

Canadian Institute for Procurement and Materiel Management
Institut canadien d'approvisionnement et de gestion du matériel

CIPMM NATIONAL WORKSHOP *June 4-6, 2019 Ottawa, ON*

Celebrating

The Canadian Institute for Procurement and Materiel Management • 2019 • Institut canadien d'approvisionnement et de gestion du matériel • 1989 • 6881

30

YEARS

PROGRAM

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Public Service Procurement Canada, Acquisitions Program

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Global Furniture

Complimentary Wi-Fi is available to the 2019 CIPMM
National Workshop delegates and exhibitors in all rooms.

Message from the Premier Partner



Canada Border
Services Agency

Agence des services
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The Canada Border Services Agency (CBSA) is pleased to be this year's premier partner of the Canadian Institute for Procurement and Materiel Management National Workshop. The CBSA procures goods and services for all Branches across headquarters and throughout the regions. This year, we are working towards our objective: nationalizing by April 1, 2020. This change to our business will bring together all procurement and materiel management functions under one roof. This brings incredible opportunities to build capacity across the network and optimize operations in the most effective way possible. The Agency is committed to transforming and modernizing procurement and materiel management that will allow us to evolve from a back-office function to a trusted advisor and business partner. However, this cannot be done without engaging with our key stakeholders and partners in the procurement and

materiel management community.

The Agency is currently undergoing an incredible transformation where procurement and materiel management are seen as a key enablers in helping to shape and support these important initiatives. As CBSA looks to modernize itself, we understand the importance and the power of networking that this CIPMM event offers to engage creatively and professionally and to learn from each other. This is how we allow for our employees to re-discover their love for their work and truly connect with their community. By seeing how other people are working, it allows for our employees to grow and learn to bring creative thinking to the table and truly re-invent our processes.

Working at CBSA presents a lot of unique opportunities to support our country's borders, but it is the people within the Agency that make it such a special place to work. We take pride in being able to support the front lines any way we can. We will need to change the way we procure and handle goods to be able to keep supporting those front line services and ensure the protection of our borders. We know our transformation journey will take many years but it is a journey worth going through. We can only achieve success in transformation through determination, team work and learning from each other.

As the Premier Partner, we are looking forward to speaking to the community and to share how we plan to transform, and learn from others who are transforming as well. We are pleased to welcome all participants to this three-day conference celebrating CIPMM's 30th anniversary and look forward to making new connections.

Jonathan Moor, CBE FCA CPFA
Vice-President, Finance and Corporate
Management Branch
Canada Border Services Agency



Message from the CIPMM President



On behalf of Canadian Institute for Procurement and Materiel Management, I am pleased to welcome you to our 30th National Workshop. At such a milestone, it is important to reflect on how much the world has changed since 1989; from the Cold War to the introduction of Artificial Intelligence. Thanks in part to our professional communities, Governments were able to adapt to this changing world by procuring and managing cutting edge assets and services to continuously improve the life of citizens.

This constant transformation is one of the reasons why our community gathers annually at CIPMM's National Workshop. Indeed, over the last 30 years, our National Workshops have allowed thousands of professional purchasers and materiel management officers to share lasting knowledge and knowhow while building strong communities. As change continues to accelerate, we are convinced that our National Workshop is more important than ever.

As you can expect, we have an outstanding program for 2019, touching the diverse yet fascinating subjects that are shaping our profession such as *challenge based procurement, fleet renewal and artificial intelligence*. However, this is not a classroom... Our objective is to give you an opportunity to engage with colleagues and many of the leaders of our community.

We hope that this event will provide you with inspiration, expertise and networking to help you with your career.

Thank you!

Vincent Robitaille
PMP CFA MBA CoDir
President, CIPMM

Message from the Workshop Chair



Welcome to the 30th Annual National Workshop for the Canadian Institute for Procurement and Materiel Management!

I have been looking forward to this event since last year's workshop ended. I love birthdays, and milestones even more so. 30 years is definitely something to celebrate!

The Organizing Committee has worked hard to deliver a program that reflects today's hot topics. Interestingly enough, looking back through 29 years' worth of programs, these same topics have been on our communities' minds through the years. Topics such as *transformation of both government and procurement; how to be "green"; dealing with change; innovation; e-commerce and the effect of constant connectivity; strategic procurement; and obtaining that ever-difficult work-life balance*

have been evolving over time but still remain on our Workshop Agenda. I hope that you will enjoy the sessions that we have planned for you this year, including the seminars planned for Thursday. These sessions will be more in-depth and allow more time for questions and a dialogue with the presenters. Topics such as *Agile Procurement, Innovation, and CITT* are traditionally standing-room-only, so we hope that you will take advantage of our Day 3 program. For those of you who were able to get one of the limited spaces for the *Writing in Plain Language* course, I hope that you will enjoy it and that it will meet your expectations.

Being that this is an Anniversary Celebration, we can't focus only on learning! We have so many fun things planned for you. Networking bingo, trivia questions, a Wine & Cheese reception and, of course, an 80s video dance party! Nothing makes you feel 30 years younger like a good dance party so I expect to see you all there on Wednesday night to help us celebrate CIPMM's 30th Anniversary. If you need a breather from all the excitement, be sure to visit our Wellness Lounge to find a quiet, relaxing space to get away from all the hustle and bustle.

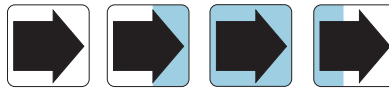
As usual, there are some people I would like to thank. First and foremost, our Premier Partner, the Canada Border Services Agency. They have been wonderful and I hope they are as happy with our partnership as I am. I'd also like to thank all of our exhibitors and partners. Please be sure to visit them on the Trade Show floor (and get your passports completed!) I'd like to thank everyone at the Willow Group for the amazing work they do getting everything organized and making the Workshop completely seamless. Lastly, a huge thank you my incredible Organizing Committee. This event would not be what it is without all of your hard work.

I am looking forward to seeing everyone over the next few days. Enjoy the Workshop and remember to drop something off for our time capsule!

Melody Jeurond

Vice President, CIPMM
National Workshop Chair





Canadian Institute for Procurement and Materiel Management
Institut canadien d'approvisionnement et de gestion du matériel

2019 CIPMM Workshop Committee

Melody Jeaurond

*Canadian Heritage
CIPMM Vice-President
2019 CIPMM National Workshop Chair*

Amanda Brockington

*Department of National Defence
2019 CIPMM National Workshop Vice-Chair*

Catherine St-Louis

*Public Services and Procurement Canada
National Workshop Volunteer Coordinator*

Laila Figueredo

Public Services and Procurement Canada

Nadia Kelly

Natural Resources Canada

Isabelle Bilous

Public Services and Procurement Canada

Jodi Corden

Canadian Grain Commission

Cassandra Andruchow

Employment and Social Development Canada

Susan Collier

Public Services and Procurement Canada

Cindy Mcleod

Department of National Defence

Leslie Stewart

Royal Canadian Mounted Police

Taylor Komery

Canada Border Services Agency

Event Planners:

*Natalia Kaliberda
Kenza Loulidi
The Willow Group*

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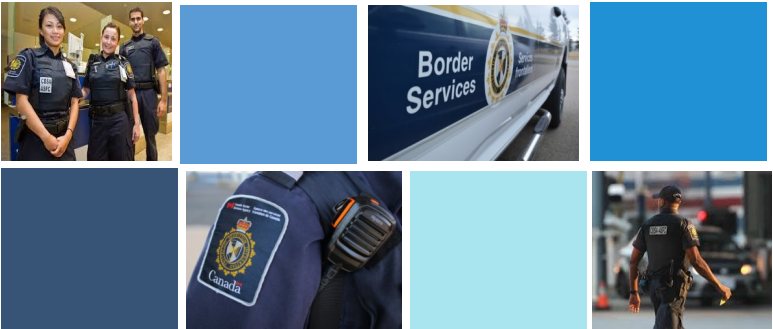
Natalia Kaliberda

The Willow Group



Canada Border Services Agency

Strategic Procurement Division



Key Strategies & Priorities

1. Transition procurement from back-office operations to a key enabler and trusted advisor.
2. Business procurement optimization and streamline operations.
3. Solid client service delivery focused on delivering results aligned with the Agency's priorities.
4. Developing procurement competencies and capacity to deliver modern procurement practices and services.

Business Lines

Regional Sourcing	National Sourcing	Planning and Reporting	Policy and Capacity Building
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**Nationalizing
Service Delivery by
April 1, 2020**

**Come visit us at
booth 21!**



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CIPMM AWARDS LUNCH AND CEREMONY

WEDNESDAY, JUNE 5, 2019

12:30 pm – 1:30 pm

The CIPMM Awards Program recognizes exemplary contributions in the fields of Procurement, Materiel and Fleet Management. These awards provide an opportunity to celebrate your employees or your peers, individually or as part of a team, and to raise the profile of the procurement and materiel management professions.

Awards presentations will be made at the Awards Ceremony to recipients of the most prestigious awards, whose contributions are the cornerstones of the profession.

Join the CIPMM community on Wednesday, June 5th as we recognize the achievements of your colleagues!

THE 2019 CIPMM AWARDS COMMITTEE MEMBERS

Laura Clowater-Peters

CIPMM Director, Awards Committee Chair
Royal Canadian Mounted Police

Steve Johnston

RFP Solutions

Jessica Sultan

Treasury Board of Canada
Secretariat

Heather MacDonald

Royal Canadian Mounted
Police



CIPMM Awards – Categories

David Swift Exceptional Contribution Award (Individual)

Established in 2010, this award was created to honour David Swift, 1966-2010, who was the founder of RFP Solutions, and a long-time member, contributor and thought leader to CIPMM. David Swift was recognized for his high ethics, integrity, and intelligence, as well as practical and implementable ideas. This award is focused specifically on an individual who, by virtue of their experience and expertise, makes a significant contribution in the operation of their division, group or department on a daily basis. The Award is presented annually to an individual whose commitment and service to the procurement community is deemed to represent the values that David Swift practiced.

Project Management Award (Individual or Team)

This category will recognize an individual or a team who has worked toward the successful completion of procurement or materiel management related project. Projects should demonstrate significant achievement, quality, and leadership in some or all of the following: research, analysis, project management, partnering, communications, client relations, human resources or materiel savings and profit.

Community Builder Award (Individual or Team)

This category will recognize the exceptional contribution of an individual or a team who has actively worked to build up the procurement and/or materiel management communities. Initiatives should focus on improving the community through capacity building, learning, professional development, partnerships, and engagement. Initiatives may involve employees within one organization or employees from two or more public sector organizations in either a single-function or cross-disciplinary mode.

Excellence for Innovation Award (Individual or Team)

To recognize an employee, or team of employees, who have developed and/or implemented an innovation in procurement or materiel management which has led to a significant outcome for their department, agency or organization. Nominations should highlight the development of an innovative idea, solution, practice and/or project that has led to demonstrable result in advancing their departmental procurement and/or material management operations, by promoting a measurable increase in effectiveness, efficiency and/or productivity. The innovation developed can be replicated or adapted in other parts of the department or in other organizations.



2019 CIPMM Mentorship Program Graduation Ceremony at CIPMM Awards Lunch

June 5, 2019
12:30 pm – 1:30 pm

CIPMM, in partnership with the Government of Canada, is offering an exciting 7 month Mentorship Program, positioned to align with the development of key competencies and skills required in the procurement and materiel management professions, and to effectively help participants in their journey toward forwarding their careers and having life changing experiences. It is designed to help develop skills, to provide access to the information and resources, and to support your needs to realize your professional and career goals, including leadership opportunities.

This Year's Mentors:

Ruben Hyppolite	Senate of Canada	Erin Lapensee	Canada Border Services Agency
Richard Quinn	Department of National Defence	Dominique Belanger	Global Affairs Canada
Minh Khai Trinh	Global Affairs Canada	Daniel Pilon	Public Services and Procurement Canada
Michele Charette	Global Affairs Canada	Christine Lamarche	Royal Canadian Mounted Police
Joséphine Dahan	Canada Border Services Agency	Caroline Landry	National Registry for Immigration and Refugee Board of Canada
Heather Bartlett	Public Services and Procurement Canada	Archi Pacheco	Natural Resources Canada
Guyline Carriere	Shared Services Canada		

Congratulations to this year's Graduates:

Dan Kingsbury	Global Affairs Canada	Carter Johnson	Shared Services Canada
Jacquelin Nelson	Shared Services Canada	Maria Banos y Rivas	Shared Services Canada
Kristen Holt	Public Services and Procurement Canada	Marie-Anne Clancy	Transport Canada
Matthew Woods	Canada Border Services Agency	Martin Stein	Parole Board of Canada
Weny Dang	Shared Services Canada	Matthew Star	Global Affairs Canada
Antoine (Tony) Youness	Transport Canada	Shanshan Gai	Royal Canadian Mounted Police
Huajun Li	Shared Services Canada	Julie Poirier	Department of National Defence
Margaret Torrinha	Shared Services Canada	Kari MacMillan	Shared Services Canada
Sonya Rawlings	Shared Services Canada	Marco Bonett	Shared Services Canada
Safaa Alkhuwaiter	Global Affairs Canada	Rodric Rahy	Shared Services Canada
Taylor Komery	Canada Border Services Agency	Maxine Holloway	Public Services and Procurement Canada
Elly Hyeonkyeong Ha	Indigenous Relations and Northern Affairs Canada	Michelle Allen	Canadian Environmental Assessment Agency
Lou Prieto	National Energy Board	Abrauna Yakubu	Employment and Social Development Canada
Sarmad Al-Biladi	Infrastructure Canada	Francesco Fotia	Shared Services Canada
Shuo Chen	Indigenous Relations and Northern Affairs Canada	Jordan Komery	Canada Border Services Agency
Stacey Delong	Shared Services Canada	Nina Caldwell	Shared Services Canada
Anik Devlin	Canada Border Services Agency	Carole Daigle	Environment and Climate Change Canada
Galina Zhukov	Elections Canada	Lucas Hickey	Shared Services Canada
Sebastian Abols	Shared Services Canada	Mbinwi Ghogomu	Correctional Service Canada
Seebun Deeptee	Shared Services Canada	Rajnie Bhasin-Randell	Shared Services Canada
Costas Kafenzakis	Shared Services Canada	Ricardo Chincoli	Shared Services Canada
Daniel Laliberté	Department of National Defence	Amal Wehbe	Public Services and Procurement Canada
Mark Milloy	Shared Services Canada	Shohreh Khajavi	Shared Services Canada
Sheldon Talsma	Public Services and Procurement Canada	Daniel Ellsworth	Shared Services Canada
Abe Sayed	Shared Services Canada	Ginette Aliaga	Shared Services Canada
Meagan Leclair	Canada Border Services Agency	Jacquelyn Stevenson	Public Services and Procurement Canada
Michaela Criper	Shared Services Canada	Kathleen Nash	Canadian Commercial Corporation
Nathael Milien	Indigenous Relations and Northern Affairs Canada	Alina Balitskaia	Global Affairs Canada
Sina Meas	Shared Services Canada	Cathia Landry	Military Police Complaints Commission
Suparna Sarker	Royal Canadian Mounted Police	Kari-Ann Patterson	Shared Services Canada
Alain Huot	Transport Canada	Nathalie Rondeau	Shared Services Canada
Claudine Morin	Canadian Standards Association	Sophie Sabourin	Indigenous Relations and Northern Affairs Canada
Cristel St-Louis	Infrastructure Canada		
Stéphanie Dupel	Canadian Heritage		

Certified Federal Specialists

Congratulations to the following individuals who have obtained certification or advanced standing within the Certification Program for the Federal Government Procurement and Materiel Management Communities over the past year. Their success will be celebrated and acknowledged at the Awards Lunch on June 5th at 12:30 pm – 1:30 pm.

Certified Federal Specialists in Procurement – Level 1

Amanda Brockington	<i>Department of National Defence</i>
André-Michel	<i>Public Services and Procurement Canada</i>
Carolyn Arthur	<i>Public Services and Procurement Canada</i>
Carolyn Connolly	<i>Public Services and Procurement Canada</i>
Charline MacDonald	<i>Public Services and Procurement Canada</i>
Davidson Tanguay	<i>Public Services and Procurement Canada</i>
Elaine Barnett	<i>Public Services and Procurement Canada</i>
Francois Gaboury	<i>Canada Immigration and Citizenship</i>
Jasmine Scott	<i>Public Services and Procurement Canada</i>
Jean-François Caty	<i>Public Services and Procurement Canada</i>
Jean-François Goyette	<i>Public Services and Procurement Canada</i>
Jeff Moore	<i>Public Services and Procurement Canada</i>
Julie Adler Brooks	<i>Public Services and Procurement Canada</i>
Lisa Plante	<i>Public Services and Procurement Canada</i>
Mathieu Brière-Provost	<i>Public Services and Procurement Canada</i>
Maurice Takam	<i>Public Services and Procurement Canada</i>
Michèle Chouinard	<i>Correctional Service Canada</i>
Nadine Clément	<i>House Of Commons</i>
Sarah Bruyere	<i>Canadian Securities Exchange</i>
Shuo Chen	<i>Crown-Indigenous Relations and Northern Affairs Canada</i>
Stefanie Cardinal	<i>Global Affairs Canada</i>
Susan Collier	<i>Public Services and Procurement Canada</i>

Certified Federal Specialists in Procurement – Advanced Standing

Benoit Davis	<i>Public Services and Procurement Canada</i>
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Certified Federal Specialists in Procurement – Level 2

Diane Daly	<i>Canada Border Services Agency</i>
Leslie Stewart	<i>Royal Canadian Mounted Police</i>
Reagan Newcomb	<i>Public Services and Procurement Canada</i>

Certified Federal Specialists in Materiel Management

Barry MacMillan	<i>Public Services and Procurement Canada</i>
Jessica Sultan	<i>Treasury Board of Canada Secretariat</i>
Sylvie Simard	<i>Department of National Defence</i>



KEYNOTE SPEAKER



June 4, 2019

Keynote Speaker Lunch

12:15 pm – 1:45 pm

Laugh It Off and Bring It On

Jessica Holmes

Celebrated Comedian, Author and Mental Health Advocate

A favourite on *Royal Canadian Air Farce*, Jessica Holmes has brought the house down opening for giants such as Ellen DeGeneres, Russell Peters, Jerry Seinfeld, and Oprah Winfrey. Her hilarious take on life's challenges as well as her unique knack for skewering celebrities (including Nikki Minaj and Celine Dion) have audiences in stitches. Her customized emcee and entertainment presentations — which include motivation and wellness — are always a hit.

As a performer, Jessica's productions have garnered her a "Platinum Award" at The Worldfest International Film Festival; and nominations for Gemini Awards and the prestigious Tim Sims Scholarship. She has appeared at Just For Laughs and Second City. She is also known for her work in films, including *Welcome to Mooseport*, *Citizen Duane*, and *Moonpoint*. She continues to perform comedy across the country, with a recent appearance on CBC's Winnipeg Comedy Festival television special. And of course, every year you can see her new characters on the Air Farce NYE special.

Jessica is devoted to helping others live well. In her wellness keynotes, she mixes humour with her message about the importance of de-stressing and laughing at life's shortcomings, and speaks with intelligence and insight on her own experiences of dealing with depression, finding work-life balance, and re-igniting passion. In 2018 she joined the Bell Let's Talk campaign as one of their celebrity ambassadors. Jessica's autobiographical book, *I Love Your Laugh*, was published in 2010, and she recently completed her second book, *Depression: The Comedy*.

Meet & Greet with Jessica Holmes in the Trade Show:

June 4, 2019

1:45 pm - 2:15 pm

KEYNOTE SPEAKER



June 5, 2019

8:00 am – 9:30 am

You've Got Mail, And More Mail And More Mail

Dr. Linda Duxbury

Human Resources, Work-Life Balance

With Canadian corporations losing over \$4 billion a year to absenteeism, the satisfaction and well-being of employees cannot be overlooked. Dr. Linda Duxbury is Canada's most accomplished researcher, writer, and speaker on work-life balance. She has contributed to numerous comprehensive national studies on work-life balance and the bottom-line effect on business. An enlightening and popular speaker, Dr. Duxbury's ideas and research are invaluable to major corporations and government agencies around the world.

Dr. Duxbury has written hundreds of papers, articles for journals, and books, and she is the co-author of a series of Health Canada reports about work-life balance within the country. She has been published widely in both the academic and practitioner literatures, in the areas of work-family conflict; change management; supportive work environments; stress; telework; the use and impact of office technology; and managing the new workforce.

Recognized for her engaging, enthusiastic communication skills and teaching practices, Dr. Duxbury has received the "Canadian Pension and Benefits National Speaker Award," the "Carleton University Students' Association Teaching Excellence Award," the "Faculty Graduate Mentoring Award," also from Carleton and the "Sprott MBA Student Society Best Teacher Award." She has also been awarded the "Toastmasters International Communication and Leadership Award," and was recognized as one of Deloitte's "Women of Influence." In 2014-15, Dr. Duxbury received the Carleton University Research Award as one of the ten best researchers at the university.

Dr. Duxbury is a professor at the Sprott School of Business at Carleton University. She holds a Ph.D. in Management Sciences from the University of Waterloo.

TRADE SHOW HOURS:

Tuesday, June 4, 2019

7:00 am – 8:00 am - Breakfast

10:15 am – 11:00 am

Networking Break & Trade Show

1:45 pm – 2:15 pm

Networking Break & Trade Show

5:00 pm – 7:00 pm

Networking Reception

Wednesday, June 5, 2019

7:00 am – 8:00 am - Breakfast

9:30 am – 10:00 am

Networking Break and Trade Show

1:30 pm – 2:00 pm

Dessert & Trade Show



CIPMM's 30th Anniversary Celebration Reception

June 5, 2019

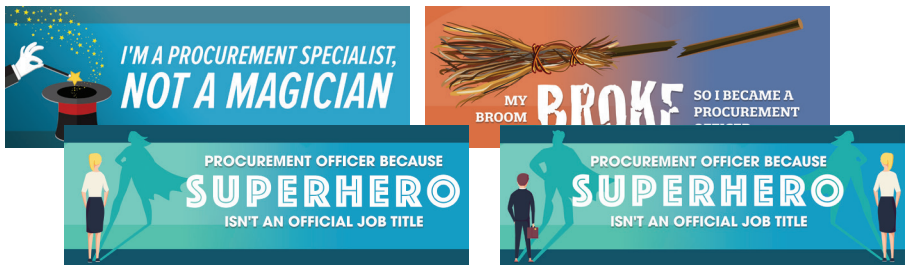
5:00 pm – 8:00 pm

80's Video Dance Party

DJ Jamie C., one of Ottawa's top DJ's for over 25 years, who can be heard on Boom 99.7's Kitchen Party, is looking forward to mixing the best 80's Music Videos for us this evening!

Photo Booth

Come and capture fun memories with your industry friends at our photo booth, and take a photo souvenir with you back to your office!



*Celebrating
30
Célébrons*

Drop off your notes for the Time Capsule that we will open in 20 years, celebrating CIPMM 50th Anniversary! What do you think will be the major achievements and key challenges for your community in 20 years? What key topics do you predict to see on the National Workshop Agenda in 2039? Drop off your thoughts, comments, predications at the registration desk and we will include all these into the Time Capsule. Don't miss out and participate!



CIPMM CONTESTS AND ACTIVITIES

See below for details on all the way you could win yourself a fabulous prize!

Exhibitor's Passport

Inside your delegate bag you will find an Exhibitor's Passport. As you are walking through the Trade Show, make sure to stop and meet each of our exhibitors. They are all very excited to chat with you. Each exhibitor will ask you a fun, '80s-related trivia question and, if you answer correctly, they will sign your passport. Once your passport is signed by all exhibitors, drop it off with one of the volunteers at the registration desk. All passports must be received by **5:00 pm on Wednesday, June 5th**. All completed passports will be entered into a draw for a \$100 Indigo Gift Card (provided by CIPMM). The draw will take place at the 30th Anniversary Reception on **Wednesday, June 5th**; you must be present to win.

Networking Bingo

New this year is the Networking Bingo card! This card is a great way to break the ice and meet new people. Inside your delegate bag you will find a Bingo card to be used during our Networking Reception taking place on **Tuesday, June 4th at 5:00 pm – 7:00 pm**. Be on the lookout for people who match the descriptions in the squares of your bingo card. Some will be easy to identify using the ribbons on their badges but others will require you to start a conversation. Once you have found a match, ask them to initial that square on your bingo card. You must get initials in each square to complete your card. Swing by the registration desk on your way out to leave your completed card with one of our amazing volunteers. All completed cards will be entered into a draw for a \$100 Indigo gift card (provided by CIPMM). The draw will take place before the morning Keynote presentation on **Wednesday, June 5th**; you must be present to win.

Golden Ticket

Check your delegate bag for your chance to win a special gift commemorating CIPMM's Anniversary. 250 tickets will be randomly placed in bags. Claim your gift at the Registration desk! Good Luck!

80s-related Fun Facts

Have a couple of minutes to "kill" before the Keynote events? Check out the 80s-related fun facts questions as they appear on the screen. No special prize to win but lots of fun guaranteed.

Premier Partner Contest

CBSA is hosting a Laptop bag giveaway! Two lucky winners will be randomly selected and will be walking away with a sleek brand new laptop bag. It will be perfect for your professional and personal travel needs! Please come see us at our booth for full details and entry. The winners will be announced at the end of day 2 (June 5th, 2019 by 3:30 PM).

Wellness Lounge

Welcome to the CIPMM National Workshop Wellness Lounge! This space has been designed as an oasis in the midst of the workshop where you may relax away from the networking and noise. Kindly respect the Silent Times (no electronic devices or talking allowed) for the enjoyment of all participants. No food is allowed into the Lounge.

Additionally, we have a line-up of speakers that will be hosting bilingual workshops on a variety of mental health and wellbeing topics. Try something new!

Tuesday June 4, 2019

9:00 am – 11:00 am	Silent Time – no electronic devices or talking
11:15 am – 12:00 pm	<p>Julie Claire Guénette MA, Meditation teacher “Stress Relief”</p> <p>Stress relief is an important factor in our ability to maintain our multidimensional health (physical, emotional, mental and beyond). Becoming mindful of the body via meditation and breathing techniques allows us to expand our awareness and create new space within us for peace and well-being.</p> <p>Come experience the benefits of ‘going within’ during this 45 minutes hands on workshop.</p>
12:00 pm – 1:30 pm	Silent Time – no electronic devices or talking
1:45 pm – 2:30 pm	<p>Nicole Dostaler “Easy Decision Making”</p> <p>Stress and anxiety are often in our way when we have to make an important decision.</p> <p>Nicole’s simple and easy-to-do movements will help balance your left hemisphere (the analytical brain) with the right one (the emotional brain), activating your conscious proprioception and accessing your inner wisdom.</p> <p>Come and try it!</p>
2:30 pm – 5:00 pm	Silent Time – no electronic devices or talking
5:00 pm	Lounge is closed. See you tomorrow!

Thank you to our Wellness Lounge Partner



workplace
education
healthcare



Wednesday June 5, 2019

9:00 am – 11:00 am	Silent Time – no electronic devices or talking
11:15 am – 12:00 pm	Marie-Lynne Sauv�, MA, Registered Psychotherapist (Qualifying), Voice Movement Therapy Practitioner "Connecting to the Wisdom of the Body" Our body holds an inner wisdom. When we lend an ear, the body will reveal paths towards harmony and wellness. Bringing our attention to physical sensations tends to slow down the mind and to open up access to a deeper dimension of our being, often closer to our authentic reality. From this presentation, you will take away simple somatic awareness tools that promote relaxation, balance and well-being. Come experience the benefits of 'going within' during this 45 minutes hands on workshop.
12:00 pm – 3:15 pm	Silent Time – no electronic devices or talking
3:30 pm – 4:15 pm	Julie Goulet PhD (Nutrition), Naturopath "How does stress affect my digestion and my immune system?" Stress isn't all bad. A certain level of stress helps us to adapt to our environment such as fighting a virus. However, most of us are living under chronic stress. How can you determine if your stress is chronic or good? What is the impact of chronic stress on your digestive and immune systems? How does your lifestyle habits influence how you manage stress?

Win a New Moda Chair for your department!

Stop by Booth #29!

Introducing ModaTM. Fashion is forward in this beautifully executed new seating series designed by Sava Cvek. The Polished Aluminum frame can be specified with a mix of leg finishes, including woodgrain textures and shimmering solids. Moda is an upscale, classic looking multi-purpose product, ideal for conference rooms, training, break out and collaboration areas as well as light-use tasking.

Stop by our booth, opt-in to receive our newsletter and enter for your chance to win our new Moda Chair for your department. The draw will take place on Wednesday, June 5 at 1:45 pm. at booth #29. Winner will be contacted by our local Sales Representative.

Thank you to our Networking Lounge Partner



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Schedule at a Glance



Tuesday June 4, 2019

7:00 am – 5:00 pm Atrium	Registration	
7:00 am – 8:00 am Room 118	Breakfast in the Trade Show	
8:00 am – 8:30 am Room 106	Welcome Remarks & CIPMM President's Address	
8:30 am – 9:00 am Room 106	Opening Keynote by Premier Partner – Canada Border Services Agency	
9:00 am – 10:15 am		
Concurrent Sessions		
Room 201	Session 1	Room 110
Overview of the Government Procurement Obligations in Canada's International Trade Agreements		Session 2
		Innovation Procurement in the Public Sector - Factors for Success
Room 106H	Session 3	Room 118E
Exploring the What, Why, and How of Social Procurement Policy and Practice		Session 4
		Treasury Board of Canada Secretariat Presentation on Materiel Management Policy and Issues
10:15 am – 11:00 am Room 118	Networking Break & Trade Show	



11:00 am – 12:15 pm

Concurrent Sessions

Room 201

Session 5

The Dreaded Debrief

Room 118E

Session 6

Safe. Secure. Digital Bid Receiving

Room 110

Session 7

Innovative Solutions Canada

Room 106H

Session 8

Venturing into the Unknown - Contribution Agreements and Third Party Evaluators. Lessons Learned from the Faro Mine Project

12:15 pm – 1:45 pm

Room 106

Keynote Lunch

Laugh It Off And Bring It On

1:45 pm – 2:15 pm

Room 118

Networking Break & Trade Show

2:30 pm – 3:45 pm

Concurrent Sessions

Room 201

Session 9

Evaluation Masterclass: The Secrets To Success

Room 110

Session 10

CBSA Procurement Transformation

Room 118E

Session 11

Challenge-Based Solicitation for an Event Broker: A History of Intense Collaboration and Informed Creativity

Room 106H

Session 12

Computers for Schools - Moving Forward

3:45 pm – 5:00 pm

Concurrent Sessions

Room 106H

Session 13

Information And Communication Technology Accessibility

Room 110

Session 14

Data Matters! Proactive Disclosure and Improving Data Integrity

Room 201

Session 15

Vendor Performance Management

Room 118E

Session 16

Security and Controlled Goods

5:00 pm – 7:00 pm

Room 118

Networking Reception in The Trade Show

Schedule at a Glance



Wednesday June 5, 2019

7:00 am – 5:00 pm Atrium	Registration	
7:00 am – 8:00 am Room 118	Breakfast in The Trade Show	
8:00 am – 8:10 am Room 106	Welcome Remarks	
8:10 am – 9:30 am Room 106	Keynote Speaker You've Got Mail, And More Mail And More Mail	
9:30 am – 10:00 am Room 118	Networking Break and Trade Show	
10:00 am – 11:15 am		
<i>Concurrent Sessions</i>		
Room 118E	Session 17	Room 201
Procuring for the Border Service Officer program at CBSA		Fly on the Wall; Real Life Procurement Challenges Observed by Independent Fairness Monitors
Room 110	Session 19	Room 106H
Procurement Policy Update and Human Resources (HR) Strategy Initiatives		Supply Chain Management in Government - Lessons Learned Part 1



11:15 am – 12:30 pm

Concurrent Sessions

Room 118E

Session 21

TB Submissions and You!

Room 201

Session 22

Demystifying Intellectual Property

Room 110

Session 23

CORCAN - Incorporating Social Procurement While Supporting Offender Reintegration

Room 106H

Session 24

Supply Chain Management in Government - Lessons Learned Part 2

12:30 pm – 1:30 pm

Room 106

Awards Lunch

1:30 pm – 2:00 pm

Room 118

Dessert & Trade Show

2:15 pm – 3:30 pm

Concurrent Sessions

Room 118E

Session 25

Rescue Dogs Rock! Life Lessons We Can Learn from Rescue Dogs

Room 201

Session 26

Government of Canada Procurement Community Competencies

Room 110

Session 27

The Past, the Present....and into the Future!

Room 106H

Session 28

Lessons Learned - Large Project Procurement Process

3:30 pm – 4:45 pm

Concurrent Sessions

Room 106H

Session 29

The Procurement Strategy for Aboriginal Business

Room 201

Session 30

Procurement for Public-Private Partnerships

Room 110

Session 31

On the Road to Worker Wellbeing: Canada's New National Office Ergonomics Standard

Room 118E

Session 32

GCMil – Divesting Surplus Controlled Goods and Sensitive Assets

5:00 pm – 8:00 pm

Atrium & Room 106AB

CIPMM 30th Anniversary Celebration Reception



Schedule at a Glance

Thursday June 6, 2019

7:00 am – 3:00 pm

Atrium

Registration

7:00 am – 8:00 am

Room 106

Breakfast

8:15 am – 8:30 am

Room 106

Welcome Remarks

8:30 am – 9:30 am

Room 106

Plenary

Greening Government

9:45 am – 11:45 am

Seminar Sessions

Room 110

Seminar 1

Agile Procurement

Room 118E

Seminar 2

Procurement Review Litigation Before the Canadian International Trade Tribunal

Room 201

Seminar 3a

Writing in Plain Language Part 1
Pre-Registration is required

Room 106H

Seminar 4

Strategic Leadership in Procurement

Room 106FG

Seminar 5

CAR Workshop

12:00 pm – 1:15 pm

Room 106

Networking Lunch

1:30 pm – 3:30 pm

Seminar Sessions

Room 118E

Seminar 6

The Electronic Procurement Solution (EPS) Project

Room 106H

Seminar 7

Tips For Managing Employees In A Constantly Evolving Workplace

Room 201

Seminar 3b

Writing in Plain Language Part 2
Pre-Registration is required

Room 110

Seminar 8

New Methods of Supply : Artificial Intelligence & Innovation Hubs

3:30 pm – 4:00 pm

Room 106

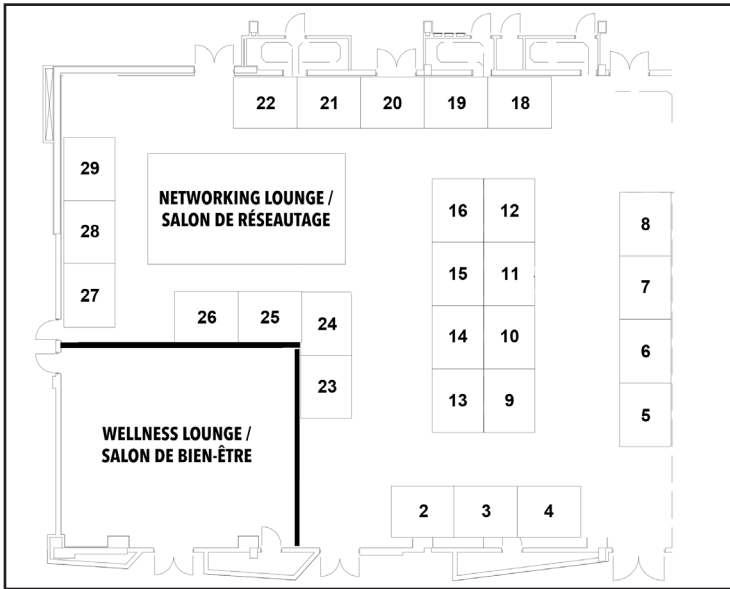
Closing Remarks

4:00 pm – 4:30 pm

Room 211

AGM

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 20.....CG Surplus
 24.....Office of the Procurement Ombudsman / Bureau de l'ombudsman de l'approvisionnement
 25.....PSPC Contract Security Program / Programme de sécurité des contrats SPAC
 26.....Staples Business Advantage
 27.....HeartZAP
 28.....Procurement Alliance of Canada / Alliance des approvisionneurs du Canada





Tuesday, June 4, 2019

NATIONAL WORKSHOP PROGRAM

7:00 am – 5:00 pm

Registration

Atrium

7:00 am – 8:00 am

Breakfast in the Trade Show

Room 118

8:00 am – 8:30 am

Welcome Remarks & CIPMM President's Address

Room 106

8:00 am – 8:30 am

Opening Keynote by Premier Partner – Canada Border Services Agency

Room 106

9:00 am – 10:15 am

Concurrent Sessions

Session

1

Room 201

Overview of the Government Procurement Obligations in Canada's International Trade Agreements



Nadine Nickner, *Deputy Director Procurement, Trade and Environment, Global Affairs Canada*

With the aim of ensuring non-discrimination, transparency, impartiality and accountability, along with securing access to foreign procurement markets, Canada seeks to negotiate robust procedural rules and meaningful market access commitments in its international trade agreements. Canada has negotiated government procurement commitments with more than 50 countries through 11 international trade agreements, including the revised WTO Agreement on Government Procurement, the Canada-European Union Comprehensive Economic and Trade Agreement and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership. This session will provide an overview of the key procedural rules and market access commitments on government procurement in Canada's international trade agreements.



9:00 am – 10:15 am

CONCURRENT SESSIONS

Session

2

Room 110

Innovation Procurement in the Public Sector - Factors for Success



Melissa Sharpe-Harrigan, *Manager, Innovation and Change Management, TransForm Shared Service Organization*
Renée McIntyre, *Director, Supply Chain, TransForm Shared Service Organization*

For the public sector, innovation procurement is a new, and novel concept, which is recommended when an organization has a challenge to be solved, or outcome to be achieved, and there is no known solution in the market (or a solution would need significant modification to meet the needs of the organization). At TransForm Shared Service Organization, innovation procurement has been a priority for our member hospitals, and ourselves and this presentation will review the key success factors and lessons learned for organizations looking to embark on innovation procurement in their own organizations.

The presentation will begin with a brief overview of TransForm and its mandate. Uniquely positioned as an IT service provider and procurement agency for our members, TransForm has embedded innovation within its strategic framework. The Collaborative Innovation Procurement Office was formally established in 2018, and represents the creative collaboration between TransForm's innovation and procurement staff, who approach procurements through an interdisciplinary lens.

Current success factors, which will be discussed in the presentation, include: staffing backgrounds, stakeholder engagement, procurement planning, and creative thinking.

Session

3

Room 106H

Exploring the What, Why, and How of Social Procurement Policy and Practice



David Lepage, *Manager Partner, Buy Social Canada*

Social procurement leverages a social value from existing procurement, both in the purchase of goods and services and through infrastructure related Community Benefit Agreements. We will review the 'what and why' but focus on the evolution of 'how'. Using examples, lessons and case studies from around the globe and across Canada, this workshop will address common questions of: How can we adjust our current procurement policy and practice to achieve greater value for existing spending? Is it legal? What about trade agreements? What social issues can we address? How will we measure outcomes? What are the best practices, tools, and resources for moving forward with next steps?



9:00 am – 10:15 am

CONCURRENT SESSIONS

**Session
4**

Room 118E

Understanding Expectations: Directive on the Management of Materiel



Phil Jacobson, *Senior Advisor, Materiel Management Policy, Acquired Services and Assets Sector, Treasury Board Secretariat*

Maurice Vodon, *Senior Policy Analyst, Materiel Management Policy Acquired Services and Assets Sector, Treasury Board Secretariat*

Zicky Hammud, *Senior Policy Analyst, Materiel Management Policy Acquired Services and Assets Sector, Treasury Board Secretariat*

In this session, speakers from Treasury Board of Canada Secretariat (TBS) will provide an overview of the materiel management policy instruments. In addition, speakers from TBS will introduce various topics around fleet, disposal of surplus materiel and the Management Accountability Framework (MAF) as it relates to materiel management in order to facilitate a discussion around emerging issues and questions.

10:15 am – 11:00 am

Networking Break and Trade Show

Room 118

11:00 am – 12:15 pm

CONCURRENT SESSIONS

**Session
5**

Room 201

The Dreaded Debrief



Steve Johnston, *Managing Director, RFP Solutions Inc.*

Cathryn Kallwitz, *Director, Operations, RFP Solutions Inc.*

Following a procurement process, Bidders have the right to request a debriefing on how they fared. Intended to support transparency and enrich future competitions; once the award notice is published, the very thought of debriefing can cause dread; regardless of the quality of the procurement.

It doesn't have to be that way! Sharing lessons learned and good practices, this session is intended to help you, and your suppliers, get more out of this process. While we cannot guarantee all suppliers leave happy, we provide tested tips to prepare for, conduct and follow-up from constructive debriefings...and perhaps a few laughs!

11:00 am – 12:15 pm

CONCURRENT SESSIONS

Session

6

Room 118E

Safe. Secure. Digital Bid Receiving



Tom G. Brown, *Manager, Digital Solutions, Canada Post*

Angela Ricardi, *Manager, Digital & Data Business Solutions, Canada Post*

PSPC Procurement has teamed up with Canada Post to offer a secure digital environment to receive and manage BID tenders. This affordable, turn-key web based solution is ideal for handling sensitive documents and communications. Features include secure data transmission, strong security & privacy protection, built in audit trails, a capacity to handle large files, and it also reduces the dependency on faxing. Learn how PSPC Procurement benefits from this innovative Canada Post digital solution.

Session

7

Room 110

Innovative Solutions Canada



Milan Konopek, *Internal Government relations manager, Innovation, Science, and Economic Development*

Samantha Walker, *Team Leader, Innovative Solutions Canada Secretariat, Public Services and Procurement Canada*

An introduction to Innovative Solutions Canada (ISC). ISC is a new challenge-based, innovation procurement program modelled on the United States Small Business Innovation Research (SBIR) program. ISC is designed to help federal departments and agencies leverage the creativity and ingenuity of Canada's small businesses to help solve operational problems by developing new technologies and services not yet in the marketplace.

Session

8

Room 106H

Venturing into the Unknown - Contribution Agreements and Third Party Evaluators. Lessons Learned from the Faro Mine Project



Amanda Wiebe, *Procurement Specialist, Procurement Branch, Environmental Services Acquisitions Team Procurement*

Katherine Bogus, *Team Leader, Acquisitions and Compensation Branch, Environmental Services Acquisitions Team*

Faro Mine was once the largest open pit lead-zinc mine in the world. Today, it is the site of one of the most complex abandoned mine remediation projects in Canada. It is located in south-central Yukon, near the town of Faro, on the traditional territory of three Kaska Nations, the Ross River Dena Council, Liard First Nation and Kaska Dena Council. Processing the valuable minerals at the mine left behind 70 million tonnes of tailings and 320 million tonnes of waste rock.

Amanda and Katherine will share lessons learned during the tendering of the Contribution Agreement which include discussing the inclusion of third-party evaluators, when to get upper management involved, how to connect bidders with the local community in a fair and transparent way, and how to ensure evaluators follow government practices regarding tender evaluations.



12:15 pm – 1:45 pm

Room 106

**KEYNOTE
SPEAKER
LUNCH**

Laugh It Off and Bring It On

Jessica Holmes, *Celebrated Comedian, Author, Mental Health Advocate*

A few years ago, inspired by her own recovery from depression, Jessica trained as a wellness coach and re-committed her life to discovering what creates lasting balance and fulfilment. In this funny and inspiring presentation, Jessica shares hilarious and meaningful personal anecdotes about career, family, stress and mental health to help others reignite their spark.

Jessica presents her insights in a funny, interactive way, that is rarely seen on stage, complete with songs and impressions. She discusses the latest discoveries in the field of positive psychology, how to turn your embarrassments into punch lines, and measurable ways to achieve greater fulfilment and happiness in work and life. It's the perfect mix of comedy and wellness. Audiences are motivated to set the bar higher for their personal happiness.

Thank You to our Keynote Speaker Lunch Partner!

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1:45 pm – 2:15 pm

Room 118

Networking Break and Trade Show – Meet and Greet with Keynote Speaker, Jessica Holmes



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2:30 pm – 3:45 pm

CONCURRENT SESSIONS**Session****9****Room 201****Evaluation Masterclass: The Secrets To Success****Philip Lear**, *International Account Director, Commerce Decisions***Kim Krueger**, *Commerce Decisions*

Delivering a highly complex and strategic procurement project brings with it unique challenges. Dedicating sufficient time to planning and preparation and adopting robust approaches from a project's inception, puts you in control and ensures costs and risks can be mitigated, whilst maximising value for money.

Engaging with the market early is of great value to stakeholders who are establishing project requirements and helps you identify the routes to market that are most likely to result in a value for money acquisition.

Drawing on our experience of working with public sector procurement project teams since 2001, we'll share some of our learnings and the best practice approaches being adopted across MOD. In particular we will focus upon three areas which can significantly affect the success of a procurement:

Innovation - procurers often encourage suppliers to offer new approaches to solving old problems but then manage to put barriers in the way to dissuade or prevent this from actually being provided. We will describe how to avoid penalising suppliers for offering the very things that are being sought.

Wargaming - having published the process that will be applied to choose the winning tender a procurer can find that they are obliged to pick a tender that they don't actually want as they had not realised the effects of the interactions of the many aspects of that decision process. This can be because the published process encourages tenderers to behave in ways that the procurer hadn't realised and doesn't want. We will describe a way of reducing the risk of this happening.

Compliance - overly strict or inappropriately applied handling of tender compliance can cause significant problems for procurers. We will describe recent examples of these and how they can be avoided.

Session**10****Room 110****CBSA Procurement Transformation****Josephine Dahan**, *Director, Strategic Procurement Division, Agency Comptroller, Finance and Corporate Management Branch, Canada Border Services Agency***Mathew Woods**, *Acting Manager, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency*

CBSA has developed a procurement modernization strategy that will transform procurement as the trusted advisor. This strategy considers industry best practices and leading trends within government to advance procurement as a strategic enabler and partner to the Agency. We will deliver an insightful and interactive presentation guiding the audience through our new business lines and client service delivery model, including our five year roadmap journey.



2:30 pm – 3:45 pm
CONCURRENT SESSIONS

Session

11

Room 118E

Challenge-Based Solicitation for an Event Broker: A History of Intense Collaboration and Informed Creativity



Guyline Carriere, *Procurement Modernization Director, Shared Services Canada*

Stephen Dugas, *Project Manager, GC Digital Exchange, Office of the Chief Information Officer of Canada, Treasury Board of Canada Secretariat, Government of Canada*

On November 15, 2018, SSC published the Challenge-Based Solicitation (CBS) for an Event Broker. The result of a fruitful collaboration with the TBS, the CBS has 5 stages that include the presentation of the proposed solutions, the realization of prototypes under 4 contracts executed simultaneously, the implementation of the chosen solution and the provision of support services by the after.

Presenters will share their stories of solicitation development, Twitter adventure, good and bad moves, and lessons learned.

Session

12

Room 106H

Computers for Schools - Moving Forward



Josie Brocca, *Director, Cyber Certification, Tech & Talent Connected Canada Branch Innovation, Science and Economic Development Canada*

Budget 2018 announced that the Computers for School (CFS) program is receiving continued funding. Since its inception in 1993, the program has made over 1.6 million computers accessible to schools, libraries, not-for-profit organizations and eligible low-income Canadians. It has also provided 6,700 young Canadians with market-relevant skills and experience in information and communications technology fields. Federal department donations underpin the success of the CFS program. Unfortunately, donations across the federal family have gone down yet the need for devices has become increasingly more important to enable youth and vulnerable Canadians to participate in the digital economy.

This panel will provide information about the CFS program and the Treasury Board (TB) Directive on Disposal of Surplus Material that provides renewed support for CFS' first right of refusal to government devices. The CFS program provides government departments a secure method of offloading their surplus equipment while providing vulnerable Canadians with the means to have access to technology. In addition, the program ensures e-waste stewardship by disposing and handling e-waste above provincial standards and in the most environmentally and economically sound manner available, using reputable recyclers.

Discussion regarding the following points:

- Renewed and permanent funding;
- ISED taking on the risk of hard drives;
- Renewal or the Treasury Board policies and guidelines on Right of First Refusal;
- Accepting all IT equipment;
- Accepting mobile technology (cell phones)



3:45 pm – 5:00 pm

CONCURRENT SESSIONS**Session****13**

Room 106H

**Information And Communication Technology Accessibility****Jeffrey Stark**, *Manager of the Accessibility, Accommodations & Adaptive Computer Technology (AACT) Program, SSC***Jean-Marc Parisi**, *Support Analyst, Accessibility, Accommodations & Adaptive Computer Technology (AACT) Program, SSC***Brad Souster**, *Accessibility Subject Matter Expert, Accessibility, Accommodations & Adaptive Computer Technology (AACT) Program, SSC*

This session is aimed at raising awareness of accessibility-related issues and engaging procurement professionals as leaders in implementing the solutions.

Inclusion by Design: Hundreds of software aids, thousands of hardware aids and a cornucopia of solutions exist to support the needs of people with disabilities. How do we ensure that the needs of people with disabilities are included in digital procurement activities? Technology will be used to demonstrate the impact of having accessible and inaccessible content. Practical tips will be given on how to approach inclusion by design as well as how integrating accessibility requirements at various stages of a procurement activity and ensuring that the diverse requirements of vision, hearing, physical and cognitive user requirements can be met.

Other topics covered:

- About the AACT Program
- Inclusion and Accessibility
- Categories of Disabilities
- Facts and Importance
- Drivers and legislation
- What is accessibility?
- Examples of barriers: Examples of good, bad and ugly
- Tools and Resources
- Closing and Contact Information

Session**14**

Room 110

**Data Matters! Proactive Disclosure and Improving Data Integrity****Sebastian Lacey**, *Research Analyst, Treasury Board of Canada Secretariat***Mark Schizkoske**, *Director, Operations Policy, Treasury Board of Canada Secretariat*

From meeting our trade agreement reporting obligations and collecting intellectual property data to developing strategic policy and performing trend analysis, comprehensive and accurate procurement data for the Government of Canada is crucial. That is why the Procurement Policy Division within the Treasury Board Secretariat is providing a session on procurement data integrity that will detail how data is collected and utilized across government. Our session will kick-off with some amusing examples of faulty data, followed by a brief background on Proactive Disclosure and the statistics it captures while also providing an overview of the new Data Validation excel template. Our session will conclude with departmental examples of how data is used to showcase its importance and widespread value! You won't want to miss it!



3:45 pm – 5:00 pm

CONCURRENT SESSIONS

Session

15

Room 201

Vendor Performance Management



Matthew Sreter, *Executive Director, Strategic Policy Development and Integration Directorat*

Jason Knowles, *Strategic Advisor, Procurement Policy, Vendor Relations, Shared Services Canada*

During this session, the Vendor Performance Management (VPM) Regime being developed by Public Services and Procurement Canada (PSPC), in collaboration with client departments and with industry, and piloted by Shared Services Canada (SSC) and PSPC, will be presented. The regime is a transformative initiative that will result in good vendor performance being incentivized while poor performance will be appropriately addressed. During the session, information on the direction of the regime, tools under development, pilots, and next steps will be shared with participants.

Session

16

Room 118E

Security and Controlled Goods



Christopher Douglas, *Controlled Goods Program Coordinator, Security Branch department, National Research Council Canada*

Controlled goods overview

- What are controlled goods
- A brief history
- Reasons for security

Canadian legislations- explained

- Defence Production Act (DPA)
- Controlled Goods Regulation (CGR)
- Registration with the Controlled Goods Program

U.S. Regulations- explained

- Foreign Military Sales Program (FMS)
- Direct Commercial Sales
- International Traffic In Arms Regulations (ITAR)
- Export Administration Regulations (EAR)

Procurement best practices

- Identification, Recordkeeping, Stocktaking, Disposal plans etc.

5:00 pm – 8:00 pm

Networking Reception

Room 118





Wednesday, June 5, 2019

NATIONAL WORKSHOP PROGRAM

7:00 am – 5:00 pm

Atrium

Registration

7:00 am – 8:00 am

Room 118

Breakfast in the Trade Show

8:00 am – 9:30 am

Room 106

Welcome Remarks and Keynote Speaker

KEYNOTE SPEAKER



You've Got Mail, And More Mail And More Mail

Dr. Linda Duxbury, *Human Resources, Work–Life Balance*

This talk explores the costs of constantly being connected to the office via email on employee and organizational wellbeing and offers suggestions on how to maintain healthy boundaries in the digital age.

9:30 am – 10:00 am

Room 118

Networking Break and Trade Show

10:00 am – 11:15 am

CONCURRENT SESSIONS

Session

17

Room 118E

Procuring for the Border Service Officer Program at CBSA



Nancy Cleroux, *Senior Contracting Officer, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency*

Anik Devlin, *Senior Contracting Officer, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency*

Stephane Boyer, *A/Manager, Detector Dog Training Program, Human Resources Branch, CBSA College, Canada Border Services Agency*

Border services officers keep Canadians safe by stopping weapons, drugs and inadmissible people from coming into Canada, while making legitimate trade and travel possible. The Strategic Procurement Division supports the Border Service Officer (BSO) program by procuring uniforms, detector dogs, arming and infrastructure, transportation, catering, cleaning, and a variety of other requirements. We provide an overview of the program and demonstrate a variety of goods that we procure, including a demonstration by one of our BSO offices and his/her detection dog.



10:00 am – 11:15 am

CONCURRENT SESSIONS

Session

18

Room 201

Fly on the Wall; Real Life Procurement Challenges Observed by Independent Fairness Monitors



Annie-Sylvie Desaulniers, *Director, Fairness Monitoring and Business Dispute Management, Public Services and Procurement Canada*
Michelle MacDonald, *Senior Analyst, Fairness Monitoring, Public Services and Procurement Canada*

PSPC's fairness monitoring program engages third party independent fairness monitors to observe procurement activities and attest to the fairness, openness, and transparency of these procurement activities. The program compiles the observations of the fairness monitors in order to collect lessons learned and disseminate best practices.

The presenters will first give an overview of the fairness monitoring program at PSPC and share scenarios drawn from recent observations made by the fairness monitors. Topics covered will include interactions with potential bidders, drafting solicitation documents, and evaluation procedures.

Session

19

Room 110

Procurement Policy Update and Human Resources (HR) Strategy Initiatives



Jessica Johnston, *Director, Communities Management Office, Acquired Services and Assets Sector, Office of the Comptroller General, Treasury Board of Canada Secretariat*
Danielle Aubin, *Director, Strategic Policy, Procurement Policy, Acquired Services and Assets Sector, Office of the Comptroller General, Treasury Board of Canada Secretariat*

Overview and update of the phased implementation of the changes to the Treasury Board policy instruments for the planning and the management of investments, with a focus on procurement. The new policy approach aims to put the right supporting conditions in place to deliver sound decision making throughout the investment lifecycle. It emphasizes integration of both analytical lenses and expert perspectives. The policy brings capacity building to the forefront by making it an explicit part of the duties of senior designated officials.

The Procurement HR Strategy is being implemented to help manage the federal procurement workforce in a way that is more effective and coordinated. This strategy links to the broader vision for modernizing procurement and empowering the community to deliver complex procurements to meet the government's needs while considering socio-economic impacts. Information will be shared on the current and the planned initiatives in support of training, recruiting, classifying, and leadership.



10:00 am – 11:15 am

CONCURRENT SESSIONS

Session

20

Room 106H

Supply Chain Management in Government - Lessons Learned Part 1



Bronwynn Guymer, *Senior Policy Analyst Materiel Management, Department of National Defence, Government of Canada*

Dennis Cowlings, *Business Intelligence and materiel forecasting and planning, Department of National Defence, Government of Canada*

During this interactive 55 minutes session we will explore some of the unique differences for managing supply chains in Government organizations which includes exploring the necessary integration of finance, procurement, materiel management, operations and reporting. In addition, some lessons learned and advancements from the Department of National Defence's approaches to managing supply chains that are increasingly integrated with industry.

11:15 am – 12:30 pm

CONCURRENT SESSIONS

Session

21

Room 118E

TB Submissions and You!



Anne Bilodeau, *Policy Analyst, Office of the Comptroller General, Procurement Policy Division, Treasury Board of Canada Secretariat*

Hugo Lalonde, *Director, Treasury Board Secretariat, Government Operations*

The development of a Treasury Board submission can be challenging and time consuming. That is why the Government Operations Sector and the Office of the Comptroller General of the Treasury Board Secretariat have joined forces to present a holistic perspective on Treasury Board contracting submissions. This interactive presentation will provide a brief overview of the basic principles of contracting submissions while also sharing tips and tricks on drafting Treasury Board submissions and collaborating with the Treasury Board Secretariat. The participants will be then be invited to guide the conversation by asking questions about situations they have faced or are currently facing when developing their Treasury Board submissions.

11:15 am – 12:30 pm

CONCURRENT SESSIONS

Session

22

Room 201

Demystifying Intellectual Property



AhnThu Vu, *Intellectual Property Manager, Directorate Material Policy and Procedures, DND*

The Government of Canada uses Intellectual Property (IP) on a daily basis. Yet at times it remains a mystery and is not well understood. This can result in overlooking IP during acquisition, or purchasing insufficient IP rights or IP rights that are irrelevant. This presentation will demystify IP and provides tips and best practices on how to identify IP, implement policy and select appropriate Standard Acquisition Clauses and Conditions (SACC) for contracts. It will also provide a glance at the Government's new approach to IP management.

Session

23

Room 110

CORCAN - Incorporating Social Procurement While Supporting Offender Reintegration



Jean-Philippe Bourgeois, *Account Representative, Correctional Service of Canada*
Kelly Hartle, *A/Chief Executive Officer, Correctional Service of Canada*

CORCAN is a key rehabilitation program of the CSC. It contributes to safe communities by providing offenders with employment and employability skills training while incarcerated in federal penitentiaries, and after they are released into the community.

This is done through on-the-job employment that focuses on our five business lines: Manufacturing, Textiles, Construction, Services and Agriculture. Third party certified vocational training, apprenticeships, and soft skills training are also provided to provide the offender with marketable skills for seeking community employment. CORCAN's program supports the social policy and other key mandates of the Government of Canada including supporting the reintegration of offenders into our communities.

The presentation will include an overview of the various types of products available while highlighting the benefits and ease of acquiring from CORCAN, a Special Operating Agency (SOA) within the Correctional Service of Canada (CSC).

By acquiring from CORCAN, departments contribute to social reinvestment, by contributing to the offender employment and employability program while lessening procurement and administrative tasks. Purchasing from CORCAN are a transfer of goods and services between departments.



11:15 am – 12:30 pm

CONCURRENT SESSIONS

**Session
24**

Room 106H

**Supply Chain Management in Government - Lessons Learned
Part 2**



Bronwynn Guymer, *Senior Policy Analyst Materiel Management, Department of National Defence, Government of Canada*

Dennis Cowlings, *Business Intelligence and materiel forecasting and planning, Department of National Defence, Government of Canada*

12:30 pm – 1:30 pm

Room 106

Awards Lunch

1:30 pm – 2:00 pm

Room 118

Dessert & Trade Show

2:15 pm – 3:30 pm

CONCURRENT SESSIONS

**Session
25**

Room 118E

Rescue Dogs Rock! Life Lessons We Can Learn From Rescue Dogs



Al Garlinski, *Regional Trainer, Western Region, School of Procurement, Public Services and Procurement Canada*

If you enjoyed Al's presentation from last year with "8 Rules 2 Rock 4 Life", then you'll love this session! Al shares his lessons learned about working with rescue dogs and how the power of resilience is within our capabilities. Resilience is an important strategy to keep us "grounded" within the fast paced world of Procurement. Every rescue story has the potential to make you believe in the good in people right when you're ready to swear off all humanity. His stories will bring hope to your heart, a tear to your eye, and inspire you to never give up in life. As a long distance runner and animal rescue advocate, he will make the link to the power of resilience in the workplace by sharing some of his running rescue stories.

2:15 pm – 3:30 pm

CONCURRENT SESSIONS

Session
26
Room 201

Government of Canada Procurement Community Competencies



Naomi Bambara, *MPA, Senior Policy and Program Analyst, Treasury Board Secretariat*

What would happen if the Procurement Community used technical competencies more frequently and systematically to provide strategic advice to clients in such a competitive world? As procurement becomes increasingly complex and makes use of e-procurement, the procurement specialist of the future will leverage his/her time to analyze data and trends, sense nuances, develop risk mitigation strategies, explore multiple options, and develop strategic approaches to help clients deliver on their mandate. Strengthening the procurement function will contribute to ensuring the government delivers on its priorities in support of better services to Canadians. During this interactive workshop, procurement specialists and managers will explore how the new technical competencies can be integrated into their day-to-day business activities as well as used for recruitment, performance management, talent management and professional development.

Session
27
Room 110

The Past, the Present... and into the Future!



Jason Weatherbie, *Senior Director, Networks, End Users and Cyber Security (NEUCS), Procurement and Vendor Relations, Shared Services Canada*

Gary Cooper, *Procurement Manager, Cyber Security, Procurement Vendor Relations, Shared Services Canada, Government of Canada*

This presentation will focus on elements of how SSC was created and why. It will dive into the successes and "failures" of the past 7 years. And look ahead to where we are going. The presentation will look at SSC's procurement functions and how they are being transformed from being an 'administrative burden,' to a strategic enabler of our clients critical business functions. In addition, how SSC procurement has continually evolved to better meet the needs of clients, while staying true to Government of Canada contracting regulations and the objectives of Treasury Board Contracting policy. Topics include a recap of the past fiscal year, delegation of authority, new procurement vehicles, increased vendor engagement, updates on current initiatives in progress, enhancements to our existing procurement processes, info on the new innovative and agile procurement processes currently in use, plus a general discussion on the future of SSC.



2:15 pm – 3:30 pm

CONCURRENT SESSIONS

Session

28

Room 106H

Lessons learned - Large Project Procurement Process



Lisa Anawati, *Vice President, CBSA Assessment and Revenue Management (CARM)*

The CARM project is a technology business solution that enables modern, fair, and fiscally responsible assessment and revenue management for imports to Canada and aims to transform commercial assessment and modernize revenue management processing. CARM design, delivery and implementation is based on a collaborative approach that relies on a third-party contractor with global expertise to work with the CBSA, its stakeholders and service delivery partners to design, develop, implement and operate the CARM solution. Working to select a solution delivery option and vendor(s) to support the delivery of CARM was achieved through a vigorous and formal procurement process, relying on close collaboration with industry during the contracting process.

3:30 pm – 4:45 pm

CONCURRENT SESSIONS

Session

29

Room 106H

The Procurement Strategy for Aboriginal Business



Dolores Coelho, *Sr. Program Officer, Economic and Business Opportunities Branch, Crown-Indigenous Relations and Northern Affairs*

The Procurement Strategy for Aboriginal Business is the Government of Canada policy aimed at increasing Indigenous businesses, people and communities participating and benefiting from federal government contracting. There are four mechanisms used to implement this Policy, namely, Mandatory Set-asides, Voluntary Set-asides, Joint-venturing and Indigenous Participation Components (IPCs).

This presentation will focus primarily on Indigenous Participation Components (also known as Aboriginal Participation Components or Indigenous Benefit Plans) and will provide an overview of how they are generally structured within contracts, reporting and auditing done by Crown-Indigenous Relations and Northern Affairs Canada in relation to IPCs and recent examples and successes of Indigenous inclusion.

3:30 pm – 4:45 pm

CONCURRENT SESSIONS

Session

30

Room 201

Procurement for Public-Private Partnerships



Olivier Caron, *Manager, P3 Procurement Directorate, Public Services and Procurement Canada*

The session will give a general introduction of P3s, how they can support the Government of Canada's objectives and obtain good value for the long-term delivery of a project. The differences in the P3 procurement process will be explained, with examples from the Gatineau 2 Project.

Session

31

Room 110

On the Road to Worker Wellbeing: Canada's New National Office Ergonomics Standard



Lucy Hart, *Certified Ergonomist, Global Furniture*

Worker wellbeing is influenced by many workplace factors from physical to environmental to psychosocial and psychological. Enter a new staple for corporate due diligence with respect to enhancing occupant health, safety and well-being and optimizing system performance – CSA Z412-17 Office Ergonomics – An application standard for workplace ergonomics. This standard applies to all users in office workspaces in new and existing buildings. It contains high level requirements as well as detailed requirements for the application of ergonomics in office work systems including the workstation, environmental conditions, manual materials handling, psychosocial workplace factors and psychological health. Come to learn about this standard and its usefulness in the design and redesign of office workspaces.

Session

32

Room 118E

GCMil - Divesting Surplus Controlled Goods and Sensitive Assets



Josee Doucet, *Manager, CGMil (GCSurplus), Receiver General and Pensions Branch, Public Services and Procurement Canada, Government of Canada*

Christopher Murphy, *Team Lead, GCMil (GCSurplus), Public Services and Procurement Canada*

Did you know that GCSurplus provides multinational marketing and selling of surplus controlled assets to authorised foreign governments, Original Equipment Manufacturers and authorized representatives and industry through the GCMil section? Join us and learn about our restricted website and how we can help you divest of surplus controlled goods.

5:00 pm – 8:00 pm

CIPMM 30th Anniversary Reception

Atrium / Room 106AB





Thursday, June 6, 2019

NATIONAL WORKSHOP PROGRAM

7:00 am – 3:00 pm

Registration

Atrium

7:00 am – 8:00 am

Breakfast

Room 106

8:15 am – 9:30 am

Welcome Remarks & Keynote Speaker

Room 106

KEYNOTE SPEAKER



Greening Government

Nick Xenos, *Executive Director, Treasury Board of Canada Secretariat*

At this session Nick Xenos will talk about the green procurement goals in the Greening Government Strategy. Learn how public procurement practitioners can contribute to the transition to a low-carbon economy.

He will also discuss the new Government of Canada actions on plastic waste in federal operations, and will ask for feedback on how to purchase sustainable plastic.

9:45 am – 11:45 am

Seminar

1

Room 110



Agile Procurement

Levent Ozmutlu, *Senior Director, Innovation Procurement Directorate, Public Services and Procurement Canada*

Jonathan Vinet, *Manager, Innovation Procurement Directorate, Public Services and Procurement Canada*

Public Services and Procurement Canada (PSPC) is experimenting with approaches better suited to today's fast-moving digital environment: agile and challenged-based procurements. Agile procurement encourages more effective collaboration with partners. It involves experimenting together to ensure we're a good match for success. Being agile means approaching projects with small steps at a fast pace, while assessing and addressing challenges along the way. Through this process, industry is solicited to respond to government's challenges through an open, fair and transparent competitive process that doesn't rely on long, complicated specifications and allows companies to provide alternative solutions that could serve government better. Find out more about agile procurement and how it could enhance value in your procurement processes.



9:45 am – 11:45 am

Seminar

2

Room 118E

Procurement Review Litigation Before the Canadian International Trade Tribunal



Roy Chamoun, *Legal counsel, Department of justice, Legal Services - PWGSC and SSC, Centre of Expertise in Procurement Law*

Nick Howard, *Counsel, Department of Justice, PSPC & SSC Legal Service, Centre of Expertise in Procurement Law*

Engage with Department of Justice counsel who represents the Federal Government in all procurement review litigation before the CITT. Explore fundamental principles of Federal Government procurement under the Trade Agreements and procurement review litigation before the CITT. Learn about the latest trends in the CITT jurisprudence in procurement litigation cases and best procurement practices.

Seminar

3a

Room 201

Writing in Plain Language Part 1



Moir White, *Performance Management Consultants*

Plain language techniques make your written communications clear — and they help the audience easily understand your intended message. The Government of Canada’s communications policy states, “An institution’s duty to inform the public includes the obligation to communicate effectively... To ensure clarity and consistency of information, plain language and proper grammar must be used in all communication with the public.”

This workshop will provide you with skills needed to communicate clearly, concisely, coherently, and correctly. You will learn how to gear each piece of communication to its intended audience, always keeping the needs of the audience in mind.

Seminar

4

Room 106H

Strategic Leadership in Procurement



Arwa Abu-Hakima, *Principal, Advanced Reliable Operations Management Inc.*

During these challenging times, being an effective “officer” means providing strategic leadership to your organization. This requires having the ability to be proactive and anticipate a need, rather than being reactive to the need when it occurs. The goal of this session is to share the fundamental elements needed to develop a strategy that works towards the delivery of the ultimate requirement with much less pain and wasted time.



9:45 am – 11:45 am

Seminar

5

Room 106FG

CAR Workshop



Derek Bizewski, *Senior Advisor and Certification Program Manager, ASAS Community Management Office, Treasury Board of Canada Secretariat*

This workshop provides candidates with a better understanding of what is expected via the Competency Reports that make up the Candidate Achievement Record (CAR) and will prepare candidates to better meet the requirements of the Review Panel.

12:00 pm – 1:15 pm

Networking Lunch

Room 106

1:30 pm – 3:30 pm

Seminar

6

Room 118E

The Electronic Procurement Solution (EPS) Project



Emilio Franco, *Senior Director, Procurement Business Modernization, Public Services and Procurement Canada*

This presentation will demonstrate the ways in which the Electronic Procurement Solution (EPS) will modernize the Government of Canada's procurement operations, which has broad implications for advancing Canada's socioeconomic objectives.)

Seminar

7

Room 106H

Tips for Managing Employees in a Constantly Evolving Workplace



Marc-André Massie, *Director, Managers' Community Network*

Participants will leave with a greater understanding of how they can lead, inspire and initiate meaningful conversations with their teams, in order to help them contribute to today and tomorrow's organizational changes.

1:30 pm – 3:30 pm

Seminar

3b

Room 201

Writing in Plain Language Part 2



Moira White, *Performance Management Consultants*

Seminar

8

Room 110

New Methods of Supply: Artificial Intelligence & Innovation Hubs



Syed Hasan, *Manager, Public Services and Procurement Canada – Innovation Procurement Directorate*

Jonathan Vinet, *Manager, Public Services and Procurement Canada – Innovation Procurement Directorate*

Natalie McGee, *Treasury Board Secretariat*

Neil Bouwer, *Canada School of Public Service*

Panel:

John Penhale, *Public Services and Procurement Canada*

Pascal Alicandro, *Public Services and Procurement Canada*

Come and learn about two new innovative procurement vehicles at Public Services and Procurement Canada (PSPC) related to Artificial Intelligence and to Innovation Hubs. With the rapid advancement in Artificial Intelligence (AI), the Government of Canada (GC) recognizes both the need and opportunity to create an innovative method of procurement for AI products, services and solutions. PSPC issued an AI prequalified Supplier Source List in January 2019. Come learn more about this innovative procurement tool, including: What the AI source list can be used for; How to use the AI source list; and How the supporting PSPC guidance tools can assist you or your clients. PSPC is also designing a procurement vehicle with Innovation Hubs to facilitate the acquisition of innovative goods and services. Innovation Hubs are key players in Canada's innovation ecosystem and provide services to help SMEs and innovators flourish. Government departments are keen to develop better relationships with innovation hubs as their members create innovative, and cutting edge technologies and house entrepreneurs who can provide innovative solutions to the many challenges the GC is trying to resolve. Come hear what we have learned during our engagements with innovation hub stakeholders, and find out more about what we are aiming to achieve with this exciting new procurement tool!

3:30 pm – 4:00 pm

Closing Remarks

Room 106

4:00 pm – 4:30 pm

AGM

Room 211





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Is it time to update your procurement and contracting framework or to create one?

What about setting up a low value process that is fully compliant with the current legislative, regulatory and policy framework ?

Are your procurement templates up to date? Do they need to be simplified?

If you answer yes to any of the above, contact Marie-José of Ambercrest Law. She has extensive procurement experience and her goal is to assist you in creating a streamlined and efficient process that will withstand an audit from the Office of the Procurement Ombudsman.



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SAVE THE DATE



2019 CIPMM FLEET MANAGEMENT WORKSHOP



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Institut canadien d'approvisionnement et de gestion du matériel

Questions?
Phone: (613) 725-0980
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For more information visit: cipmm-icagm.ca

NOVEMBER 5-6, 2019

The Westin Trillium House
Blue Mountain, ON

SAVE THE DATE

2019 CIPMM REGIONAL WORKSHOP

2019 CIPMM Regional Workshop in Halifax! We hope to see you there!



Canadian Institute for Procurement and Material Management
Institut canadien d'approvisionnement et de gestion du matériel

NOVEMBER 27, 2019

Four Points by Sheraton
Halifax, NS

Questions?
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Hiring offenders contributes to public safety

Understanding that most federal offenders will be released back into the community, **CORCAN fosters safe reintegration** by providing them with institutional employment as well as technical and soft employability skills.

Institutional employment and skills training increase the likelihood that offenders will find employment once released into the community. Research shows that offenders who maintain community employment are nearly three times less likely to return to custody with a new offence.

Supporting CORCAN programs

Purchasing from CORCAN contributes to CSC's reintegration objectives by providing offenders with the skills and job experience they need to find and maintain employment. Offenders who maintain community employment are nearly **three times less likely to return to custody** with a new offence.



More information



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CORCAN programs:
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NOTES

SAVE THE DATE

31ST ANNUAL CIPMM NATIONAL WORKSHOP



Canadian Institute for Procurement and Material Management
Institut canadien d'approvisionnement et de gestion du matériel

JUNE 2-3, 2020

Ottawa, ON

Questions?
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