### **OPENING REMARKS**

**Carolyn Montague,** Performance Management Network Inc., CIPMM VP, CIPMM Regional Workshop Chair

Carolyn Montague has over 30 years of experience in the areas of materiel management, procurement, strategic planning, requirement definition and alternative service delivery. Since graduating with a Masters in Public Administration in 1982, Carolyn has held progressively more responsible positions, primarily in the Federal Government for the first 15 years and as a Partner in a management-consulting firm for the last 16 years. She has successfully managed large and complex multi-year projects from the Requirements Definition Stage through to the Options Selection and Implementation on behalf of clients such as the Departments of National Defense, Health Canada, Public Works and Government Services, Public Health Agency of Canada, Fisheries and Oceans Canada, Environment Canada and Natural Resources Canada. Carolyn has developed over 30 different courses for both procurement specialists and non-specialists. In support of these courses, she has designed Instructor Manuals; Participant Binders; Handbooks; Speaker Notes; Case Studies and Exercises; and Guides in support of all of the courses that she has developed. Of particular note, since 2006, five of her course developments have involved the design and development of a Guide. She has also instructed 12 of the mandatory courses repeatedly for the PMMRP Curriculum for the Canada School of Public Service for the Procurement, Materiel Management and Real Property Certification process.

# **KEYNOTE: UPDATE ON THE WORK OF THE PROCUREMENT OMBUDSMAN Alexander Jeglic, Procurement Ombudsman**

Alex Jeglic is a lawyer by background and most recently served as General Counsel for Private-Public Partnerships Canada Inc., a federal Crown Corporation, where he was involved in the procurement processes for large infrastructure projects. He previously held positions of increased responsibility in the United States and Canada including at the Canadian Commercial Corporation as Senior Legal Counsel and the Australian Trade Commission as Business Development Manager and International Trade Advisor in Washington (DC). Throughout Alex's legal and professional career, he has focused primarily on procurement, contracting and dispute resolution, which will serve him well as Procurement Ombudsman.

## SESSION # 1 - REAL PROPERTY CONTRACTING AT PUBLIC SERVICES AND PROCUREMENT CANADA

**Anna Maria Di Flumeri**, Manager, Construction Service Division (AESD), Real Property Contracting Directorate, Public Services and Procurement Canada

Anna Maria has had the privilege of serving the public for over 18 years in various capacities within the federal public service. All of the areas that she has worked in – translation, senior advisory services, client services, project management and capital program management, and acquisitions – have provided much satisfaction and growth on both a personal and professional level. While Anna Maria spent the better part of 10 years working in project management, in a finance and administration capacity, she made the jump to procurement just over a year ago. She is currently the Manager, Construction Services, in the National Capital Region, at Public Services and Procurement Canada. In this role, Anna Maria fosters partnerships with her clients (owners) and builds bridges between owners and contractors, in the delivery of construction contracting services.

#### SESSION # 2 – QUALITY BASED SELECTION

**Adam Tracey,** Manager of Policy and Government Relations, Ontario Association of Architects (OAA)

Adam Tracey is the Manager of Policy and Government Relations for the Ontario Association of Architects, a self-regulating association established in 1889 to protect the public interest. Adam has worked diligently to raise the profile of the architecture in the province and represents the Association in consultations and on boards and committees at the local, provincial, and federal level.

Adam also brings experience from the federal government, having served as the lead on federal legislation and regulations as a Senior Advisor in Health Canada. This followed positions within the fields of Policy and Procurement at (then) Indian and Northern Affairs Canada, Project Management at the Public Health Agency of Canada, and Internal Communications at Health Canada.

Adam holds a Master of Arts in Conflict Studies jointly conferred by the University of Ottawa and Saint Paul University, and a Combined Honours Bachelor of Arts in English and Peace Studies from McMaster University

**Toon Dreessen**, OAA, FRAIC, AIA, LEED AP, OAA Past President / President, Architects DCA Inc.

Toon Dreessen is a graduate of Carleton University and recipient of the Alpha Rho Chi graduation medal. Toon became a member of the Ontario Association of Architects (OAA) and Architecture Canada (RAIC) in 2005, and is also a certified LEED AP and member of the American Institute of Architects.

Toon began volunteering with the OAA in 2006. He served on the executive from 2013-2017, and was President of the OAA in 2015 and 2016. He was honored with membership

in the RAIC College of Fellows in 2016 and has continued his active role both with the OAA and with national committees.

As President of Architects DCA, Toon is the face of the company and is responsible for ensuring excellence in the quality of the work. He leads the company in project development and is responsible for award winning projects in infill development, as well as laboratory, research, industrial and high profile projects. Toon also leads the company's activism in the role of the built environment and is a recognized public speaker and published author in local and national media. He has been featured on CBC Radio, the Globe and Mail, Ottawa Citizen and other news publications.

## SESSION # 3 - ASAS COMMUNITIES MANAGEMENT OFFICE: GOC PROCUREMENT HR STRATEGY AND COMMUNITY DEMOGRAPHICS

**Derek Bizewski**, Senior Analyst, Acquired Services and Assets Sector, Treasury Board of Canada Secretariat

The Acquired Services Assets Sector (ASAS) Communities Management Office welcomed Derek to the team in late 2016. With over ten years' experience drafting asset management plans, writing policy, handling seized, abandoned and forfeited property, and managing supply chains at the Canada Border Services Agency (CBSA), Derek is a materiel management master. He devotes his time to finding ways to support the materiel management community.

## SESSION # 4 - OVERVIEW OF SERVICES PROVIDED BY GCSURPLUS

**Courtney Munro**, Sales Supervisor, GCSurplus Sales Centre, Ontario Region, GC Surplus, Specialized Services Sector, Public Services and Procurement Canada

Courtney Munro is a supervisor with PSPC within the Specialized Services Sector at the Ontario Region GCSurplus Sales Centre. She has been working in Material Management at GCSurplus since 2010 and specializes in providing guidance and advice to client departments with regards to every step of the surplus and disposal process. On a typical

day Courtney can be found at the warehouse in Downsview, assisting both external and internal clients in person and remotely, and preparing items and vehicles for sale on the Government of Canada's public auction site www.gcsurplus.ca. Courtney manages external government relationships with organizations like OPG and the CBC and also oversee a sales team who provide services to almost 100 federal departments and agencies within Ontario. Courtney is currently involved in helping to update the standard operating procedures at a national level for GCSurplus as the organization strives to stay ahead of current material management challenges and trends.

## SESSION #5 - OSME ONTARIO REGION SUPPLIER AND STAKEHOLDER ENGAGEMENT INITIATIVES

**Menelaos Argiropoulos**, Chief, SME Stakeholder Engagement, Office of Small and Medium Enterprise, Public Services and Procurement Canada

Mr. Menelaos (Manny) Argiropoulos has been working for Public Services and Procurement Canada, Ontario Region since 1991. He has held various positions, ranging from Real Estate Advisor to Geomatics Project Manager and is currently the Chief, SME Stakeholder Engagement with the Office of Small and Medium Enterprises (OSME). Mr. Argiropoulos is responsible for supplier outreach and engagement for OSME. He also delivers seminars that assist and inform suppliers in Ontario on how to do business with the Government of Canada, how to navigate the federal procurement system and how to utilize www.buyandsell.gc.ca, the federal procurement website.

## **Josefina Lopez**, Social Procurement Coordinator

Josefina Lopez oversees the City of Toronto's Social Procurement Program which is entering its third year of implementation. She ensures City staff comply with the Program's policies and procedures. She is also responsible for monitoring and tracking contract awards to ensure agreed upon targets are being met.

Josefina works closely with City of Toronto divisions and agencies to expand the Program's reach, as well as consult with other municipalities interested in adopting a similar social procurement initiative.

Josefina is originally from Colombia, and has a Bachelor of Commerce in Entrepreneurship Management from Royal Roads University in Victoria BC., and holds a diploma in International Business from Niagara College.

# SESSION # 6 - MANAGING ASSETS AND MATERIEL IN YOUR DEPARTMENT OR AGENCY Blair Hurd, Assets Manager, Canada Border Services Agency

Blair Hurd is the Assets Manager, Materiel and Assets Management Division, Canada Border Services Agency and has over 15 years experience in the Materials Management field. Blair started his career at Industry Canada in 1998 in the warehouse at the Communications Research Centre and has gained his experience in the field of procurement and assets management over the years. Blair has worked in various

modules in SAP, such as the Materials Management Module, the Plant Maintenance Module and the Assets Accounting Module of SAP and is a strong promoter of the systems capabilities.

# SESSION # 7: THE REAL PEOPLE STORIES BEHIND HOW PSAB MAKES A DIFFERENCE TO INDIGENOUS PEOPLE AND LEADS US DOWN THE PATH OF ECONOMIC RECONCILIATION

**Tim Hopkins**, President, Advantage Group of Companies

Tim, an Indigenous man and a member of the Metis Nation of Saskatchewan, started Advantage to create a business that provides employment and job training opportunities for Indigenous people and works to break through stereotypical barriers to success. He holds a B.Sc (biology) from the University of Toronto and a B.Ed from Laurentian University and believes in the power and freedom of choice education and training can provide.

Tim has 30 years of experience and enjoys working closely with the communities Advantage serves, helping them find creative solutions that meets their needs and exceeds expectations. His positive approach to any situation contributes to a valuable experience for everyone, employees and clients alike.

When he isn't travelling across the country to connect with clients, Tim can be found exploring the great outdoors, both in Canada and abroad, with his family.

## SESSION # 8: CORCAN - MANAGING YOUR SOCIAL PROCUREMENT OPPORTUNITIES Kelly Hartle, Acting Chief Executive Officer, CORCAN, Correctional Service of Canada

Kelly Hartle began her career with the Correctional Service of Canada (CSC) in 1998, working in various frontline and managerial roles at four different federal institutions in Alberta. Throughout her career, Kelly has worked at various operational sites covering all security levels with both women and men offenders. In 2015, Kelly transferred to the CSC National Headquarters as the Director General, Women Offender Sector who were responsible for policy and programs related to women offenders under federal correctional jurisdiction across Canada. In April 2017, Kelly commenced as the Senior Director, Operations with CORCAN and subsequently commenced as Acting Chief Executive Officer in May 2017. The integration of the program and business mandates in CORCAN is a key focus for activities within CORCAN that is directly responsible for the Employment and Employability Program for federal offenders.

# SESSION # 9 - LESSONS WE CAN LEARN ABOUT GROUP PROCUREMENT WITHIN THE ONTARIO MUNICIPAL SECTOR

Judy Dezell, Director Enterprise Centre, Business Partnerships & LAS, OMO

Judy Dezell has over twenty-five years of policy and program experience, the last 13 years with Association of Municipalities of Ontario (AMO).

Prior to joining AMO, Judy split the time working at two Ontario provincial ministries - Municipal Affairs and Housing and Agriculture Food and Rural Affairs.

At AMO, Judy developed and delivered a nationally recognized municipal infrastructure program delivery model (federal gas tax fund) on behalf of the Government of Canada.

Judy is currently the Director of AMO Enterprise Centre, Business Partnerships and LAS seeking to foster business partnerships for AMO and leading a talented LAS team working to deliver group procurement that helps municipalities save money, make money and solve capacity.

Judy has a Masters of Science in Planning from the University of Toronto.

## SESSION # 10 - EMERGING TRENDS IN SUPPLY CHAIN MANAGEMENT

**Jérôme Thirion**, Partner and National Leader, Supply Chain Management, for KPMG Canada

Jérôme is a Partner within KPMG Canada Management Consulting, leading National Supply Chain & Procurement Advisory services. He is helping his clients to digitalize their operations, and to position supply chain as a strategic lever for growth. His experience comes from both the industry and KPMG Global Center of Excellence in Operations. As a trusted advisor to senior leadership, Jerome takes a pragmatic approach for a successful implementation of leading practices, systems, and organizational changes.