



Materiel
Management
Institute
of Canada

Institut
de gestion du
matériel
du Canada

**19th ANNUAL MATERIEL
MANAGEMENT NATIONAL WORKSHOP**

WORKSHOP PROGRAM

Ottawa Congress Centre
May 12-15, 2008



**CONQUERING
NEW HORIZONS**



Materiel Institut
Management de gestion du
Institute matériel
of Canada du Canada

1485 Laperriere Avenue
Ottawa, Ontario, Canada K1Z 7S8
Telephone: 613-725-0980
Fax: 613-729-6206
E-mail: mmi@thewillowgroup.com
www.mmi-igm.ca



CONQUERING NEW HORIZONS

On behalf of the Organizing Committee, I would like to welcome you to the **19th Annual Materiel Management National Workshop (MMNW)**. This is the premier event for the procurement and materiel management community in Canada.

The annual MMNW has become a significant training and professional development event for those with responsibility for materiel management and procurement in the public sector and promotes the advancement of professional knowledge, skills and standards for both operational staff and managers.

Our theme for the 2008 Workshop is "Conquering New Horizons". The workshop program will feature pre- and post-workshop training courses that are recognized by the TBS Professional Development and Certification Program and a number of concurrent sessions led by a wide variety of renowned field experts. The sessions will also present the opportunity to network with a myriad of day-to-day practitioners and managers.

We've listened to your feedback and feel we have designed a program that implements many of the suggestions you have provided us in the past. New in 2008, our Welcome Reception has been restyled as a Casino Night! Being held in the Workshop Tradeshow area, our Casino Night will offer participants more than just a place to party. From catching up with regional colleagues to striking deals with suppliers, we are offering you a not-to-be-missed opportunity! Also new this year is an opportunity to start two CampusDirect online training sessions, namely Green Procurement (C215E) and Aboriginal Considerations in Procurement (C223E). And let's not forget the Gala Dinner. Back by popular demand, the Workshop will feature the Gala Dinner at the Canadian Museum of Civilization.

The Materiel Management Institute is always looking for new ways to improve itself and we welcome all suggestions and feedback for topics you would like to see in upcoming events. Every year we aim to improve and show that the MMNW is 'the' place to stay current with ongoing changes. I hope you can join us and contribute to making this important event professionally enriching. The Workshop experience awaits!

Best Regards,

Jacques LaBonté

President, Materiel Management Institute

WELCOME



Schedule at a Glance

Monday, May 12, 2008

Pre-Workshop Training

7:30 am – 8:30 am Registration and Continental Breakfast

12:00 pm – 1:00 pm Lunch

8:30 am – 4:30 pm **Pre-Workshop Training Sessions**

5:00 pm – 8:00 pm Welcome Reception and Casino in the Trade Show Area
Congress Hall A/E

Tuesday, May 13, 2008

Workshop (Simultaneous Interpretation will be offered in all sessions)

7:30 am – 8:30 am Registration and Continental Breakfast in Trade Show Area

8:30 am – 8:45 am **Welcoming Remarks**

8:45 am – 9:00 am **Opening Address**

9:00 am – 9:45 am **Keynote Address**

9:45 am – 10:30 am Refreshment Break in Trade Show Area

10:30 am – 11:45 am **Concurrent Breakouts**

- | | |
|--------------------|---|
| Capital Hall 3B/4B | 1 – Federal Accountability Act |
| Colonel By Salon | 2 – New Treasury Board Policies for Investment Planning: Assets and Acquired Services and the Management of Projects |
| Capital Hall 1B/2B | 3 – Working Together Towards Excellence in Procurement: PWGSC's Client Engagement Sector and You |
| Capital Hall 5B | 4 – Green Procurement: Supporting Implementation |

Schedule at a Glance

Tuesday, May 13, 2008 (continued)

(Simultaneous Interpretation will be offered in all sessions)

11:45 am – 12:45 pm Networking Luncheon

12:45 pm – 1:15 pm Dessert Break in the Trade Show Area

1:15 pm – 2:30 pm **Concurrent Breakouts**

Colonel By Salon **5 – Procurement Renewal in the Government of Canada: Moving to Excellence**

Capital Hall 3B/4B **6 – TBS Guidance: Moving Towards Excellence in Materiel Management**

Capital Hall 1B/2B **7 – Code of Conduct for Procurement**

Capital Hall 5B **8 – Professional Development, Required Training and Certification: What is the Difference?**

2:30 pm – 3:15 pm Refreshment Break in Trade Show Area

3:15 pm – 4:30 pm **Concurrent Breakouts**

Colonel By Salon **9 – The Role of the Procurement Ombudsman in Strengthening Fairness, Openness and Transparency in Federal Procurement**

Capital Hall 3B/4B **10 – Regional SME's: Your Requirement, Their Solution, An Atlantic Canada Perspective**

Capital Hall 1B/2B **11 – Sophisticated Advances in Bar Coding Technology: Uses Beyond Assets and Inventory**

Capital Hall 5B **12 – How to Enroll in the Certification Program for the Federal Government Procurement and Materiel Management Community**

5:30 pm – 6:00 pm Transportation to the Canadian Museum of Civilization

6:00 pm – 6:45 pm Reception at the Canadian Museum of Civilization

6:45 pm – 9:30 pm **Gala Dinner and Dance featuring the Mick Armitage Band at the Canadian Museum of Civilization**

Partner:



SCHEDULE AT A GLANCE



Schedule at a Glance

Wednesday, May 14, 2008

Workshop

(Simultaneous Interpretation will be offered in all sessions)

7:45 am – 8:30 am Registration and Continental Breakfast

8:30 am – 8:35 am **Welcoming Remarks**

8:35 am – 9:35 am **Keynote Address**

9:35 am – 10:00 am **MMI Annual General Meeting**

10:00 am – 10:15 am Refreshment Break

10:15 am – 11:30 am **Concurrent Breakouts**

Colonel By Salon **13 – The Office of the Public Sector Integrity Commissioner: An Overview**

Capital Hall 3B/4B **14 – Debriefing Unsuccessful Bidders**

Capital Hall 1B/2B **15 – Security in Contracting with Public Works and Government Services Canada**

Capital Hall 5B **16 – Lower Costs and Improved Productivity: What's not to like? Optimizing your Imaging Environment**

11:30 am – 12:30 pm Lunch

12:30 pm – 1:45 pm **Keynote Address**

1:45 pm – 2:00 pm Refreshment Break

2:00 pm – 3:15 pm **Concurrent Breakouts**

Capital Hall 1B/2B **17 – Being Strategic About Procurement: A Presentation of Tools, Client Services and Future Directions at CRA**

Colonel By Salon **18 – Court of Indiscretion: Fairness and Equity in a World without Empire Penguins**

Capital Hall 5B **19 – Shared Travel Services Initiative: Lessons Learned**

Capital Hall 3B/4B **20 – TBS Policy Updates**



Schedule at a Glance

Thursday, May 15, 2008

Post-Workshop Training

7:45 am – 8:30 am Registration and Continental Breakfast

12:00 pm – 1:00 pm Lunch

8:30 am – 4:30 pm **Post-Workshop Training Sessions**

SCHEDULE AT A GLANCE



MMNW Pre-Workshop Training Detailed Program

Monday, May 12, 2008

7:30 am – 8:30 am **Registration and Continental Breakfast**
 Congress Hall Foyer

8:30 am – 4:30 pm **Pre-Workshop Training Sessions**

Commodity Management (English only)

English: **Normand Masse**, *Director General, Services and Specialized Acquisitions Management Sector, Public Works and Government Services Canada*
 Capital Hall 3B/4B

Richard St-Amour, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

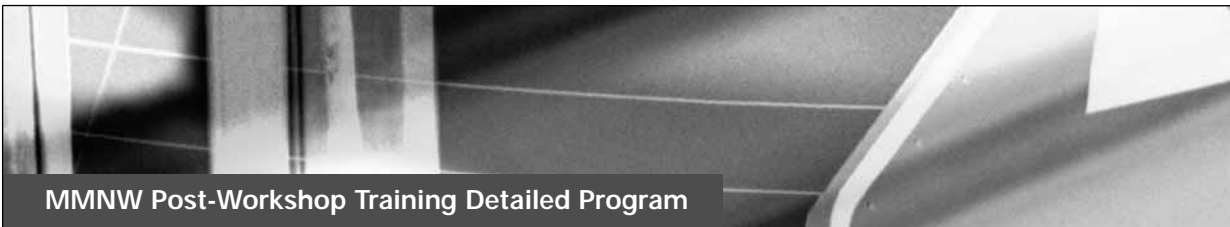
Contract Management (English and French)

English: **Normand Côté**, *Instructor, Canada School of Public Service*
 Capital Hall 1B
 Carolyn Montague, *Instructor, Canada School of Public Service*
 Capital Hall 5B

French: **Luce Gilbert**, *Instructor, Canada School of Public Service*
 Capital Hall 2B

12:00 pm – 1:00 pm **Lunch**
 Colonel By Salon

5:00 pm – 8:00 pm **Welcome Reception and Casino in the Trade Show Area**
 Congress Hall A/E



Thursday, May 15, 2008

7:45 am – 8:30 am **Registration and Continental Breakfast**
Congress Hall Foyer

8:30 am – 4:30 pm **Post-Workshop Training Sessions**

Commodity Management (French only)

French:
Congress Hall E **Normand Masse**, *Director General, Services and Specialized Acquisitions Management Sector, Public Works and Government Services Canada*

Richard St-Amour, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

Contract Management (English only)

English:
Congress Hall A **Normand Côté**, *Instructor, Canada School of Public Service*

12:00 pm – 1:00 pm **Lunch**
Colonel By Salon

Commodity Management

Monday, May 12, 2008 (English only)

English: Normand Masse, *Director General, Services and Specialized Acquisitions Management Sector, Public Works and Government Services Canada*
Richard St-Amour, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

Thursday, May 15, 2008 (French only)

French: Normand Masse, *Director General, Services and Specialized Acquisitions Management Sector, Public Works and Government Services Canada*
Richard St-Amour, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

This one-day session introduces participants to Commodity Management in the federal government: the goals, benefits, governance and processes of the function as well as the potential strategies, which may be considered for various goods and services. It summarizes the federal government's commodity management approach, and explores the major events underlying its evolution since Budget 2005.

This course is recognized by the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community.

Contract Management

Monday, May 12, 2008 (English and French)

English: Normand Côté, *Instructor, Canada School of Public Service*
Carolyn Montague, *Instructor, Canada School of Public Service*

French: Luce Gilbert, *Instructor, Canada School of Public Service*

Thursday, May 15, 2008 (English only)

English: Normand Côté, *Instructor, Canada School of Public Service*

This course has been designed for the procurement and materiel management specialists who are involved in managing a contract. This course will provide you with practical tools and best practices you need to manage activities throughout the four phases of the procurement process. It will also help you minimize the risks associated with the procurement process by adhering to rules and regulations.

This course is recognized by the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community.

Tuesday, May 13, 2008

(Simultaneous Interpretation will be offered in all sessions)

- 7:30 am – 8:30 am **Registration and Continental Breakfast in Trade Show Area**
Congress Hall A/E
- 8:30 am – 8:45 am **Welcoming Remarks**
Congress Hall C/D/G/H **Robert Myers, Vice-President of MMI**
- 8:45 am – 9:00 am **Opening Address**
Congress Hall C/D/G/H **Mary Chaput, Assistant Secretary, Treasury Board of Canada, Secretariat**
- 9:00 am – 9:45 am **Keynote Address**
Congress Hall C/D/G/H **Wayne Wouters, Secretary, Treasury Board of Canada, Secretariat**
- 9:45 am – 10:30 am **Refreshment Break in Trade Show Area**
Congress Hall A/E
- 10:30 am – 11:45 pm **Concurrent Breakouts**
- Capital Hall 3B/4B **1 – Federal Accountability Act**
Joe Wild, Executive Director, Strategic Policy, Corporate Priorities, Planning and Policy Renewal Sector, Treasury Board of Canada, Secretariat
- Colonel By Salon **2 – New Treasury Board Policies for Investment Planning: Assets and Acquired Services and the Management of Projects**
Greg Kenney, Principal Analyst, Investment Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat
- Capital Hall 1B/2B **3 – Working Together Towards Excellence in Procurement: PWGSC's Client Engagement Sector and You**
Desmond Gray, Director, Client Engagement Sector, Public Works and Government Services Canada



MMNW Workshop Detailed Program

WORKSHOP PROGRAM

Tuesday, May 13, 2008

10:30 am – 11:45 am

Capital Hall 5B

Concurrent Breakouts (continued)

4 – Green Procurement: Supporting Implementation

Madeleine Plouffe, *Team Leader, Green Procurement, Strategic Relations Division, Acquisitions Branch, Public Works and Government Services Canada*

Caroline MacIntosh, *Senior Policy Analyst/Manager, Policy Directorate of the Office of Greening Government Operations*

11:45 am – 12:45 pm

Congress Hall C/D/G/H

Networking Luncheon

12:45 pm – 1:15 pm

Congress Hall A/E

Dessert Break in the Trade Show Area

1:15 pm – 2:30 pm

Colonel By Salon

Concurrent Breakouts

5 – Procurement Renewal in the Government of Canada: Moving to Excellence

Marcel Chiasson, *Director General, Procurement Renewal Office, Public Works and Government Services Canada*

Capital Hall 3B/4B

6 – TBS Guidance: Moving Towards Excellence in Materiel Management

Shirley Jen, *Senior Director, Real Property and Materiel Policy Division, Treasury Board of Canada, Secretariat*

Capital Hall 1B/2B

7 – Code of Conduct for Procurement

Pat Gibson, *Director, Horizontal Policy, Acquisition Branch, Public Works and Government Services Canada*

Capital Hall 5B

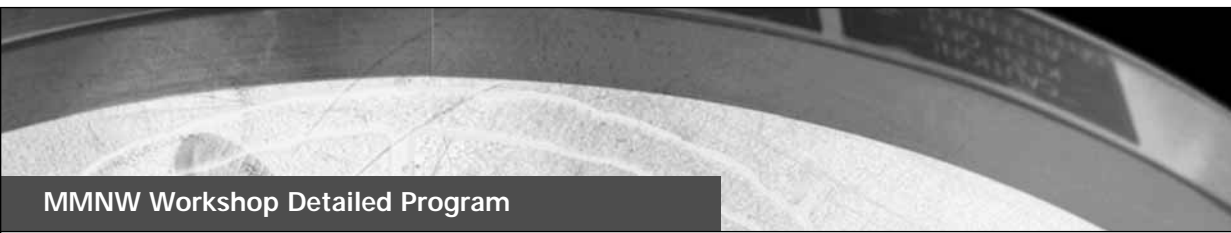
8 – Professional Development, Required Training and Certification: What is the Difference?

Colleen Post, *A/Senior Director, Procurement, Materiel Management and Real Property Community (PMMRP) Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat*

Èlène Fromanger, *Senior Advisor, Procurement, Materiel Management and Real Property Community (PMMRP) Management Office, Treasury Board of Canada, Secretariat*

Tuesday, May 13, 2008 (continued)

- | | |
|--|--|
| 2:30 pm – 3:15 pm
Congress Hall A/E | Refreshment Break in Trade Show Area |
| 3:15 pm – 4:30 pm | Concurrent Breakouts |
| Colonel By Salon | <p>9 – The Role of the Procurement Ombudsman in Strengthening Fairness, Openness and Transparency in Federal Procurement</p> <p>Shahid Minto, <i>Procurement Ombudsman Designate, Office of the Procurement Ombudsman of Canada</i></p> |
| Capital Hall 3B/4B | <p>10 – Regional SME's: Your Requirement, Their Solution, An Atlantic Canada Perspective</p> <p>Peter Studer, <i>Senior Industrial Benefits Advisor, Atlantic Canada Opportunities Agency</i></p> |
| Capital Hall 1B/2B | <p>11 – Sophisticated Advances in Bar Coding Technology: Uses Beyond Assets and Inventory</p> <p>The Use of Radio Frequency Identification (RFID) Technology to Track Secure Shipments in CRA</p> <p>Ken Cierpicki, <i>Director, Corporate Services Division, Administration Directorate, Canada Revenue Agency</i></p> <p>Louis O'Brien, <i>Senior Vice President, Canada Post Corporation and President, Parcels Division, Canada Post Corporation</i></p> <p>Computing Beyond the Desktop</p> <p>John Rivenell, <i>President, SageData Solutions Inc.</i></p> |
| Capital Hall 5B | <p>12 – How to Enroll in the Certification Program for the Federal Government Procurement and Materiel Management Community</p> <p>Martin Desnoyers, <i>Manager, Personnel Certification Division, Public Works and Government Services Canada</i></p> |
| 5:30 pm – 6:00 pm | <p>Transportation to the Canadian Museum of Civilization</p> <p>Buses depart from the Ottawa Congress Centre</p> |
| 6:00 pm – 6:45 pm
River View Salon | Reception at the Canadian Museum of Civilization |



MMNW Workshop Detailed Program

Tuesday, May 13, 2008 (continued)

6:45 pm – 9:30 pm **Gala Dinner and Dance featuring the Mick Armitage Band at the Canadian Museum of Civilization**
 Grand Hall

Partner:



9:30 pm - 10:00 pm **Return Transportation to the Ottawa Congress Centre**
 Buses depart from the Canadian Museum of Civilization

Wednesday, May 14, 2008

(Simultaneous Interpretation will be offered in all sessions)

7:45 am – 8:30 am **Registration and Continental Breakfast**
 Congress Hall Foyer

8:30 am – 8:35 am **Welcoming Remarks**
 Congress Hall C/D/G/H **Robert Myers, Vice-President of MMI**

8:35 am – 9:35 am **Keynote Address**
 Congress Hall C/D/G/H **Tony Ellis, Consultant**

9:35 am – 10:00 am **MMI Annual General Meeting**
 Congress Hall C/D/G/H **Robert Myers, Vice-President of MMI**

10:00 am – 10:15 am **Refreshment Break**
 Congress Hall Foyer

10:15 am – 11:30 am **Concurrent Breakouts**

Colonel By Salon **13 – The Office of the Public Sector Integrity Commissioner: An Overview**
 Christiane Ouimet, Commissioner, Public Service Integrity Canada

MMNW Workshop Detailed Program

WORKSHOP PROGRAM

Wednesday, May 14, 2008

10:15 am – 11:30 am

Concurrent Breakouts (continued)

Capital Hall 3B/4B

14 – Debriefing Unsuccessful Bidders

Kerry Sisk, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

Paul Thomson, *Policy Analyst, Trade Agreements Strategy and CITT Coordination, Public Works and Government Services Canada*

Capital Hall 1B/2B

15 – Security in Contracting with Public Works and Government Services Canada

Daryl Leach, *Client Services Officer, Industrial Security Operations Division, Public Works and Government Services Canada*

Capital Hall 5B

16 – Lower Costs and Improved Productivity: What's not to like? Optimizing your Imaging Environment

Linda Jellicoe, *Supply Team Leader, Imaging Product Management Group, Public Works and Government Services Canada*

Marcel Désilets, *Manager, Procurement and Engineering and MPS, Commodity Management and Procurement Engineering Directorate, Public Works and Government Services Canada*

11:30 am – 12:30 pm

Lunch

Congress Hall C/D/G/H

12:30 pm – 1:45 pm

Keynote Address

Congress Hall C/D/G/H

Ross Quinn, *President, Quinn Incorporated*

1:45 pm – 2:00 pm

Refreshment Break

Congress Hall Foyer

2:00 pm – 3:15 pm

Concurrent Breakouts

Capital Hall 1B/2B

17 – Being Strategic About Procurement: A Presentation of Tools, Client Services and Future Directions at CRA

Ted Brown, *Project Director, Integrated Spend Management Project, Administration Directorate, Canada Revenue Agency*

Roger Houde, *Director, Contracting Division, Administration Directorate, Canada Revenue Agency*



MMNW Workshop Detailed Program

WORKSHOP PROGRAM

Wednesday, May 14, 2008

2:00 pm – 3:15 pm

Concurrent Breakouts (continued)

Colonel By Salon

18 – Court of Indiscretion: Fairness and Equity in a World without Empire Penguins

(Host) Gabriel Cormier – Environment Canada

(Judge) Michel Larivière – Environment Canada

(Registrar) Robert Merrick – Health Canada

(Complainant Lawyer) Mark Whelan – Transport Canada

(DCRC Program Official) Daniel Jean – Heritage Canada

(Complainant) Richard Denault – Public Works and Government Services Canada

(DCRC Lawyer) Barry Parent – Environment Canada

Capital Hall 5B

19 – Shared Travel Services Initiative: Lessons Learned

Michael Corbett, A/Senior Director, Shared Travel Services Initiative, Acquisitions Branch, Public Works and Government Services Canada

Capital Hall 3B/4B

20 – TBS Policy Updates

Elisa Mayhew, Senior Director, Investment, Project Management, Procurement Policy Division, Assets and Acquired Services Directorate, Government Operations Sector, Treasury Board of Canada, Secretariat

Tuesday, May 13, 2008

8:45 am

Opening Address

Mary Chaput, *Assistant Secretary, Treasury Board of Canada, Secretariat*

Mary Chaput is the Government of Canada Champion for the Procurement, Materiel Management and Real Property (PMMRP) Community. Her opening address will stress the importance of the Community's work to the overall functioning of government. She will highlight initiatives for which she is responsible that support capacity building, community development and the professional recognition of the federal government's PMMRP Community through certification designation. In addition, she will outline the risk-based policies and associated tools that Treasury Board of Canada, Secretariat has put in place and is developing to assist the practitioners in the performance of their work and in meeting the challenges of our business environment.

9:00 am

Keynote Address

Wayne Wouters, *Secretary, Treasury Board of Canada, Secretariat*

Towards Management Excellence: The Government's Management Agenda

The Government's management agenda is designed to promote management excellence across departments and agencies. To this end, Treasury Board of Canada, Secretariat (TBS) is leading a number of initiatives to rebalance the relationship between rules and risk-taking. In combination with a focus on performance and results, this will enable the public service to better deliver programs and services to Canadians.



Wednesday, May 14, 2008

8:35 am

Keynote Address

Tony Ellis, *Consultant*

Generational Differences in the Workforce

Do you have multiple generations meeting at the water cooler? Offices today are staffed by Veterans, Baby Boomers, Generation X and Y procurement professionals all working in the same space. Multiple generations can bring new ideas to solving problems, unique approaches to daily challenges and an appreciation for diversity. But you have to know how to blend the needs of each generation with their skills. Explore the differences, understand the motivation and create an effective team for the future.

12:30 pm

Keynote Address

Ross Quinn, *President, Quinn Incorporated*

Conscious Communications

We live in a world of mass communication thanks to the advent of computers, iPods, cell phones, and of course ... Blackberries. The art of conscious communication represents the ability to understand that as good as these tools are at communicating a conscious message to one person, they can be equally effective at delivering an unconscious negative message to somebody else. Unfortunately, these unconscious messages are actually negating otherwise positive results for many Blackberry users. Now, more than ever it is critical to know that the true meanings of your communications are mirrored in the ways that others communicate with you. The ultimate question becomes ... are your Blackberry communications creating turmoil or teamwork?

1 – Federal Accountability Act

Joe Wild, *Executive Director, Strategic Policy, Corporate Priorities, Planning and Policy Renewal Sector, Treasury Board of Canada, Secretariat*

This presentation will provide an overview of the *Federal Accountability Act*, focusing in particular on the elements of the Act having direct impact on departments and agencies and their implementation status.

2 – New Treasury Board Policies for Investment Planning: Assets and Acquired Services and the Management of Projects

Greg Kenney, *Principal Analyst, Investment Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat*

The Treasury Board of Canada, Secretariat has developed renewed policies on Investment Planning: Assets and Acquired Services and the Management of Projects. These policies were approved in June 2007 and are being implemented through a phased approach, beginning with a pilot project involving a small number of departments. Once fully implemented across the government of Canada, this change will have considerable impact on how senior government executives oversee multiple projects. The revised policies include new requirements based on sound management principles and clarify deputy minister accountability. This presentation will provide an overview of the new policies and their objectives, describe the most significant expected changes, and explain the planned implementation.

3 – Working Together Towards Excellence in Procurement: PWGSC's Client Engagement Sector and You

Desmond Gray, *Director, Client Engagement Sector, Public Works and Government Services Canada*

Public Works and Government Services Canada's (PWGSC) Acquisitions Branch, Client Engagement Sector (CES) is mandated to work in partnership with federal departments and agencies to improve procurement processes and practices. Each department and agency of the government of Canada has vast experience and expertise in procurement. The CES team ensures that this unique expertise is shared among organizations so we can all learn from each other. As well, we bring organizations together to help identify and build on strengths, and to explore industry-standard approaches. In order to support clients in enhancing their procurement management, CES has developed an approach, services and tools which will all be covered in this session.



4 – Green Procurement: Supporting Implementation

Madeleine Plouffe, *Team Leader, Green Procurement, Strategic Relations Division, Acquisitions Branch, Public Works and Government Services Canada*
Caroline MacIntosh, *Senior Policy Analyst/Manager, Policy Directorate of the Office of Greening Government Operations*

With the federal government's Policy on Green Procurement comes extensive implementation on the part of all government departments as well as Public Works and Government Services Canada (PWGSC). To implement successfully, PWGSC is supporting departments through tools and common procurement instruments. Find out what tools are available, get an overview of the implementation plan and reporting requirements, learn about achievements and success stories to date and get the scoop on what's next and how you can be a part of this.

5 – Procurement Renewal in the Government of Canada: Moving to Excellence

Marcel Chiasson, *Director General, Procurement Renewal Office, Public Works and Government Services Canada*

The government of Canada procurement environment is complex, with many competing priorities, including best value, process efficiency and increased accountability requirements. Since 2005, procurement transformation efforts have resulted in a very different environment than that of ten years ago, with many new tools and strategic instruments being developed. The recently created Public Works and Government Services Canada Procurement Renewal Office has the mandate to support achievement of government-wide procurement objectives. This office is currently developing a strategy for all government procurement including options that will involve the participation of all other government departments. This session will be a good opportunity to discuss aspects of the plan and give departments the opportunity to contribute to its development.

6 – TBS Guidance: Moving Towards Excellence in Materiel Management

Shirley Jen, *Senior Director, Real Property and Materiel Policy Division, Treasury Board of Canada, Secretariat*

This presentation will outline the state of materiel management policy, recent developments and future direction. An overview of the Treasury Board of Canada, Secretariat (TBS) Policy on Management of Materiel including its context and associated directives will be provided. It will focus on new tools and resources available and under development at TBS to ensure government-wide excellence in materiel management.



7 – Code of Conduct for Procurement

Pat Gibson, *Director, Horizontal Policy, Acquisition Branch, Public Works and Government Services Canada*

This presentation will provide an overview of the Code of Conduct for Procurement, including background on its development and implementation, and its impact on the materiel management and contracting community and other stakeholders.

8 – Professional Development, Required Training and Certification: What is the Difference?

Colleen Post, *A/Senior Director, Procurement, Materiel Management and Real Property Community (PMMRP) Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat*

Èlène Fromanger, *Senior Advisor, Procurement, Materiel Management and Real Property Community (PMMRP) Management Office, Treasury Board of Canada, Secretariat*

Are you still uncertain as to the differences amongst these three similar yet distinct learning programs? Take this opportunity to find out what you are required to take as a functional specialist involved in procurement, materiel management and real property and how you can use these programs to enhance your knowledge and skills and ultimately be recognized through certified professional designation.

9 – The Role of the Procurement Ombudsman in Strengthening Fairness, Openness and Transparency in Federal Procurement

Shahid Minto, *Procurement Ombudsman Designate, Office of the Procurement Ombudsman of Canada*

The *Federal Accountability Act* received royal assent on December 12, 2006. Through this Act, the Government of Canada has brought forward specific measures to help strengthen accountability and increase transparency.

The *Federal Accountability Act* provides for the appointment of a Procurement Ombudsman who will operate at arm's length from government departments to promote fairness, openness and transparency in federal procurement processes by reviewing procurement practices and responding to complaints from suppliers. The Procurement Ombudsman will also provide an alternative dispute resolution process as well as perform any other duties or functions respecting procurement practices.

During this session participants will learn about the role of the Procurement Ombudsman and its mandate, mission and vision. Participants will also learn about the independence of the Procurement Ombudsman, what fairness, openness and transparency means to the Office Procurement Ombudsman and what the reporting expectations are.



10 – Regional SME's: Your Requirement, Their Solution, An Atlantic Canada Perspective

Peter Studer, *Senior Industrial Benefits Advisor, Atlantic Canada Opportunities Agency*

Focusing on Atlantic Canada, this presentation will aid members in recognizing the real possibility of "made in Canada" solutions available today, from an overlooked engine of the Canadian economy – regional SME's. Focused on innovation, quality and price, regional SME's are developing, manufacturing and delivering cutting-edge products and services on the world stage, in fields ranging from homeland security to construction equipment. Unfortunately, many regional SME's find it difficult to access the domestic market which can negatively influence their offshore sales. The presentation also addresses the dedicated team of resources that exists to assist members in accessing Canada's regional SME's.

11 – Sophisticated Advances in Bar Coding Technology: Uses Beyond Assets and Inventory

The Use of Radio Frequency Identification (RFID) Technology to Track Secure Shipments in CRA

Ken Cierpicki, *Director, Corporate Services Division, Administration Directorate, Canada Revenue Agency*

Louis O'Brien, *Senior Vice President, Canada Post Corporation and President, Parcels Division, Canada Post Corporation*

Canada Revenue Agency (CRA) and Canada Post Corporation (CPC) have worked together to leverage the current CPC active Radio Frequency Identification (RFID) system infrastructure along with an SAP driven electronic shipping tool and barcode scanning technology to provide 100% visibility and management of all shipments in near time.

As a result of using this technology, both CRA and CPC have been able to collect more detailed and timely information on CRA secure shipments and reduce the costs spent searching and confirming delivery of shipments.

Computing Beyond the Desktop

John Rivenell, *President, SageData Solutions Inc.*

The latest handheld computers are rugged and powerful. Easy to carry, easy to use, barcode and RFID readers make data collection fast and accurate. These units are changing the way we work. They will change your operations. Asset management is becoming more important – for efficiency, and good corporate governance. Barcodes, RFID and handheld computers make it easy. Inventory management is simpler. Receiving, put-away, picking and shipping are all automatable. You can steer between bloated inventory and stock-outs. SageData will show how these new technologies are changing the way that we do business.



12 – How to Enroll in the Certification Program for the Federal Government Procurement and Materiel Management Community

Martin Desnoyers, *Manager, Personnel Certification Division, Public Works and Government Services Canada*

The first part of this two part session provides an overview of the Certification Program, an explanation of the five step certification process and a demonstration of the Certification Program web site.

The second part consists of a review of the enrolment process through an in-depth examination of the different forms that candidates must submit, including the forms required for requesting a course equivalency and describing experience and achievements.

13 – The Office of the Public Sector Integrity Commissioner: An Overview

Christiane Ouimet, *Commissioner, Public Service Integrity Canada*

This presentation will offer an overview of the recently established Office of the Public Sector Integrity Commissioner and the roles and responsibilities both of the Commissioner and of public institutions under the *Public Servants Disclosure Protection Act*.

14 – Debriefing Unsuccessful Bidders

Kerry Sisk, *Team Leader, Professional Development Division, Public Works and Government Services Canada*

Paul Thomson, *Policy Analyst, Trade Agreements Strategy and CITT Coordination, Public Works and Government Services Canada*

This presentation will look at various aspects of debriefing unsuccessful bidders. It will touch on some activities involved in the debriefing process as well as pre- and post- activities. It will look at some of the potential areas of risk and touch lightheartedly on the psychology involved in this process.



15 – Security in Contracting with Public Works and Government Services Canada

Daryl Leach, *Client Services Officer, Industrial Security Operations Division, Public Works and Government Services Canada*

The Canadian Industrial Security Directorate (CISD) is responsible for administering the Industrial Security Program within Canada as indicated in the Government Security Policy and its operational standards. CISD provides personnel screening services to industry contractor personnel, ensures security and inspection of companies who will be required to safeguard protected and classified government information and assets.

This session will highlight the purpose of the program, roles and responsibilities of contracting to industry with contracts containing a security requirement and the protection of protected and classified information and assets.

16 – Lower Costs and Improved Productivity: What's not to like? Optimizing your Imaging Environment

Linda Jellicoe, *Supply Team Leader, Imaging Product Management Group, Public Works and Government Services Canada*

Marcel Désilets, *Manager, Procurement and Engineering and MPS, Commodity Management and Procurement Engineering Directorate, Public Works and Government Services Canada*

Many of you may not realize that you have an “imaging environment”. It is, in fact, made up of the printing, copying, faxing and scanning equipment that you probably use every day in some capacity. It is also likely to be the last un-audited area of office expenditures and one where serious savings and efficiencies gains could be realized, as well as environmental and productivity advantages.

Public Works and Government Services Canada (PWGSC) is putting tools in place to help you optimize your department or agency's imaging environment. Part of PWGSC's procurement transformation initiative, the Managed Print Solution (MPS) commodity team is setting up supply arrangements to facilitate the engagement of imaging industry experts. They offer a coordinated approach to the better management of your organization's imaging needs – from the right-sizing of the fleet to the full management of your imaging on a cost per page basis.

This presentation will give participants exposure to the new MPS supply arrangements, tools and techniques explaining their relevance as well as showing how they are to be used in tandem with the National Master Standing Offers (NMSO) for printers and digital copiers.

17 – Being Strategic About Procurement: A Presentation of Tools, Client Services and Future Directions at CRA

Ted Brown, *Project Director, Integrated Spend Management Project, Administration Directorate, Canada Revenue Agency*

Roger Houde, *Director, Contracting Division, Administration Directorate, Canada Revenue Agency*

The Contracting Division at the Canada Revenue Agency (CRA) continues to have success with their strategic sourcing initiatives. This presentation will give participants an update on where the Agency is today with this initiative and where they are headed.

The presentation will include a demonstration of CRA's new spend management tool, Synergy and how data integrity and spend management form the foundation of the CRA's focus on strategic sourcing. The presentation will also discuss the benefits of the technology to their clients through the ability to provide them with an analysis of their spend from contracts, e-procurement, acquisition cards and payment without reference as well as how the re-alignment of its work sections created a leaner procurement organization.

18 – Court of Indiscretion: Fairness and Equity in a World without Empire Penguins

(Host) Gabriel Cormier – *Environment Canada*

(Judge) Michel Larivière – *Environment Canada*

(Registrar) Robert Merrick – *Health Canada*

(Complainant Lawyer) Mark Whelan – *Transport Canada*

(DCRC Program Official) Daniel Jean – *Heritage Canada*

(Complainant) Richard Denault – *Public Works and Government Services Canada*

(DCRC Lawyer) Barry Parent – *Environment Canada*

The Department of Comic Relief Canada (DCRC) has been summoned by the Kangaroo Court of Canada. We will be calling on you here today to assist in the adjudication of a thorny legal challenge that did not, but could conceivably arise in the world of government contracting. This session will offer you the unique opportunity to be a judge, jury and prosecutor in this kangaroo court. See how an unclear statement of work and lack of assessment criteria will result in unexpected consequences and how interfering with a competition, even with the best of intentions, can expose the department to law suits. You be the judge!

19 – Shared Travel Services Initiative: Lessons Learned

Michael Corbett, *A/Senior Director, Shared Travel Services Initiative, Acquisitions Branch, Public Works and Government Services Canada*

The Shared Travel Services Initiative (STSI), using primarily outside suppliers, delivers a suite of end-to-end travel services to federal government business travellers. These services include a government designated travel card, a travel call centre, an on-line booking tool and an expense management tool. Treasury Board of Canada, Secretariat developed the vision for STSI in 2001 and Public Works and Government Services Canada currently manages the project. The first set of components were made operational in 2004 with the entire suite completed by 2006. STSI is now focused on assisting departments with their adoptions levels – levels that are steadily increasing across the government. This project provides many lessons from change management and procurement perspectives, both for "shared services" and for outsourcing efforts. This presentation will focus on the original goals of the project, contrasting them with the achieved outcomes, and highlighting the main lessons learned.

20 – TBS Policy Updates

Elisa Mayhew, *Senior Director, Investment, Project Management, Procurement Policy Division, Assets and Acquired Services Directorate, Government Operations Sector, Treasury Board of Canada, Secretariat*

This session will provide an update on a wide-range of Treasury Board of Canada, Secretariat policy activities with respect to Crown procurement contracts. The presentation will address a variety of issues, including comprehensive land claim agreements, title to intellectual property, limiting contractor liability, public-private partnership (P3) policy developments, former public servants, new free trade agreements and sole-source contracting.

Get a Head Start <<ONLINE >>

Have you been too busy at work to access *Campusdirect* and try out the courses available to you free of charge? MMNW offers you the opportunity to try two online courses:

Green Procurement - C215E

This course will introduce you to the Policy on Green Procurement and provide you with detailed strategies for applying its principles throughout the procurement process. Upon successful completion of the course, you will be able to effectively incorporate the federal government requirements pertaining to the Green Procurement Policy in your daily transactions.

Aboriginal Considerations in Procurement – C223E <<NEW>>

This course delves into two distinct yet interrelated areas that have an impact on federal government contracting activities:

- Procurement Strategy for Aboriginal Business (PSAB): the government strategy to encourage Aboriginal firms to pursue contracting opportunities with the Government of Canada
- Comprehensive Land Claims Agreements: when undertaking contracting activities that take place in a land claim settlement area, contracting authorities must examine applicable agreements for any aboriginal participation requirements.

Start either of these courses during the National Workshop – finish them back at your desk and get a certificate.

WHERE: MMNW Secretariat, Ottawa Congress Centre

HOW: Ten computers available for you to start the courses

WHEN: Tuesday, May 13 10:30 am – 11:45 am

1:15 pm – 2:30 pm

3:15 pm – 4:30 pm

Wednesday, May 14 10:15 am – 11:30 am

2:00 pm – 3:15 pm

MMNW Workshop Features

Host Department

A special thanks is extended to the host department of this year's workshop...



Treasury Board of Canada
Secretariat

Secrétariat du Conseil du Trésor
du Canada

Gala Dinner

*This year's Gala Dinner will take place May 13, 2008 at the **Canadian Museum of Civilization**. Transportation will be provided to and from the Museum. A Reception prior to the Gala Dinner will be held in the Canadian Museum of Civilization's River View Salon beginning at 6:00 pm. The Gala Dinner will follow in the Grand Hall, with its stunning view of Parliament Hill. Following dinner, dance the evening away with the Mick Armitage Band featuring music from the 60's, 70's and 80's.*



Partner:



Trade Show

The Trade Show will be open May 13th.

Come and take a look at the services our Exhibitors have to offer.

WELCOME RECEPTION AND CASINO NIGHT

On the eve of Monday, May 12th, 2008, the Ottawa Congress Centre will be transformed from a simple Workshop venue into a dazzling Las Vegas casino. Succumb to the temptation of Lady Luck as she guides you through this Casino Night. Play your favourite number at the roulette table. Ask to be hit at the black-jack tables. Lay it all on the line for a royal flush. Let loose, have fun and if you get cleaned out at the tables, fear not, our pit bosses won't kick you out!

Being held in the Workshop Tradeshow area, our Casino Night will offer participants more than just a place to party. From catching up with regional colleagues to striking deals with suppliers, we are offering you a not-to-be-missed networking opportunity.

Our Casino Boss and host for the evening, Mr. George Thomas, is bringing the best of Monte Carlo, Vegas and Atlantic City to Canada's own national capital. Once you step onto George's red carpet and enter his realm, you will never look at a Workshop reception the same again!