



SPEAKERS' BIOS AND SESSIONS' DESCRIPTIONS

JUNE 6, 2023

OPENING KEYNOTE BY PREMIER PARTNER

Kathy Thompson, Associate Deputy Minister, Chief Administrative Officer, Royal Canadian Mounted Police

Kathy Thompson, Associate Deputy Minister, Chief Administrative Officer joined the RCMP on November 28, 2022.

Prior to joining the RCMP, she held senior executive positions in the Government of Canada including as the Executive Vice-President of the Public Health Agency of Canada, where she was responsible for providing policy and operational leadership in the management of COVID-19 public health border measures.

Prior to her role at Public Health Agency of Canada, Kathy was the Vice-President of the Strategic Policy Branch at the Canada Border Services Agency responsible for leading the agency's vision on modernization and maturing its data transformation.

In 2013, she was the Assistant Deputy Minister for the Community Safety and Countering Crime Branch at Public Safety Canada working closely with the RCMP and law enforcement agencies. She spent 10 years in Executive roles at the Communications Security Establishment; and was part of the leadership team that established and stood up the Financial Transactions and Reports Analysis Centre of Canada, contributing to the Government Canada's national security and other priorities.

Kathy began her professional career with the Federation of Canadian Municipalities working on community safety and crime prevention and other files.

She graduated from Carleton University in Ottawa with a Bachelor of Arts in law and in psychology, with a concentration in Criminology.

PLENARY SESSION # 1

SDOS FOR MATERIEL MANAGEMENT AND PROCUREMENT

Moderated by Emilio Franco, delegates will have an opportunity to hear from Senior Designated Officers for Materiel Management and for Procurement drawn from several departments on the challenges and benefits they have seen in implementing their new role and the responsibilities from the new Directive on the Management of Materiel and the Directive on the Management of Procurement.

Moderator:

Emilio Franco, Executive Director, Treasury Board of Canada Secretariat

Panelists:

- Robert Ashton, Senior Director, Procurement, Facilities and Workplace Innovation, Chief Procurement Officer, Elections Canada
- Tamara McNulty, Director – Asset Transformation, Real Property and Assets Directorate, Parks Canada Agency
- Jean-Claude Azar, Director, Contracting Division, Canada Revenue

Emilio Franco, Executive Director, Treasury Board of Canada Secretariat

Emilio is a Public Service Executive, Speaker, Youth Advocate, and Digital Transformer who has dedicated his career to leading projects that modernize government operations and make procurement awesome. He is responsible for providing functional direction government-wide, assisting federal departments and agencies in providing value for money and exercising sound stewardship in the management of procurement and materiel. He promotes professionalism and excellence for the over 22,000 public service employees who work in Acquired Services and Assets Sector Communities, including delivery of a variety of programs and services for government-wide community and professional development. He holds a Masters in Electronic Business Technologies and Bachelor of Commerce from the University of Ottawa and is the Treasurer and executive board member of the Association of Professional Executives of the Public Service of Canada (APEX).

Robert Ashton, Senior Director, Procurement, Facilities and Workplace Innovation, Chief Procurement Officer, Elections Canada

Robert is the Senior Director of Procurement, Facilities and Workplace Innovation, Chief Procurement Officer at Elections Canada. He has a strong passion for procurement, material management and real property spanning 25 years. Robert was instrumental in revitalizing Elections Canada's procurement function – transforming to a client-centric approach with emphasis on planning and supplier engagement. A champion for early engagement, doing things differently, creativity, being a conceptual thinker, service design and energized by the increasing importance of procurement, material management and real property in digital government. Robert is also the Future of Work Champion responsible for establishing a flexible hybrid work model and the Senior Designated Official for the Prevention and Resolution of Workplace Harassment and Violence at Elections Canada.

Tamara McNulty, Director – Asset Transformation, Real Property and Assets Directorate, Parks Canada Agency

Throughout her career, Tamara McNulty has devoted herself by investing her passion and strategic approaches to operational challenges through functional leadership to various teams providing contracting services for goods, professional services, information technology and construction. Since 2015, Tamara has led a transformation of Parks Canada's procurement and grants and contributions functions by building a team of over 60 functional experts in the delivery of procurement for goods, services and construction, materiel management (including fleet), and transfer payments as the Director for Parks Canada Agency's Procurement, Materiel, Grants and Contributions Branch. Tamara and her team support Parks Canada's mandate to operate our national parks, national historic sites and national marine conservation areas for visitors to learn about, enjoy and protect for future generations. She began her career at Public Works and Government Services Canada in 2001 and spent 4 years in the procurement of Large Computers and Telecommunications as well as in the procurement of Specialized Professional Services (translation, training, subscriptions) before moving on to Canada Revenue Agency where she spent 11 years in the procurement of hardware and software as well as in Strategic Sourcing to establish national e-catalogues for various goods and services and in the procurement of Professional Services including Information Technology. In her current role at Parks Canada, Tamara has recently taken on a new challenge to work on a project for the organizational and functional design for Parks Canada's real property and asset communities. Tamara holds a Bachelor of International Business degree from Carleton University.

Jean-Claude Azar, Director, Contracting Division, Canada Revenue Agency

Jean-Claude began his career in the federal public service in 2006 and has held positions of increasing responsibilities during the years that followed. Since 2009, he has held various management and executive positions across Procurement and Materiel Management. He led the 31 transformation of the Procurement at the Department of Fisheries and Oceans Canada is currently the Director of the Contracting Division at CRA. He holds a degree in Commerce and is a graduate of the Canada School of Public Service Leadership Program Direxion.

CONCURRENT SESSION # 2

WHY MATERIEL MANAGEMENT IS IMPORTANT?

The Government's primary objective for materiel is that it is to be managed by departments/agencies in a sustainable and financially responsible manner that supports the cost-effective and efficient delivery of government programs while balancing financial and efficiency-related materiel considerations with broader public issues and considerations. Doing so is generally viewed as an ongoing challenge that demands intelligent analysis, timely action, trained personnel good governance and a solid materiel management framework. We will explore the challenges of meeting this objective and present examples of why good materiel management is important to your department/agency and the internal organizations that depend on good materiel stewardship.

Moderator:

Richard Quinn, Strategic Supply Chain Advisor, Department of National Defence

Panelists:

- Bronwynn Guymer, Bronwynn Guymer, Section Head, SMPP 7, Materiel Policy and Procedures, Department of National Defence
- Mike Rainville, Manager, Planning & Accounting, Uniform & Equipment Program, Royal Canadian Mounted Police
- Jean-Daniel Bourret, Director, Materiel Management, Fisheries and Oceans Canada
- Capt(N) Bruce Creighton, Department of National Defence

Richard Quinn, Strategic Supply Chain Advisor, Department of National Defence

Richard Quinn is a former senior military logistician with over 30 years of experience. As a Logistics Officer he has acquired all-embracing knowledge and experience in supply chain management which includes the acquisition, movement, accounting, storage and disposal of goods, business planning, performance measurement and budget management. He is well versed in the art of networking with departmental managers and executives to implement business objectives. He is an accomplished briefer and instructor. His various employment assignments have provided him with extensive experience in offering advice to senior officials and resolving complex and sensitive issues, either personal or business-related and has often served as the Subject Matter Expert in various fields of study such as Logistics Planning and Support, Change Management, Performance Management and Ethics.

Bronwynn Guymer, Section Head, SMPP 7, Materiel Policy and Procedures, Department of National Defence

Bronwynn Guymer, a 28-year veteran of the Canadian Armed Forces, is currently the Senior Policy Analyst for Materiel Management in DND and the CAF. She has extensive Materiel Management experience from operational front-line units up to corporate oversight and coordination. She has completed the Certified Supply Chain Transformation Architect Training, is certified in Supply Chain Operations Reference Model and has led multiple change initiatives within DND.

Mike Rainville, Manager, Planning & Accounting, Uniform & Equipment Program, Royal Canadian Mounted Police

Mike started his career in the Federal Public Service in 2008 as a warehouse technician in the RCMP's Uniform & Equipment Program. He then moved to a client services representative role and also worked within the Program's Design & Technical Authority Section. In 2011, Mike began to take a particular interest in the procurement and material management aspects of UEP and worked closely with the Planning & Accounting Section manager prior to her retirement. After successfully winning the competition for the position, Mike has continued in this critical role which includes material forecasting for all RCMP uniform supplied by UEP, managing the Program's budget, initiating requisitions for competitive solicitations and engaging in low dollar value purchases for both operations & maintenance and uniform. Additionally, Mike has worked intimately

across multiple modules with the RCMP's instance of SAP, TEAM, and gained extensive knowledge in material management.

Jean-Daniel Bourret, Director, Materiel Management, Fisheries and Oceans Canada

Jean-Daniel has been working in the field of Procurement and Materiel Management at the federal government since 2003. Working in multiple department, Jean-Daniel contributed to a variety of projects and initiatives such as the International Polar Year, H1N1 pandemic response, contaminated sites remediation, and Centre Block rehabilitation. Jean-Daniel is currently the Director of Materiel Management at Fisheries and Oceans where he supported Big Bar landslide response, greening of the vehicle fleet and bringing innovative approaches to Procurement and Materiel Management functions. He has been in executive positions for the past 12 years, managing teams of up to 100 employees across Canada. Jean-Daniel has a bachelor in Business Administration from Laval university, with a minor in operations and logistic. He holds the Supply Chain Management Professional (SCMP) and Certified Federal Specialist in Procurement (CFSP) designations.

Capt(N) Bruce Creighton, Department of National Defence

Capt(N) Bruce Creighton, a native of Sussex, New Brunswick, enrolled in the Canadian Armed Forces on 21 June 1990. He graduated from CMR de St Jean sur Richelieu in 1995 with a Bachelor's degree in Administration. Over the course of his career, Capt(N) Creighton has served in HMC Ships ALGONQUIN, HURON, and VANCOUVER. In October 2001, he deployed as the Logistics Officer in VANCOUVER on Op APOLLO ROTO 0. He has held various staff positions at CFB Esquimalt, Maritime Forces Pacific HQ, J4 Mat/DG Log, CANOSCOM HQ, RCN Staff, DG Military Careers and CJOC. He completed the Joint Command and Staff Program at the Canadian Forces College in 2012 where he also obtained a Master's Degree in Defence Studies. From 2013 to 2015, he was the Commanding Officer of 3 Canadian Support Unit in Montreal. He was promoted to his current rank in 2016 and was appointed as CJOC J8/Comptroller. In May of 2018, he was appointed as the Royal Canadian Navy's Director of Naval Logistics. In November of 2020, he assumed his current post as Commander of the Canadian Materiel Support Group. He completed the National Security Program in June 2021. Capt(N) Creighton and his family reside in Ottawa, Ontario.

CONCURRENT SESSION # 3

MANAGING CONFLICT IN FEDERAL PROCUREMENT

The presentation will cover the importance of good working relationships and will share cases where dispute management techniques were used in support of attaining a mutually acceptable path forward. The presenters will also provide an opportunity for participants to share their conflicts and discuss what approaches could be taken to prepare for and manage conflicts.

Michelle MacDonald, Manager, Business Dispute Management Program, Public Services and Procurement Canada

Michelle MacDonald manages the Business Dispute Management Program at PSPC. She has a Bachelor of Commerce from Mount Allison University and has completed the

Third-Party Neutral Program with the Canadian Institute for Conflict Resolution. She has worked for the federal government for 18 years in roles related to procurement. Most recently, she was a senior analyst for PSPC's fairness monitoring program before joining the Business Dispute Management Program in 2022.

Mike Colbourne, Alternative Dispute Resolution Practitioner, Public Services and Procurement Canada

Mike Colbourne is an experienced Alternative Dispute Resolution (ADR) practitioner with a Master of Arts in Conflict Analysis and Management from Royal Roads University. Mike is ADR practitioner with the Business Disputes Management program at Public Services and Procurement Canada. Prior to joining the federal government Mike owned and operated Positive Resolutions, a mediation/ADR consulting firm. Through Positive Resolutions he provided a variety of ADR services including conflict coaching, training and mediation.

CONCURRENT SESSION # 4

CHAMPIONING SUSTAINABLE GOVERNMENT PROCUREMENT THROUGH NEW GREEN STANDARDS FOR MAJOR CONTRACTS

In the Fall of 2022 Treasury Board Secretariat issued two new standards under the Policy on Green Procurement: the Standard on Embodied Carbon in Construction and the Standard on the Disclosure of Greenhouse Gas Emissions and the Setting of Reduction Targets. The Embodied Carbon standard requires that design services for specific federal government projects disclose the embodied greenhouse gas emissions of ready-mix concrete used and demonstrate a 10% reduction compared to the regional average. The GHG Disclosure Standard requires the process for procurements over \$25 million, including taxes, include an incentive or requirement for suppliers to measure and disclose their greenhouse gas emissions and adopt a science-based target to reduce them in line with the Paris Agreement as part of participating in Canada's Net-Zero Challenge or in an equivalent initiative or standard. This session, led by experts from TBS and ECCC, will provide an overview of the two Standards and Canada's Net-Zero Challenge, and the implications for procurement officers, business owners and suppliers. Following the presentation there will be a moderated question and answer session. Procurement professionals are encouraged to attend to learn how they can take an active role in applying these standards and helping the Government of Canada reduce its GHG emissions.

Moderator:

Jennifer Legere, Senior Policy Analyst, Strategic Policy Sector, Public Services and Procurement Canada

Panelists:

- Louis-Philippe Gagné, Manager of Net-Zero Challenge, Environment and Climate Change Canada
- Angus O'Leary, Executive Director, Strategic Policy Sector, Public Services and Procurement Canada
- Aline Ribas, Senior Advisor, Treasury Board of Canada Secretariat

Jennifer Legere, Senior Policy Analyst, Strategic Policy Sector, Public Services and Procurement Canada

Jen Legere is a Senior Policy Analyst in the Green and Clean Technology Procurement Technical Team in Acquisitions Program's Strategic Policy Sector. She started her career in the Federal government in the Acquisitions Program Intern Officer (IO) Program, and has worked in both operational procurement and procurement policy at PSPC, RCMP and most recently Environment and Climate Change Canada where she led the Strategic Procurement and Governance team. Her background is in marine biology and environmental science, and she taught biology before joining the federal government. She loves to share her passion for the environment and green procurement and is excited to be part of PSPC's green procurement team. She attributes her interest in the natural world to growing up in Nova Scotia, where one is never far from an ocean, forest or stream. When not nerding out about procurement and the environment she enjoys nerding out on Star Trek.

Louis-Philippe Gagné, Manager of Net-Zero Challenge, Environment and Climate Change Canada

Louis-Philippe Gagné is the Manager of the Net-Zero Challenge at Environment and Climate Change Canada. The Net-Zero Challenge is a Canadian voluntary initiative that aims to encourage businesses to develop credible and effective plans to transition their operations to net-zero emissions by 2050. Louis-Philippe Gagné has over 10 years of experience working on climate-related files, developing numerous regulatory and policy initiatives such as Canada's first greenhouse gas emission regulations. Over the years, he has worked on a number of programs geared towards increasing the uptake of clean technologies in Canada's major industries.

Angus O'Leary Executive Director, Strategic Policy Sector, Public Services and Procurement Canada

Angus O'Leary is an Executive Director in the Strategic Policy Sector of Public Services and Procurement Canada's Acquisitions Program. In this capacity, he leads federal policy work around Social, Green and Accessible Procurement.

Angus joined PSPC in 2009 with the Audit and Evaluation Branch and has been building his career in the Canadian federal government holding progressively senior management positions. Some of his professional achievements include leading key files related to diversity supplier in the procurement landscape through implementing the Policy on Social Procurement and Supplier Diversity Program, as well as leading Greening initiatives related to supporting the Paris Agreement on Climate Change.

Angus is committed to diversity and inclusion, climate action within the Federal Government, as well as across the federal community.

Aline Ribas, Senior Advisor, Treasury Board of Canada Secretariat

Aline Ribas is a senior advisor at the Government of Canada's Centre for Greening Government where she leads the program and team responsible for advancing Canada's

Greening Government Strategy through procurement and manages the Secretariat of the Buyers for Climate Action initiative, a coalition of large green buyers that helps drive the transition to a net-zero carbon, climate-resilient, and circular economy through collaboration on green procurement. Prior to this role, Aline built and led the program responsible for incorporating environmental sustainability and climate resilience into decision-making processes and operations at Environment and Climate Change Canada, where she received a Departmental Award for her commitment and outstanding work. A member of the International Society of Sustainability Professionals, she is a passionate advocate of inner development practices for sustainability and impact leaders. Aline has a PhD in Energy and Environmental Planning from the Federal University of Rio de Janeiro. She lives in Ottawa, Canada, with her husband, their two teenage sons and two amazing yellow retrievers; and she loves studying and practicing yoga, as well as being active in nature all year round.

CONCURRENT SESSION # 5

THE FUTURE OF PROCUREMENT AND MATERIEL MANAGEMENT

Stevie O'Brien served as Chief of Staff to procurement ministers Anita Anand and Filomena Tassi during the height of the COVID-19 pandemic. Through a moderated discussion, with an opportunity for audience Q&A, she will share observations and lessons from her unique historic perspective. Key points in the discussion will address how procurement issues are presented to senior political leaders, the need for agility and innovation in public procurement, and future government priorities.

Stevie O'Brien, Counsel, McMillan LLP and Senior Advisor, McMillan Vantage

Stevie is a versatile and accomplished lawyer, government and stakeholder relations leader and public policy specialist with more than a decade of federal and provincial government experience. Stevie served as chief of staff to several cabinet ministers including two ministers of public services and procurement. She has experience providing strategic political analysis across a complex portfolio encompassing large IT and defense procurements, and national procurement modernization. Her most important contributions include providing strategic advice on Canada's COVID-19 procurement response, including the agreements to secure and roll out \$9B of vaccines and \$5B of rapid tests.

Timothy Cullen, Partner, McMillan LLP

Timothy is a skilled litigation lawyer, and a co-leader of McMillan's Government and Public Policy and Procurement Groups. Timothy advises both buyers and suppliers. He has designed solicitations for complex acquisitions and counseled suppliers on bidding and contracting for some of the most significant public procurement processes in the past few years. Timothy acts for clients in procurement-related litigation in court and before the CITT. He writes and speaks often about procurement, especially its intersection with Canada's integrity laws and policies. Having served on Parliament Hill, Timothy also serves as a Senior Advisor and General Counsel at McMillan Vantage, a full-service, national public affairs firm affiliated with McMillan LLP.

CONCURRENT SESSION # 6

COMPLEX PROCUREMENT CASE: HIGH FREQUENCY RAIL PROGRAM

The High Frequency Rail (HFR) Project will be the largest rail transportation infrastructure project undertaken by Canada in decades and will transform intercity passenger travel in Canada by providing a modern, resilient and sustainable rail service on mostly new and electrified tracks between the major centres of Quebec City, Montreal, Ottawa and Toronto. Canada intends to develop the project using a progressive and collaborative approach, and will seek to engage a Private Developer Partner to advance and optimize the design and scope of the Project during a Co-Development Phase. The purpose of this presentation is to provide background on the Project and its expected outcomes, and provide an overview of the ongoing procurement process and subsequent Co-Development and Execution Phases.

Vincent Robitaille, Assistant Deputy Minister, High Frequency Rail (HFR), Transport Canada

Vincent Robitaille serves as Assistant Deputy Minister – High Frequency Rail at Transport Canada since December 2021. He leads the integrated team responsible for the development of one of the largest transportation infrastructure projects in Canada since the creation of the St. Lawrence Seaway.

From 2018 to 2021, Vincent served as Director General – Centre of Excellence on Strategic Investments at Transport Canada. He led a team responsible commercial policy elements of major transportation investments, alternative financing arrangements and Covid19 support to the air sector.

Before joining Transport Canada in 2018, he served in senior roles at the Treasury Board of Canada Secretariat, Public Services and Procurement Canada, the Public Health Agency of Canada and Global Affairs Canada, notably leading the P3 procurement of the new Champlain Bridge Corridor in Montréal.

From 2016 to 2019, Vincent volunteered as President of the Canadian Institute for Procurement and Materiel Management.

Vincent holds a Chartered Financial Analyst (CFA) designation, a Project Management Professional (PMP) designation, a Certified Director (C. Dir) designation, and a Master of Business Administration (MBA) degree from the University of Ottawa.

Miguel Izquierdo Martin, Acting Executive Director, Commercial and Procurement Unit, Transport Canada

Miguel Izquierdo Martin is a seasoned professional with over 15 years of experience specializing in the development of infrastructure projects under Public-Private Partnership (PPP) models.

Currently serving as the Acting Executive Director of the Commercial and Procurement Unit at Transport Canada, Miguel plays a pivotal role in leading the commercial and procurement aspects of the High Frequency Rail project.

Prior to joining TC, Miguel held the position of Project Director for the Energy Services Acquisition Program at Public Services and Procurement Canada (PSPC). This multi-billion-dollar initiative aimed to modernize the district energy system in the National Capital Region. As Project Director, Miguel successfully managed the pre-procurement, procurement, and initial contract execution phases. This project will significantly reduce long-term energy costs for Canada and greenhouse gas emissions.

Before his tenure at PSPC, Miguel contributed his expertise to PPP Canada, a federal Crown corporation, where he assisted various levels of government, including federal, provincial, municipal, and Indigenous bodies, in developing P3 projects. Notable projects he played a key role in include the Samuel De Champlain Bridge Corridor Project, the Library and Archives Canada Preservation Centre and the Winnipeg Bus Rapid Transit.

Prior to joining the Government of Canada, Miguel worked at Elecnor, a renowned global corporation specializing in services and projects development, construction, and operation. In his role, he directed business development activities and effectively coordinated project engineering teams for bidding proposals in India and Canada, with a specific emphasis on project finance and turnkey projects.

Miguel's educational background includes a Master of Laws, a Master of International Business Administration, and a Master's Certificate in Project Management. He is also a certified Project Management Professional (PMP).

CONCURRENT SESSION # 7

WHAT CAUSES US TO FALL BEHIND, AND HOW TO PREVENT BACKLOGS FROM FORMING

Backlog: (noun) a large pile of things waiting to be done.

Ever feel like that growing pile of un-started or unfinished client procurement requests has a life of its own? It can be hard to make progress on the avalanche of procurement requests, especially while clients and vendors in the backlog keep calling, and new requests continue to arrive – stressing us out and draining our batteries. But there is hope, as some procurement shops have eliminated their backlogs and kept them from coming back.

It has been said that the best way to get rid of a backlog is to prevent it from happening in the first place – the aim of this session.

In this talk, you will learn:

1. The major causes of backlogs (variation, overwhelm and failure demand) and how the backlog cycle works.
2. How you can intervene to prevent a backlog from forming.
3. Simple tips to get you started, even if you're not the boss.

This talk is followed by a second talk (Session 14, 2:30-3:15 pm) that identifies strategies to tame a backlog if you already have one. While it is useful to attend both sessions, participants can attend individual sessions.

Craig Szelestowski, Founder, Lean Agility Inc., Director, Lean Programs, Telfer Business School Centre for Executive Leadership, University of Ottawa

Craig is a Lean/Agile transformation specialist with more than two decades of experience implementing dramatic turnarounds. He founded Lean Agility Inc. in 2010 to apply Lean exclusively to government organizations. With his coaching, his procurement clients have sped up their procurement processes by 70%, improved client satisfaction and created outstanding levels of employee engagement.

Craig has served multiple times as a part-time professor at the Telfer School of Business at the University of Ottawa. He is the Director of Lean content at the Telfer Centre for Executive Leadership and has taught Lean to Telfer's MBA students.

KEYNOTE # 8

A TRULY UNIQUE PERSPECTIVE

"A Truly Unique Perspective" is quickly becoming bestselling author, entrepreneur, financial guru, and former "dragon" David Chilton's most sought-after presentation. As someone who has experienced both success and failure, Chilton humorously illustrates how a healthy perspective can lead to positive results, despite what life throws at you, using examples from both his professional and private life, including "behind the scenes" stories from Dragons' Den.

David Chilton, Former "Dragon", CBC TV's Dragons' Den, Bestselling Author, The Wealthy Barber

Whether it's helping millions of Canadians achieve personal financial success or investing in low-fat cookbooks, David Chilton has always had a knack for recognizing great ventures, a skill he proudly leveraged as a "dragon" on CBC television's #1 hit show, Dragons' Den. Called "charming, unpretentious, and funny," by The Chicago Sun-Times, Chilton puts his business expertise and life experience to work in his informative and inspiring talks.

Chilton began his career by self-publishing his book *The Wealthy Barber* in 1989. It was written in 26 months and was specifically targeted toward those with little investment experience, in order to help them develop positive personal-finance habits. The book has become one of the most popular Canadian books of all time, with two million copies sold since its release.

Chilton's second book, also self-published, is *The Wealthy Barber Returns*, and is yet another runaway Canadian bestseller. He is also the publisher of the bestselling cookbooks *Looneyspoons*; *Crazy Plates*; and *Eat, Shrink & Be Merry!* (working with authors Janet and Greta Podleski).

An economics graduate from Wilfrid Laurier University, Chilton won the award for the highest mark in the country on the Canadian Securities Course. He is also a frequent guest on national television and radio shows.

CONCURRENT SESSION # 9

WHY ASK A QUESTION IF THEY WON'T BOTHER ANSWERING? THE "NO BID" DILEMMA

Supplier engagement is easier said than done. The Government of Canada encourages industry collaboration and dialogue but doesn't always know how to effectively handle the industry feedback or questions they receive. To help participants better understand this "no bid" rationale and dilemma, this session will provide the perspective of all three key stakeholders ... suppliers, procurement folks, and clients.

Martin Chénier, Procurement Strategist, Founder, Procurement Alliance of Canada

Passionate about public sector procurement and driven by the Customer Service Experience, Martin is an award-winning business and people manager who spent the last two decades helping Industry and the Federal Government buy and sell professional services.

Martin is the President and Founder of The Procurement Alliance of Canada; a subscription-based service providing practical resources, webinars, advisory services, and self-directed learning material to public sector procurement professionals, their clients, and suppliers of professional services.

Martin served two mandates as Chair of Government Relations for the \$15B Industry Association of Canadian Search, Employment & Staffing Services (ACSESS) where his role was to provide advisory services to the Federal Government and help improve the Government's standing offers and supply arrangements for professional services. He provides procurement advisory, mentoring, and training services to Federal Government Departments and is an active Industry representative on various Government committees and working groups.

CONCURRENT SESSION # 10

MATERIEL MANAGEMENT LIFECYCLE PLANNING – GCSURPLUS AND END OF LIFE CONSIDERATIONS

This session will talk about some of the main steps of lifecycle management, things to consider during the acquisition phase as well as the importance in taking inventory of specific assets. It will explain how GCSurplus can help with the divestment of surplus assets and more. Don't miss out on this important session with the government's leading experts in divestment.

Dave Gosselin, Team Leader for Quebec Region, GCSurplus, Public Services and Procurement Canada

Dave Gosselin joined the Canadian Armed Forces in January 1997 as Supply Technician (now called Material Management Technician). He had the pleasure of serving with the Royal Canadian Navy, the Canadian Army, the Royal Canadian Air Force and the Special

Forces. He also deployed on many occasions overseas. His last position before his retirement was as the 25 Canadian Forces Supply Depot Sergeant-Major in January 2022. He joined the Public Service at the same time and has been working with GC Surplus as Team Leader for Quebec region since May 2022.

Claude Prévost, Team Leader, GCSurplus, Public Services and Procurement Canada

CONCURRENT SESSION # 11

RCMP FLEET MODERNIZATION INITIATIVE

With over 15,000 land, air and marine transportation assets, the RCMP is faced with a significant challenge in addressing the decarbonization of its transportation footprint as they work towards the target of net-zero emissions by 2050. Providing a variety of law enforcement services not only at the federal level but also to the majority of provinces and municipalities across Canada, the RCMP's unique business model makes for a particularly interesting case study for greening transportation assets.

The speakers will provide an overview of the RCMP's business model and the associated transportation footprint, detail the considerations and challenges associated with properly equipping a law enforcement light-duty vehicle in the Zero-Emission Vehicle (ZEV) space, and provide an overview for the RCMP's Fleet Modernization Initiative that lays the groundwork for the approach that the National Fleet Program will follow moving towards their goals to decarbonize their light-duty vehicle fleet.

Sergeant Shaun Vickery, National Traffic Programs and Operational Technologies Policy Center, Royal Canadian Mounted Police

Sgt Shaun Vickery joined the RCMP in 2005 from Calgary, Alberta and currently has 17+ years of service with the RCMP. Shaun has had the opportunity to serve in Alberta, Manitoba and Ontario in seven different detachments and work in General Duty, Traffic, Organized Crime, National Security and now Policy and Programs. Since 2017 Shaun has been in the RCMP policy center for contract policing services in the Traffic Program area. Shaun is the chair of the RCMP's National Vehicle Equipment Committee, which is a national body that recommends/approves police equipment installation in RCMP vehicles and addresses any new technology or problems that arise in relation to police vehicles and equipment. Through this role Shaun works closely with the RCMP's National Fleet Program and has been the operational member providing assistance to their initiatives. Shaun has a role in defining RCMP vehicle specifications for General Duty and attends to events each year to see the newest offerings in police vehicles and technology. Shaun has been involved with the RCMP's greening fleet initiative since its inception and has been involved with the ongoing development of the pilot of zero emissions vehicles such as the Tesla Model Y, Ford Mustang Mach-E and Ford F-150 Lightning for general duty policing operations.

Yves Madore, Analyst, Fleets, Centre for Greening Government, Treasury Board of Canada Secretariat

Yves Madore is an analyst with the Treasury Board of Canada Secretariat. He has over 18 years of experience in low-carbon transportation and over 5 years of experience supporting Government of Canada departments to sustainably decarbonize their fleets and meet the objectives of the Greening Government Strategy. Specializing in the technical and analytical aspects of fleet decarbonization, Yves is also leading the design and implementation of the RCMP's fleet modernization initiative.

Logan Murphy, Program Manager, Land Fleet, Royal Canadian Mounted Police

Logan Murphy has 15 years of experience as an Asset and Materiel Management specialist in the federal public service, specializing in the use and configuration of Systems, Applications, and Products (SAP) as well as extensive knowledge in fleet management and inventory management disciplines. Logan serves as the Program Manager of the Land Fleet for the RCMP's National Fleet Program Policy Centre, responsible for the support of a portfolio of over 15,000 land-based transportation assets including light-duty, heavy-duty, commercial, and off-road vehicles.

CONCURRENT SESSION # 12

SO WHAT DO WE DO NOW? WHEN PROCUREMENT DOES NOT GO AS PLANNED.

Having clear requirements, a thought-out strategy, and a sound RFP supports reaching a contract award that will achieve best value; delivering desired outcomes and benefits. However, procurement does not always go as planned...

This session highlights issues and challenges encountered in procurement processes from all levels of government, examining how procurement personnel and project teams have worked together to adapt their approaches, with positive impact.

Cathryn Kallwitz, Managing Director, RFP Solutions

Cathryn is the Managing Director of RFP Solutions Inc., specializing in providing procurement and fairness advisory services to all levels of the public sector in Canada. For over 19 years, Cathryn is pleased to have supported client procurement and program personnel, across a wide variety of sectors and requirements, in navigating the process to achieve their procurement outcomes.

Rebecca Toman, Senior Procurement and Fairness Advisor, RFP Solutions

As Senior Procurement and Fairness Advisor with RFP Solutions Inc., Rebecca works exclusively with public sector organizations in the development of procurement processes, RFx documentation, and facilitation of evaluations and debriefings and provides Fairness Monitoring and Advisory support to complex and high-profile procurement requirements. Prior to joining RFP Solutions, Rebecca was a Procurement Specialist and acting Supply Team Lead with PSPC, in addition to working directly with client departments and agencies. With over 16 years' experience in public sector procurement, Rebecca has managed and delivered a variety of professional writing and administrative support services to clients for over 20 years.

CONCURRENT SESSION # 13

WOMEN IN LEADERSHIP PANEL

What makes a strong leader? How can you navigate obstacles in your career journey and better advocate for yourself? Please join us for a candid discussion with our dynamic panel of women leaders who will share their tips, tricks and real-life do's and don'ts to set you up for success, and how to lift others along the way!

Moderator:

Caroline Landry, Executive Director, Strategic Policy Sector, Procurement Branch, Public Services and Procurement Canada

Video Message:

Paula Folke-Dallaire, Director General, Defence Procurement, Washington Sector, Public Services and Procurement Canada and Minister at the Embassy of Canada to the U.S.

Panelists:

- Kelly Hartle, Chief Executive Officer, CORCAN
- Jessica Sultan, Director General, Economic and Business Opportunities Branch, Indigenous Services Canada
- Christine Lamarche, Director General, Procurement, Materiel and Assets Management, Royal Canadian Mounted Police
- Josee Doucet, Senior Director, GCSurplus, Public Services and Procurement Canada

Caroline Landry, Executive Director, Strategic Policy Sector, Procurement Branch, Public Services and Procurement Canada

Caroline Landry is a member of the CIPMM Board of Directors as well as the Chair of the CIPMM Mentorship Program. For her day job, Caroline is an Executive Director in the Strategic Policy Sector within the Procurement Branch at PSPC. She has over 22 years' experience in the Government of Canada, with the last 14 years in various leadership roles in Procurement. She is passionate about all things procurement and is a strong advocate for our Procurement and Material Management Community.

Paula Folkes-Dallaire, Director General, Defence Procurement, Washington Sector, Public Services and Procurement Canada

Ms. Paula Folkes-Dallaire is a Minister at the Embassy of Canada to the United States and Director General of Defence Procurement for Public Services and Procurement Canada (PSPC) in Washington, DC. In this capacity, Ms. Folkes-Dallaire oversees the management of all Foreign Military Sales (FMS) acquisitions for Canada, working closely with the U.S. Departments of Defense, State, and Commerce, to execute a program currently valued at \$7.5B, delivering goods and services in support of the Canadian Armed Forces to deliver on Strong, Secure, Engaged and the National Shipbuilding Strategy.

Prior to taking her role at the Embassy, Ms. Folkes-Dallaire served for almost four years as the Senior Director of Canada's Future Fighter Capability Project and achieved with

her team and interdepartmental colleagues one of the most significant milestones in Canada's efforts to replace its CF-18 fighter aircraft – the release of the Request for Proposal to eligible suppliers.

Prior to this role, Ms. Folkes-Dallaire was the A/Director General of Real Property, Safety and Security at Fisheries and Oceans Canada managing a staff of 86 employees and an annual operating budget of approximately \$130M. Before that role, she was the Senior Director of Real Property Transformation and the Senior Director of Policy and Integration in the Strategic Policy Sector, in the same department. Also within Fisheries and Oceans, Ms. Folkes-Dallaire led the Corporate Planning, Performance, Risk and Evaluation function in the Chief Financial Officer (CFO) Sector as Director General from 2011 to 2013, and from 2009 to 2010 Paula was the Director of Program Evaluation, reporting directly to the CFO. Before joining Fisheries and Oceans, Paula gained valuable Central Agency experience at Treasury Board Secretariat, where she spent three years in the Expenditure Management Sector.

Paula is in her 20th year of serving the Canadian public through policy, corporate programs, and sound management. Paula holds a B.A. in Political Science (summa cum laude), a Masters of Public Administration from The University of Toledo in Ohio, and a Lean Six Sigma Green Belt certification. She recently earned a certificate in Cybersecurity Risk Management from Harvard. Paula is a published author in the Canadian Journal of Program Evaluation, is married, a mom of boys, and lives in McLean, VA.

Kelly Hartle, Chief Executive Officer, CORCAN

Kelly began her career with the Correctional Service of Canada (CSC) in 1998, working in various frontline and managerial roles at four different federal institutions in Alberta. Throughout her experience, Kelly has worked at various operational sites covering all security levels with both women and men offenders. In 2015, Kelly transferred to the CSC National Headquarters as the Director General, Women Offender Sector who was responsible for policy and programs related to women offenders under federal correctional jurisdiction across Canada. In April 2017, Kelly commenced as Chief Executive Officer, CORCAN in May 2017. The integration of the program and business mandates in CORCAN are a key focus for activities within CORCAN that is directly responsible for the Employment and Employability Program for federal offenders.

Jessica Sultan, Director General, Economic and Business Opportunities Branch, Indigenous Services Canada

Jessica Sultan is the Director General, Economic and Business Opportunities Branch at Indigenous Services Canada. In this role, Jessica delivers key federal programs to support Indigenous Communities and Businesses, including the Lands and Economic Development Support Program (LEDSP) and the Community Opportunities Readiness Program (CORP). Further, Jessica leads the Strategic Partnerships Initiative, the clean energy portion of which supports First Nations, Métis and Inuit to develop regional and community clean energy initiatives. Jessica is responsible for the Procurement Strategy for Indigenous Businesses, including implementation of the newly announced federal

government mandatory minimum target of 5% of the value of contracts to be awarded to businesses owned and led by Indigenous peoples. Jessica's approach to leadership is that of servant leadership and building and fostering a work environment that is inclusive, diverse, positive, safe, and supportive of each other. Jessica's vision for Indigenous Services Canada's Economic and Business Opportunities Branch is to "Find New Ways of Doing New Business", including seeking opportunities to bring together Western and Indigenous ways of knowing and being. This involves giving space to relationship-based approaches, in the work that Jessica leads internally to the federal government, but most importantly, with Indigenous Peoples in acknowledging and supporting their socio-economic development goals.

Christine Lamarche, Director General, Procurement, Materiel and Assets Management, Royal Canadian Mounted Police

Christine Lamarche is the Director General, Procurement, Materiel and Asset Management with the Royal Canadian Mounted Police. Christine joined the Public Service as an FSWEF student. She has spent her career in procurement in various roles at Public Services and Procurement Canada, the Privy Council Office, the Immigration and Refugee Board of Canada, Canada Border Services Agency and is now working at the RCMP. Christine graduated from the University of Ottawa with a Bachelor's degree in Administration.

Josee Doucet, Senior Director, GCSurplus, Public Services and Procurement Canada

Josée Doucet joined the public service in 2009 following a full and rewarding career in the Canadian Armed Forces. She worked within the Department of National Defence as a Senior Policy Analyst and advisor in the area of Materiel Management and as a Senior Procurement Authority responsible for the management of a variety of contracts including Optimized Weapon System Management, Repair and Overhaul and Foreign Military Sales. Josée joined Public Services and Procurement Canada in 2014 as the manager responsible for the divestment of surplus controlled goods and specialized assets. Josée was appointed GCSurplus Senior Director in March 2020 and takes great pride in GCSurplus's increased leadership role in Materiel Management.

CONCURRENT SESSION # 14

HOW TO ELIMINATE AN EXISTING BACKLOG

This talk builds upon the presentation What Causes Us to Fall Behind, and How to Prevent Backlogs from Forming (Session #7). While it is useful to attend both sessions, participants can attend individual sessions.

It can be hard to make progress on the avalanche of procurement requests, especially while clients and vendors in the backlog keep calling, and new requests continue to arrive – stressing us out and draining our batteries. But there is hope, as some procurement shops have eliminated their backlogs and kept them from coming back.

In this talk, you will learn:

1. The difference between historic backlogs and current backlogs

2. Identifying your true vs perceived backlog
3. Proven strategies to tame and eliminate the backlog
4. Protecting your productivity while working in a backlog situation

Craig Szelestowski, Founder, Lean Agility Inc., Director, Lean Programs, Telfer Business School Centre for Executive Leadership, University of Ottawa

Craig is a Lean/Agile transformation specialist with more than two decades of experience implementing dramatic turnarounds. He founded Lean Agility Inc. in 2010 to apply Lean exclusively to government organizations. With his coaching, his procurement clients have sped up their procurement processes by 70%, improved client satisfaction and created outstanding levels of employee engagement.

Craig has served multiple times as a part-time professor at the Telfer School of Business at the University of Ottawa. He is the Director of Lean content at the Telfer Centre for Executive Leadership and has taught Lean to Telfer's MBA students.

CONCURRENT SESSION # 15

FAIRNESS MONITORING – WHAT'S IN IT FOR ME?

This session aims to inform the procurement community about fairness monitoring at PSPC and share identified lessons learned and best practices. It will be a 3-part presentation about (1) fairness monitoring and how it works at PSPC, (2) fairness in procurement more generally and (3) the story of a contracting authority named "Joe" and some of the situations that he faces that are linked to lessons learned and best practices that have been identified by fairness monitors.

Nina Goodwin, Program Manager, Fairness Monitoring Program, Public Services and Procurement Canada

Nina Goodwin is the Program Manager of the Fairness Monitoring Program at PSPC. She has been with the department for over 15 years and with the Program now for 5 years. In addition to working closely with the fairness monitors contracted by the Program to provide their services for the many procurements they are monitoring, she collaborates with the PSPC contracting authority community to gather their feedback on how to improve the Program.

Michelle MacDonald, Manager, Business Dispute Management Program, Public Services and Procurement Canada

Michelle MacDonald manages the Business Dispute Management Program at PSPC. She has a Bachelor of Commerce from Mount Allison University and has completed the Third-Party Neutral Program with the Canadian Institute for Conflict Resolution. She has worked for the federal government for 18 years in roles related to procurement. Most recently, she was a senior analyst for PSPC's fairness monitoring program before joining the Business Dispute Management Program in 2022.

CONCURRENT SESSION # 16

PROCUREMENT AND MATERIEL MANAGEMENT LINKAGES TO RCMP'S ICONIC MUSICAL RIDE

This presentation will highlight all phases of lifecycle and the work that is being done to in support of the RCMP Musical Ride Equitation Section. We don't want to give too much away but we will also speak to a significant divestment initiative that demonstrates an approach that is modern, open, transparent, and fair, and that results in best value for the Crown.

Sergeant Major Scott Williamson, Riding Master, Musical Ride and Heritage Branch, Royal Canadian Mounted Police

Sgt. Maj. Williamson joined the RCMP in the fall of 2000 and comes from a farm in southeastern Saskatchewan. Sgt. Maj. Williamson began his service in F Division (Saskatchewan) starting in Municipal policing then transferred into a northern isolated community joining the First Nations Policing Unit. Upon completion of his commitment to the North, he was then transferred to Ottawa where he completed 4 years on the Musical Ride touring across North America and then 5 years on the Emergency Response Team where he worked on high profile counter terror projects and overseas protection of the Prime Minister of Canada when in austere environments. In 2013 Sgt. Major Williamson was promoted to the Musical Ride as an instructor/trainer and was recently appointed to the rank of Sergeant Major and Riding Master for the RCMP. Sgt. Maj. Williamson has participated in many high-profile events such as the funeral for our late Her Majesty the Queen, Coronation for King Charles III, North American Stallion testing for the RCMP stallion and many other high-profile events.

Justin Bryon, Program Manager Policing Assets, Royal Canadian Mounted Police

Justin Bryon is the Program Manager of Policing Assets at the Royal Canadian Mounted Police. Justin has worked at the RCMP since 2008, where he started out in Forensic Science and Identification Services and worked in Real Property. Justin came to Materiel Management in 2015 and took an active role on the policy side focusing on divestment where he implemented a modernized divestment application for the RCMP. Justin also worked at the 2018 G-7 conference on a special assignment, providing guidance and support on asset inventory, tracking, and disposal. He is now responsible for managing policing assets and their associated life cycles for the Royal Canadian Mounted Police across Canada. It is in this capacity that he became engaged with the Musical Ride. Justin holds a Bachelor of Arts from Carleton University – Go Ravens!

CONCURRENT SESSION # 17

KEY INDIGENOUS CONSIDERATIONS IN FEDERAL PROCUREMENT

This presentation will provide participants with an overview of federal Indigenous procurement practices, programs, and policies. The session will cover the 5% Indigenous Procurement Commitment, Modern Treaty overview (including the Nunavut Directive), Procurement Strategy for Indigenous Businesses (PSIB), and Indigenous Participation Plans (IPPs). You will also have the opportunity to ask questions, seek advice, and offer suggestions!

Anthony Tiet, Procurement Team Leader, Regional Strategies and Special Projects, Public Services and Procurement Canada

Anthony Tiet is the Procurement Team Leader of the Regional Strategies and Special Projects team in Western Region, Public Services and Procurement Canada (PSPC). In this role, Anthony develops and reviews standard procurement templates, guides, and resources that contracting officers use in solicitations that include Indigenous considerations. Additionally, Anthony supports the development and execution of Nunavut procurement operations, tracking and reporting on results, and ensuring the Nunavut Directive is communicated and applied consistently. Anthony also provides one-on-one support to contracting officers and other federal departments to ensure Modern Treaty obligations and government Indigenous policies are met. Anthony holds a Bachelor of Commerce in Supply Chain Management from MacEwan University and a Master of Business Administration in Sustainable Commerce from the University of Guelph.

Alexandre Cournoyer, Business, Strategy and Policy Analyst, Indigenous Procurement Policy Directorate, Public Services and Procurement Canada

Alexandre has been with the Indigenous Procurement Policy Directorate for 3 years. He primarily worked on Modern Treaty economic obligations in procurement, offering advice on meeting Government of Canada Obligations in Modern Treaty. He joined work on the 5% mandate implementation in 2021.

Tim Dymond, Manager, Economic Policy Advisor, Indigenous Services Canada

Tim works in the Transformative Indigenous Procurement Strategy Directorate at Indigenous Services Canada where he manages the Procurement Strategy for Indigenous Business and the Indigenous Business Directory. He provides policy advice and guidance to the procurement community, as well as supports and educates Indigenous business owners looking to sell their goods and services to the Government of Canada. Prior to working with Indigenous Services Canada, Tim was with Public Services and Procurement Canada where he was focused on the development of standard templates and tools for contracting officers to include in their solicitations to increase the representation of Indigenous businesses and Peoples in federal procurement. He also led the implementation of the Nunavut Directive, providing support to contracting authorities working on procurement files in Nunavut and other Modern Treaty areas. Tim is a veteran of the Canadian Forces, holds a Bachelor of Arts in Economics and a Masters of Public Administration from the University of Manitoba.

CONCURRENT SESSION # 18

HOW DO YOU NEGOTIATE WITH THE ROBOT?

The presentation will examine how Procurement technology deployed alongside the right automation can have a positive impact on technology adoption, growth, and evolution. Day in the life of a Buyer examples of automation in the public sector Procurement.

Mimi Vu, Director, KPMG

Mimi Vu is a Director within the Procurement and Supply Chain Advisory practice of KPMG in Canada. She has over 15 years of supply chain experience, focusing in the

areas of supply chain operations, process improvement, e-procurement transformation and operating models, strategic sourcing, contract management and supplier management in both the public and private sector.

Rohan Morris, Director, KPMG

Rohan Morris is a Director within the Procurement and Supply Chain Advisory practice of KPMG in Canada. He has over 15 years of Procurement experience, focusing in the areas of strategic sourcing, technology deployment, process improvement, e-procurement transformation and operating models. Rohan specializes in Financial Services and Federal Public sector.

CONCURRENT SESSION # 19

POWER UP YOUR PRESENTATION SKILLS!

Impress your audience. Build your confidence. Destress yourself. Are you ok at public speaking and presenting to stakeholders, but know you could do better? Is your anxiety about presenting holding you back in your career? We are all called upon to present ideas, suggestions, and options, often with very little time to prepare. Presentation skills is a crucial skill for the procurement and material management community and the great news is that everyone can learn to do it well. Al will walk you through some communication and confidence tips he has learned during his 35 years in business and a lifetime of being on stage.

Al Garlinski, FSCMP, SCMP, CPSM, Trainer

Al Garlinski is currently a faculty member for the University of Winnipeg and Supply Chain Canada, where he teaches Supply Chain Management, Negotiations and Communications. He is a retired public servant after spending 35 years with procurement for Public Services Procurement Canada (PSPC). He was awarded the PSPC National Award of Excellence for Outstanding Career in 2022 and has been the recipient of the “Mentor of the Year” award from the University of Alberta School of Business program. He earned his professional designation in Supply Chain Management with Supply Chain Canada and was awarded the prestigious Fellowship designation for his lifetime commitment with teaching, coaching, and mentoring. He also has a professional designation with the Institute of Supply Management. Al is a tireless animal rescue advocate, and founder of IRun4rescue, a running team committed to making a difference in the lives of animals. He has presented at conferences across Canada on the topic of building resilience in life and the life lessons we can learn from animals.

CONCURRENT SESSION # 20

GOVERNMENT OF CANADA – ENSURING ETHICAL PROCUREMENT

Recent estimates by World Vision Canada state that \$43 billion worth of at-risk goods were imported into Canada in 2021. This session will provide an overview of key issues relating to forced labour, child labour, and human trafficking and their impact on public procurement. We will discuss what Public Services and Procurement Canada (PSPC), as the central purchasing agent of the Government of Canada, is doing to leverage spending power to promote ethical procurement, foster positive human and labour rights outcomes, and safeguard federal procurement supply chains. PSPC’s foundational activities and

efforts under way will be discussed as part of an ongoing and evolving public dialogue to enhance public procurement.

Laura Unitt, A/Manager, Strategic Policy Sector, Public Services and Procurement Canada

Since she began working for the Government of Canada in 2005, Laura has worked for Employment and Social Development Canada, Environment and Climate Change Canada, and most recently with Public Services and Procurement Canada.

Laura has been the acting manager of the Ethical Procurement Team since January 2022, and has been leading the team's work to deliver on the department's commitments under the National Strategy to Combat Human Trafficking. Under Laura's leadership, the team is developing: policy instruments to set out departmental human and labour rights expectations; tools and guidance documents for suppliers to foster compliance; ethical procurement best practices; and examining long-term approaches to identifying and mitigating the risks of forced labour, child labour, and human trafficking in federal procurement supply chains.

In addition, Laura has been providing critical input in meeting departmental mandate letter commitments related to ethical procurement. In addition, the Ethical Procurement team has also been working closely and collaboratively with Employment and Social Development Canada in the analysis of supply chain legislation under development in Canada.

Most recently, Laura coordinated the hosting of two supplier engagement sessions in early 2023 to raise awareness on supply chain risks, outline Departmental human and labour rights priorities, and promote greater, ongoing dialogue with the supplier community.

JUNE 7, 2023

KEYNOTE # 21

SPECIAL WELCOME KEYNOTE FROM COMPTROLLER GENERAL

The Comptroller General will welcome all delegates and share his thoughts on the upcoming trends for the community.

Roch Huppé, Comptroller General of Canada

Roch Huppé was appointed Comptroller General of Canada effective October 23, 2017. As Comptroller General, he is responsible for government-wide direction and leadership for financial management, internal audit, federal assets and acquired services (project management). He also leads the Financial Management Transformation initiative within the Government of Canada.

Mr. Huppé entered the public service in 1992 when he joined Global Affairs Canada where he held various positions within the Financial Services Division. Prior to being appointed Comptroller General, he occupied the role of Chief Financial Officer and Assistant

Commissioner, Finance and Administration Branch at the Canada Revenue Agency. He has also been the Chief Financial Officer at Fisheries and Oceans Canada, where he ensured sound financial management and provided leadership on all corporate planning, risk management and evaluation functions.

Mr. Huppé holds a bachelor's degree in Finance from the Université du Québec and a master's in Public Administration from l'École nationale d'administration publique de Gatineau. He is a Certified General Accountant as well as a Chartered Professional Accountant (CPA). He also has the designation of "Fellow to the Ordre des comptables professionnels agréés du Québec," which is an honor awarded to CPAs who bring distinction to the accounting profession and serve as role models to others through their outstanding career achievements and contributions to the community.

Committees the Comptroller General sits on:

- Deputy Minister Committee on Strategic Procurement (DMCSP)
- Deputy Minister Committee on Inclusive Growth (DMIG)
- Deputy Minister Task Force on Diversity and Inclusiveness (TF-D&I)
- Public Service Management Advisory Committee (PSMAC)
- Deputy Minister Network on Public Service Renewal (DM-NPSR)
- Deputy Ministers Accessibility Group (DMAG)
- Deputy Heads Committee Electronic Procurement Solution (DM-EPS) – co-chair
- Deputy Minister Pay Modernization Committee (DM-PMC)
- Sub-Committee on Pay System Stabilization and the Development of the Next Generation Pay Solution
- Deputy Minister Committee on Enterprise Priorities and Planning (DM CEPP)
- TBS Deputies Portfolio Committee (DPC)
- Small Departments Audit Committee (SDAC)
- Treasury Board Secretariat Audit Committee (TBSAC) Comptroller General Consultation Meeting (CGCM) – chair
- Performance Measurement and Evaluation Committee (PMEC) – chair
- Chief Financial Officer Talent Management Advisory Committee – chair
- Horizontal Fixed Asset Review Deputy Minister Committee – chair
- Chief Financial Officer Committee on Litigation Management (CFO-LM) - Chair

KEYNOTE # 22

SPECIAL WELCOME KEYNOTE FROM RCMP

RCMP Internal Audit & Procurement and Materiel Management: Opportunity for Strategic Partnership

Ian Raskin Chief Audit and Evaluation Executive Royal Canadian Mounted Police

In his current role, Ian is responsible for the Internal Audit, Evaluation and Professional Practices functions at the Royal Canadian Mounted Police. Ian was also the 2021 recipient of the OCG Internal Audit Vision Award.

Ian entered the Public service in 2007, when he joined the Canadian Institutes of Health

Research (CIHR). He progressed through various roles including the Director of Internal Audit and the Director of Financial Monitoring, Internal Control and Compliance. During his last 4 years at CIHR he held the role of Chief Audit and Evaluation Executive.

Before entering the federal public service, Ian spent almost eight years working in the private sector including Ernst and Young LLP and Ford Motor Company of Canada.

- Bachelor of Commerce
- Chartered Professional Accountant
- Certified Internal Auditor
- Certified Fraud Examiner
- CGAP, CRMA, CCSA

CONCURRENT SESSION # 23

PROCURING ACCESSIBLE INFORMATION AND COMMUNICATION TECHNOLOGIES (ICT) – DEVELOPING AN ICT ACCESSIBILITY PROCUREMENT STRATEGY

Procurement is a key tool to improve accessibility in the workplace. When we buy accessible information and communication technology products and services, we enable employees with disabilities to work at their full potential. Formally since 2018, SSC has been leading accessible ICT procurement within the Government of Canada including piloting the inclusion of EN 301 549 requirements in enterprise procurements. This detailed presentation will cover the development of an ICT procurement strategy, based on our experience with the pilot's lessons learned as well as what we are learning from other jurisdictions. We will cover key topics such as, which elements of a purchase require ICT accessibility, how you can have suppliers confirm their accessibility conformance, and including relevant language in solicitations and contracts. Developing an accessible procurement strategy is essential to procuring accessible ICT.

Leah Glick-Stal, Accessible ICT Procurement Specialist Accessibility, Accommodations and Adaptive Computer Technology (AAACT) Program, Shared Services Canada

Leah Glick-Stal is an Accessible ICT Procurement Specialist with the Accessibility, Accommodations and Adaptive Computer Technology (AAACT) Program, at Shared Services Canada (SSC) with the Government of Canada. Leah has over 13 years' procurement experience across federal and provincial governments. She formed and is an active member of the Accessibility Triage Team, which is a part of a multidisciplinary team of SSC professionals in AAACT, the Chief Information Office and Applied Procurement Policy who are implementing an accessible Information Communications Technology (ICT) procurement framework for the procurement process. This is Leah's second career and she has over 30 years' experience working for the many levels of governments in Canada including federal, provincial, territorial and municipal, in addition to working for a foreign Embassy overseas. Leah has a Bachelor of Arts and a Business Administration Diploma. Leah is passionate about the inclusion of accessibility requirements for ICT procurements.

Kim-Frederique Viens, Accessibility Technician, Accessibility, Accommodations and Adaptive Computer Technology (AAACT) program, Shared Services Canada

Kim-Frederique Viens has been an Accessibility Technician with the Accessibility, Accommodations and Adaptive Computer Technology (AAACT) program at Shared Services Canada (SSC) for the last two years. Starting as a coop student with a bachelor's in computer science, she supports the AAACCT procurement team through reviewing documentation, leveraging her experience in testing for accessibility conformance and to present AAACCT procurement training. Kim-Frédérique is passionate about accessibility within the procurement process as it gives her the big picture on how Canada is becoming a world leader in barrier-free, inclusive workplaces and services.

CONCURRENT SESSION # 24

CFS+ - EXTENDING THE REACH OF REFURBISHED DEVICES TO THOSE MOST IN NEED

Come learn about how you can help a great program that has helped extend the useful life of electronic equipment, reduce the environmental impact of electronic waste and offered practical work internships to young Canadians to help them develop advanced digital skills for the job market.

Jane Rooney, Director, Connected Canada Branch, Innovation, Science and Economic Development Canada

With more than twenty-five years in the private sector and federal government, Jane Rooney joined ISED's Connected Canada Branch in December 2020 as Director, Cyber Certification, Technology and Talent. She oversees four digital inclusion programs aimed at providing Canadians the necessary access, tools and skills to participate in the digital economy, including Computers for Schools Plus. CFS+ is a program that has helped extend the useful life of electronic equipment, reduce the environmental impact of electronic waste and offered practical work internships to young Canadians to help them develop advanced digital skills for the job market.

CONCURRENT SESSION # 25

SOCIAL PROCUREMENT FROM POLICY TO PRACTICE: WHY, WHAT AND HOW

Social procurement is now the PSPC policy for all federal purchasing. What is the policy and how does social procurement work in governments? Buy Social Canada will review the policy and explore implementation programs and tactics from across all levels of government. Buy Social Canada will provide an overview of the how, what and why of social procurement policy design, implementation and measurement. The session will include actionable steps to implementation based upon actual experience across Canada, in urban, rural and remote communities.

The presentation will cover:

- What is the Federal Government Social Procurement policy and framework - the opportunities, trade agreement issues, metrics for measurement
- Why does Social Procurement matter?
- How can Social Procurement be used to achieve the objectives of other policies and projects?

- How can key opportunities for Social Procurement and Community Benefits be identified, implemented and results measured?
- Examples of social procurement from across Canada and internationally

David LePage, Managing Partner, Buy Social Canada

David LePage is the Founder and Managing Partner of Buy Social Canada, a social enterprise that advocates for and promotes leveraging existing procurement to create community value. Buy Social Canada provides training and consulting to governments, corporations and non-profits on social procurement policy, practice, and measurement, and offers a third-party Social Enterprise Certification Program. David LePage is engaged with social enterprise in multiple roles and is a recognized international leader and speaker on social enterprise and social procurement. He has been instrumental in the development of a supportive ecosystem for social enterprise in Canada as founder and Chair of the Social Enterprise Council of Canada, Principal at Accelerating Social Impact, CCC; a partner in the Social Enterprise Ecosystem Project; and a co-founder of Social Enterprise Institute. He designed and has been a Professor at the University of Fredericton MBA in the Social Enterprise Leadership Program since its inception in 2014. David is the author of the book Marketplace Revolution, from Concentrated Wealth to Community Capital.

Elizabeth Chick-Blount, Executive Director, Buy Social Canada

Elizabeth has a degree in Law from the University of Cambridge and has completed the National Committee Accreditation Legal exams in Canada, Elizabeth is also a graduate of Year Here, a post-graduate program in Social Innovation and Social Enterprise. Elizabeth is the Executive Director of Buy Social Canada. In this role Elizabeth coordinates and connects Buy Social Canada's work with public, institutional, and private sector purchasers to design and implement Social Procurement and Community Benefit Agreement policies and practices. At Buy Social Canada Elizabeth leads the Social Procurement Purchasing Partners initiatives, and research and implementation of Community Benefit Agreements across Canada, in 2022 Elizabeth led Buy Social Canada's ESDC funded research on Community Benefit Agreements resulting in "Voices of Industry: A Paradigm shift in CBAs.

CONCURRENT SESSION # 26

THE AGILE FLEXIBILITY IN A COMPLEX PROCUREMENT

In 2022, Shared Services Canada launched the Agile Procurement Process. Emphasis will be placed on the detailed description of the acquisition process, the challenges encountered, the solutions implemented and the feedback from the various stakeholders. The presentation will cover the principles and practices of Agile Procurement, as well as lessons learned from the deployment of PAA 3.0 through a Procurement file made jointly between SSC and PSPC.

David Hardy, Agile and Innovative Procurement, Enterprise IT Procurement and Corporate Services Branch, Shared Services Canada

David is currently working at the Center of Expertise in Agile and Innovative Procurement at Shared Services Canada (SSC) as acting Manager. David joined the federal

procurement community in 2005, he gained a broad experience both in procurement and management with many departments, including Environment Canada, the United Nations, Natural Resources Canada and the Department of National Defense.

François Legris, A/Director, Agile and Innovative Procurement, Enterprise IT Procurement and Corporate Services Branch, Shared Services Canada

Francois Legris is seasoned professional with over 20 years of experience in the field of public procurement. With his extensive knowledge and expertise, he become a trusted authority in managing complex procurement processes and ensuring compliance with legal and ethical standards. Francois is currently the acting Director of the Center of Expertise in Agile and Innovative Procurement at Shared Services Canada (SSC). Prior to joining SSC, Francois worked at Public Works and Government Services Canada.

Peter Lessard, Team Leader, Acquisitions Program, Public Services and Procurement Canada

Peter is a team lead in the software division at Public Service and Procurement Canada (PSPC) and currently manages and oversees the Artificial Intelligence Source List. Trained as a Microsoft Certified Systems Engineer prior to joining the Federal Government, he has over 18 experience in government procurement specializing in IT goods and services. Prior to joining PSPC, Peter worked in the IT field in the private sector.

CONCURRENT SESSION # 27

BRIDGING SILOS - A PRACTICAL EXAMPLE OF PROGRAM INTEGRATION IN AN OPERATIONAL ENVIRONMENT

Bridging Silo's - A practical example of program integration from an Operational environment Integration between Procurement and Materiel Management is the foundation of effective life cycle management, as it remains essential from Planning, to Acquisition, through Maintenance and Replacement of all types of assets. Theoretically, life cycle management is traditionally smooth, methodical, and predictable, whereas operational variables tend to challenge those theories at each stage and all points in between. This presentation will discuss the experiences and practical realities and advantages of Regional Procurement and Materiel Management's integration and collaboration to support the frontline clients and the needs of the Department while aligning to the Government's priorities.

Bernadeen Amaratunge MBA, Regional Manager, Northwest Region Procurement & Contracting, Royal Canadian Mounted Police

Bernadeen started her career in the Federal Public Service in 2008 and at Public Services and Procurement Canada as Supply Officer at GCSurplus. Here she advised on all material management and disposal policies and was responsible for the sale government assets. By 2015, she was in search of new opportunities for growth, and she made a little detour to Industry Canada, as a Bankruptcy Analyst, before returning to the procurement & material management community in 2016 as a Senior Contracting Officer and Team Leader with the RCMP. While in this role, Bernadeen focused on health services, operational and emergency response files, and Memorandum of Understandings. She

also took a particular interest in procedural standardization, organizational improvement, and integration. In August of 2022, Bernadeen moved into the role of the Regional Manager and with her team, continues her drive to realize efficiencies by creating and implementing transformational shifts within her unit, within her region and within her department.

Jeff Carpenter, Regional Manager, Northwest Region Materiel & Policing Assets, Royal Canadian Mounted Police

Coming from the private sector, with a background in warehousing and logistics, Jeff started his public service career as a Store person at the RCMP Training Academy (Depot Division) in Sept 2001. By 2006, he was promoted to Logistics Officer and managed the combined Stores warehouse programs: servicing Operational Policing in Saskatchewan, the National Training Academy, and the Kit & Clothing Warehouse on behalf of the National Uniform and Equipment Program. In 2016, Jeff's knowledge and expertise then allowed him to assume the role of Senior Materiel Officer: responsible for overseeing all regional stores' operations, located in Winnipeg, Regina, and Edmonton. In 2018, a result of a restructuring, Jeff was appointed as the Regional Manager for Materiel with a mandate to provide service enhancements to the 6 Divisions in MB, SK, AB, NT, and NU. Since that time, he has been developing the Strategic Acquisition arm of materiel life cycle management with a focus on Operational Equipment and Policing Assets, along with the integration of business lines and program areas. For 22 years, Jeff has championed for the efficiency and effectiveness of program delivery within the region and has become a leader in both transformation and innovation for the greater Materiel community across the RCMP.

CONCURRENT SESSION # 28

WHY IS PROFESSIONAL DEVELOPMENT IMPORTANT?

Come to this lively session to hear from 3 Senior Managers why they believe professional development is important, learn from their personal journeys and find out how they approach the professional development of their team.

Moderator:

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Panelists:

- Caroline Landry, Executive Director, Strategic Policy Sector, Procurement Branch, Public Services and Procurement Canada
- Josee Doucet, Senior Director, GCSurplus, Public Services and Procurement Canada
- Kelly Hartle, Chief Executive Officer, CORCAN

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Carolyn is the President of CIPMM as well as a Partner at Performance Management Network Inc, a management consulting firm located in Ottawa. Carolyn started in

procurement in 1982 as an Intern Officer at what was called Supply and Services way back then. It is now PSPC. Over her 39 years in procurement, she has procured almost every type of service as well as software, hardware and many types of goods. She has delivered at one point or another all of the courses required for the Procurement and Materiel Management certification program on behalf of CSPS as well as developing and delivering over 35 different courses for various federal departments and agencies.

Caroline Landry, Executive Director, Strategic Policy Sector, Procurement Branch, Public Services and Procurement Canada

Caroline Landry is a member of the CIPMM Board of Directors as well as the Chair of the CIPMM Mentorship Program. For her day job, Caroline is an Executive Director in the Strategic Policy Sector within the Procurement Branch at PSPC. She has over 22 years' experience in the Government of Canada, with the last 14 years in various leadership roles in Procurement. She is passionate about all things procurement and is a strong advocate for our Procurement and Material Management Community.

Josee Doucet, Senior Director, GCSurplus, Public Services and Procurement Canada

Josée Doucet joined the public service in 2009 following a full and rewarding career in the Canadian Armed Forces. She worked within the Department of National Defence as a Senior Policy Analyst and advisor in the area of Materiel Management and as a Senior Procurement Authority responsible for the management of a variety of contracts including Optimized Weapon System Management, Repair and Overhaul and Foreign Military Sales. Josée joined Public Services and Procurement Canada in 2014 as the manager responsible for the divestment of surplus controlled goods and specialized assets. Josée was appointed GCSurplus Senior Director in March 2020 and takes great pride in GCSurplus's increased leadership role in Materiel Management.

Kelly Hartle, Chief Executive Officer, CORCAN

Kelly began her career with the Correctional Service of Canada (CSC) in 1998, working in various frontline and managerial roles at four different federal institutions in Alberta. Throughout her experience, Kelly has worked at various operational sites covering all security levels with both women and men offenders. In 2015, Kelly transferred to the CSC National Headquarters as the Director General, Women Offender Sector who was responsible for policy and programs related to women offenders under federal correctional jurisdiction across Canada. In April 2017, Kelly commenced as Chief Executive Officer, CORCAN in May 2017. The integration of the program and business mandates in CORCAN are a key focus for activities within CORCAN that is directly responsible for the Employment and Employability Program for federal offenders.

CONCURRENT SESSION # 29

NAVIGATING CANADA'S TRADE AGREEMENTS

Trade agreements help to foster global competition and innovation and greatly expand the potential marketplace for Canadian goods and services. However, they also provide suppliers, goods, and services of Canada's trade partners with access to the Canadian marketplace, including certain Canadian procurements. Canada is Party to 12 trade

agreements that contain substantive obligations for government procurement activities. This presentation provides an overview of the government procurement obligations of Canada's trade agreements, including how to determine when trade agreements apply as well as the procedural rules that trade agreements place on covered procurement processes.

Kelly MacKenzie, Senior Policy Advisor – Trade Agreements Unit, Public Services and Procurement Canada

Kelly has worked for the Trade Agreements Unit (TAU) at Public Services and Procurement Canada for over six years. As part of this team, Kelly has supported the negotiation of the government procurement chapter of several trade agreements and has been responsible for implementing the procurement obligations of any new trade agreements at her Department. Kelly has significant experience providing advice and guidance on trade agreement obligations to procurement officers across Canada.

CONCURRENT SESSION # 30

PROCUREMENT AND TECHNICAL COLLABORATION IN A CHALLENGING PROCUREMENT ENVIRONMENT

The RCMP procures numerous uniform, equipment, and personal protective equipment (PPE) items to support members in fulfilling the organization's policing mandate. These items are often uniquely intricate, and their procurement processes have become increasingly complex. This session discusses challenges faced during the RCMP's procurement processes for items such as Hard Body Armour (HBA) and highlights the importance of a collaborative approach between the Procurement body and Technical Authority in achieving a successful acquisition.

Lisa Latendresse, Acting Team Leader, Royal Canadian Mounted Police

Lisa Latendresse is currently an Acting Team Leader with the Royal Canadian Mounted Police (RCMP). Lisa started her career in Federal Government procurement in 2009 as a Junior Procurement Officer at the Canada Border Services Agency. In 2015, she joined the RCMP as a Senior Procurement Officer responsible for the procurement of equipment and uniform items for the Uniform and Equipment Program (UEP) and the procurement of ammunition for the National Armourer Program (NAP). She continues to procure for the UEP and the NAP and now manages a team of procurement officers for these programs.

Katherine MacKinnon, Senior Designer and Technical Writer, Uniform and Equipment Program, Royal Canadian Mounted Police

Katherine MacKinnon is a Senior Designer and Technical Writer with the Royal Canadian Mounted Police (RCMP)'s Uniform and Equipment Program (UEP). Katherine joined UEP in 2016 and is the program's Technical Authority on personal protective equipment and ballistic protection. Katherine holds a B.Sc. in Clothing and Textiles and a certificate in Project Management. She is a member of the Institute of Textile Science and an active participant in the Standards community as member of the Canadian General Standards Board (CGSB) and ASTM International committees.

CONCURRENT SESSION # 31

TOWARDS 2050 TOGETHER - GREENING PROCUREMENT IN THE FEDERAL GOVERNMENT – TOOLS FOR PROCUREMENT OFFICERS

The Government of Canada has committed to transitioning to net-zero carbon and climate-resilient operations, while also reducing environmental impacts beyond carbon, including on waste, water and biodiversity. In Budget 2022, the federal government announced that Public Services and Procurement Canada (PSPC) will develop new tools, guidelines, and targets to support the adoption of green procurement across the federal government. What does this mean for contracting officers? To support procurement professionals, the Green and Clean Technology Procurement Technical Team will present some of the policies and tools available and in development, as well as identify opportunities for leadership and collaboration in greening government procurement. The presentation will be followed by a question & answer and discussion.

Jennifer Legere, Senior Policy Analyst, Strategic Policy Sector, Public Services and Procurement Canada

Jen Legere is a Senior Policy Analyst in the Green and Clean Technology Procurement Technical Team in Acquisitions Program's Strategic Policy Sector. She started her career in the Federal government in the Acquisitions Program Intern Officer (IO) Program, and has worked in both operational procurement and procurement policy at PSPC, RCMP and most recently Environment and Climate Change Canada where she led the Strategic Procurement and Governance team. Her background is in marine biology and environmental science, and she taught biology before joining the federal government. She loves to share her passion for the environment and green procurement and is excited to be part of PSPC's green procurement team. She attributes her interest in the natural world to growing up in Nova Scotia, where one is never far from an ocean, forest or stream. When not nerding out about procurement and the environment she enjoys nerding out on Star Trek.

CONCURRENT SESSION # 32

SCHEDULE & DELIVERY RISK – APPROACHES TO EVALUATION

Many projects fail to achieve success because the proposed delivery schedule is never achieved. But it doesn't have to be this way! Leveraging over 20 years' experience as global procurement leaders, this session shares our top tips for best possible outcomes, including lessons learned from supporting some of Canada's most important projects. We'll cover the reasons why delivery schedules lack believability and will share key steps to procurement success that you can replicate on your next project. This session is aimed at any procurement professional who would like to discover what else they can do to work smarter, save time and money, and excel in their role as they mitigate delivery risk in strategic procurements.

Drew Schlosser, Deputy Professional Services Director, Commerce Decisions Canada

Drew is a 23-year veteran of the Royal Canadian Navy, where he was involved in the procurement of a number of strategic projects, including the Canadian Surface Combatant. Since joining Commerce Decisions in 2019, Drew has provided thought

leadership and expert advice to several multi-billion-dollar DND projects as well as training and evaluation design support to smaller projects in Defence, PSPC, and Crown Corporations. As Deputy Professional Services Director, he is responsible for leading Service Delivery across our global hubs in Ottawa, Canberra Australia, and Oxfordshire UK.

Evan Hammond, Account Manager, Commerce Decisions Canada

Evan Hammond is an Account Manager with Commerce Decisions in Canada. Since joining Commerce Decisions in 2018, Evan has helped secure contracts with the Department of National Defence on some of Canada's most important capital projects including the Future Aircrew Training Program, Strategic Tanker Transport Capability, and Victoria Class In-Service Support 2. As Account Manager, Evan works closely with Commerce Decisions' clients in North America to help ensure the best possible outcome on their strategic sourcing projects.

CONCURRENT SESSION # 33

WELLNESS: A JOURNEY THROUGH 8 DIMENSIONS

Scott Graham, Wellness Champion for the Corporate Management and Comptrollership Branch at the RCMP shares his wellness journey through the years and how he is striving to bring balance to his own wellness.

Scott Graham, Acting Corporate Management Officer – Atlantic, Royal Canadian Mounted Police

Dr. Graham is a seasoned public servant with over 30 years of experience. He's worked in the Canada Revenue Agency, Border Services, Fisheries and Oceans and most recently the Royal Canadian Mounted Police. His work experience includes human resources, operational (CBSA), internal audit, finance and administration, information technology, project management, procurement, asset management, real property and environment. He has held executive positions since 2004.

Dr. Graham completed a BA in Psychology at the University of Western Ontario, a Masters of Business Administration from Simon Fraser University and a Doctorate in Business and Management from the University of Nottingham.

CONCURRENT SESSION # 34

ASK US ANYTHING

Ask us Anything – a conversation with the audience on any Materiel Management or Procurement issues or topics of interest. Join us for a free flow discussion that will prove to be informational and entertaining.

Presenters:

- Bronwynn Guymer, Section Head, SMPP 7, Materiel Policy and Procedures, Department of National Defence
- Richard Quinn, Strategic Supply Chain Advisor, Department of National Defence
- Leslie Stewart, Senior Procurement Advisor, Procurement and Contracting, Royal Canadian Mounted Police

- Heather MacDonald , Royal Canadian Mounted Police (Retired)

Bronwynn Guymer, Section Head, SMPP 7, Materiel Policy and Procedures, Department of National Defence

Bronwynn Guymer, a 28-year veteran of the Canadian Armed Forces, is currently the Senior Policy Analyst for Materiel Management in DND and the CAF. She has extensive Materiel Management experience from operational front-line units up to corporate oversight and coordination. She has completed the Certified Supply Chain Transformation Architect Training, is certified in Supply Chain Operations Reference Model and has led multiple change initiatives within DND.

Richard Quinn, Strategic Supply Chain Advisor, Department of National Defence

Richard Quinn is a former senior military logistician with over 30 years of experience. As a Logistics Officer he has acquired all-embracing knowledge and experience in supply chain management which includes the acquisition, movement, accounting, storage and disposal of goods, business planning, performance measurement and budget management. He is well versed in the art of networking with departmental managers and executives to implement business objectives. He is an accomplished briefer and instructor. His various employment assignments have provided him with extensive experience in offering advice to senior officials and resolving complex and sensitive issues, either personal or business-related and has often served as the Subject Matter Expert in various fields of study such as Logistics Planning and Support, Change Management, Performance Management and Ethics.

Leslie Stewart, Senior Procurement Advisor, Procurement and Contracting, Royal Canadian Mounted Police

Leslie Stewart has over 24 years of experience in Procurement. He started his career in 1999 with Canadian Food Inspection Agency. In 2005 he moved to the RCMP and has remained there ever since. He is currently a Senior Procurement Advisor in the Procurement, Materiel and Asset Management Branch within Corporate Management and Comptrollership at RCMP. He has attended CIPMM for many years and was on the planning committee for the National Workshop in 2019, 2021 and 2023. He was the co-chair of the committee for the 2021 virtual National Workshop and the co-chair for the 2023 National Workshop.

Heather MacDonald, Royal Canadian Mounted Police (retired)

Heather was the Director General, Procurement, Materiel and Asset Management at the Royal Canadian Mounted Police until she retired in May 2021. She was appointed to that role in December 2019 after having served as the Director General of Procurement and Contracting at the RCMP for 4 years. In her role as DG of Procurement Materiel and Asset Management she was responsible for the national procurement program and the national materiel and asset management programs at the RCMP. Heather was involved in procurement and contracting throughout her entire 30+ year career in the public service. In addition to her procurement roles at RCMP, she worked as a procurement and contracting officer at both the former Public Works and Government Services Canada and the Department of National Defence. Heather holds a Bachelor of Commerce Degree

from the University of Manitoba and a Masters in Business Administration from the University of Ottawa.

Currently Heather is a mentor in the CIPMM mentorship program and enjoys taking on part-time work that is of interest to her, and that still leaves her time for travel, summers at the lake, hiking and family.

CONCURRENT SESSION # 35

AGILE PROCUREMENT AT PUBLIC SERVICES AND PROCUREMENT CANADA: AN INNOVATIVE APPROACH TO ACQUIRING SOLUTIONS

The Innovation and Agile Procurement Directorate at PSPC will present a brief overview of PSPC's approach to agile procurement, some agile procurement projects that have been undertaken, and some lessons learned.

Luc Laplante, Team Leader, Innovation and Agile Procurement Directorate, Public Services and Procurement Canada

Luc Laplante is a team leader within the Innovation and Agile Procurement Directorate at Public Services and Procurement Canada (PSPC). In his current role, the key objective is to provide support to PSPC procurement officers and their clients in the implementation of Agile procurement processes through the development and provision of Agile Procurement guides, tools and training opportunities. Luc has 20 years' experience working in the Federal Government including 10 years providing training and support to clients as the TBIPS/SBIPS help desk.

CONCURRENT SESSION # 36

SHEDDING LIGHT ON SUPPLY CHAIN RISKS

The global supply chain system is fraught with risks that have been exacerbated during COVID-19. Suppliers are subject to financial, geo-political, transportation and security issues that can lead to disruptions of the supply chain, challenging our expectations of timely delivery of quality goods and services. The intertwined nature of the global supply chain exponentially increases the likelihood that risks will materialise into issues. This presentation will present DND's efforts to illuminate its supply chains in order to better understand its risks and determine how to mitigate these risks to ensure the CAF is able to deliver on its core missions.

Marc Lanouette, Strategic Advisor for Supply Chain Resiliency and Systems Security Engineering in the Materiel Group, Department of National Defence

Marc Lanouette is the Acting Section Head for Materiel Assurance, Cyber Materiel Assurance and Supply Chain Resiliency in the Materiel Group at the Department of National Defence. He retired from the Royal Canadian Navy as a Commander after 21 and a half years of service in February of 2019 to take his current role. His final posting was the Lead Systems Security Engineer for the Royal Canadian Navy in the Director General Maritime Equipment Program Management division and the lead for the Materiel Group Cyber Materiel Assurance Program. He served in HMCS *Regina*, HMCS *Iroquois*, HMCS *Montréal* and HMCS *St-John's* as a Combat Systems Engineer.

CONCURRENT SESSION # 37

EXCELLING IN OUR DAY TO DAY: UNDERSTANDING AND DEVELOPMENT OF COMMUNITY COMPETENCIES

TBS Community Competencies make up the foundation for career advancement and professional development in the Procurement and Materiel Management Communities. Come and learn about how recent competency updates can help you be prepared for some of the emerging trends, and how they will integrate into a future Professional Development Framework.

Derek Bizewski, Senior Advisor, Acquired Services and Assets Sector Community Development Office, Treasury Board of Canada Secretariat

As a senior member of the Communities Development Office, Derek is a Subject Matter Expert in Federal Procurement and Materiel Management, supporting the Professional Development of those communities from competency and training development, to providing community demographic studies. Derek is also the Vice President of Advocacy and Outreach for the Canadian Institute for Procurement and Materiel Management, helping the organization grow and develop relationships with various stakeholders.

Alberto Garcia-Vargas, Senior Advisor, Treasury Board of Canada Secretariat

Alberto is a senior advisor at TBS responsible for the design and implementation of a new professional development framework for the GC procurement and materiel management communities. In his over 15 years with the Public Service, Alberto has led files such as the action plan to increase the participation of women in procurement; the expansion of collaborative procurement between the federal government and other levels of government; and, the project management office for procurement modernization at PSPC. Long ago, Alberto assisted departments in the development of capacity to implement the procurement renewal strategy. Alberto has an international MBA and his international experience includes living in four countries; obtaining and delivering contracts as a client to foreign governments; and, the development of economic competitiveness programs, one of which resulted in we having access to fresh berries during winter.

CONCURRENT SESSION # 38

SERVICES CONTRACTING: APPLYING INNOVATIVE AND PRACTICAL TECHNIQUES

The panel will discuss the challenges and identify possible solutions to professional services contracting.

Moderator:

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Panelists:

- Jason Storm, Senior Director Procurement, Professional Services Procurement Directorate Acquisitions Program, Public Services and Procurement Canada

- Jamie Madden, Director, Procurement and Materiel Management, Transport Canada
- Robert MacGillivray, Executive Director, Employment and Social Development Canada

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Carolyn is the President of CIPMM as well as a Partner at Performance Management Network Inc, a management consulting firm located in Ottawa. Carolyn started in procurement in 1982 as an Intern Officer at what was called Supply and Services way back then. It is now PSPC. Over her 39 years in procurement, she has procured almost every type of service as well as software, hardware and many types of goods. She has delivered at one point or another all of the courses required for the Procurement and Materiel Management certification program on behalf of CSPS as well as developing and delivering over 35 different courses for various federal departments and agencies.

Jason Storm, Senior Director Procurement, Professional Services Procurement Directorate Acquisitions Program, Public Services and Procurement Canada

Jason is a Senior Director in the Procurement Branch of PSPC with over 31 years of experience leading large teams buying professional services and complex procurement. He has helped deliver many important Federal programs that rely on procurement as a core aspect of their service delivery including IT professional services, training, auditing, project management, banking, and financial services, and many more.

Jamie Madden, Director, Procurement and Materiel Management, Transport Canada

Jamie Madden is the Director of Procurement and Materiel Management at Transport Canada. Jamie joined the Public Service in 2008, starting as a Contracting and Procurement Officer (PG-01) for the Transportation Safety Board of Canada. She subsequently held procurement roles at the Public Prosecution Service of Canada and the Canadian Intellectual Property Office. Later at Immigration, Refugees and Citizenship Canada, she oversaw manufacturing and inventory control for the Canadian Passport Program as the Assistant Director of Supply Chain Management. Before joining Transport, Ms. Madden was acting as Director of Contracts and Materiel Management at the Department of Innovation, Science and Economic Development Canada. Jamie strives to stay at the leading edge of innovation and new practices in the world of procurement: since 2019, she is also the co-chair of the PSPC Client Advisory Board (CAB) for procurement.

Jamie holds a Bachelor of Arts degree in Political Science from Laval University.

Robert MacGillivray, Executive Director, Employment and Social Development Canada

Robert has 32 years of experience in procurement, mostly in IT Procurement, but also in Procurement Policy at both PSPC and ESDC. He began his career in the PSPC intern officer program and started out buying servers and then mainframe computers, and finally moved into software procurement. In 2010, he managed the completion of the last major

rewrite of the PSPC Supply Policy Manual and went on to manage both the Supply Manual and the SACC Manual for several years after that. Since 2015, he has worked at ESDC and over the last number of years, he supported, among many projects, ESDC's Benefits Delivery Modernization Programme (BDM), the largest transformation the government has undertaken, which will move OAS, EI and CPP into a new environment in the cloud. Services encompasses approximately 80% of ESDC's procurements, and most of this is related to informatics professional services.

CONCURRENT SESSION # 39

THE HAPPY BRAIN: A REVIEW OF MENTAL HYGIENE AND ITS IMPORTANCE IN SUPPORTING WELL-BEING

The term “mental hygiene” refers to daily activities that support and maintain mental health. Public health guidelines tell us that we need to do small tasks everyday to maintain our physical and dental hygiene, like showering and brushing our teeth – what about extending the same concept to mental health? Practicing as little as 10 minutes of mental hygiene daily can help improve your overall well-being, perception of self, resilience, and help set yourself up for success.

Learning Objectives

- 1) Gain an understanding of the default mode network.
- 2) Develop awareness around rumination and mind-wandering and how it affects us.
- 3) Develop an understanding of what mental hygiene is and how it can support our well-being.
- 4) Suggestions for incorporating mental hygiene into our day-to-day lives.
- 5) Review research-based mental hygiene practices.
- 6) Learn about the #MentalHygieneChallenge.

Guillaume Tremblay, The Royal Ottawa Health Care Group

Guillaume Tremblay is the lead nurse practitioner for the Royal Ottawa Health Care Group, delivering primary care services and developing health promotion projects at the Brockville Mental Health Centre (BMHC). He received his Master's of Science in Nursing from Athabasca University, is certified in medical cognitive behavioral therapy, and is a seasoned mental health expert. Guillaume has directed his research focus on the area of cognitive neuroscience literature, where it became clear that the brain, like all other parts of the body, requires regular maintenance for optimal functioning. He has recently published a scientific article on this topic in the Journal of Prevention and Health Promotion, where he and his colleagues have re-introduced and validated the concept of mental hygiene and its framework. Guillaume is passionate about his work as both a clinician and health promoter, and grateful to be engaged in assisting others to support their well-being.

CONCURRENT SESSION # 40

CLIENT ENGAGEMENT AT PSPC

The purpose of the session is to present an overview of the services offered to client departments by the Client Engagement Directorate of PSPC's Acquisitions Program.

Alexandre Tremblay, Account Manager, Public Services and Procurement Canada

Alex Tremblay is a procurement professional with 20 years of experience at PSPC. Mr. Tremblay stands out for the versatility of his procurement profile. He owns experience in procurement operations, training, policies development, quality control and client engagement. After working as a procurement specialist in Real Property procurements at the beginning of his career, he transitioned to PSPC's training section in procurement. Mr. Tremblay had the opportunity to collaborate in a United Nations initiative by providing procurement training in Nigeria in 2006. In his years of experience in the development of policies, Mr. Tremblay had the opportunity to initiate the Vendor Performance Corrective Measures Policy at PSPC. Since January 2019, he has been an Account Manager at the Client Engagement Directorate of the Acquisitions Program of PSPC where he helps client departments to understand and navigate the sometimes-complex procurement processes of PSPC.

Etienne Sevigny, Account Manager, Client Engagement Directorate, Procurement Access Canada, Public Services and Procurement Canada

Etienne Sevigny holds a bachelor's degree from the HEC and has since worked in fields related to customer service. He was an account manager for Nortel and Unibroue, as well as a tennis coach for the city of Chambly and for the Club de Tennis de Hull, where he also held the role Vice-President for 6 years. Etienne has spent 20 years in federal procurement in various fields such as professional services, research and development, military goods, construction services and procurement training. Etienne joined the Client Engagement Coordination Directorate in March 2020.

KEYNOTE # 41

DISCOVERING OUR LIFE PURPOSE

Elia Saikaly tells an incredible story of challenge, courage, compassion, and taking huge risks in life in order to achieve one's higher purpose. His underlying messages encourage awareness of the challenges and adversities we face and help inspire an understanding of how they lead us to become who we were born to be.

Saikaly's story takes his audience on an emotional, unforgettable, and inspiring journey. From growing up as a "punk-rock" rebel, out of school and living on the streets, to breaking a world record at the young age of 17 through goal setting techniques and visualization. He tells the extraordinary tale about how he went from the lowest point in his life, to soaring high above the clouds on the highest point on Earth, Mount Everest, to honour the death of his mentor, who died during an Everest climb. Saikaly, at that time, had never even slept in a tent!

Saikaly delivers a jaw-dropping multimedia presentation that transports us into the world above 8000 metres, commonly referred to as the "Death Zone". Using props, HD video, and compelling soundtracks, Saikaly literally brings Everest to life. He introduces audiences to the most remote environments filled with incredible life stories, and shares lessons of success and failure during his adventure to the top.

Fitness, wellness, goal setting, teamwork, courage, calculated risks, resilience, believing in oneself, and the incredible rewards that come along with giving back to society are all explored through this rich presentation.

Elia Saikaly, Social Entrepreneur, Award-Winning Filmmaker, Global Adventurer

Elia Saikaly is an award-winning adventure filmmaker and high-altitude mountaineer. His global adventures inspire others to find their most meaningful life and spark positive change. Having reached the summit of Mount Everest four times (a Canadian record), scaled the world's second tallest peak, and completed over 18 high-altitude expeditions, Saikaly has proven he has the determination, stamina, skill, resourcefulness, and vision required to meet the greatest of challenges. Through his extraordinary keynotes, he shows audiences how to find the courage and strength to live their dreams, embrace the unknown, and make a difference.

On May 22, 2013, Saikaly stood on top of the world for the second time. Not only did he climb to the summit of Mount Everest, he shot a reality television series, Everest: On the Top, which garnered him a CINE Golden Eagle Award. Saikaly and his team have also won a Canadian Screen Award for Best Sports Program for Home and Really Far Away in 2015, Aaron Sanchez: Limitless in 2018, and for Anything is Possible in 2021, Saikaly also co-created and co-starred in a television series and branded content campaign with Discovery Canada entitled, Unclimbed: Reaching the Summit.

In 2014, 2015, and 2019, Saikaly survived the two deadliest seasons on Mount Everest, which claimed the lives of over 40 climbers. He broke his back in a paragliding accident while piloting solo in Nepal and, against all odds, recovered after dragging himself off of a roof. Resilience, perseverance, post-traumatic stress, and the power of the human spirit are but some of the themes explored through Saikaly's experiences and presentations.

The adventurer, who speaks both English and French, spends much of his time working in partnership with charities, such as The Sir Edmund Hillary Foundation of Canada, Moving Mountains Trust, Under the Same Sun, Nepal School Projects, and Child Haven International. His work and imagery have been featured on National Geographic, Discovery, ESPN, HBO, PBS, BBC, and many other prominent media outlets.

Saikaly is currently working on two documentaries, one that shares the story of the disastrous season on Mount Everest in 2019, and the other on the disappearance of teammates John Snorri, Ali Sadpara, and Chilean climber JP Mohr on K2.

CONCURRENT SESSION # 42

WHY RFPS FAIL TO ENGAGE VENDORS AND HOW TO PREVENT IT FROM HAPPENING AGAIN

There is nothing more defeating than pouring resources into an RFP only to receive no compliant submissions or no submissions at all. Designed for Procurement Specialists who write staff augmentation RFPs, this presentation provides a vendor perspective on the most common reasons body-bid RFPs fail to drive the value intended. We'll explore the 10 top reasons why vendors no-bid (they're not what you think!); the best procurement vehicles to use based on your requirements; how the Statement of Work should be written

to encourage vendors to submit; mandatory and rated criteria pitfalls (what you need to stop doing to increase vendor compliance) and why Q&A's are everything - vendors questions tell a story, are you listening? This presentation will arm you with insider intelligence, transforming the way you write and tender staff augmentation RFPs. You'll come away understanding how to increase proposal submissions and compliance, and achieve the results you need while working smarter, not harder!

Jennifer Wowk, Vice President of Operations, QMR Consulting & Professional Staffing

For more than 20 years, Jennifer Wowk (like 'I woke up!') has lived and breathed proposals, procurement, and marketing. As Vice President of Operations at QMR Consulting & Professional Staffing, Jennifer leads the proposal and marketing divisions, responsible for delivering +600 proposals per fiscal year, to more than 400 clients, with an organizational win rate of 90%. In 2023 Jennifer founded Punchy Content, a creative sales and marketing content design agency with one goal: complex content made simple. Jennifer is a member of THSAC, CIPMM, and the Association of Workplace Investigators. She possesses a diploma in Investigative Journalism, a degree from the University of Ottawa, and 10 leadership and management certifications. Jennifer is also a 200-hr Certified Yoga Instructor and a Certified Mindfulness Expert, resulting in content that breathes.

CONCURRENT SESSION # 43

TECHNOLOGY SOLUTIONS THAT PROVIDE A DIGITAL LENS TO ASSET TRACKING AND MANAGEMENT

The long-standing problem of losing one's car keys has been overcome with a digital tag and a smartphone. Building on this, a smartphone can now alert you before you 'misplace' your keys. Taken one step further, your smartphone can even remind you not to leave it behind as it detects your keys walking away. Use cases of technology solutions to provide proactive asset tracking and management are advancing at a blistering pace. Waiting for the right time to implement a 'first' solution is apt to only leave an organization digitally blind. The benefits of asset and inventory visibility are significant. Further benefits derived from monitoring, evaluating, tracking workflow, and even proactive alerting can be staggering.

This session will highlight various asset tracking technology solutions including the use of RFID, Bluetooth, Cellular, GPS and more that are used to proactively monitor and manage assets and inventories. Key benefits and drawbacks of the technology enablers will be shared along with various use cases to provide employment examples you may adopt for your organization.

Cory Bourke, Senior Account Executive, DoD - Supply Chain, Gartner

Cory is experienced with helping clients with some of the largest supply chains in the world optimize their business processes using industry best practices. He has been with Gartner for 10 years supporting executives within various business domains such as supply chain, logistics, information technology, sales and marketing and digital commerce. Cory currently supports several executive leaders in DND.

Leo Creger, Senior Director and Analyst, Gartner

Leo Creger is currently a Senior Director and Analyst with Gartner which he joined in 2021. He is a retired US military Naval Logistics Officer with over 30 years of service. He holds a BSc in Electrical Engineering and an Executive MBA. Leo's military career included staff and command appointments and deployment tours tied to planning, coordinating and executing logistics support. He has extensive knowledge and experience in the domains of supply chain strategy, technology integration, transportation, warehousing, maintenance, repair and overhaul, spare parts provision and asset availability and management.

Mark Yadach, Leadership Partner, Gartner for Enterprise Supply Chain Leaders

Mark Yadach has more than 30 years of experience in business development, operations management, process improvement and IT. Focusing primarily on industrial sectors, he worked with commercial and government clients around the globe. Mr. Yadach's concentration has been to effectively employ his analytical skills, collaborative style and broad business knowledge to create innovative supply chain solutions throughout industry segments as well as for the U.S. Department of Defense.

Most of his automotive career was spent with Chrysler Corporation within its procurement, IT and supply organization. There he crafted his SCM expertise in supplier partnering, supplier/commodity strategies, cost and quality improvement methodologies, lean process concepts and process redesign initiatives. Additionally, transformation of Daimler-Benz distribution and dealership IT systems with Chrysler systems to create a holistic operating solution as part of his CIO role in South America.

During his career, Mr. Yadach also served as an executive and business consultant to the U.S. Army and U.S. Air Force logistics and procurement efforts. He led curriculum and course work development during his work with the U.S. Air Force and helped to educate over 3,900 logisticians as a guest instructor and coach for their immersion Education program.

Mark holds a Bachelor of Science degree in business administration from Central Michigan University and a M.B.A. from Michigan State University.

CONCURRENT SESSION # 44**LET'S TALK SHOP: PROCUREMENT & MATERIEL MANAGEMENT IN THE RCMP**

Join us to meet with senior leaders, representing the RCMP from Coast to Coast to Coast, as we discuss hot topics in the procurement and materiel management communities. We will look at how RCMP manages true emergencies (not the emergencies your clients try to justify at year end), what we are doing to strengthen life cycle planning, how we are expanding our considerations for Indigenous procurement and how we are preparing our resources to support all these activities.

Moderator:

Christine Lamarche, Director General, Procurement, Materiel and Assets Management, Royal Canadian Mounted Police

Panelists:

- Max Xiao, Director General, Finance and Administration Pacific Region, Royal Canadian Mounted Police
- Scott Graham, Acting Corporate Management Officer – Atlantic, Royal Canadian Mounted Police
- Manuel Amorim, Corporate Management Officer – Northwest, Royal Canadian Mounted Police

Christine Lamarche, Director General, Procurement, Materiel and Assets Management, Royal Canadian Mounted Police

Christine Lamarche is the Director General, Procurement, Materiel and Asset Management with the Royal Canadian Mounted Police. Christine joined the Public Service as an FSWEF student. She has spent her career in procurement in various roles at Public Services and Procurement Canada, the Privy Council Office, the Immigration and Refugee Board of Canada, Canada Border Services Agency and is now working at the RCMP. Christine graduated from the University of Ottawa with a Bachelor's degree in Administration.

Max Xiao, Director General Finance and Administration Pacific Region, Royal Canadian Mounted Police

Max Xiao is the Director General Finance and Administration for the RCMP in the Pacific Region operating with a budget of approximately 1.7 billion dollars and 9000 FTEs. Together with his team of over 170 staff in the regional Corporate Management Branch, he delivers services for Finance, Procurement, Fleet, Real Property, Project Management, and Business Systems in support of policing operations.

Max joined the BC RCMP in 2001 having previously worked with Agriculture and Agri-Food Canada in the marketing and international trade sector. Max graduated with an MBA from Simon Fraser University in 1997 and he obtained his Certified Management Accountant designation in 2003. Max's background also includes entrepreneurial and financing roles in the private sector.

Max has three children, one in University and two in high school. After the daily Third-Party work and home, he spends his remaining "free" time keeping pace with technology and being a student of the Market. He is a big TED Talks fan and has a passion for innovation and continuous improvement in both his personal and professional life.

Scott Graham, Acting Corporate Management Officer – Atlantic, Royal Canadian Mounted Police

Dr. Graham is a seasoned public servant with over 30 years of experience. He's worked in the Canada Revenue Agency, Border Services, Fisheries and Oceans and most recently the Royal Canadian Mounted Police. His work experience includes human resources, operational (CBSA), internal audit, finance and administration, information technology, project management, procurement, asset management, real property and environment. He has held executive positions since 2004.

Dr. Graham completed a BA in Psychology at the University of Western Ontario, a Masters of Business Administration from Simon Fraser University and a Doctorate in Business and Management from the University of Nottingham.

Manuel Amorim, Corporate Management Officer – Northwest, Royal Canadian Mounted Police

Manuel is a long-standing public servant with over 32 years of experience. He has split his career between two federal government departments, the first 13 years with Agriculture and Agri-Food Canada, and the next 19 with the Royal Canadian Mounted Police. The early part of Manuel's career honed his skills in both Materiel Management and Procurement, which paved the way to additional experiences in the fields of Human Resources, Financial Management, Corporate Systems, Project Management, Real Property and Environment. Manuel has been an executive with the RCMP since 2008, with direct responsibility of Materiel Management and Procurement programs since that time.

Manuel maintains an overall philosophy of continuous improvement and clarity of mandate within his leadership approach. This manifests itself in a focus on people, competency development and accountability.

CONCURRENT SESSION # 45

VENDOR PERFORMANCE MANAGEMENT (VPM) IN ACTION

This presentation discusses PSPC's Vendor Performance Management Framework from the points of view of different stakeholders in the process (VPM Centre of Expertise, Contracting Authority, Business Owner). Each presenter will talk about their role in managing the contractor, using VPM.

Jason Knowles, Policy Advisor, Vendor Performance Management Team, Public Services and Procurement Canada

Jason Knowles is a Policy Advisor in PSPC's Strategic Policy Sector. He has over 15 years of experience in public sector procurement and policy development. Jason holds a degree in Engineering and Management from McMaster university and worked in the private sector before joining the public service in 2005.

Mike Rainville, Manager, Planning & Accounting, Uniform & Equipment Program, Royal Canadian Mounted Police

Mike started his career in the Federal Public Service in 2008 as a warehouse technician in the RCMP's Uniform & Equipment Program. He then moved to a client services representative role and also worked within the Program's Design & Technical Authority Section. In 2011, Mike began to take a particular interest in the procurement and material management aspects of UEP and worked closely with the Planning & Accounting Section manager prior to her retirement. After successfully winning the competition for the position, Mike has continued in this critical role which includes material forecasting for all RCMP uniform supplied by UEP, managing the Program's budget, initiating requisitions for competitive solicitations and engaging in low dollar value purchases for

both operations & maintenance and uniform. Additionally, Mike has worked intimately across multiple modules with the RCMP's instance of SAP, TEAM, and gained extensive knowledge in material management.

CONCURRENT SESSION # 46

RETHINKING SECURITY REQUIREMENTS IN THE FEDERAL PROCUREMENT PROCESS

This session will provide an overview of requirements, best practices and considerations surrounding contract security.

Geneviève Deroy, Manager, Outreach Division, Contract Security Program, Public Services and Procurement Canada

Geneviève Deroy is the Manager of the Contract Security Program's Outreach Division. For the last 5 years, she has been responsible for the delivery of outreach, training, engagement and communications activities intended for program clients and stakeholders. She provides presentations and training sessions on the security in contracting process to government and industry clients across Canada, in an effort to raise awareness of contract security requirements and support federal government departments and their suppliers in the provision of goods and services for the benefit of Canadians.

CONCURRENT SESSION # 47

INCREASE NEW DELEGATION FOR FEDERAL DEPARTMENTS

As part of the department's commitment to modernizing procurement, this presentation will describe PSPC's initiative aiming to increase the standard goods delegation authority for all departments and agencies in order to align with the basic contracting limits as reflected in Appendix A of the Treasury Board's Directive on the Management of Procurement. Increasing the standard goods procurement delegation is aimed at improving client service by enabling client departments and agencies to assume responsibility for more transactional procurements thereby allowing PSPC to focus its efforts on higher-value, higher-complexity procurements.

Caroline Landry, Executive Director, Strategic Policy Sector, Procurement Branch, Public Services and Procurement Canada

Caroline Landry is a member of the CIPMM Board of Directors as well as the Chair of the CIPMM Mentorship Program. For her day job, Caroline is an Executive Director in the Strategic Policy Sector within the Procurement Branch at PSPC. She has over 22 years' experience in the Government of Canada, with the last 14 years in various leadership roles in Procurement. She is passionate about all things procurement and is a strong advocate for our Procurement and Material Management Community.

CONCURRENT SESSION # 48

INNOVATION AND COLLABORATION THROUGH THE CORCAN PROGRAM

CORCAN is an employment training program within the Correctional Service of Canada, that allows clients to support multiple Government priorities through acquiring meeting goods, services and construction needs. Through these projects and orders, CORCAN

provides on-the-job training to individuals under CSC supervision with barriers to employment including Indigenous people and women. Learn more how you can partner with CORCAN to innovate and collaborate on your next project, including how you can contribute to social reinvestment, public safety, and other priorities by utilizing the CORCAN program.

Kelly Hartle, Chief Executive Officer, CORCAN

Kelly began her career with the Correctional Service of Canada (CSC) in 1998, working in various frontline and managerial roles at four different federal institutions in Alberta. Throughout her experience, Kelly has worked at various operational sites covering all security levels with both women and men offenders. In 2015, Kelly transferred to the CSC National Headquarters as the Director General, Women Offender Sector who was responsible for policy and programs related to women offenders under federal correctional jurisdiction across Canada. In April 2017, Kelly commenced as Chief Executive Officer, CORCAN in May 2017. The integration of the program and business mandates in CORCAN are a key focus for activities within CORCAN that is directly responsible for the Employment and Employability Program for federal offenders.

Paul Harvey, Director Textiles and Services, CORCAN

Paul began his career with the Correctional Service of Canada (CSC) in 2000. He has worked in several frontline operational roles as Corrections officer, Parole Officer, Intelligence Officer, Project Officer in Security, Regional Administrator Intelligence, and Assistant Warden Operations at various institutions in the Quebec region. In 2017, Paul began working with CORCAN as regional manager of Operations and finally in 2019, became Director of Textiles and Services CORCAN. Paul enjoys the challenge presented by the designation of CORCAN as a Special Operating Agency (SOA) operating within a correctional environment.

CONCURRENT SESSION # 49

METHOD OF SUPPLY AND THE CANADIAN SAFETY AND SECURITY PROGRAM

This presentation will first outline what the Call for Proposal (CFP) method of supply is and how it is innovative and agile. The presentation will then discuss my division, the CFP program that I manage “Canadian Safety and Security Program” and how the CFP process works for it. The presentation will also talk about the collaborative nature and funding opportunities that the CSSP offers to industry, academia, and all levels of government.

Joseph Hulse, Team Leader, Research and Development Procurement Directorate, Public Services and Procurement Canada

Joseph Hulse has fifteen years of procurement experience within the Government of Canada. He grew up south of Ottawa and graduated in 2006 with a material and operations management degree from Algonquin College. His public service career started in 2006 as a Federal Student Work Experience Program student working as a CR-02 mail clerk at 101 Colonel by drive. He has worked for the Department of National Defence, Canada Border Services Agency, Immigration, Refugees and Citizenship Canada, and he is currently with Public Services and Procurement Canada. He has experience with

lots of different commodities with both services and goods including vessels, vehicles, satellites, police dogs, language training, food services, munitions, clothing, computers, software, drones, standards, and most of all, scientist. He also supports, negotiates and manages all Research & Development defence related, federal, provincial, municipal and international MOU's and MOA's for the Department of National Defence. He is currently managing a team of three employees in support of the Canadian Safety and Security Program (CSSP) Call for Proposals.

CONCURRENT SESSION # 50

LESSONS TO BE LEARNED FROM AGILE

This panel will explore some of the lessons that procurement officers can take from Agile procurements and Agile developments that can be considered for other requirements.

Moderator:

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Panelists:

- Guylaine Carriere, Senior Director, Shared Services Canada
- Andrea Andrachuk, Director General, Public Services and Procurement Canada
- Okafo EKE, Ifeoma Nneka (Néka), Supply Team Leader, Public Services and Procurement Canada
- Mehnaz Tabassum, Business Leader, Treasury Board of Canada Secretariat

Carolyn Montague, Partner, Performance Management Network Inc and President, Canadian Institute for Procurement and Materiel Management (Volunteer)

Carolyn is the President of CIPMM as well as a Partner at Performance Management Network Inc, a management consulting firm located in Ottawa. Carolyn started in procurement in 1982 as an Intern Officer at what was called Supply and Services way back then. It is now PSPC. Over her 39 years in procurement, she has procured almost every type of service as well as software, hardware and many types of goods. She has delivered at one point or another all of the courses required for the Procurement and Materiel Management certification program on behalf of CSPS as well as developing and delivering over 35 different courses for various federal departments and agencies.

Guylaine Carriere, Sr. Director, Shared Services Canada

A leader in procurement transformation, Guylaine is currently Sr. Director Cloud FA 2.0 and Special Projects at Shared Services Canada (SSC). Up to April 2023, she was the Director of the Center of Expertise in Agile and Innovative Procurement at the same department. An engineer by training, she has over 20 years of experience in public procurement. Prior to joining SSC, Guylaine worked at the Canadian International Development Agency, now Global Affairs Canada, Public Works and Government Services Canada, and the Canadian Space Agency.

Andrea Andrachuk, Director General, Public Services and Procurement Canada

Andrea Andrachuk a director general in Public Services and Procurement Canada, responsible for a wide variety of procurements on behalf federal organizations, including pharmaceuticals, space, research and development, communications and advertising, specialized services, and commercial commodities. Previously she was an executive project manager in National Defence for major capital acquisitions of large ships and armoured vehicles, and worked as an engineer in various other positions in the materiel acquisition and support program. Andrea also served for 14 years in the Canadian Armed Forces as an Aerospace Engineering Officer.

Andrea has a Bachelors of Mechanical Engineering from the Royal Military College of Canada.

Andrea is married with three teenage children. She enjoys sports, including crossfit and hiking, an outdoors activities.

Okafo EKE, Ifeoma Nneka (Néka), Supply Team Leader, Public Services and Procurement Canada

A graduate of University of Ottawa, University of Essex, University of Nigeria and Algonquin College, Ifeoma Néka holds multiple bachelor and postgraduate degrees in Commerce, Engineering and Engineering Management.

After working as an IT support Engineer, she commenced her career in the consulting industry and worked for Andersen Consulting, PwC and Powersim in the Oil and Gas, Financial and Public sectors. She has also worked in multiple capacities for several Canadian Institutions including Immigrations Canada (IRCC), Shared Services (SSC), Statistics Canada, Algonquin College, National Research Council (NRC) and National Defence, where she has garnered multifaceted experiences including in the areas of Analytics, Project Management, Material Management, Procurement and Contract Management.

A former British Chevening Scholar and CIPMM prize winner, she currently works in the Electronics, Munitions and Tactical Systems Procurement Directorate of PSPC where she applies her experience in support of her client.

Mehnaz Tabassum, Business Leader, Treasury Board of Canada Secretariat

A certified Business Leader with over 5 years of full-time work experience. She graduated with Bachelor of Business Administration and Certificate in Public Policy, and she is a certified Project Management Professional (PMP). Currently she is with the Treasury Board Secretariat in the role of IT Project Leader at the Project Delivery Office, Corporate Services Sector.

Prior to that, she held various project management roles within Canada Revenue Agency in different branches and regions. Outside of her day job, she is the co-founder & Director of a rapidly growing social enterprise named NL Eats Community Outreach Inc. that is

focused to provide long-term, innovative community-wide strategies that address the core causes of food insecurity.

Previously she served as a Council Member in the Premier's Youth Council, Government of Newfoundland and Labrador and an advisor of the St. John's Food Policy Council and led various internal committees within the Canada Revenue Agency.

CONCURRENT SESSION # 51

5 YEARS IN REVIEW: LESSONS LEARNED, TRENDS AND BEST PRACTICES IN FEDERAL PROCUREMENT

At the beginning of Procurement Ombudsman's 5-year term he published a 5-year Procurement Practice Review Plan for the federal government. As the plan has now come to end, the office has identified the key trends, best practices, obstacles and issues that we have observed in the federal procurement landscape.

This presentation will give a snapshot view of the current state of federal procurement. We will explain the process and purpose of OPO's Procurement Practice Reviews of federal departments and agencies. We will also highlight both common issues and recommendations to procurement practitioners on how to avoid common pitfalls and highlight new innovative procurement processes which can assist the functionality of public procurement.

Alexander Jeglic, Procurement Ombudsman

Alexander Jeglic has been re-appointed as Procurement Ombudsman for a five-year term.

Alex is a lawyer by background and previously served as General Counsel for Private-Public Partnerships Canada Inc., a federal Crown Corporation, where he was involved in the procurement processes for large infrastructure projects. He also held positions of increased responsibility in the United States and Canada including at the Canadian Commercial Corporation as Senior Legal Counsel and the Australian Trade Commission as Business Development Manager and International Trade Advisor in Washington (DC). Throughout Alex's legal and professional career, he has focused primarily on procurement, contracting and dispute resolution which has served him well as Procurement Ombudsman.

Alex graduated from Carleton University in Ottawa with a Bachelor of Arts (Law), with a concentration in Business Law, in 2000. In 2001, he completed the Cornell Law School Paris Summer Institute program in international and comparative law and in 2003 completed a Juris Doctor (JD) degree from Loyola University Chicago School of Law in Chicago, Illinois with a certificate in International Law.

Alex has also taught procurement law at Carleton University for several years. Alex and his wife Shelley have four children, Xavier, Gabriella, Julianna and Oliver.

David Rabinovitch, Deputy Procurement Ombudsman

David Rabinovitch has been a member of the Federal Public Service since 1998 and has over 30 years of private and public sector experience leading and managing teams. He has been the Deputy Procurement Ombudsman for the Government of Canada for the past 5 years, after serving in executive capacities in the Finance Branch at Employment and Social Development Canada (ESDC), the Oversight Branch at Public Services and Procurement Canada (PSPC), and the Real Property Branch at Fisheries and Oceans Canada (DFO).

Margherita Finn, Director, Procurement Inquiries & Reviews, Office of the Procurement Ombudsman

Margherita Finn is the Director of Procurement Inquiries and Reviews at the Office of the Procurement Ombudsman (OPO) responsible for carrying out reviews of complaints respecting the award or administration of a contract and reviewing the practices of departments for acquiring goods and services. Being a certified mediator, she also helps resolve issues between the government and suppliers when issues arise during the performance of a contract through OPO's Alternative Dispute Resolution services.

Margherita has been a dedicated public servant for over 30 years, holding various positions at Public Services and Procurement Canada (PSPC). Margherita spent over 15 years buying goods and services and selling ammunition and aircrafts to foreign governments. She was a senior Risk Analyst to PSPC's first Chief Risk Officer, and a principal auditor in the Office of Audit and Evaluation.

Prior to joining OPO in April 2014, Margherita was the Director of the Special Investigations Directorate, responsible for conducting administrative investigations into allegations of wrongdoing, impropriety and mismanagement in PSPC.

CONCURRENT SESSION # 52

BREAKING SHACKLES OF PRICE AND PRODUCT SPECIFICATIONS AND EXPANDING CAPACITY TO SUPPORT SUSTAINABILITY AND NET-ZERO PROCUREMENT POLICIES

The Federal Gov't of Canada is committed to carbon reduction and net-zero procurement policies. This presentation will share ideas and real-world experiences as Canadian small business supplier to multiple Fed Gov't contracts including efforts to advance fair, collaborative & sustainable Fed Gov't procurement policies. The presentation will also introduce solutions and strategies to support material managers effectively communicate and integrate the value of sustainability.

Minto Roy, Co-Founder Sugar Sheet Paper & Managing Partner Social Print Paper Ltd.

Minto Roy is a Founder and Managing Partner of Social Print Paper Ltd. in Vancouver, Canada. He is also the co-creator of the forest-free "Sugar Sheet" paper brand. With the vision to create a world that never uses trees to make paper, Minto and his team work to advance the greater awareness and use of agricultural paper to support the paper and printing requirements of industry, gov't and academic institutions. In collaboration with clients and distribution partners, Social Print Paper has saved millions of trees and reduced the release of millions of kilograms of greenhouse gas emissions.

Minto was recognized as "One of Canada's Top Emerging Immigrant Entrepreneurs" by the National Post and was also recognized by Canada's Clean50 as "One of Canada's Top 50 Leaders in Sustainability". Minto has presented at numerous global and national conferences including The Globe Series, Sustainable Brands, and the Conference Board of Canada. Minto has also presented at the Western Regional CIPMM Conferences and conducted training sessions with PSPC staff.

Minto currently writes a leadership interview series column in Saving Earth Magazine and was a Co-owner of the Canadian Immigrant Magazine. Minto has also published many articles in national and regional publications and has created and hosted 4 popular radio shows in Vancouver related to Marketing, Business, H.R., & Sales.

CONCURRENT SESSION # 53

CHANGE MANAGEMENT IN PROCUREMENT AND SUPPLY CHAIN

An interactive session on leading change in the workplace.

- In a constantly changing environment how should we approach procurement and material management to succeed together?
- What are the key success factors in public-private-partners?
- What people-oriented strategies can leaders and managers use to implement change?

Kofi Asare, Assistant Director, Canada Revenue Agency

Kofi is an Assistant Director at the Canada Revenue Agency with 15 years of experience in Procurement and Supply Chain Management. He served as a Combat Engineer with the Canadian Forces Reserves from 2002 to 2012. He has a Master of Science degree in Project Management and is passionate about the success factors for leading transformation.

JUNE 8, 2023

KEYNOTE # 54

CHANGE YOUR BRAIN; CHANGE YOUR RESULTS! STRESS RESILIENCE AND CHANGE MANAGEMENT

The only thing constant in life is change. Add to this, the fact that daily life stressors are not going to vanish anytime soon. How can a person cope, let alone thrive? It's possible; YOU CAN outsmart common workplace and daily life challenges by creating your Fit Brain!

Jill will provide practical neuroscience insights and show you how Brain Fitness strategies can complement and remedy our fast-paced lives and support us all in managing change more effectively.

You will be better equipped to recognize signs of stress and initiate simple, quick, and effective tools to increase your energy levels and shift into connection and balance to overcome procrastination, fine-tune your leadership skills, boost your confidence, and put yourself 'in the zone' of optimal performance to thrive in all situations.

Brain Fitness grew out of the study of neuropsychology and neuroscience and is the act of building, maintaining, and training your cognitive abilities. This includes the actions, attitudes, and strategies to cultivate mental, physical, emotional, and functional health.

Get ready to create your Fit Brain & Fit Life!

Jill Hewlett, BRAIN FITNESS Expert & Wellness Authority
BRAIN FITNESS Change your Brain, Change your Results

Brain Fitness grew out of the study of neuropsychology and neuroscience and is the act of building, maintaining, and training your cognitive abilities. This includes the actions, attitudes, and strategies to cultivate mental, physical, emotional, and functional health.

Jill Hewlett Brain Fitness Keynotes & Training Programs www.jillhewlett.com About your Presenter Jill Hewlett is a nationally recognized speaker, author, Brain Fitness Expert & Wellness Authority. Combining user-friendly neuroscience and inspired common sense strategies, Jill draws out the natural leadership, resources and resilience in individuals and organizations to support them in achieving greater levels of productivity, wellness, and success. You will be equipped with the information, motivation and tools, to proactively build your Fit Brain & Fit Life!

MASTER CLASS # 1

INTEGRATED RISK MANAGEMENT

Risk is something we face every day. Most of us intuitively apply risk management in our day-to-day work and often we do this at a subconscious level; however, sometimes risk management requires a little more consideration. Join us for our workshop and learn how to effectively navigate the ever-present challenges of risk in your everyday work.

Risk is inherent in almost every human endeavour and so can and should be embraced rather than feared. Risk management, done well, enables us to make appropriate plans and contingencies to ensure we achieve what we set out to do. Risk management, done properly, provides a very useful toolset for thought in our normal everyday decision making. However, all too often, we over complicate risk management and misapply the concepts.

Our workshop will present actionable insights and practical exercises to help you incorporate effective management of risk into your everyday work. And, during the workshop we will:

- Take a look at the 'human in the system' to understand how we as individuals perceive and deal with risk and how that impacts our management of risk.

- Consider risk itself. We all routinely use the word risk, but what exactly is it? By knowing how to recognize risk, we will ultimately make better decisions in the management of risk.
- Explore some of the fundamental concepts of risk management that are applicable to any risk management methodology and identify some of the common pitfalls that can easily be avoided.

While we will not be focusing on any one particular risk model, you will leave the workshop equipped with tools and ideas (including workshop notes and cheat sheet) that you'll need to think more critically about the risk model is in use by your organization and integrate risk management into your daily work in a seamless and effective way.

Graham Birkenhead, Instructor

Graham is a business excellence focused senior manager and internal consultant with an engineering background. A former officer in the Royal Air Force, he is a creative thinker and dynamic innovator with considerable experience in leading and managing teams, especially in an environment of rapid change.

He has a passion for teaching, educating and sharing knowledge and understanding. Graham has lectured at Masters level, and led numerous workshops and training events on diverse subjects such as leadership, networking, lean thinking, and knowledge management. He has a broad range of consultancy skills, from analysis to implementation, with emphasis on applying lean and systems thinking to logistics and business processes.

MASTER CLASS # 2

POWERFUL NEGOTIATION SKILLS

We use negotiating techniques in our everyday lives, sometimes without realizing it. In our professional lives, however, negotiating is a necessary and versatile skill. The ability to negotiate appropriately can be your edge in achieving success. Whether you're dealing with colleagues, employees, senior management, prospects, clients or suppliers, you will achieve your goals more often by using powerful, appropriate and effective negotiating strategies and techniques.

You will learn how to improve your negotiating skills with a clearer understanding of highly effective communication techniques. You will better understand the ins and outs of negotiation, and develop effective strategies, tactics and counter-measures for manipulative opponents. The workshop uses experiential methods allowing you apply what you have learned and practice your new skills in a variety of methodologies. These include role plays, case studies, personal skill analysis questionnaires, games and trainer-led discussions."

Dave Jones, Instructor

David is a dynamic consultant and instructor with extensive training, facilitation, keynote speaking, and coaching experience obtained by providing services for a diverse client base in North America and Europe. He is a strong experiential learning program designer who is certified in needs analysis and program evaluation methodologies. Participants in

his workshops appreciate his empathy, humour, flexibility and energy. His clients report that he gets results: the sessions he designs, facilitates and manages on their behalf are positive, inspiring experiences that stimulate desired changes and outputs.

MASTER CLASS # 3

STRATEGIES FOR OBTAINING CONTRACT PERFORMANCE (FOR GOVT. EMPLOYEES ONLY)

“Cookiegate”: A Story of Procurement: A bilingual interactive exercise conducted by the Department of Justice, Centre of Expertise in Procurement Law (COEPL).

Strategies for obtaining contract performance: Terminating a contract for default is the “nuclear” option. Rather than relying on the right to terminate as an incentive for contractor performance, how can we draft contracts with built-in incentives – both positive and negative – for performance? And how can we administer those contracts in a way that is most likely to result in satisfactory performance?

Elinor Hart, General Counsel, the Justice Canada Centre of Expertise in Procurement Law (COEPL)

Elinor Hart is a General Counsel with the Justice Canada Centre of Expertise in Procurement Law. She was called to the Bar of British Columbia in 1997 and to the Law Society of Upper Canada in 2001. She holds degrees in history (Queen’s University) and law (University of Victoria). Elinor was in private practice in Vancouver, BC before she joined the Department of Justice in 2001.

Gianrico DePasquale, counsel with the Department of Justice, PSPC & SSC Legal Services

Both in his previous private practice and currently at DOJ, he is primarily focused on assisting clients to develop procurement processes and transaction structures for complex infrastructure projects. In his work, Gianrico regularly assists clients in structuring incentives and disincentives to ensure that contractors perform their obligations across multi-decade contracts.

MASTER CLASS # 4

HOW TO DIVEST: THE WHAT, THE WHY AND THE HOW

Federal departments, agencies, and Crown corporations have a regular stream of surplus materiel that must be divested. It’s an inevitable result of the asset lifecycle as goods wear out, break, become obsolete, or are replaced. This course provides the materiel management community—beginners and experienced practitioners—with concrete strategies and tools for divesting assets at the end of their lifecycle. What is the Government of Canada’s policy on divestment? What tools are available? What’s the best way to develop a divestment strategy and plan? Course participants will broaden their understanding of the federal divestment framework while learning how to use online tools like GCSci, GCsurplus.ca, GCTransfer, and GCDonate. Participants will leave better prepared to plan, assess, and execute divestment projects strategically in a manner that supports government objectives and environmental goals. Participants will earn a certificate of attendance.

Dave Gosselin, Team Leader for Quebec Region, GCSurplus, Public Services and Procurement Canada

Dave Gosselin joined the Canadian Armed Forces in January 1997 as Supply Technician (now called Material Management Technician). He had the pleasure of serving with the Royal Canadian Navy, the Canadian Army, the Royal Canadian Air Force and the Special Forces. He also deployed on many occasions overseas. His last position before his retirement was as the 25 Canadian Forces Supply Depot Sergeant-Major in January 2022. He joined the Public Service at the same time and has been working with GC Surplus as Team Leader for Quebec region since May 2022.

Cedric Grenon, Supply Specialist, GCSurplus, Public Services and Procurement Canada

MASTER CLASS # 5

MATERIEL FORECASTING AND PLANNING: THE WHAT, THE WHY AND THE HOW

Materiel Forecasting and planning (MF&P) is one of the key enabling functions to achieve good procurement and materiel management. MF&P helps you get the right materiel, in the right place, in the right quantity and in the right condition.

This master class will focus on Materiel Forecasting and Planning: What is it, Why it's important and most importantly How to do it. Each department has unique requirements, and, in this class, we will discuss factors for departments to consider when they are enabling their MF&P processes. We will work through Materiel Forecasting and Planning in four key steps: Aggregate, Mitigate, Plan and Execute.

Bronwynn Guymer, Section Head, SMPP 7, Materiel Policy and Procedures, Department of National Defence

Bronwynn Guymer, a 28-year veteran of the Canadian Armed Forces, is currently the Senior Policy Analyst for Materiel Management in DND and the CAF. She has extensive Materiel Management experience from operational front-line units up to corporate oversight and coordination. She has completed the Certified Supply Chain Transformation Architect Training, is certified in Supply Chain Operations Reference Model and has led multiple change initiatives within DND.

Richard Quinn, Strategic Supply Chain Advisor, Department of National Defence

Richard Quinn is a former senior military logistician with over 30 years of experience. As a Logistics Officer he has acquired all-embracing knowledge and experience in supply chain management which includes the acquisition, movement, accounting, storage and disposal of goods, business planning, performance measurement and budget management. He is well versed in the art of networking with departmental managers and executives to implement business objectives. He is an accomplished briefer and instructor. His various employment assignments have provided him with extensive experience in offering advice to senior officials and resolving complex and sensitive issues, either personal or business-related and has often served as the Subject Matter

Expert in various fields of study such as Logistics Planning and Support, Change Management, Performance Management and Ethics.

MASTER CLASS # 6

CONDUCTING SUCCESSFUL EVALUATIONS

The evaluation phase is critical to the success of any procurement. Your team has worked hard to produce the bid documents and the bidders have submitted their responses - how you lead a team of evaluators and moderators to conduct the evaluation phase will make the difference between a successful or unsuccessful outcome.

This course provides practical, implementable, and clear advice to evaluation managers preparing to assess bids. With content drawn from 20+ years of experience supporting bid assessments globally, it offers best practice guidance to support a successful evaluation.

In this interactive session, complete with small group and practical exercises, you will:

- Understand the requirements of public procurement that affect evaluation.
- Understand how to communicate fully and effectively with bidders.
- Explore what Fairness, Openness, and Transparency mean in the context of conducting a successful evaluation.
- Understand different consensus techniques – and practice the most effective ones.
- Learn how to write strong and consistent rationale, ensuring your evaluation avoids bias and mitigates the risk of a successful challenge.
- Learn what to include in a bid evaluation plan to make for an efficient process.

You will develop your skills to expertly evaluate your next complex procurement and select your winning bid with confidence.

Drew Schlosser, Deputy Professional Services Director, Commerce Decisions Canada

Drew is a 23-year veteran of the Royal Canadian Navy, where he was involved in the procurement of a number of strategic projects, including the Canadian Surface Combatant. Since joining Commerce Decisions in 2019, Drew has provided thought leadership and expert advice to several multi-billion-dollar DND projects as well as training and evaluation design support to smaller projects in Defence, PSPC, and Crown Corporations. As Deputy Professional Services Director, he is responsible for leading Service Delivery across our global hubs in Ottawa, Canberra Australia, and Oxfordshire UK.

Danielle Moore, Senior Procurement Consultant, Commerce Decisions Canada

Danielle Moore is a Senior Procurement Consultant who resides in Stittsville, ON. She came to Commerce Decisions after a 31-year career with the Royal Canadian Navy where she started on the West Coast serving on the HMCS Ottawa frigate and HMCS Algonquin destroyer. She served in Portsmouth, UK as a Trials officer for new communication, navigation, and command and control systems. And has spent the last

12 years working in Gatineau as the project manager for several key in-service support projects. She oversaw teams progressing high value replacement and acquisition projects on both the marine and weapon system side of the house and served as the Supportability lead on the Canadian Surface Combatant project, one of the Canadian Navy's most complex procurements to date.