



**Tuesday June 4<sup>th</sup>, 2019**

**Session 1 - Overview of the Government Procurement Obligations in Canada's International Trade Agreements**

**Nadine Nickner**, Deputy Director Procurement, Trade and Environment, Global Affairs Canada

With the aim of ensuring non-discrimination, transparency, impartiality and accountability, along with securing access to foreign procurement markets, Canada seeks to negotiate robust procedural rules and meaningful market access commitments in its international trade agreements. Canada has negotiated government procurement commitments with more than 50 countries through 11 international trade agreements, including the revised WTO Agreement on Government Procurement, the Canada-European Union Comprehensive Economic and Trade Agreement and the Comprehensive and Progressive Agreement for Trans-Pacific Partnership. This session will provide an overview of the key procedural rules and market access commitments on government procurement in Canada's international trade agreements.

**Session 2 - Innovation Procurement in the Public Sector - Factors for Success**

**Melissa Sharpe-Harrigan**, Manager, Innovation and Change Management, TransForm Shared Service Organization

**Renée McIntyre**, Director, Supply Chain, TransForm Shared Service Organization

For the public sector, innovation procurement is a new, and novel concept, which is recommended when an organization has a challenge to be solved, or outcome to be achieved, and there is no known solution in the market (or a solution would need significant modification to meet the needs of the organization). At TransForm Shared Service Organization, innovation procurement has been a priority for our member hospitals, and ourselves and this presentation will review the key success factors and lessons learned for organizations looking to embark on innovation procurement in their own organizations.

The presentation will begin with a brief overview of TransForm and its mandate. Uniquely positioned as an IT service provider and procurement agency for our members, TransForm has embedded innovation within its strategic framework. The Collaborative Innovation Procurement Office was formally established in 2018, and represents the creative collaboration between TransForm's innovation and procurement staff, who approach procurements through an interdisciplinary lens.

Current success factors, which will be discussed in the presentation, include: staffing backgrounds, stakeholder engagement, procurement planning, and creative thinking.

### **Session 3 - Exploring the What, Why, and How of Social Procurement Policy and Practice**

**David Lepage**, *Manager Partner, Buy Social Canada*

Social procurement leverages a social value from existing procurement, both in the purchase of goods and services and through infrastructure related Community Benefit Agreements. We will review the 'what and why' but focus on the evolution of 'how'. Using examples, lessons and case studies from around the globe and across Canada, this workshop will address common questions of: How can we adjust our current procurement policy and practice to achieve greater value for existing spending? Is it legal? What about trade agreements? What social issues can we address? How will we measure outcomes? What are the best practices, tools, and resources for moving forward with next steps?

### **Session 4 - Understanding Expectations: Directive on the Management of Materiel**

**Phil Jacobson**, *Senior Advisor, Materiel Management Policy, Acquired Services and Assets Sector, Treasury Board Secretariat*

**Maurice Vodon**, *Senior Policy Analyst, Materiel Management Policy Acquired Services and Assets Sector, Treasury Board Secretariat*

**Zicky Hammud**, *Senior Policy Analyst, Materiel Management Policy Acquired Services and Assets Sector, Treasury Board Secretariat*

In this session, speakers from Treasury Board of Canada Secretariat (TBS) will provide an overview of the materiel management policy instruments. In addition, speakers from TBS will introduce various topics around fleet, disposal of surplus materiel and the Management Accountability Framework (MAF) as it relates to materiel management in order to facilitate a discussion around emerging issues and questions

### **Session 5 - The Dreaded Debrief**

**Steve Johnston**, *Managing Director, RFP Solutions Inc.*

**Cathryn Kallwitz**, *Director, Operations, RFP Solutions Inc.*

Following a procurement process, Bidders have the right to request a debriefing on how they fared. Intended to support transparency and enrich future competitions; once the award notice is published, the very thought of debriefing can cause dread; regardless of the quality of the procurement.

It doesn't have to be that way! Sharing lessons learned and good practices, this session is intended to help you, and your suppliers, get more out of this process. While we cannot guarantee all suppliers leave happy, we provide tested tips to prepare for, conduct and follow-up from constructive debriefings...and perhaps a few laughs!

### **Session 6 - Safe. Secure. Digital Bid Receiving**

**Tom G. Brown**, *Manager, Digital Solutions, Canada Post*

**Angela Ricardi**, *Manager, Digital & Data Business Solutions, Canada Post*

PSPC Procurement has teamed up with Canada Post to offer a secure digital environment to receive and manage BID tenders. This affordable, turn-key web based solution is ideal for handling sensitive documents and communications. Features include secure data transmission, strong security & privacy protection, built in audit trails, a capacity to handle large files, and it also reduces the dependency on faxing. Learn how PSPC Procurement benefits from this innovative Canada Post digital solution.

### **Session 7 - Innovative Solutions Canada**

**Milan Konopek**, *Internal Government relations manager, Innovation, Science, and Economic Development*

**Samantha Walker**, *Team Leader, Innovative Solutions Canada Secretariat, Public Services and Procurement Canada*

An introduction to Innovative Solutions Canada (ISC). ISC is a new challenge-based, innovation procurement program modelled on the United States Small Business Innovation Research (SBIR) program. ISC is designed to help federal departments and agencies leverage the creativity and ingenuity of Canada's small businesses to help solve operational problems by developing new technologies and services not yet in the marketplace.

## **Session 8 - Venturing into the Unknown - Contribution Agreements and Third Party Evaluators. Lessons learned from the Faro Mine Project**

**Amanda Wiebe**, *Procurement Specialist, Procurement Branch, Environmental Services Acquisitions Team Procurement*

**Katherine Bogus**, *Team Leader, Acquisitions and Compensation Branch, Environmental Services Acquisitions Team*

Faro Mine was once the largest open pit lead-zinc mine in the world. Today, it is the site of one of the most complex abandoned mine remediation projects in Canada. It is located in south-central Yukon, near the town of Faro, on the traditional territory of three Kaska Nations, the Ross River Dena Council, Liard First Nation and Kaska Dena Council. Processing the valuable minerals at the mine left behind 70 million tonnes of tailings and 320 million tonnes of waste rock.

Amanda and Katherine will share lessons learned during the tendering of the Contribution Agreement which include discussing the inclusion of third-party evaluators, when to get upper management involved, how to connect bidders with the local community in a fair and transparent way, and how to ensure evaluators follow government practices regarding tender evaluations.

## **Session 9 - Evaluation Masterclass: The Secrets To Success**

**Philip Lear**, *International Account Director, Commerce Decisions*

Delivering a highly complex and strategic procurement project brings with it unique challenges. Dedicating sufficient time to planning and preparation and adopting robust approaches from a project's inception, puts you in control and ensures costs and risks can be mitigated, whilst maximising value for money.

Engaging with the market early is of great value to stakeholders who are establishing project requirements and helps you identify the routes to market that are most likely to result in a value for money acquisition.

Drawing on our experience of working with public sector procurement project teams since 2001, we'll share some of our learnings and the best practice approaches being adopted across MOD. In particular we will focus upon three areas which can significantly affect the success of a procurement:

Innovation - procurers often encourage suppliers to offer new approaches to solving old problems but then manage to put barriers in the way to dissuade or prevent this from actually being provided. We will describe how to avoid penalising suppliers for offering the very things that are being sought.

Wargaming - having published the process that will be applied to choose the winning tender a procurer can find that they are obliged to pick a tender that they don't actually want as they had not realised the effects of the interactions of the many aspects of that decision process. This can be because the published process encourages tenderers to behave in ways that the procurer hadn't realised and doesn't want. We will describe a way of reducing the risk of this happening.

Compliance - overly strict or inappropriately applied handling of tender compliance can cause significant problems for procurers. We will describe recent examples of these and how they can be avoided.

### **Session 10 - CBSA Procurement Transformation**

**Josephine Dahan**, Director, Strategic Procurement Division, Agency Comptroller, Finance and Corporate Management Branch, Canada Border Services Agency

**Mathew Woods**, Acting Manager, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency

CBSA has developed a procurement modernization strategy that will transform procurement as the trusted advisor. This strategy considers industry best practices and leading trends within government to advance procurement as a strategic enabler and partner to the Agency. We will deliver an insightful and interactive presentation guiding the audience through our new business lines and client service delivery model, including our five year roadmap journey.

### **Session 11 - Challenge-Based Solicitation for an Event Broker: A history of intense collaboration and informed creativity**

**Guylaine Carriere**, Procurement Modernization Director, Shared Services Canada

**Stephen Dugas**, Project Manager, GC Digital Exchange, Office of the Chief Information Officer of Canada, Treasury Board of Canada Secretariat, Government of Canada

On November 15, 2018, SSC published the Challenge-Based Solicitation (CBS) for an Event Broker. The result of a fruitful collaboration with the TBS, the CBS has 5 stages that include the presentation of the proposed solutions, the realization of prototypes under 4 contracts executed simultaneously, the implementation of the chosen solution and the provision of support services by the after.

Presenters will share their stories of solicitation development, Twitter adventure, good and bad moves, and lessons learned.

## **Session 12 - Computers for Schools - Moving Forward**

**Josie Brocca**, Director, Cyber Certification, Tech & Talent Connected Canada Branch  
Innovation, Science and Economic Development Canada

Budget 2018 announced that the Computers for School (CFS) program is receiving continued funding. Since its inception in 1993, the program has made over 1.6 million computers accessible to schools, libraries, not-for-profit organizations and eligible low-income Canadians. It has also provided 6,700 young Canadians with market-relevant skills and experience in information and communications technology fields. Federal department donations underpin the success of the CFS program. Unfortunately, donations across the federal family have gone down yet the need for devices has become increasingly more important to enable youth and vulnerable Canadians to participate in the digital economy.

This panel will provide information about the CFS program and the Treasury Board (TB) Directive on Disposal of Surplus Material that provides renewed support for CFS' first right of refusal to government devices. The CFS program provides government departments a secure method of offloading their surplus equipment while providing vulnerable Canadians with the means to have access to technology. In addition, the program ensures e-waste stewardship by disposing and handling e-waste above provincial standards and in the most environmentally and economically sound manner available, using reputable recyclers.

Discussion regarding the following points:

- Renewed and permanent funding;
- ISED taking on the risk of hard drives;
- Renewal or the Treasury Board policies and guidelines on Right of First Refusal;
- Accepting all IT equipment;
- Accepting mobile technology (cell phones)

## **Session 13 - Information And Communication Technology Accessibility**

**Jeffrey Stark**, Manager of the Accessibility, Accommodations & Adaptive Computer Technology (AAACT) Program, SSC

**Jean-Marc Parisi**, Support Analyst, Accessibility, Accommodations & Adaptive Computer Technology (AAACT) Program, SSC

**Brad Souster**, Accessibility Subject Matter Expert, Accessibility, Accommodations & Adaptive Computer Technology (AAACT) Program, SSC

This session is aimed at raising awareness of accessibility-related issues and engaging procurement professionals as leaders in implementing the solutions.

Inclusion by Design: Hundreds of software aids, thousands of hardware aids and a cornucopia of solutions exist to support the needs of people with disabilities. How do

we ensure that the needs of people with disabilities are included in digital procurement activities? Technology will be used to demonstrate the impact of having accessible and inaccessible content. Practical tips will be given on how to approach inclusion by design as well as how integrating accessibility requirements at various stages of a procurement activity and ensuring that the diverse requirements of vision, hearing, physical and cognitive user requirements can be met.

Other topics covered:

- About the AAAC Program
- Inclusion and Accessibility
- Categories of Disabilities
- Facts and Importance
- Drivers and legislation
- What is accessibility?
- Examples of barriers: Examples of good, bad and ugly
- Tools and Resources
- Closing and Contact Information

#### **Session 14 - Data Matters!: Proactive Disclosure and Improving Data Integrity**

**Sebastian Lacey**, *Research Analyst, Treasury Board of Canada Secretariat*

**Mark Schizkoske**, *Director, Operations Policy, Treasury Board of Canada Secretariat*

From meeting our trade agreement reporting obligations and collecting intellectual property data to developing strategic policy and performing trend analysis, comprehensive and accurate procurement data for the Government of Canada is crucial. That is why the Procurement Policy Division within the Treasury Board Secretariat is providing a session on procurement data integrity that will detail how data is collected and utilized across government. Our session will kick-off with some amusing examples of faulty data, followed by a brief background on Proactive Disclosure and the statistics it captures while also providing an overview of the new Data Validation excel template. Our session will conclude with departmental examples of how data is used to showcase its importance and widespread value! You won't want to miss it!

#### **Session 15 - Vendor Performance Management**

**Matthew Sreter**, *Executive Director, Strategic Policy Development and Integration Directorate*

**Jason Knowles**, *Strategic Advisor, Procurement Policy, Vendor Relations, Shared Services Canada*

During this session, the Vendor Performance Management (VPM) Regime being developed by Public Services and Procurement Canada (PSPC), in collaboration with client departments and with industry, and piloted by Shared Services Canada (SSC) and PSPC, will be presented. The regime is a transformative initiative that will result in good



vendor performance being incentivized while poor performance will be appropriately addressed. During the session, information on the direction of the regime, tools under development, pilots, and next steps will be shared with participants.

#### **Session 16 - Security and Controlled Goods**

**Christopher Douglas**, *Controlled Goods Program Coordinator, Security Branch department, National Research Council Canada*

Controlled goods overview

- What are controlled goods
- A brief history
- Reasons for security

Canadian legislations- explained

- Defence Production Act (DPA)
- Controlled Goods Regulation (CGR)
- Registration with the Controlled Goods Program

U.S. Regulations- explained

- Foreign Military Sales Program (FMS)
- Direct Commercial Sales
- International Traffic In Arms Regulations (ITAR)
- Export Administration Regulations (EAR)

Procurement best practices

- Identification, Recordkeeping, Stocktaking, Disposal plans etc.

## **Wednesday June 5<sup>th</sup>, 2019**

#### **Session 17 - Procuring for the Border Service Officer program at CBSA**

**Nancy Cleroux**, *Senior Contracting Officer, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency*

**Anik Devlin**, *Senior Contracting Officer, Strategic Procurement Division (SPD), Finance and Corporate Management Branch, Canada Border Services Agency*

**Stephane Boyer**, *A/Manager, Detector Dog Training Program, Human Resources Branch, CBSA College, Canada Border Services Agency*

Border services officers keep Canadians safe by stopping weapons, drugs and inadmissible people from coming into Canada, while making legitimate trade and travel possible. The Strategic Procurement Division supports the Border Service Officer (BSO)



program by procuring uniforms, detector dogs, arming and infrastructure, transportation, catering, cleaning, and a variety of other requirements. We provide an overview of the program and demonstrate a variety of goods that we procure, including a demonstration by one of our BSO offices and his/her detection dog.

#### **Session 18 - Fly on the Wall; Real life procurement challenges observed by independent fairness monitors**

**Annie-Sylvie Desaulniers**, *Director, Fairness Monitoring and Business Dispute Management, Public Services and Procurement Canada*

**Michelle MacDonald**, *Senior Analyst, Fairness Monitoring, Public Services and Procurement Canada*

PSPC's fairness monitoring program engages third party independent fairness monitors to observe procurement activities and attest to the fairness, openness, and transparency of these procurement activities. The program compiles the observations of the fairness monitors in order to collect lessons learned and disseminate best practices.

The presenters will first give an overview of the fairness monitoring program at PSPC and share scenarios drawn from recent observations made by the fairness monitors. Topics covered will include interactions with potential bidders, drafting solicitation documents, and evaluation procedures.

#### **Session 19 - Procurement Policy Update and Human Resources (HR) Strategy Initiatives**

**Jessica Johnston**, *Director, Communities Management Office, Acquired Services and Assets Sector, Office of the Comptroller General, Treasury Board of Canada Secretariat*

**Danielle Aubin**, *Director, Strategic Policy, Procurement Policy, Acquired Services and Assets Sector, Office of the Comptroller General, Treasury Board of Canada Secretariat*

Overview and update of the phased implementation of the changes to the Treasury Board policy instruments for the planning and the management of investments, with a focus on procurement. The new policy approach aims to put the right supporting conditions in place to deliver sound decision making throughout the investment lifecycle. It emphasizes integration of both analytical lenses and expert perspectives. The policy brings capacity building to the forefront by making it an explicit part of the duties of senior designated officials.

The Procurement HR Strategy is being implemented to help manage the federal procurement workforce in a way that is more effective and coordinated. This strategy links to the broader vision for modernizing procurement and empowering the community to deliver complex procurements to meet the government's needs while

considering socio-economic impacts. Information will be shared on the current and the planned initiatives in support of training, recruiting, classifying, and leadership.

#### **Session 20 - Supply Chain Management in Government - Lessons Learned Part 1**

**Bronwynn Guymer**, *Senior Policy Analyst Materiel Management, Department of National Defence, Government of Canada*

**Dennis Cowling**, *Department of National Defence, Government of Canada*

**Stephen Irwin**, *Department of National Defence, Government of Canada*

During this interactive 55 minutes session we will explore some of the unique differences for managing supply chains in Government organizations which includes exploring the necessary integration of finance, procurement, materiel management, operations and reporting. In addition, some lessons learned and advancements from the Department of National Defence's approaches to managing supply chains that are increasingly integrated with industry.

#### **Session 21 - TB Submissions and you!**

**Anne Bilodeau**, *Policy Analyst, Office of the Comptroller General, Procurement Policy Division, Treasury Board of Canada Secretariat*

**Hugo Lalonde**, *Director, Treasury Board Secretariat, Government Operations*

The development of a Treasury Board submission can be challenging and time consuming. That is why the Government Operations Sector and the Office of the Comptroller General of the Treasury Board Secretariat have joined forces to present a holistic perspective on Treasury Board contracting submissions. This interactive presentation will provide a brief overview of the basic principles of contracting submissions while also sharing tips and tricks on drafting Treasury Board submissions and collaborating with the Treasury Board Secretariat. The participants will be then be invited to guide the conversation by asking questions about situations they have faced or are currently facing when developing their Treasury Board submissions.

#### **Session 22 - Demystifying Intellectual Property**

**AhnThu Vu**, *Intellectual Property Manager, Directorate Material Policy and Procedures, DND*

The Government of Canada uses Intellectual Property (IP) on a daily basis. Yet at times it remains a mystery and is not well understood. This can result in overlooking IP during acquisition, or purchasing insufficient IP rights or IP rights that are irrelevant. This presentation will demystify IP and provides tips and best practices on how to identify IP, implement policy and select appropriate Standard Acquisition Clauses and Conditions

(SACC) for contracts. It will also provide a glance at the Government's new approach to IP management.

### **Session 23 - CORCAN - Incorporating social procurement while supporting offender reintegration**

**Jean-Philippe Bourgeois**, Account Representative, Correctional Service of Canada

**Kelly Hartle**, A/Chief Executive Officer, Correctional Service of Canada

CORCAN is a key rehabilitation program of the CSC. It contributes to safe communities by providing offenders with employment and employability skills training while incarcerated in federal penitentiaries, and after they are released into the community.

This is done through on-the-job employment that focuses on our five business lines: Manufacturing, Textiles, Construction, Services and Agriculture. Third party certified vocational training, apprenticeships, and soft skills training are also provided to provide the offender with marketable skills for seeking community employment. CORCAN's program supports the social policy and other key mandates of the Government of Canada including supporting the reintegration of offenders into our communities.

The presentation will include an overview of the various types of products available while highlighting the benefits and ease of acquiring from CORCAN, a Special Operating Agency (SOA) within the Correctional Service of Canada (CSC).

By acquiring from CORCAN, departments contribute to social reinvestment, by contributing to the offender employment and employability program while lessening procurement and administrative tasks. Purchasing from CORCAN are a transfer of goods and services between departments.

### **Session 24 - Supply Chain Management in Government - Lessons Learned Part 2**

**Bronwynn Guymmer**, Senior Policy Analyst Materiel Management, Department of National Defence, Government of Canada

**Dennis Cowling**, Department of National Defence, Government of Canada

**Stephen Irwin**, Department of National Defence, Government of Canada

During this interactive 55 minutes session we will explore some of the unique differences for managing supply chains in Government organizations which includes exploring the necessary integration of finance, procurement, materiel management, operations and reporting. In addition, some lessons learned and advancements from the Department of National Defence's approaches to managing supply chains that are increasingly integrated with industry.

### **Session 25 - Rescue Dogs Rock! Life lessons we can learn from rescue dogs**

**Al Garlinski**, *Regional Trainer, Western Region, School of Procurement, Public Services and Procurement Canada*

If you enjoyed Al's presentation from last year with "8 Rules 2 Rock 4 Life, then you'll love this session! Al shares his lessons learned about working with rescue dogs and how the power of resilience is within our capabilities. Resilience is an important strategy to keep us "grounded" within the fast paced world of Procurement. Every rescue story has the potential to make you believe in the good in people right when you're ready to swear off all humanity. His stories will bring hope to your heart, a tear to your eye, and inspire you to never give up in life. As a long distance runner and animal rescue advocate, he will make the link to the power of resilience in the workplace by sharing some of his running rescue stories.

### **Session 26 - Government of Canada Procurement Community Competencies**

**Naomi Bambara**, *MPA, Senior Policy and Program Analyst, Treasury Board Secretariat*

What would happen if the Procurement Community used technical competencies more frequently and systematically to provide strategic advice to clients in such a competitive world? As procurement becomes increasingly complex and makes use of e-procurement, the procurement specialist of the future will leverage his/her time to analyze data and trends, sense nuances, develop risk mitigation strategies, explore multiple options, and develop strategic approaches to help clients deliver on their mandate. Strengthening the procurement function will contribute to ensuring the government delivers on its priorities in support of better services to Canadians. During this interactive workshop, procurement specialists and managers will explore how the new technical competencies can be integrated into their day-to-day business activities as well as used for recruitment, performance management, talent management and professional development.

### **Session 27 - The Past, the Present... and into the Future!**

**Jason Weatherbie**, *Senior Director, Networks, End Users and Cyber Security (NEUCS), Procurement and Vendor Relations, Shared Services Canada*

**Gary Cooper**, *Procurement Manager, Cyber Security, Procurement Vendor Relations, Shared Services Canada, Government of Canada*

This presentation will focus on elements of how SSC was created and why. It will dive into the successes and "failures" of the past 7 years. And look ahead to where we are going. The presentation will look at SSC's procurement functions and how they are being transformed from being an 'administrative burden,' to a strategic enabler of our clients critical business functions. In addition, how SSC procurement has continually evolved to better meet the needs of clients, while staying true to Government of Canada

contracting regulations and the objectives of Treasury Board Contracting policy. Topics include a recap of the past fiscal year, delegation of authority, new procurement vehicles, increased vendor engagement, updates on current initiatives in progress, enhancements to our existing procurement processes, info on the new innovative and agile procurement processes currently in use, plus a general discussion on the future of SSC.

#### **Session 28 - Fleet Renewal at the CBSA**

**Adam Clarke**, *Manager, Materiel Management, Strategic Procurement and Materiel Management Division (SPMMD), Comptrollership Branch, Canada Border Services Agency*

**Jesse Bar**, *Senior Fleet Coordinator, National Real Property and Accommodations, Finance and Corporate Management Branch (FCMB), Canada Border Services Agency*

In 2018, the CBSA fleet management revolutionized the way it procured its vehicles beginning with the creation of a decision tree that identified regional requirements, an order form that provided justification for these requirements and directions for users to identify these requirements on the PSPC vehicle procurement portal. The success of this fleet renewal depended heavily on regional consultation and participation and was achieved through clear and open communication channels; it resulted in an extremely successful 2018-2019 for the fleet team.

#### **Session 29 - The Procurement Strategy for Aboriginal Business**

**Dolores Coelho**, *Sr. Program Officer, Economic and Business Opportunities Branch, Crown-Indigenous Relations and Northern Affairs*

The Procurement Strategy for Aboriginal Business is the Government of Canada policy aimed at increasing Indigenous businesses, people and communities participating and benefiting from federal government contracting. There are four mechanisms used to implement this Policy, namely, Mandatory Set-asides, Voluntary Set-asides, Joint-venturing and Indigenous Participation Components (IPCs).

This presentation will focus primarily on Indigenous Participation Components (also known as Aboriginal Participation Components or Indigenous Benefit Plans) and will provide an overview of how they are generally structured within contracts, reporting and auditing done by Crown-Indigenous Relations and Northern Affairs Canada in relation to IPCs and recent examples and successes of Indigenous inclusion.

### **Session 30 - Procurement for Public-Private Partnerships**

**Olivier Caron**, Manager, P3 Procurement Directorate, Public Services and Procurement Canada

The session will give a general introduction of P3s, how they can support the Government of Canada's objectives and obtain good value for the long-term delivery of a project. The differences in the P3 procurement process will be explained, with examples from the Gatineau 2 Project.

### **Session 31 - Mentorship program**

**Carolyn Landry**

### **Session 32 - GCMil - Divesting Surplus Controlled Goods and Sensitive Assets**

**Josee Doucet**, Manager, CGMil (GCSurplus), Receiver General and Pensions Branch, Public Services and Procurement Canada, Government of Canada

**Christopher Murphy**, Team Lead, GCMil (GCSurplus), Public Services and Procurement Canada

Did you know that GCSurplus provides multinational marketing and selling of surplus controlled assets to authorised foreign governments, Original Equipment Manufacturers and authorized representatives and industry through the GCMil section? Join us and learn about our restricted website and how we can help you divest of surplus controlled goods.

## **Thursday June 6<sup>th</sup>, 2019**

### **Plenary - Greening Government**

**Nick Xenos**, Executive Director, Treasury Board of Canada Secretariat

At this session Nick Xenos will talk about the green procurement goals in the Greening Government Strategy. Learn how public procurement practitioners can contribute to the transition to a low-carbon economy.

He will also discuss the new Government of Canada actions on plastic waste in federal operations, and will ask for feedback on how to purchase sustainable plastic.

### **Seminar 1 - Agile Procurement**

**Levent Ozmütlu**, *Senior Director, Innovation Procurement Directorate, Public Services and Procurement Canada*

**Jonathan Vinet**, *Manager, Innovation Procurement Directorate, Public Services and Procurement Canada*

Public Services and Procurement Canada (PSPC) is experimenting with approaches better suited to today's fast-moving digital environment: agile and challenged-based procurements. Agile procurement encourages more effective collaboration with partners. It involves experimenting together to ensure we're a good match for success. Being agile means approaching projects with small steps at a fast pace, while assessing and addressing challenges along the way. Through this process, industry is solicited to respond to government's challenges through an open, fair and transparent competitive process that doesn't rely on long, complicated specifications and allows companies to provide alternative solutions that could serve government better. Find out more about agile procurement and how it could enhance value in your procurement processes.

### **Seminar 2 - Procurement Review Litigation Before the Canadian International Trade Tribunal**

**Roy Chamoun**, *Legal counsel, Department of justice, Legal Services - PWGSC and SSC, Centre of Expertise in Procurement Law*

**Nick Howard**, *Counsel, Department of Justice, PSPC & SSC Legal Service, Centre of Expertise in Procurement Law*

Engage with Department of Justice counsel who represents the Federal Government in all procurement review litigation before the CITT. Explore fundamental principles of Federal Government procurement under the Trade Agreements and procurement review litigation before the CITT. Learn about the latest trends in the CITT jurisprudence in procurement litigation cases and best procurement practices.

### **Seminar 3 - Writing in Plain Language Part 1**

**Maira White**, *Performance Management Consultants*

Plain language techniques make your written communications clear — and they help the audience easily understand your intended message. The Government of Canada's communications policy states, "An institution's duty to inform the public includes the obligation to communicate effectively... To ensure clarity and consistency of information, plain language and proper grammar must be used in all communication with the public."

This workshop will provide you with skills needed to communicate clearly, concisely, coherently, and correctly. You will learn how to gear each piece of communication to its intended audience, always keeping the needs of the audience in mind.



#### **Seminar 4 - Material Managers Forum**

#### **Seminar 5 - The Electronic Procurement Solution (EPS) Project**

**Emilio Franco**, Senior Director, Procurement Business Modernization, Public Services and Procurement Canada

This presentation will demonstrate the ways in which the Electronic Procurement Solution (EPS) will modernize the Government of Canada's procurement operations, which has broad implications for advancing Canada's socioeconomic objectives.)

#### **Seminar 6 - Tips for managing employees in a constantly evolving workplace**

**Marc-André Massie**, Director, Managers' Community Network

Participants will leave with a greater understanding of how they can lead, inspire and initiate meaningful conversations with their teams, in order to help them contribute to today and tomorrow's organizational changes.

#### **Seminar 7 - Writing in Plain Language Part 2**

**Moira White**, Performance Management Consultants

Plain language techniques make your written communications clear — and they help the audience easily understand your intended message. The Government of Canada's communications policy states, "An institution's duty to inform the public includes the obligation to communicate effectively... To ensure clarity and consistency of information, plain language and proper grammar must be used in all communication with the public."

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#### **Seminar 8 - New Methods of Supply: Artificial Intelligence & Innovation Hubs**

**Syed Hassan**, Manager, Public Services and Procurement Canada – Innovation Procurement Directorate

**Jonathan Vinet**, Manager, Public Services and Procurement Canada – Innovation Procurement Directorate

Come and learn about two new innovative procurement vehicles at Public Services and Procurement Canada (PSPC) related to Artificial Intelligence and to Innovation Hubs. With the rapid advancement in Artificial Intelligence (AI), the Government of Canada (GC) recognizes both the need and opportunity to create an innovative method of

procurement for AI products, services and solutions. PSPC issued an AI prequalified Supplier Source List in January 2019. Come learn more about this innovative procurement tool, including: What the AI source list can be used for; How to use the AI source list; and How the supporting PSPC guidance tools can assist you or your clients. PSPC is also designing a procurement vehicle with Innovation Hubs to facilitate the acquisition of innovative goods and services. Innovation Hubs are key players in Canada's innovation ecosystem and provide services to help SMEs and innovators flourish. Government departments are keen to develop better relationships with innovation hubs as their members create innovative, and cutting edge technologies and house entrepreneurs who can provide innovative solutions to the many challenges the GC is trying to resolve. Come hear what we have learned during our engagements with innovation hub stakeholders, and find out more about what we are aiming to achieve with this exciting new procurement tool!