# CIPMM 200 Virtual Summit Sommet Virtuel DE LICAGM

### December 1, 2020

#### **Morning Coffee**

This session will allow delegates to learn more about the functionality that will be available throughout the two-day Summit and to ask questions. It will showcase as well some of the highlights that they can expect over the two days that might not be part of a normal workshop!

**Concurrent Session #1: Vendor Performance Management Ricardo Seoane,** Associate Director, Strategic Policy Sector, Acquisitions Branch, Public Services and Procurement Canada

To provide a progress update on Public Service and Procurement Canada's Vendor Performance Management Initiative.

**Concurrent Session #2: Materiel Management: From Policy to Practice Bronwynn Guymer,** Senior Policy Analyst for Materiel Management Department of National Defence.

In this session participants will explore some of the main policy instruments effecting Materiel Management and discuss what they mean. Understanding the key underlying principles is critical to the development and sustainment of an effective Materiel Management Programme.

#### **Concurrent Session #3: What's Happening with Certifications**

**Jessica Johnston,** Director, Acquired Services and Assets Sector (ASAS) Communities Management Office, Acquired Services & Assets Sector, Office of the Comptroller General

The presentation will summarize the findings of the evaluation of the Certification Program for Procurement and Materiel Management Communities in the Government of Canada conducted by the Treasury Board of Canada Secretariat (TBS) Internal Audit and Evaluation Branch in 2018 and 2019. It will also outline the work undertaken over the past year by the Communities Management Office of TBS in order to arrive at the proposed options for the renewal of certification. The options being considered, along with their frameworks and overall pros and cons will be highlighted and questions and feedback on recommendation and next steps will be welcomed.

#### Hands On Activity #4: Resilient Teams – Building and Managing

Lynda Allair, NIGP-CPP, CPPO Seven Towers Consulting

Public sector supply chain professionals have used teams periodically for specific purposes, such as evaluation committees for RFP reviews. However, teams are becoming the recognized norm rather than an "as needed" methodology.

Being part of building or managing a team may be something that you have experienced personally. But a team is more than just a group of people working on a project. A high-performing team must be comprised of a group of people working toward a common goal, capable of being agile and efficient in responding to changes.

Team resiliency is a key component when facing challenging times such as the current

Covid-19 pandemic.

Join our presenter to review what fosters resilience in teams and discuss some tips and best practices that support team members in becoming and remaining resilient in challenging situations.

#### **Objectives:**

Attendees will be able to analyze team dynamics and resilience by:

• Assessing the current knowledge, skills, abilities and inter-active communications of team members and managers; and,

• Identifying opportunities to improve resilience within the team to respond efficiently and effectively to situational challenges.

After attending this session, participants will be able to:

- Identify barriers to resilience within their team(s);
- Identify opportunities to implement best practices to build a resilient team environment; and,
- Determine an appropriate action plan to build resilience within the team environment.

#### Activity #1 CARNAVALE!

Anna Wilson, Founder, Play! Joyful Fitness Class

Bring Rio to your living room! Dance, jump, shake, rattle, roll...l'aissez les bons temps roulez and let loose! Carnavale requires no equipment! Just an open mind and a desire to DANCE!

Participants will want to wear whatever's comfy to move in! For Carnavale, I have no issue with costumes, feathers, beads! :)

Here's a little sneak peek into Carnavale! https://youtu.be/vj8ulbYrVuQ

#### Activity #2: Laughter Yoga

Petra Friedrichson, Certified Yoga Leader

Would you like to invite more laughter, joy and health into your life? Did you know that you could laugh even when you don't feel like laughing?

Laughter yoga is an exercise program where we laugh without jokes or comedy. Individual exercises are combined with playfulness and yogic breathing. This revolutionary program is suitable and can be adapted for all ages and abilities.

No special clothing or mat is required. Are you curious and ready to try something new to experience some of the many benefits of Laughter Yoga for yourself?

Come as you are and we will laugh for health and happiness.

#### Activity #3: Hips, Low back + Meditation

#### Kate W. Mak, Founder, Mynah School of Yoga

Starting a meditation practice and feel intimidating because we don't know where to start. So here's a class that is perfect for somebody who has never meditated, to somebody who has a regular meditation practice. Before we move into meditation, Kate will guide you through some very gentle but effective yoga movements that will target those tight hips and achy low backs so that you can go into meditation more easily and take away some tools for your daily life. This meditation will be guided using a body scan.

Meditation has been shown my studies from top universities to drastically promote problem solving skills, memory, and clarity while also improving mental and emotional health. Researchers have shown an increase in the part of the brain for higher brain function while decreasing the part of the brain that is reactionary and fight, flight or freeze.

### Concurrent Session #5: Update on the TB Policy Suite Reset and the Directive on the Management of Procurement

**Danielle Aubin,** Director, Strategic Policy, Procurement Policy Division, Office of the Comptroller General

Overview and update of the phased implementation of the changes to the Treasury Board policy instruments for the planning and the management of investments, with a focus on procurement. The revised overarching policy puts the right supporting conditions in place to deliver sound decisionmaking throughout the investment lifecycle. It emphasizes integration of both analytical lenses and expert perspectives and brings capacity building to the forefront by making it an explicit part of the duties of senior designated officials. This session will also focus on the new Directive on the Management of Procurement which, in conjunction with the Policy, replaces the Contracting Policy and moves away from detailed, processheavy policies to more enabling, principles-based requirements. It retains the key principles of fairness, openness and transparency, while ensuring best value, through the procurement life cycle.

#### **Concurrent Session #6: Materiel Accountability**

Julia Pinheiro, Manager Inventory Management Operations, Department of National Defence.

In this session we will review what Materiel Accountability is; why it should be important to you; and identify practices to improve materiel management responsibility.

### Case Study #7A: Learn, Engage, and Explore. How to improve my business acumen skills in one learning session

**Al Garlinski,** Regional Trainer, School of Procurement, Business Advisory Services, Western Region, Public Services Procurement Canada

The Government of Canada Procurement Competency Profiles have been updated to include 5 new technical competencies: Business Acumen; Data Analytics; Negotiations; Project Management and Risk Management. Take charge of your procurement career by attending this morning learning session. You will be connecting and exchanging ideas with colleagues, by working virtually through a simulation case study that specifically addresses the value of applying good business acumen knowledge. Business Acumen applies understanding of how industry and the Government of Canada work to achieve goals and objectives. It also includes risk management principles that are applied to all stages of the procurement process, where we assess and control threats that affect the results. The result is making evidence-based decisions when assuming, avoiding, transferring, mitigating sharing and compensating elements of risk. Benefits for government buyers:

- Having a clear understanding and knowledge of the new technical competencies.
- Being able to understand how you can develop the competencies to your skill sets.
- Being able to apply specifically business acumen best practices to procurement

Note: This session will be limited to 25 participants. Registered participants must be committed to meeting twice before the workshop and complete some assignment homework.

#### Concurrent Session #8: Your Brain on Change: How to Thrive in and Help Manage Rapid Change

**Lisa Belanger**, Ph.D., CSEP-CEP, Researcher, author and CEO of ConsciousWorks.

Learn how to thrive in and help manage rapid change. Change is the only constant. Our brains are designed to function best with a delicate balance of monotony and change. This is, of course, not what work and life throws at us. So how can we set our teams and ourselves up to thrive in periods of change? Dr. Lisa Bélanger explores the behaviours we can use to put us in the best condition to think clearly, be more productive, build resiliency, stay driven, and not become overwhelmed.

Drawing from psychology, behavioural science, and neuroscience, Bélanger shares practical insights to help us set up our environment, community, and teams to perform well even in high-stress situations. She provides simple tools to help us increase our mental strength and enhance our performance, even in periods of change. Audiences will learn:

- How to establish behaviours and thought processes required to thrive in both monotony and change.
- How to design and implement specific habits to improve focus and manage attention.
- Steps to set up an environment and community to facilitate mental well-being and promote healthy behaviours.
- How to effectively manage mind-sets and maintain a positive mindset.

#### Keynote #9: Cooking (Virtually) with Matt Basile

Matt Basile, Founder, Fidel Gastro's

As people are cooking more at home now than ever, it's a great time to find some new excitement in the kitchen. The always-enthusiastic Matt Basile, bestselling author of Brunch Life and founder of Fidel Gastro's, loves nothing more than to share his passion for food with others. His engaging cooking demonstrations are a fun, unique way to add some additional flavour to your virtual event. Providing a recipe outline to his audience ahead of time, Matt leads participants through the prep and cooking process, while taking questions and sharing stories from his adventures as an acclaimed chef. The experience is like having him cook right across the table, inspiring his audience to try new things, and reminding them why good food is always important, no matter what's

#### **Concurrent Session #10: Contract Modernization Initiative**

Lucie Charron, Senior Policy Analyst, Centralized Services Directorate, Public Services and Procurement Canada

This session will provide an overview of an innovative approach, which leveraged artificial intelligence that PSPC used to analyze its current contracts and subsequently identify opportunities to modernize them to make them simpler and better aligned to current market reality.

## Concurrent Session #11: Materiel Forecasting and Planning: why it's important, things to consider and lessons learned

**Denis Cowling,** Business Intelligence Manager, Defence Supply Chain, Department of National Defence

Materiel Forecasting and Planning is a foundational activity in making better informed replenishment decisions. The quantity of materiel required, positioning of materiel and the use of repair lines are all considerations that will improve your forecasting and planning accuracy. This helps to deliver sufficient materiel at the right place, in the right quantity, in advance of when it is required; whilst preventing both stock outs and excess inventory.

### Concurrent Session #12: Fleet Management in an international setting at GAC

Minh Khai Trinh, Director of Procurement Operations, assets and fleet management, Global Affairs Canada

Mariam Stitou, Assets and fleet manager, Global Affairs Canada

With a presence in over 178 locations around the world and close to 1000 vehicles of all types including armoured vehicles. Managing the fleet at GAC

is a complex exercise. Especially when there are many parties involved with different accountabilities.

How did GAC manage its fleet and what is being done to migrate to a more effective and efficient management model?

The presenters will share with you our experience, the challenges faced as well as lessons learned!

### Concurrent Session #13: CanadaBuys: Improving Federal Procurement for Suppliers, Government and Canadians

**Emilio Franco**, Senior Director, Procurement Business Modernization, Electronic procurement solution (EPS)

CanadaBuys is a new suite of online procurement services, launched by Public Services and Procurement Canada (PSPC). It opens up an exciting range of possibilities for doing business with the government. CanadaBuys is your one-stop shop to find helpful information, resource material, and online support to guide you through this new, exciting way of doing business with the Government of Canada.

#### **Concurrent Session #14: Materiel Divestment**

**Bronwynn Guymer,** Senior Policy Analyst for Materiel Management Department of National Defence.

When materiel is no longer required to meet departmental mandates, materiel managers have the daunting task to figure out how to remove it from government holdings. In this session participants will explore the considerations and processes involved in divesting of government materiel.

#### Panel #15: Lessons learned from Procurement in Crisis

Jamie Madden, Director, Procurement and Materiel Management, Transport Canada

**Daniel Pilon**, Director, Contracting Policy, Materiel Management, Monitoring & Operations (SPP)

**Sylvain Amyotte,** Director, Materiel and Asset Management Division, Chief Financial Officer Branch.

**Angus O'Leary**, Acting Director General, Office of Small and Medium Enterprise

In this "lessons learned" panel, you'll get a peep of multiple challenges encountered as the COVID-19 crisis started, and what happened behind the scenes: repatriation of citizens, shortage of personal protective equipment, challenges in finding sources of supply, urgent contracts, and more! No doubt that you'll hear very interesting untold stories from Global Affairs, Health Canada, Public Service and Procurement Canada, and Transport Canada.

#### **Concurrent Session #16: Change Management - Taking the Pulse**

**Mario Beaulne**, Senior Manager, Financial and Administration Branch, Public Services and Procurement Canada

**Roxane Seguin**, Ambassador of Change and Transformation, Finance and Administration Branch, Public Services and Procurement Canada

Again and again, change management... We have been bombarded with these words for quite some time, especially during the COVID-19 pandemic. We had to modify the way we do business, embrace technology, interact differently with colleagues, home-school our children, adapt with families living together 24/7 under the same roof, limit outings/entertainment and the list goes on and on. However ... how do we really feel? This virtual session will be informal where we will share our professional and personal lives on this topic with the aim of finding humour in it all!

#### **Concurrent Session #17: Managing Innovations**

Barbara Robertson, Senior Technical Advisor, Procurement Modernization

Innovation in procurement is here and can be found in all shapes and sizes, however, many of us struggle with how to get started. We will explore the difference between "side of desk" activities to modernize procurement during regular operations and larger scale activities requiring dedicated project teams and funding. Helping you get underway, we will also dive into a number of examples of what is being done at Elections Canada.

Concurrent Session #18: An integrated approach to Covid at CBSA Erin Lapensee, A/Director, Contracting and Procurement, Canada Border Services Agency

### Concurrent Session #19: Bringing socio-economic considerations into the process

**Din Begovic,** Manager, Public Services and Procurement Canada What the delegates will learn:

- Explanation of socio-economic procurement in the Canadian context
- How PSPC is experimenting with socio-economic procurements
- Preliminary findings from the experimentation process

## Concurrent Session #20: Power Tips: How to Keep Learning When You Already Have a Crazy Busy Life

**Al Garlinski,** Regional Trainer, School of Procurement, Business Advisory Services, Western Region, Public Services Procurement Canada

Despite how critical is it to our professional development; it can seem impossible to find the time to learn. There's work– from procurement projects to supplier engagement, to virtual meetings, and team conferences– on top of family, errands, house chores, finances, and don't forget those unexpected events that come up at just the right time to mess up your entire schedule. If you're crazy busy, but you know that you need to find time to keep learning, how do you make it happen? Join Al Garlinski, from the School of Procurement as he shares his lessons learned balancing 32 years with the government of Canada, working on do rescue work, participating and training for adventure races, and still find time to learn.

# Concurrent Session #21: Grit, Resilience, and Taking Action Amid the COVID Storm

Peter Katz, JUNO-Nominated Musician and Storyteller

Grit is paradoxical in nature, and often elusive. Attempting to simply plow through disruption becomes a grind — we burn out and the harder we try, the less gritty we become. Willpower alone is never enough.

But, if we learn to place our attention on the fundamentals of transformation — purpose, practice, and process — grit flows naturally and spontaneously in any organization.

In this interactive, virtual presentation, Bruce Kirkby demonstrates the fundamentals of bringing grit to life, and goes deeper to tackle the daunting challenges we're facing in today's COVID slowdown.

With more than thirty years of experience as a wilderness guide, Kirkby has led teams through unthinkable challenges — helicopter crashes, hostage takings, crocodile attacks, grizzly bears, avalanches, medical emergencies, and political unrest. He offers a message of reassurance and hope, that even amid the darkest gales, every one of us can make a difference, and help move our team closer to the summit that awaits.

#### Concurrent Session #22: Supply Chain Canada's COVID-19 Task Force: Stories of Resilience in a Global Pandemic

Simona Zar, Director, Industry Affairs & Public Policy Mike Owens, Sole proprietor, Laser Supply Chain Consulting Services

In the early days of the pandemic, Supply Chain Canada convened a COVID-19 Task Force of senior supply chain executives, academic leaders and policy makers from across the country and from the US to identify potential ruptures, share experiences and make recommendations to government. This presentation will provide an overview of the Task Force's objectives, discussions, and learnings. It will highlight the key trends and challenges observed by the Task Force during the pandemic and lessons moving forward.

#### **Concurrent Session #23: The Emerging Trends in Service Agreements**

Hart Massie, Vice-President, Corporate Development Core – Centre for Outsourcing Research and Education and Supply Chain Canada

Third-party service provider contracts have evolved over the past several years. Initially, when companies outsourced, they were taking services that were delivered in house, and finding an external provider who could deliver these same services at a competitive price.

What started as an exercise in finding vendors who could achieve economies of scale, companies now depend on their outsourced providers to deliver innovation and speed to market.

In our presentation to the Canadian Institute for Procurement and Material Management, we will discuss emerging issues Core has seen with respect to

service contracts in Canada, with respect to repatriation of services through the adoption of AI and Machine Learning, and the reassessment of using multiple providers in the age of Covid-19.

#### Concurrent Session #24: Government tips for working at home John Medcof, Transferable Skills team, Canada School of Public Service

2020 has seen a massive shift towards virtual work in government and other sectors. This presentation will cover the opportunities and challenges of this transformation and share tips and tricks for building an awesome virtual team.

#### Activity #4: Haunted Walk Campfire

John Adams, Founder, Ghostly Walks of Victoria Dale Jarvis, Founder, St. Johns Haunted Hike Glen Shackleton, Founder, Haunted Walks Inc.

Our special guests make their homes at opposite ends of this creepy continent but are some of Canada's finest storytellers. From ghost ships to haunted pubs, the true north strong and free is also the perfect place for a supernatural encounter. Join us around the "fire" as we share our favourite stories just before welcoming in the final weekend of our spooky season.

Activity #5: Mixologist - Happy Hour and Jazz Social Paul Saucier, Mixologist Fawn Fritzen, Singer, Songwriter David Restivo, JUNO Award winner pianist

Pianist David Restivo and Fawn Fritzen both stand among the most celebrated performers in Canada's jazz family. As musical and life partners, Fawn and David have a special and heart-warming chemistry in their duo shows.

### December 2, 2020

#### Morning Coffee - Finding our Rhythm

We are all learning and adapting to this new reality and know that we will never quite go back to the way it was. We welcome you to join us during this morning coffee to discuss how the virtual summit is going, what is going well and what we can work on for a better experience into the future.

Town Hall/ Keynote #25: Dan Danagher, Assistant Deputy Minister, Global Affairs Canada

Activity #6: OMG! - Energy Boosting activity Anna Wilson, Founder, Play! Joyful Fitness Class

End the day or week with a high energy boost of body weight strengthening exercise set to upbeat tunes, and then cool it right down with a mix of Pilates and Yoga on the mat. We'll wrap it all up in a bow with a guided Yoga Nidra meditation. Namaste! OMG! Would be ideal if they have a chair / couch / ottoman / strong person to act as furniture ;) something to sit on that's somewhat sturdy, and preferably a yoga mat or towel. Otherwise, nothing needed.

Here's a little sneak peek into OMG! https://youtu.be/VW\_TRwJFa10

Activity #7: Hips, Low back + Meditation Kate W. Mak, Founder, Mynah School of Yoga

As we continue in our meditation practice, we'll open up the neck and shoulders before we get started since they are so tight for so many. These movements will be gentle and effective to prepare you for meditation but to also use in your day to day to keep the aches and pain at bay. Once we get things a little looser then Kate will move you through a guided meditation through breath work. This is an all levels session and even if you are brand new and have never done these things before. Some of the world's leading innovators, leaders and even actors and actresses have a steady meditation practice. Meditation helps to sharpen your mind and to help change overall health and benefit for the better as you work to rewire and build new neuronal pathways.

#### Activity #8: Workout Session

Philip Ndugga, Ndugga Martial Arts and Personal Training

Whether you are an all star athlete or just looking for a fun new way to improve your overall health, fitness and emotional wellbeing this the session for you. Starting with high energy music, add a combination of martial art moves, agility and resistance training drills geared to all fitness levels. IT'S FUN AND IT'S A BLAST

#### **Concurrent Session #26: Buying Together: The Canadian Collaborative Procurement Initiative**

**Alberto Garcia-Vargas**, A/Director, Federal, Provincial, Territorial and International Relations, Acquisitions Program, Public Services and Procurement Canada

The Canadian Collaborative Procurement Initiative has been in place for over five years. Twelve provinces and territories and over 150 of their municipalities, academic, school boards, hospitals and other public institutions have access to multiple federal procurement instruments. This presentation will introduce the initiative, what its current and future offerings are and how public sector organizations can join.

## Concurrent Session #27: Taking Care of Business: Adapting and Leading through Uncertainty

Josée Doucet, CD, MBA, Senior Director, GCSurplus (www.GCSurplus.ca)

A crisis can send us all reeling; it is important as leaders that we grab the reins and evaluate our business to see what can be accomplished when operations slow. Evaluating your business model to see if there are new or different opportunities to being meaningful in a crisis requires thinking out of the box. Employees need not only your support, but also distractions through engagement, can shift their focus and could improve some employees' wellbeing. It's not one size fits all - so flexibility is in order. Tailoring your service delivery collaboratively with your clients' needs in mind will make your organization client service champions.

Concurrent Session #28: Innovative Logistics Technologies at Global Affairs Canada – Global Positioning System and Block chain Alex Marchand, Deputy Director, Global Affairs Canada **Christophe Raisonnier**, Technical Analyst, Global Affairs Canada **Jean-Francois Loyer**, Deputy Director Global Logistics, Global Affairs Canada

The program consists in tracking diplomatic shipments using our fleet of 81 geolocation devices (GPS's). Since it's inception, the program has helped greatly improve our service delivery and address key issues that have surfaced over the years. The goal is to strengthen the safety and security of assets and information that is shipped.

#### **Concurrent Session #29: Building new leaders in Covid times**

**Jessica Sultan**, Executive Director of the Procurement Policy and Communities Management Office at the Treasury Board of Canada Secretariat.

**Heather McDonald**, Director General Procurement, Materiel & Assets Management II, Royal Canadian Mounted Police

Andrea Knight, Executive Director, Strategic Policy Sector (SPS), Public Services and Procurement Canada

**Keri-Lee Doré**, Project Director, Public Services and Procurement Canada **Caroline Landry**, Executive Director, Strategic Policy Development and Integration Directorate, Public Services and Procurement Canada

As the COVID-19 pandemic hit us, we all needed to adapt. In this panel, you'll hear inspiring senior executives discussing about building new leaders and fostering leadership, and the impact that COVID had on leadership.

#### Keynote #30: Sharing My Story

**Chantal Petitclerc**, Paralympic Champion, World Record Holder / Sharing My Story.

Every year, hundreds — even thousands — of people have the opportunity to attend one of Chantal Petitclerc's talks. Chantal speaks about the stages of her life, the circumstances that brought her to become a wheelchair track and field athlete, her major victories, and her minor disappointments. Without preaching, she uses her own story to illustrate the importance of perseverance, ambitious goals, vision, and, especially, dreams.

#### **Concurrent Session #31: Accessible Procurement: Reducing Barriers**

**Michael Conway,** Associate Director, Strategic Policy Sector, Acquisitions Program, Public Services and Procurement Canada.

The presentation on accessible procurement is intended to provide an overview of:

- Obligations stemming from the Accessible Canada Act and the TB Contracting Policy;
- Steps for incorporating accessibility into the procurement process; and
- Roles and responsibilities of the different stakeholders related to accessibility in the procurement of goods and services

## Concurrent Session #32: Advanced Technology Solutions for Supply Chain Management

Jerome Thirion, Partner and National Leader, Supply Chain Management, KPMG Canada

**Carl Barrelet**, Head of Data Science, KPMG Lighthouse Exponential

Through this session we will first highlight the importance of new technologies in the supply chain domain and how they impact the entire organization and the hunt for talent. We will then present three uses cases leveraging AI/Machine Learning: 1. Intelligent Forecasting driving predictive and prescriptive models incorporating internal and external signals; 2. Advanced Optimization: for resource allocation, inventory flow, or global asset tracking; and 3. Cognitive contract management as a way to create and index large set of metadata, and being able to tap into the knowledge base and update in no time thousands of agreements.

#### **Concurrent Session #33: Federal Procurement in Times of Crisis**

Alexander Jeglic, Procurement Ombudsman, Office of the Procurement Ombudsman

David Rabinovitch, Deputy Procurement Ombudsman

The Procurement Ombudsman explores the use of emergency procurement practices in past disasters in Canada and abroad, and highlights lessons drawn from those experiences. Sharing the findings of a study undertaken by his office following the declaration of COVID-19 as a global pandemic, the Ombudsman identifies effective procurement practices in time of crisis and considers the associated risks. He also explains why it is critical to have a framework in place to bring consistency and order to what is often an urgent and chaotic environment.

**Concurrent Session #34: Contract Drafting: Performance Management Maureen Sullivan,** Director of Education, National Education Consulting Inc. (NECI)

Contracts can quickly go sideways if you neglect to actively manage performance. On the other hand, without adequate tools in the contract, the best management skills in the world are of little assistance. This session will help you identify and draft contract provisions that keep the contract on track and give your contract managers the tools they need to address issues head on when they arise. You will also learn how to identify shortcomings so you can improve the performance management provisions in your next contract.

You will never have more leverage than before the contract is signed. This session will help ensure you include clear direction on performance expectations and how deliverables will be tied to payment.

#### Learning Objectives

- Review the components of an effective performance management framework so that you understand how contract deliverables and management provisions fit together.
- Discover tools you can build into your contract to help you manage contract results so that you can minimize the time spent on disputes and free up resources for other important tasks.
- Practice identifying which performance management strategies can address common contracting issues so that you are prepared for incorporating these into your own contracts.

## Concurrent Session #35: Ever Wonder Why Boilerplate Provisions are Important?

#### Marie-Jose Regimbal, Lawyer, Ambercrest Law

Boilerplate provisions may seem like they just take too much space in your contract – but wait before you decide to delete them, you may want to know how they may be essential to the effective enforcement of your rights.

### Concurrent Session #36: Update on Materiel Management Technical Competencies

**Trevor Graham,** Communities Management Officer, ASAS Community Management Office, Treasury Board of Canada Secretariat

The presentation will introduce participants to the new Treasury Board of Canada Secretariat (TBS) Materiel Management Competency dictionary. Replacing the 2014 version of Materiel Management competencies, the new dictionary introduces new Technical competencies as a means to further professionalize the Materiel Management function within the Federal Government, and how they can be applied.

### **Concurrent Session #37: Construction Procurement in an International Setting**

**Gabrielle Raina Rees**, Procurement Manager, Real Property – Projects, Global Affairs Canada.

**Brent Hygaard**, Procurement Specialist, Real Property – Projects, Global Affairs Canada.

#### The Big Picture

Global Affairs Canada (GAC) manages Canada's diplomatic relations, provides consular services to Canadians, promotes the country's international trade and leads Canada's international development and humanitarian assistance.

#### What We Do

GAC is responsible for procuring goods, services and real property in support of diplomatic and consular missions and other government departments and agencies operating outside Canada. We provide

procurement services to 178 missions in 110 countries around the world. This presentation will focus on the procurement of construction and architecture & engineering services in an international perspective.

Concurrent Session #38: Taking your Procurement Virtual Steve Johnston, Managing Director, RFP Solutions, Inc. Cathryn Kallwitz, Director, Operations, RFP Solutions Inc.

In addition to a rapid overall global growth in "online shopping", public sector organizations have quickly pivoted from more traditional paperbased and in-person processes, continuing to navigate this brave new world with increased remote activity and collaboration in their procurement processes. Sharing experience from across the public sector in areas such as early market engagement/industry research, collaboration and competitive dialogue with potential suppliers during the solicitation process, and the conduct of virtual evaluations, demonstrations with Bidders, and even those dreaded debriefings (!), participants will learn tips and best practices to enhance the conduct of their procurement process in a virtual environment.

#### Panel #39: A View from the Top - Panel of Senior Leaders from Procurement and Materiel Management - The future of Government post Covid

Alexander Jeglic, Procurement Ombudsman, Office of the Procurement Ombudsman.

**Jessica Sultan**, Executive Director of the Procurement Policy and Communities Management Office at the Treasury Board of Canada Secretariat.

**Dominique Belanger,** a/Director General, IPB Corporate Services Bureau, Global Affairs Canada.

Lorenzo leraci, A/Assistant Deputy Minister, Public Services Procurement Canada,

Judith Bennett Director General, Materiel Systems and Supply Chain, Department of National Defence

Vincent Robitaille, DG, Centre of Excellence on Strategic Investments, Transport Canada

The panel composed of senior leaders drawn from our procurement and materiel management community will discuss the future of the government post COVID-19 as it will apply to the procurement and materiel management community and to the government at large.

#### Stand-up Comedy Night with Graham Chittenden

A familiar face at the Just For Laughs festival, on television and on the radio in programs such as Match Game and The Debaters, Graham has shared tours and stages with Gerry Dee, Andrea Martin, Howie Mandel, John Pinette, and Bob Saget (to name just a few). When it comes to corporate audiences, Graham never disappoints, boasting performances for clients ranging from the Foundation Fighting Blindness to the Ontario Home Builders Association. Delivering clean comedy appropriate for corporate and organization audiences of all kinds, Graham customizes his act to ensure that every crowd is a happy one.