region, excluding National Capital Region. Est. spend - \$15,200,000.00

The solicitation included a Procurement Strategy for Indigenous Business stream. **Two** Regional Master Standing Offer (RMSO) were awarded to Indigenous Companies.

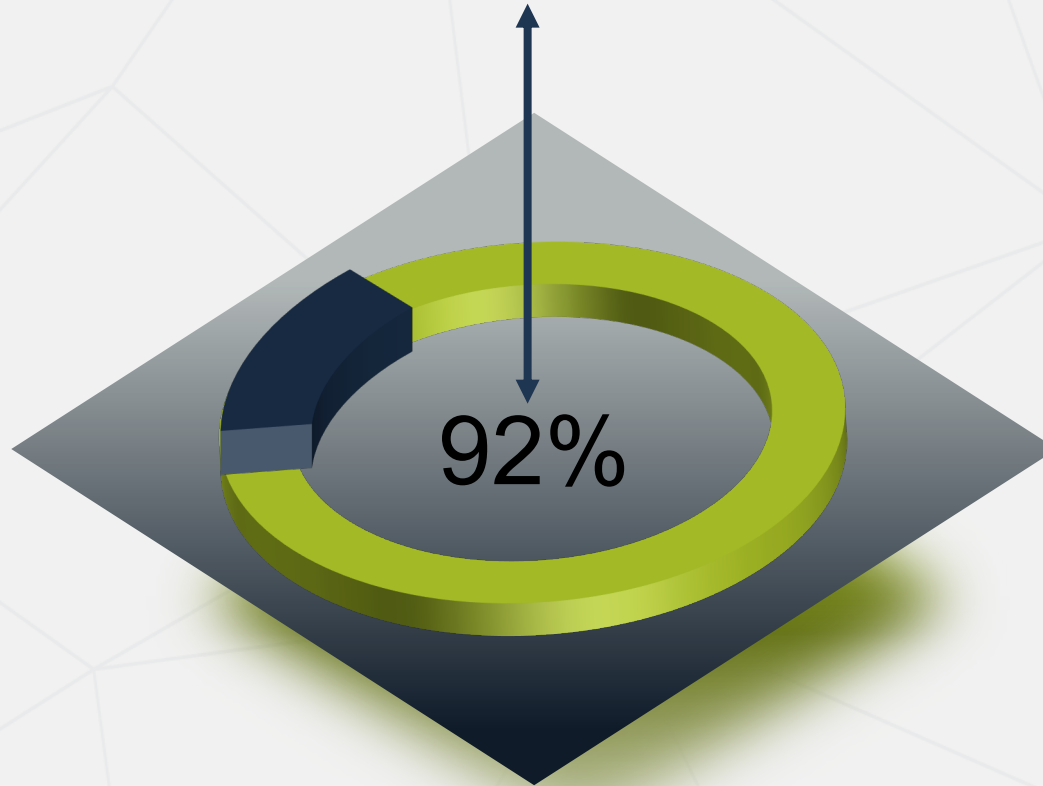
EQ754-232091 - Furniture: Under the Office Furniture Supply Agreement, the solicitation of the bid process was limited to suppliers that were listed under the PSIB streams. Three contracts were awarded to Indigenous Companies, amounting to a total of \$525,252.25.

EQ754-232114 - Task Chairs: Under the Office Chair Supply Agreement, the solicitation of the bid process was limited to suppliers that were listed under the PSIB streams. One contract was awarded to an Indigenous Company. The contract value is \$84,241.51.

EQ754-240511- Feature Chair Furniture: Under the Office Chair Supply Agreement, the solicitation of the bid process was limited to suppliers that were listed under the PSIB streams. One contract was awarded to an Indigenous Company. Total contract value is \$51,039.08

Randle Reef – Stage 3

Contract Value: \$32,953,947.05 (HSTI)
Inclusion of Indigenous Participation Plan
Subcontracting to an Indigenous Business



[Cleaning up Lake Ontario: the final stage begins for the Randle Reef Remediation Project in Hamilton Harbour - Canada.ca](#)

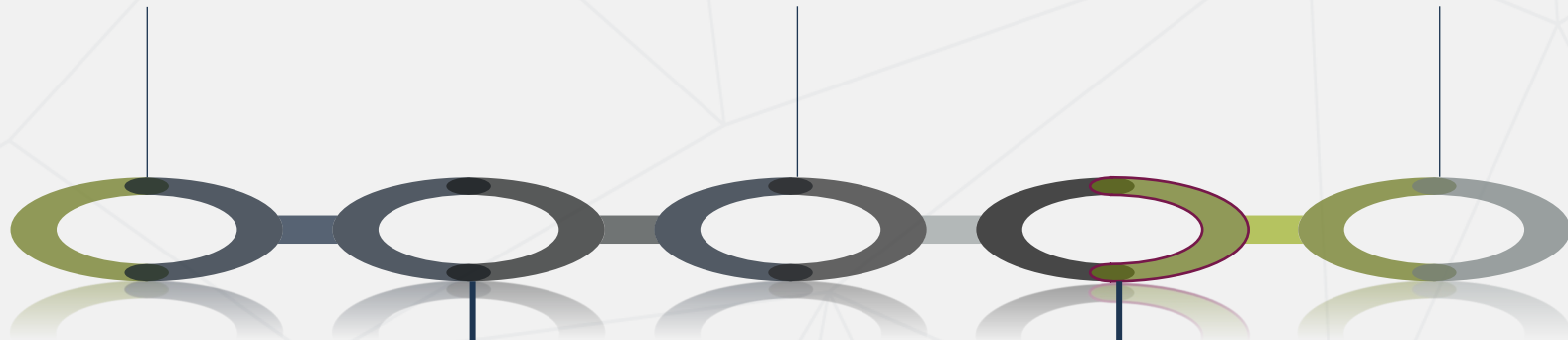
Socio-economic initiatives

PSPC, we have included socio-economic initiatives into our procurement: Offerors demonstrated how they were contributing to the advancement of green procurement, social procurement and accessibility. These evaluation criteria were worth 5% of the total point rated criteria. .

Civil Marine Engineering
Services RFSO

Electrical and Mechanical
Engineering Services RFSO

RMSO for Boxed Lunches
and Prepared Sandwiched



Environmental Services

Slate Island Canadian Coast Guard Site
Remediation

Early Engagement

Client departments are invited to engage with PSPC – Ontario Region early in the procurement process.

Goods and Services

Sandra Leslie - Sandra.Leslie2@tpsgc-pwgsc.gc.ca

Construction

Ambreen Dhillon - Ambreen.Dhillon@tpsgc-pwgsc.gc.ca

Architectural and Engineering Services

Lauren Woodhall - Lauren.Woodhall@tpsgc-pwgsc.gc.ca

Thank you