GCSurplus

Important information when declaring vehicles for divestment



Public Services and Services publics et Procurement Canada Approvisionnement Canada





Who we are

The Government of Canada's divestment experts

GCSurplus can facilitate the divestment of surplus moveable assets for:

- Federal departments and agencies
- Provincial/territorial and municipal governments
- Intergovernmental organizations
- Crown corporations
- Canadian aid agencies
- Public health organizations
- Law enforcements agencies
- Select foreign governments

Our services

GCTransfer	• Web-based service that enables material managers to advertise surplus moveable assets available for transfer between departments.
GCSurplus	 The Government of Canada's e-commerce website responsible for selling surplus assets to the public.
GCDonate	 Online platform to advertise surplus assets available for donation to eligible and registered organizations across Canada.
GCMil	• The Government of Canada's program to remarket and sell surplus controlled goods and specialized assets domestically and internationally.
Specialized services	Additional value added services - recycling contracts (metal, wood, etc.) vehicle destruction, battery recycling.

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Divestment Policy Framework

Legislation

 Surplus Crown Assets Act

provides legal foundation for divestment of surplus materiel.

 Act gives GCSurplus authority to sell materiel on behalf of federal departments.

Directives

 Treasury Board <u>Directive on the</u> <u>Management of</u> <u>Materiel</u> outline the principles that guide divestment decisions and includes a comprehensive Appendix A related to Mandatory Procedures for Land Vehicle Fleet Management

Guidelines

- Treasury Board <u>Guide to</u> <u>Management of</u> <u>Materiel</u> assists employees with implementing directives and policies.
- Departmental policies and guidelines provide specific instructions.

New service offering – destruction (moratorium on sales)

Considerations

- This divestment option is often used for special purpose vehicles such as security type vehicles.
- Vehicles cannot be registered, sold, or transferred to any entity inside or outside Canada.
- The Contractor must remove, dismantle, and destroy all vehicles at their expense.
- Acceptable destruction methods: crushing, compaction bail, shredding, or shearing.

Items to remove before complete crush

- •Tires
- Batteries
- •Catalytic converter (cutting off the exhaust)
- •Fluids such as engine coolant, oil, transmission fluid, refrigerant, and gasoline
- •Components that have environmental implications.

Vehicle destruction and recycling

All vehicles should have an asset number spray painted on to track the process and clearly differentiate one car from another.

Contractors will have 14 days to crush and certify as destroyed.



Once destruction is completed, a signed copy of the Certificate of Destruction will be provided to GCSurplus.

Contractors must notify GCSurplus if restricted parts or decals were inadvertently left on the vehicle in their possession.

Vehicles in the process of destruction









Reusing surplus vehicles

Government of Canada innovative partnerships

- Transport Canada Motor Vehicle Test Centre (MVTC)
 - Rising cost of used cars since the pandemic
 - $\circ~$ Need for used cars to simulate accident testing
- GCSurplus was able to transfer 78+ vehicles
- Savings of over 1 million dollars for Transport Canada's program
- GCSurplus will facilitate the destruction of all police style vehicle once testing is complete

Test vehicles sold for parts to recycling firms

2021 Kia Seltos (124 KM)

Open Bidding

Open Bidding

Sold For (CAD): Posted: Sold On: Commodity: Location: Sale account:

\$6.350.00 12-August-2022 @ 3:58 p.m. EDT 19-August-2022 2300 - Cars and light trucks Blainville,QC R2MO0014404-TC21-224



2021 Volvo XC40 (11 KM)

Sold For (CAD): Posted: Sold On: Commodity: Location: Sale account:

\$4,055.00 12-August-2022 @ 3:58 p.m. EDT 19-August-2022 2300 - Cars and light trucks Blainville,QC R2MO0014405-TC21-221

2021 Toyota Corolla (27 KM)

- Sold For (CAD): Posted: Sold On: Commodity: Location: Sale account:
- **Open Bidding** \$3,581.00 12-August-2022 @ 3:58 p.m. EDT 19-August-2022 2300 - Cars and light trucks Blainville,QC R2MO0014406-TC21-216



2018 Chevrolet Sonic (7 KM)

	Ope
Sold For (CAD):	\$1,2
Posted:	12-/
Sold On:	19-/
Commodity:	230
Location:	Blai
Sale account:	R2N

en Bidding 289.00 August-2022 @ 9:05 a.m. EDT August-2022 00 - Cars and light trucks inville,QC //O0014413-TC18-220



2020 Hyundai Accent (25236 KM)

	Open Bidding
Sold For (CAD):	\$2,337.00
Posted:	12-August-2022 @ 9:04 <u>a.m. EDT</u>
Sold On:	19-August-2022
Commodity:	2300 - Cars and light trucks
Location:	Blainville,QC
Sale account:	R2MO0014409-TC20-218

2020 Kia Forte (305 KM)

Open Bidding
\$2,281.00
12-August-2022 @ 9:03 <u>a.m.</u>
19-August-2022
2300 - Cars and light trucks
Blainville,QC
R2MO0014408-TC20-220

EDT





GCSurplus – Client interface (GCSci)

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Important note for Fleet Managers:

- Client Departments (custodians) are required to determine whether severely damaged and written-off ("total loss") vehicles have the proper branded title on their vehicle registration/ownership document to either "Irreparable" or "Salvage" for example. Authorized personnel such as Fleet Managers can request such a change at their Provincial licensing bureau;
 - Note: It is important that each vehicle's condition and title is properly reflected, as a highly damaged being vehicle sold with a FIT title for example could be fixed and resold for a much higher dollar amount and not have received any structural inspection, causing the vehicle to become unsafe for the new owners;
- When driving or having a vehicle dropped off at any GCSurplus location, it is highly important that the license plate(s) is(are) removed from the vehicle as it is the responsibility of the Custodians to ensure that the license plate(s) is(are) cancelled at their Provincial licensing bureau;
- GCSurplus will certainly remove plate(s) from any vehicle it receives prior to selling it, however, GCSurplus is not responsible to have them
 cancelled or returned to the Provincial licensing bureau as GCSurplus doesn't have authority to make any changes on behalf of all Departments
 and Agencies.

Vehicle submission guidelines

How-to guides

- ✓ Available to client departments with a GCSurplus Client Interface (GCSci) account.
- ✓ Guides can be found under the "GCSci Help" tab.

Branded titles

- ✓ Determine whether severely damaged and written-off (total loss) vehicles have the proper branded title on their vehicle registration/ownership document (e.g. Irreparable or salvage).
- ✓ Authorized personnel, such as Fleet Managers, can request such a change at their Provincial licensing bureau.
- ✓ Condition and title of each vehicle must be identified correctly (safety, maximum return on investment).

Removal of licence plates

- ✓ Licence plates must be removed by the client department when dropping off vehicle at a GCSurplus location.
- ✓ Client departments are responsible in cancelling the licence plates with the provincial licensing bureau.
- ✓ GCSurplus will remove licence plates from any vehicle that are arrive with plates on.

Declaring vehicles surplus

- ✓ Client Departments must declare surplus vehicles in GCSci.
- ✓ Identify any mechanical or structural issues.
- ✓ Report if any accidents have occurred (transparency).
- ✓ Provide as much information on the vehicle as possible to avoid buyer complaints, possible refunds and deductions from your proceeds of sale.

State of vehicle

✓ Client departments must ensure that all garbage, personal belongings and hazardous substances are removed from vehicle prior to sending it to GCSurplus.

Selling from client's site versus GCSurplus

✓ Client departments must determine if the vehicle will be sold from their site or from a GCSurplus warehouse.

✓ Selling from a GCSurplus warehouse

- Select this option in Report of Surplus (ROS).
- GCSurplus will complete the vehicle description and take the required photos.
- GCSurplus can arrange for towing but costs will be deducted from the proceeds of sale.
- ✓ Prior to towing vehicles to a GCSurplus warehouse, the client must include/provide ownership and keys (to be left in the glovebox or given to the tow truck driver).

✓ Selling from client site

- Submit as much information as possible to create an informative and transparent sale (minimize customer inquiries/calls).
- A minimum of twenty photos of the vehicle must be uploaded in the ROS (photos must include all exterior sides of vehicle, show actual condition of each wheel and tire, the VIN plate, and the interior photos must include all seats, trunk and/or bed and/or hatch.
- Include a dash view photo, displaying mileage and any engine lights, if present.
- Photos need to be taken after Government of Canada markings have been removed
- All damage, scratches and dents must be displayed in the photos.

Vehicle submission guidelines

Commission rates

- \checkmark Commission rates are based on where the vehicle is sold from.
 - Vehicles sold at the client department site generate a higher rebate from the sales proceeds.
 - Vehicles sold at a GCSurplus warehouse generate a lower rebate from the sales proceeds because of the work involved for GCSurplus staff (minus any service fees like towing costs).

Decals and glue residue

- ✓ All decals and glue residue must be fully removed.
 - GCSurplus cannot sell anything to the public that still has Federal Identification markings.

Motor Vehicle Accident (MVAs)

✓ Client departments and/or GCSurplus Sales Representatives can determine if value of the vehicle is worth selling it for parts, or have it sold for scrap metal.

Fleet Credit Card

- ✓ Client departments are reminded to cancel the Fleet Credit Card (ARI) after dropping the vehicle off at a GCSurplus warehouse.
- ✓ If sold at the client's site, the credit card can be cancelled upon declaring it surplus.
- ✓ To avoid improper mileage reporting, vehicle should no longer be used.

Ownership

- ✓ Vehicles sold from a GCSurplus warehouse
 - On behalf of the client department, the GCSurplus Sales Representative will sign off on the original transfer of ownership, and the GCSurplus Bill of Sale (BoS).
 - All documents pertaining to the sale must match with the buyer's name.
- ✓ If sold at a client department's site
 - Client department will be required to sign the transfer of ownership portion and Bill of Sale (sent to you by the sales representative).
 - Provide above documents to the buyer or mail the original ownerships to GCSurplus so they can sign it on the client department's behalf.

Gas and/or charge

- ✓ All vehicles (excluding MVA's) should have a minimum of ¼ tank of gas or charge
 - o to allow for GCSurplus staff to move vehicles around.
 - $\circ\;$ to allow our buyers to get them home or to their nearest fueling or charging station.

Vehicle inspection checklist coming soon

VEHICLE INSPECTION SHEET

GCSurplus

Report of Surplus #

Department File #

Federal departments are responsible for ensuring vehicles are properly decommissioned and cleaned prior to sale. The person completing this form must visually inspect the vehicle to ensure it does not contain inappropriate items such as: restricted parts (e.g. enforcement lights), garbage, personal belongings, and hazardous substances.

Seized property and former law enforcement vehicles may contain controlled drugs and other contraband. The person completing this form must visually inspect between, around and under seats and compartments where items may be concealed. Employees and contractors must take all appropriate measures to ensure safety while completing this inspection. To avoid exposure to toxic substances, employees and contractors must wear appropriate PPE and comply with applicable safety guidelines.

Departments are responsible for ensuring vehicle information is accurate and complete. The person completing this form must visually confirm vehicle specifications and condition. This inspection sheet must be completed before submitting a Report of Surplus or transferring custody of a vehicle to GCSurplus. GCSurplus will not sell or take possession of any vehicle that has not been properly vetted using this form.

Make		Model		VIN		
Odometer	/ Hours	Box Length (Tr	ucks)	Cab Type (Trucks)		
Engine Det	tails (e.g. 3.0L V6)	Driveline		Transmission		
				Manual 🗆 Automatic 🗆		
бл.		9.				
Contact		Phone		Email		
		•	GCSur	plus location Yes 🗆 No 🗆		
urplus 6	GCSurplus to arran	ge towing		tment will drop off vehicle at plus location		
			ale.			
Vehicle rec start	quires <mark>boost</mark> to			Vehicle is damaged or has mechanical problems		
Ye	s 🗆 No 🗆	Yes 🗆	No 🗆	Yes 🗖 No 🗖		
1	Engine Det Contact urplus (Vehicle rec start	GCSurplus to arran Yes Vehicle requires boost to	Engine Details (e.g. 3.0L V6) Driveline Engine Details (e.g. 3.0L V6) Driveline FWD FWD RWD AWD 4x4 Contact Phone GCSurplus to arrange towing Yes No Vehicle requires boost to Vehicle was in motor vehicle (MVA)	Engine Details (e.g. 3.0L V6) Driveline Engine Details (e.g. 3.0L V6) Driveline FWD RWD Ax4 Contact Phone Urplus GCSurplus to arrange towing Yes No Vehicle requires boost to start Vehicle accident (MVA)		

VEHICLE INSPECTION SHEET

6CSurplus

ARI and insurance cards remo All license plates removed All garbage removed (interior All personal items removed All seats removed or flipped f				Yes 🗆
All garbage removed (interior All personal items removed	, trunk, and rear storage are			
All personal items removed	, trunk, and rear storage are			Yes 🗆
		eas)		Yes 🗆
All seats removed or flipped f				Yes 🗆
	orward for visual inspection			Yes 🗆
All seats cleaned and checked	(cushions, underneath, bac	ck, belt buckles)		Yes 🗆
All door storage areas cleaned	i and checked			Yes 🗆
Centre console cleaned and c	hecked			Yes 🗆
Glovebox cleaned and checke	d			Yes 🗆
All floor areas and mats visua	ly inspected			Yes 🗆
All ceiling liners and panels vi	sually inspected			Yes 🗆
Trunk and rear storage areas	cleaned and checked			Yes 🗆
Spare tire storage area cleane	d and checked			Yes 🗆
5.1 Complete this section if th	e vehicle is being sold from	n Client Site.		
	All Government of Canada decals removed	Vehicle custod original owner hand		Condition and specifications provided to GCSurplus are accurate
Yes 🗆	Yes 🗆	Yes		Yes 🗆
.2 Complete this section if th				
Il mandatory decommission asks completed	ng Original ownersh glovebox.	ip' placed in		on and specifications d are accurate
Yes 🗆	Ye	es 🗆		Yes 🗆
5. CERTIFICATION AND SIG	NATURE			
completed the vehicle inspec vehicle is free of hazardous su the Purchaser can safely take (bstances, garbage, and pers			Yes 🗆
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Guides and tools

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Questions



Contact GCSurplus



Generic inbox:

info@gcsurplus.ca



Financial issues:

TPSGC.GCSurplusFinance.PWGSC@tpsgc-pwgsc.gc.ca



GCMil inquiries:

gcmil@tpsgc-pwgsc.gc.ca



1-844-991-1385



www.gcsurplus.ca and https://www.gcsurplus.ca/ic-ci

