



NORTH ATLANTIC OCEAN

18th Annual

Material Management
National Workshop

BEYOND BOUNDARIES: MEETING OUR GOVERNMENT'S NEEDS

Workshop Program
Ottawa Congress Centre
May 7-10, 2007



Material
Management
Institute

Institut
de gestion du
matériel



BEYOND BOUNDARIES:
MEETING OUR GOVERNMENT'S NEEDS

On behalf of the Organizing Committee, I would like to welcome you to the **18th Annual Materiel Management National Workshop (MMNW)**. This is the premier event for the procurement and materiel management community in Canada.

This year is no exception! The annual MMNW is a phenomenal opportunity to network with peers involved in federal materiel management and procurement and interact directly with industry leaders who are at the cutting-edge of new topics. Every aspect of the Workshop is intended to make your time here more beneficial, professionally and personally.

Again this year we have taken the high demand for the pre/post-workshop training courses, as well as your busy schedule into mind – Can't make it on the first day? Can't decide between the two sessions? We are pleased to announce that these training sessions will be offered in English and French prior to the Workshop and will be offered in English following the Workshop as well.

Back by popular demand, the Workshop will feature the Gala Dinner at the Canadian Museum of Civilization. And let's not forget the Welcoming Reception. This year's Welcoming Reception will take place at the Novotel in the Café Nicole.

The Materiel Management Institute is always looking for new ways to improve itself and we welcome all suggestions and feedback for topics you would like to see in upcoming events. Every year this event is improving and is "the" place to stay current with ongoing changes. I hope you can join us and contribute to making this important event professionally enriching. The Workshop experience awaits!

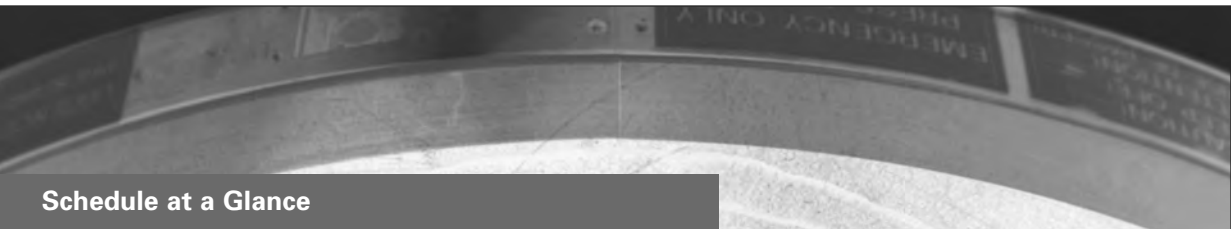
Best Regards,

A handwritten signature in black ink, appearing to read 'Jacques LaBonté'. The signature is fluid and cursive, with a large initial 'J'.

Jacques LaBonté

President, Materiel Management Institute

WELCOME



Schedule at a Glance

Monday, May 7, 2007

Pre-Workshop Training

7:45 am – 8:30 am Registration and Continental Breakfast

8:30 am – 4:30 pm **Pre-Workshop Training Sessions**

5:00 pm – 7:00 pm Welcome Reception at the Novotel Hotel in the Trio @ Novotel (formerly Café Nicole)

Tuesday, May 8, 2007

Workshop (Simultaneous Interpretation will be offered in all sessions)

7:30 am – 8:30 am Registration and Continental Breakfast in Trade Show Area

8:30 am – 8:45 am **Welcoming Remarks**

8:45 am – 9:00 am **Opening Address**

9:00 am – 9:45 am **Keynote Address**

9:45 am – 10:15 am Refreshment Break in Trade Show Area

10:15 am – 12:15 pm **Concurrent Breakouts**

- | | |
|--------------------|--|
| Colonel By Salon | 1 – CITT: The Good, The Bad and the Ugly Debate |
| Capital Hall 3B/4B | 2 – How to Enroll and How to Apply for Your Certification |
| Capital Hall 1B/2B | 3 – Succession Planning and Community Management |
| Capital Hall 5B | 4 – Bid-Rigging in the Competitive Procurement Process |

Schedule at a Glance

Tuesday, May 8, 2007 (continued)

(Simultaneous Interpretation will be offered in all sessions)

- 12:15 pm – 1:15 pm Networking Luncheon
- 1:15 pm – 1:45 pm Dessert Break in the Trade Show Area
- 1:45 pm – 2:45 pm **Concurrent Breakouts**

- Colonel By Salon **5 – Greening the Supply Chain**
- Capital Hall 3B/4B **6 – Is Certification for You?**
- Capital Hall 1B/2B **7 – TBS Policy Update**
- Capital Hall 5B **8 – Tools for Pandemics**

- 2:45 pm – 3:30 pm Refreshment Break in Trade Show Area
- 3:30 pm – 4:30 pm **Concurrent Breakouts**

- Capital Hall 1B/2B **9 – The Progress the US Government has had with MasterCard**
- Capital Hall 3B/4B **10 – Supply Chain Management: Operations Abroad**
- Capital Hall 5B **11 – CCC: An Effective Mechanism for Delivering on International Contribution Agreements, Joint Defence Procurements and IRB Management**
- Colonel By Salon **12 – To be confirmed**

- 5:30 pm – 6:00 pm Transportation to the Canadian Museum of Civilization
- 6:00 pm – 6:45 pm **Reception at the Canadian Museum of Civilization**
- 6:45 pm – 9:30 pm **Gala Dinner with Entertainment at the Canadian Museum of Civilization**

Sponsored by



SCHEDULE AT A GLANCE

Schedule at a Glance

Wednesday, May 9, 2007

Workshop

(Simultaneous Interpretation will be offered in all sessions)

8:00 am – 9:00 am Registration and Continental Breakfast

9:00 am – 9:15 am **Welcoming Remarks**

9:20 am – 10:00 am **Keynote Address**

10:00 am – 10:15 am **MMI Awards Presentation**

10:15 am – 10:30 am Refreshment Break

10:30 am – 11:45 pm **Concurrent Breakouts**

Capital Hall 5B **13 – Projects Abroad: Supply Chain Management and Contracting in an International Context**

Capital Hall 3B/4B **14 – TBS Policy Update**

Capital Hall 1B/2B **15 – Trade Agreements**

Colonel By Salon **16 – Corporate Administrative Services Initiative**

11:45 pm – 1:00 pm Lunch

1:00 pm – 2:30 pm **Concurrent Breakouts**

Capital Hall 1B/2B **17 – FAD-FAA**

Capital Hall 3B/4B **18 – Government of Canada Marketplace: Update**

Capital Hall 5B **19 – Performance Indicators: Service Delivery Improvement**

Colonel By Salon **20 – Canada School of Public Service: Your Partner in Learning**

2:30 pm – 2:45 pm Refreshment Break

2:45 pm – 4:15 pm **Closing Plenary**



Schedule at a Glance

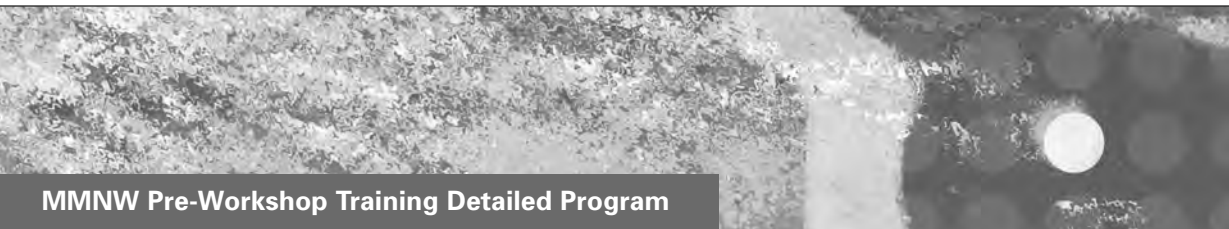
Thursday, May 10, 2007

Post-Workshop Training

7:45 am – 8:30 am Registration and Continental Breakfast

8:30 am – 4:30 pm **Post-Workshop Training Sessions**

SCHEDULE AT A GLANCE



MMNW Pre-Workshop Training Detailed Program

Monday, May 7, 2007

7:45 am – 8:30 am **Registration and Continental Breakfast**
 Congress Hall Foyer

8:30 am – 4:30 pm **Pre-Workshop Training Sessions**

Commodity Management (English and French)

English: **Kerry Sisk**, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*
 Capital Hall 2B

French: **Richard St-Amour**, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*
 Capital Hall 1B

The Eight Steps to Ethical Decision-Making (English and French)

English: **Josée Deschênes**, *Ethics Officer, Public Works and Government Services Canada*
 Capital Hall 3B/4B **Marie-France L'Écuyer**, *Ethics Officer, Public Works and Government Services Canada*

French: **Denise Varin**, *Senior Ethics Analyst, Public Works and Government Services Canada*
 Capital Hall 5B **Nathalie Jetté**, *Ethics Officer, Public Works and Government Services Canada*

12:00 pm – 1:00 pm **Lunch**
 Colonel By Salon

5:00 pm – 7:00 pm **Welcome Reception at the Novotel Hotel in the Trio @ Novotel (formerly Café Nicole)**
 Novotel Hotel

Thursday, May 10, 2007

7:45 am – 8:30 am **Registration and Continental Breakfast**

Congress Hall Foyer

8:30 am – 4:30 pm **Post-Workshop Training Sessions**

Commodity Management (English only)

English:

Congress Hall E

Richard St-Amour, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*

The Eight Steps to Ethical Decision-Making (English only)

English:

Congress Hall A

Denise Varin, *Senior Ethics Analyst, Public Works and Government Services Canada*
Josée Deschênes, *Ethics Officer, Public Works and Government Services Canada*

12:00 pm – 1:00 pm

Lunch

Colonel By Salon

POST-WORKSHOP TRAINING

Commodity Management

Monday, May 7, 2007 (English and French)

English: Kerry Sisk, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*

French: Richard St-Amour, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*

Thursday, May 10, 2007 (English only)

English: Richard St-Amour, *Special Project Officer, Professional Development Division, Public Works and Government Services Canada*

This one-day workshop introduces participants to Commodity Management in the federal government: the goals, benefits, governance and processes of the function as well as the potential strategies that may be considered for various goods and services. It summarizes the federal government’s commodity management approach and explores the major events underlying its evolution since Budget 2005.

This course is recognized by the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community.

The Eight Steps to Ethical Decision-Making

Monday, May 7, 2007 (English and French)

English: Josée Deschênes, *Ethics Officer, Public Works and Government Services Canada*
 Marie-France L’Écuyer, *Ethics Officer, Public Works and Government Services Canada*

French: Denise Varin, *Senior Ethics Analyst, Public Works and Government Services Canada*
 Nathalie Jetté, *Ethics Officer, Public Works and Government Services Canada*

Thursday, May 10, 2007 (English only)

English: Denise Varin, *Senior Ethics Analyst, Public Works and Government Services Canada*
 Josée Deschênes, *Ethics Officer, Public Works and Government Services Canada*

At this one-day workshop, the PWGSC Ethics Directorate’s team will first explore the basis for ethical decision-making, taking into consideration professional obligations arising from the various codes of conduct the community has to comply with. The team will then, using case studies pertinent to procurement and materiel management environments and its *Eight Steps to Ethical Decision-Making* reasoning process, guide the participants through the elaboration of possible avenues of resolution. This session will be highly interactive and allow you to benefit from the collective experience of your colleagues.

This course is recognized by the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community.

Tuesday, May 8, 2007

(Simultaneous Interpretation will be offered in all sessions)

- | | |
|--|--|
| 7:30 am – 8:30 am
Congress Hall A/E | Registration and Continental Breakfast in Trade Show Area |
| 8:30 am – 8:45 am
Congress Hall C/D/G/H | Welcoming Remarks
Christine Perry, MMNW Chair |
| 8:45 am – 9:00 am
Congress Hall C/D/G/H | Opening Address
Marie-Lucie Morin, Deputy Minister of International Trade, Foreign Affairs and International Trade Canada |
| 9:00 am – 9:45 am
Congress Hall C/D/G/H | Keynote Address
Robert Burton, Deputy Administrator, Office of Federal Procurement Policy, Office of Management and Budget, US Government |
| 9:45 am – 10:15 am
Congress Hall A/E | Refreshment Break in Trade Show Area |
| 10:15 am – 12:15 pm | Concurrent Breakouts |
| Colonel By Salon | 1 – CITT: The Good, The Bad and the Ugly Debate
Paul Lalonde, Partner, Heenan Blaikie SRL/LLP
Robert Worthington, Robert C. Worthington and Associates Ltd.
David M. Attwater, Barrister and Solicitor, Counsellor Law Offices
Christianne Laizner, Senior Counsel, Justice Canada, Public Works and Government Services Canada |
| Capital Hall 3B/4B | 2 – How to Enroll and How to Apply for Your Certification
Roger Pharand, Manager, Personnel Certification Division, Public Works and Government Services Canada |
| Capital Hall 1B/2B | 3 – Succession Planning and Community Management
Jim Richardson, Director General, Director General Procurement Services, National Defence Canada |



MMNW Workshop Detailed Program

WORKSHOP PROGRAM

Tuesday, May 8, 2007

10:15 am – 12:15 pm

Capital Hall 5B

Concurrent Breakouts (continued)

4 – Bid-Rigging in the Competitive Procurement Process

Donald Plouffe, Senior Competition Law Officer, Criminal Matters Branch Division A, Competition Bureau, Industry Canada

Stephen Fitzpatrick, Competition Law Officer, Criminal Matters Branch Division A, Competition Bureau, Industry Canada

12:15 pm – 1:15 pm

Congress Hall C/D/G/H

Networking Luncheon

1:15 pm – 1:45 pm

Congress Hall A/E

Dessert Break in the Trade Show Area

1:45 pm – 2:45 pm

Colonel By Salon

Concurrent Breakouts

5 – Greening the Supply Chain

Berny Latreille, Director, Environmental Affairs, Environment Canada

Marc Beaudoin, Director, Green Procurement, Public Works and Government Services Canada

Capital Hall 3B/4B

6 – Is Certification for You?

Micheline Brunette, Senior Analyst, Professional Development and Certification Program Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat

Colleen Post, Principal Analyst, Professional Development and Certification Program Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat

Capital Hall 1B/2B

7 – TBS Policy Update

Catherine Ella, Senior Director, Investment, Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat

Capital Hall 5B

8 – Tools for Pandemics

Dr. Peter Brander, Assistant Director, Director General's Office, Health Canada

Farryl Loney, Senior Policy Analyst, Information, Privacy and Security Policy, Chief Information Officer Branch, Treasury Board of Canada, Secretariat

MMNW Workshop Detailed Program

Tuesday, May 8, 2007 (continued)

- 2:45 pm – 3:30 pm **Refreshment Break in Trade Show Area**
Congress Hall A/E
- 3:30 pm – 4:30 pm **Concurrent Breakouts**
- Capital Hall 1B/2B **9 – The Progress the US Government has had with MasterCard**
Joshua Frank, Account Vice President, US Department of Defense and Homeland Security Public Sector
- Capital Hall 3B/4B **10 – Supply Chain Management: Operations Abroad**
LCol John Conrad, National Defence
- Capital Hall 5B **11 – CCC: An Effective Mechanism for Delivering on International Contribution Agreements, Joint Defence Procurements and IRB Management**
Marc Whittingham, Vice-President, Strategy and Organizational Development, Canadian Commercial Corporation (CCC)
- Colonel By Salon **12 – To be confirmed**
- 5:30 pm – 6:00 pm **Transportation to the Canadian Museum of Civilization**
Buses depart from the Ottawa Congress Centre
- 6:00 pm – 6:45 pm **Reception at the Canadian Museum of Civilization**
River View Salon
- 6:45 pm – 9:30 pm **Gala Dinner with Entertainment at the Canadian Museum of Civilization**
Grand Hall
Sponsored by
  **Financial Group**
Groupe financier
- 9:30 pm - 10:00 pm **Return Transportation to the Ottawa Congress Centre**
Buses depart from the Canadian Museum of Civilization

WORKSHOP PROGRAM



MMNW Workshop Detailed Program

Wednesday, May 9, 2007

(Simultaneous Interpretation will be offered in all sessions)

8:00 am – 9:00 am Congress Hall Foyer	Registration and Continental Breakfast
9:00 am – 9:15 am Congress Hall C/D/G/H	Welcoming Remarks Christine Perry, MMNW Chair
9:20 am – 10:00 am Congress Hall C/D/G/H	Keynote Address Doreen Steidle, Assistant Deputy Minister, Corporate Services, Foreign Affairs and International Trade Canada
10:00 am – 10:15 am Congress Hall C/D/G/H	MMI Awards Presentation Jacques LaBonté, President of MMI
10:15 am – 10:30 am Congress Hall Foyer	Refreshment Break
10:30 am – 11:45 pm Capital Hall 5B	13 – Projects Abroad: Supply Chain Management and Contracting in an International Context Michael Jameson, Project Manager, Project Implementation Division, Foreign Affairs and International Trade Canada Vincent Robitaille, BBA CFA, Manager, Materiel and Contracting Services, Physical Resources Bureau, Foreign Affairs and International Trade Canada
Capital Hall 3B/4B	14 – TBS Policy Update Catherine Ella, Senior Director, Investment, Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat
Capital Hall 1B/2B	15 – Trade Agreements Gilles Gauthier, Director, Investment Trade Policy, Foreign Affairs and International Trade Canada Susan Sheehan, Deputy Director, Investment Trade Policy, Foreign Affairs and International Trade Canada

MMNW Workshop Detailed Program

Wednesday, May 9, 2007

10:30 am – 11:45 am

Concurrent Breakouts (continued)

Colonel By Salon

16 – Corporate Administrative Services Initiative

Glynnis French, *Assistant Secretary, Corporate and Administrative Services Initiative, Treasury Board of Canada, Secretariat*

11:45 pm – 1:00 pm

Lunch

Congress Hall C/D/G/H

1:00 pm – 2:30 pm

Concurrent Breakouts

Capital Hall 1B/2B

17 – FAD-FAA

Christine Cowan, *Manager, Trade Agreements Strategy and CITT Coordination, Public Works and Government Services Canada*

Capital Hall 3B/4B

18 – Government of Canada Marketplace: Update

Michèle McLeod, *Director, Electronic Strategic Services, Public Works and Government Services Canada*

Capital Hall 5B

19 – Performance Indicators: Service Delivery Improvement

Sharon Chamberlain, *Director General, Corporate and Shared Services, National Defence Canada*

Colonel By Salon

20 – Canada School of Public Service: Your Partner in Learning

Ewa Burk, *Director General, Functional Communities, Design, Development and Certification Programs Centre, Canada School of Public Service*

2:30 pm – 2:45 pm

Refreshment Break

Congress Hall Foyer

2:45 pm – 4:15 pm

Closing Plenary: I'm No Good With Names...But I Never Forget A Face!

Congress Hall C/D/G/H

Bob Gray, *Memory Edge Corporation*

WORKSHOP PROGRAM

Tuesday, May 8, 2007

8:45 am

Opening Address

Marie-Lucie Morin, *Deputy Minister of International Trade, Foreign Affairs and International Trade Canada*

Mrs. Marie-Lucie Morin, Deputy Minister for International Trade, has held the positions of Associate Deputy Minister of Foreign Affairs, Chief Trade Commissioner and Ambassador to the Kingdom of Norway. As a career foreign service officer she acquired extensive experience abroad during postings to San Francisco, Jakarta, London and Moscow. Mrs. Morin will discuss the various – and sometimes unexpected – materiel management requirements of Foreign Affairs and International Trade Canada (DFAIT). An effective materiel management system, one capable of adapting to foreign markets and rapidly changing environments around the world, plays a key role in the department's success.

9:00 am

Keynote Address

Robert Burton, *Deputy Administrator, Office of Federal Procurement Policy, Office of Management and Budget, US Government*

There are striking similarities in the procurement challenges and issues that both the US and Canadian federal governments are facing. Mr. Burton will provide an overview of federal procurement challenges and initiatives in the United States, with a particular focus on recent experiences and responses to the areas that have been identified as needing reform. Mr. Burton recently chaired an international group (including Canada) that provided input to the Organization for Economic Development report on "Integrity in Public Procurement". He will provide an overview of the best practices in the areas of transparency, accountability and risk mitigation in public procurement systems that went into the report.

Wednesday, May 9, 2007

9:20 am

Keynote Address

Doreen Steidle, *Assistant Deputy Minister, Corporate Services,
Foreign Affairs and International Trade Canada*

As the Assistant Deputy Minister for Corporate Services at DFAIT, a former High Commissioner to Singapore and a career diplomat with six postings abroad, Doreen Steidle will discuss the importance of effective materiel management and procurement not only for Canadian missions functioning in an international environment, but for Canadian government departments whose programs are delivered via the network of Canadian missions abroad. Ensuring effective and efficient processes, demonstrating stewardship, and fostering innovation in foreign environments are the challenges of materiel management and procurement at DFAIT.

Learn about the complexities of procurement in local foreign markets and managing unique logistical requirements. Find out more on the benefits and challenges in managing programs in this highly decentralized department.

2:45 pm

Closing Plenary:

I'm No Good With Names...But I Never Forget A Face!

Bob Gray, *Memory Edge Corporation*

How often have you bumped into clients, or customers, or someone you know you have been introduced to, perhaps two or three times before, but for the life of you, can't remember his name, or hers? And the harder you try to remember, the farther it seems to slip from your mind? Socially, this can be extremely embarrassing, but in business, it can be disastrous. With our lives already so hectic, and the number of people who are important to us increasing every day, we need an instant and easy way to keep each and every one of them active in our memory. The sweetest sound to someone is the sound of his or her own name. By forgetting a person's name, you show not only a lack of respect, but you might just as well say that this individual is of no importance to you. Conversely, by recalling a correct name, especially after only one introduction, you will not only engage and flatter its owner, but you will be remembered for your thoughtful interest.

In his amusing, unusual and empowering presentation, Bob reveals a wonderful method to easily recall and store into memory the names of new friends and business acquaintances. Having been taught the system, participants are quickly and easily able to recall both first and last names of several new acquaintances as they are introduced during the presentation. It's an hilarious system that will have the audience in hysterics...and it works.

1 – CITT: The Good, The Bad and the Ugly Debate

Paul Lalonde, *Partner, Heenan Blaikie SRL/LLP*

Robert Worthington, *Robert C. Worthington and Associates Ltd.*

David M. Attwater, *Barrister and Solicitor, Counsellor Law Offices*

Christianne Laizner, *Senior Counsel, Justice Canada, Public Works and Government Services Canada*

This distinguished group of experts in procurement law engages in a lively discussion concerning developments at the CITT in the recent past. This has been a well-attended and much-talked-about round table in past years at the Materiel Management National Workshop. The panel's debate is always controversial and spirited. A not-to-be-missed presentation!

2 – How to Enroll and How to Apply for Your Certification

Roger Pharand, *Manager, Personnel Certification Division, Public Works and Government Services Canada*

Now that you have heard about the Professional Development and Certification Program (PDCP), this hands-on workshop will explain the process for your enrolment in the Certification Program (Step 1) and how to request an equivalency against a course identified on the Record of Learning.

As part of Step 2, the Application for Certification Designation, you will gain insight on how to complete one competency from your Candidate Achievement Record in preparation for your application for certification.

3 – Succession Planning and Community Management

Jim Richardson, *Director General, Director General Procurement Services, National Defence Canada*

The presentation will describe how ADM Materiel has established a special focus organization – the Community Management Office – to strengthen the capacity to deliver materiel acquisition and support. Jim Richardson will present initiatives planned and underway to recruit and retain engineering and procurement professionals. This work is critical in strengthening the ability to deliver defence equipment programs and to manage the emerging demographic issues as more people retire.

4 – Bid-Rigging in the Competitive Procurement Process

Donald Plouffe, *Senior Competition Law Officer, Criminal Matters Branch Division A, Competition Bureau, Industry Canada*

Stephen Fitzpatrick, *Competition Law Officer, Criminal Matters Branch Division A, Competition Bureau, Industry Canada*

This presentation on bid-rigging will give a brief overview of the Competition Bureau as an organization and the *Competition Act* and will focus particularly on the bid-rigging provision under the Act. The presentation will explain the criminal offence of bid-rigging and applicable penalties as well as the investigation and enforcement of the provision by the Competition Bureau. The presentation is designed to assist the audience in detecting and preventing bid-rigging as well as providing them with information on how to react if they suspect bid-rigging has occurred on any of their procurement projects.

5 – Greening the Supply Chain

Berny Latreille, *Director, Environmental Affairs, Environment Canada*

Marc Beaudoin, *Director, Green Procurement, Public Works and Government Services Canada*

The scope of spending on goods and services provides a real opportunity for the federal government to use its purchasing power to support environmental sustainability and to position itself as a leader. This presentation will provide an overview of why green procurement is important, what's new on the environmental agenda, how processes are changing to integrate green criteria into procurement instruments and what the goods and services are that are being "greened".

6 – Is Certification for You?

Micheline Brunette, *Senior Analyst, Professional Development and Certification Program Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat*

Colleen Post, *Principal Analyst, Professional Development and Certification Program Management Office, Assets and Acquired Services Directorate, Treasury Board of Canada, Secretariat*

If you have missed the cross Canada information sessions that took place during the spring of 2006 on the subject of the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community, now is the time to find out the latest updates provided by the Treasury Board of Canada Secretariat Program Management Office representatives.

Take this opportunity to also find out about the New Required Training requirements as a result of the Policy on Learning, Training and Development, that became effective in January 2006 and how this impacts your training at the Functional Community level.

7 – TBS Policy Update

Catherine Ella, *Senior Director, Investment, Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat*

This session will provide an update on Treasury Board Secretariat activities with respect to the Federal Accountability Action Plan regarding procurement. The *Federal Accountability Act* received Royal Assent in December 2006. The presentation will address legislative, regulatory and policy initiatives concerning procurement that are currently underway.

8 – Tools for Pandemics

Dr. Peter Brander, *Assistant Director, Director General's Office, Health Canada*
Farryl Loney, *Senior Policy Analyst, Information, Privacy and Security Policy, Chief Information Officer Branch, Treasury Board of Canada, Secretariat*

This presentation will outline preparations within the Government of Canada and will cover Pandemic Planning initiatives including: Business Continuity Planning; Pandemic Planning Annexes, including the identification of and plans to maintain mission critical functions; Human Resource / Occupational Health and Safety Issues; and, Communications.

9 – The Progress the US Government has had with MasterCard

Joshua Frank, *Account Vice President, US Department of Defense and Homeland Security Public Sector*

This session will outline data warehousing, innovation and technology (contact less / new products), data mining solutions, minimizing fraud and internal misuse, relationships between banks and card associations, level III data, enhanced data and card program optimization.

10 – Supply Chain Management: Operations Abroad

LCol John Conrad, *National Defence*

This presentation will discuss the supply challenges of a theatre like Afghanistan and Kandahar in specific terms of geography, topography and culture. It will present some lessons learned in terms of tactical and operational level supply and contracting issues in a fourth generation warfare theatre like Kandahar. Finally, LCol John Conrad will touch on some of the frictions and enhancements that staff and units have brought to the Canadian Forces Campaign, specifically between CEFCOM and CANOSCOM and Task Force Afghanistan.

11 – CCC: An Effective Mechanism for Delivering on International Contribution Agreements, Joint Defence Procurements and IRB Management

Marc Whittingham, *Vice-President, Strategy and Organizational Development, Canadian Commercial Corporation (CCC)*

Learn how the Canadian Commercial Corporation, Canada's international contracting and procurement agency, is actively supporting departments with international contribution agreements with its expertise in international contracting. CCC is strengthening its relationship with the Department of National Defence and PWGSC to more effectively contribute to the maintenance of an integrated North American defence industrial base and to provide greater assistance to Canadian exporters.

12 – To be confirmed

13 – Projects Abroad: Supply Chain Management and Contracting in an International Context

Michael Jameson, *Project Manager, Project Implementation Division, Foreign Affairs and International Trade Canada*

Vincent Robitaille, *BBA CFA, Manager, Materiel and Contracting Services, Physical Resources Bureau, Foreign Affairs and International Trade Canada*

Supply Chain Management and Contracting are challenging under ideal circumstances. Supplying and maintaining over 150 embassies, high consulates and consulates (including Kabul, Amman and Beijing) can hardly be considered ideal circumstances. The objective of this presentation is to describe the lessons learned by Foreign Affairs and International Trade Canada in developing an efficient supply chain and managing construction projects abroad.

14 – TBS Policy Update

Catherine Ella, *Senior Director, Investment, Project Management and Procurement Policy Division, Government Operations Sector, Treasury Board of Canada, Secretariat*

This session will provide an update on Treasury Board Secretariat activities with respect to the Federal Accountability Action Plan regarding procurement. The *Federal Accountability Act* received Royal Assent in December 2006. The presentation will address legislative, regulatory and policy initiatives concerning procurement that are currently underway.

15 – Trade Agreements

Gilles Gauthier, *Director, Investment Trade Policy, Foreign Affairs and International Trade Canada*

Susan Sheehan, *Deputy Director, Investment Trade Policy, Foreign Affairs and International Trade Canada*

This presentation will review Canada's government procurement in trade agreements and how coverage is decided. This will include an examination of Canada's current international trade agreements (NAFTA Chapter 10, the WTO Agreement on Government Procurement and the new procurement chapter in the Canada-Chile FTA) and how they work together. The presentation will outline the benefits of these agreements for both domestic purchasers seeking the best products and domestic suppliers seeking access to foreign markets. Finally, the presentation will conclude with a survey of current negotiations.

16 – Corporate Administrative Services Initiative

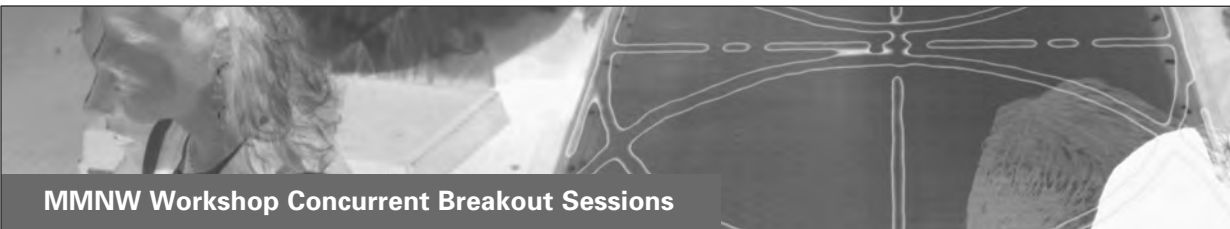
Glynnis French, *Assistant Secretary, Corporate and Administrative Services Initiative, Treasury Board of Canada, Secretariat*

The Treasury Board Secretariat Corporate Administrative Services Initiative (CASI) is examining the feasibility of moving toward a shared services model for corporate administrative services for the Government of Canada. Most federal departments and agencies currently provide their own human resources, financial and materiel management services. Several reviews have shown that the current model is too fragmented, impeding operational efficiency and government-wide strategic decision-making. By standardizing practices, streamlining administrative systems, and service delivery, a shared services organization would offer more efficient and effective services at a lower cost. The Treasury Board Secretariat has been working with five mid-sized departments since Fall 2006 to further develop alternative ways of doing government business. Glynnis will speak about the shared services initiative, its challenges and explain the importance of this extensive coordination of key functional areas to improve the government's operational performance.

17 – FAD-FAA

Christine Cowan, *Manager, Trade Agreements Strategy and CITT Coordination, Public Works and Government Services Canada*

This session will describe the various aspects of the *Federal Accountability Act* (FedAA) and its impact on the materiel management and contracting field. Among other things, the FedAA makes changes to the *Public Service Employment Act*, the *Department of Public Works and Government Services Act* and the *Financial Administration Act* (FAA) and creates the position of Procurement Ombudsman to review, report and make recommendations on procurement practices in government, and to hear complaints from suppliers.



18 – Government of Canada Marketplace: Update

Michèle McLeod, *Director, Electronic Strategic Services, Public Works and Government Services Canada*

The Government of Canada Marketplace (GoCM) is an on-line service offering Government of Canada (GC) employees a simplified and common point of access to an electronic catalogue where they can browse, search, compare and select for purchase pre-approved goods and services from standing offers (SOs) and supply arrangements (SAs). Michèle McLeod will provide participants with a presentation on the GoCM, how it works and what it can do for you!

19 – Performance Indicators: Service Delivery Improvement

Sharon Chamberlain, *Director General, Corporate and Shared Services, National Defence Canada*

Successful, sustainable service delivery improvement from a customer's vantage point requires strategies to address a complex set of factors that are at play. Sharon Chamberlain will demonstrate how the practical application of a holistic service delivery model can help service delivery organizations identify the appropriate levers of change for continuous service delivery improvement and improved performance management.

20 – Canada School of Public Service: Your Partner in Learning

Ewa Burk, *Director General, Functional Communities, Design, Development and Certification Programs Centre, Canada School of Public Service*

Learning is the cornerstone of a modern public service. The Government of Canada's Policy on Learning, Training and Development states that you are responsible for acquiring and maintaining the knowledge, skills and competencies related to your level and function. To that end, the Canada School of Public Service is your partner in learning, from the day you are hired and throughout your career with the public service. This presentation will outline how the School can help you achieve your learning goals throughout your career as a manager or as a functional specialist in procurement, materiel management or real property.



MMNW Workshop Features

Host Department

A special thanks is extended to the host department of this year's workshop...



Foreign Affairs and International Trade Canada

Affaires étrangères et Commerce international Canada

Gala Dinner

This year's Gala Dinner will take place May 8th, 2006 at the **Canadian Museum of Civilization**. Transportation will be provided to and from the Museum. A Reception prior to the Gala Dinner will be held in the Canadian Museum of Civilization's River View Salon. The Gala Dinner will follow in the Grand Hall, with its stunning view of Parliament Hill. Following dinner, dance the evening away to a great band and music from the 60's, 70's and 80's.



Sponsored by



Trade Show

The Trade Show will be open May 8th.

Come and take a look at the services our Exhibitors have to offer.

Welcome
Welcome Reception

This year's Welcome Reception will take place May 7th, 2007 at the Novotel Hotel in the *Trio @ Novotel* (formerly Café Nicole). Join your colleagues from across Canada!