

Teaming up to Navigate New Waters

16th Annual Materiel Management National Workshop



Materiel Institut
Management de gestion du
Institute matériel

Workshop Program • May 2 to 4, 2005 • Ottawa Congress Centre



Materiel Institut
Management de gestion du
Institute matériel

1485 Laperriere Avenue
Ottawa, Ontario, Canada K1Z 7S8
Telephone: 613-725-0980
Fax: 613-729-6206
E-mail: mmi@thewillowgroup.com
www.mmi-igm.ca



Workshop Theme

MMNW 2005!



**Teaming Up
to Navigate New Waters**

**Tous ensemble pour naviguer
en eaux inconnues**

May 2-4, 2005

Ottawa Congress Centre

This year's Host Department is Fisheries and Oceans Canada

"Teaming Up to Navigate New Waters"

Avast! All aboard as we prepare to hoist anchor. The first step to any successful voyage is to plan your expedition and determine what is required. Then, all hands on deck to work together in purchasing all necessary goods and services. Steady she goes and full steam ahead as we use and maintain these acquisitions to navigate through the seas and the discovery of new destinations. Land ahoy! As we edge in to port, the final stage of our journey begins as we dispose of our assets that are at their end of their usefulness.

Join our crew as we navigate the streams of the life-cycle management of assets. A highly skilled and well-trained team is essential to properly explore these waters – be a part of it!

WORKSHOP THEME



A Word from the President

On behalf of the Organizing Committee, I would like to cordially invite you to the 16th Annual Materiel Management National Workshop (MMNW), the premier event for the materiel management community in Canada.

The annual MMNW is a great opportunity to network with peers involved in federal materiel management and procurement, as well as exchange views and ideas with industry leaders.

This year's workshop is based on the theme, "Teaming Up to Navigate New Waters". Keeping with the tradition of promoting excellence in the practice of federal materiel management in Canada, the focus of this year's annual workshop is on the life cycle of materiel management. We have developed an exciting program that will focus on five major streams:

- Planning
- Acquisitions
- Use, Operations, Maintenance
- Disposal
- Human Resources

The workshop will also feature the Gala dinner, and world-renowned motivational speaker, Mike Lipkin. The Trade Show is expected to be a great success, and a new feature has been added for the first time this year. For one day only, the Trade Show will be open to the general public on Monday, May 2nd from 2 p.m. to 4 p.m. at no cost.

The Materiel Management Institute is constantly looking for new ways to improve itself, to better serve its members and National Workshop attendees. In this pursuit, we are always open to suggestions and feedback for events or topics which interest you so please give us your feedback; we are listening to you.

The Materiel Management National Workshop has a greater number of participants year after year and this year will definitely be no exception. Don't miss this important event. Mark your calendar for May 2-4, 2005, at the Ottawa Congress Centre. Can you afford not to be there?

We look forward to seeing you!

Regards,



Steve Johnston

President, Materiel Management Institute



Schedule at a Glance

Monday, May 2, 2005

Pre-Workshop Training

7:45 am - 8:30 am	Registration & Continental Breakfast
8:30 am - 4:30 pm	Training Sessions
2:00 pm - 4:00 pm	Trade Show open to the General Public
5:00 pm - 7:00 pm	Welcoming Reception at the Novotel Hotel

Tuesday, May 3, 2005

Workshop

7:30 am - 8:00 am	Registration & Continental Breakfast in Trade Show Area
8:00 am - 8:15 am	Welcoming Remarks
8:15 am - 9:00 am	Opening Address
9:00 am - 10:00 am	Keynote Address
10:00 am - 10:30 am	Refreshment Break in Trade Show Area
10:30 am - 12:30 pm	Concurrent Breakouts
12:30 pm - 1:30 pm	Networking Luncheon
1:30 pm - 2:00 pm	Dessert Break in the Trade Show Area
2:00 pm - 3:00 pm	Concurrent Breakouts

SCHEDULE AT A GLANCE

Schedule at a Glance

Tuesday, May 3 – Workshop continued

3:00 pm - 3:30 pm	Refreshment Break in Trade Show Area
3:30 pm - 4:30 pm	Concurrent Breakouts
5:00 pm - 5:30 pm	Transportation to the Museum of Civilization
5:30 pm - 6:30 pm	Reception at the Museum of Civilization
6:30 pm - 9:30 pm	Gala Dinner with Entertainment

Wednesday, May 4, 2005

Workshop

7:30 am - 8:45 am	Registration & Continental Breakfast
8:45 am - 9:00 am	Welcoming Remarks
9:00 am - 10:00 am	Keynote Address
10:00 am - 10:30 am	MMI Awards presentation
10:30 am - 11:00 am	MMI Annual General Meeting
11:00 am - 11:15 am	Refreshment Break
11:15 am - 12:15 pm	Concurrent Breakouts
12:15 pm - 1:30 pm	Lunch with a Flair
1:30 pm - 2:30 pm	Concurrent Breakouts
2:30 pm - 2:45 pm	Refreshment Break
2:45 pm - 3:30 pm	Closing Plenary

Monday, May 2, 2005

7:45 - 8:30 am Registration & Continental Breakfast

Congress Hall Foyer

8:30 am - 4:30 pm Pre-Workshop Training Sessions

Overview of Procurement for Materiel and Real Property

English:
Capital Hall 2B

Elene Fromanger, *Supply Team Leader, PWGSC – English*

French:
Capital Hall 1B

Normand Côté, *NC Consulting & Training – French*

Real Property: An Overview for Procurement and Materiel Managers

English:
Capital Hall 3B/4B

Brian Acheson, *Principal, Focus Management Consulting & Senior Associate, Goss Gilroy Inc., Management Consultants – English*

French:
Capital Hall 5B

Hendrik Siré, *Partner, Goss Gilroy Inc., Management Consultants – French*

12:00 pm - 1:00 pm

Lunch

Colonel By Salon

2:00 pm - 4:00 pm

Trade Show open to the General Public

Congress Hall A/E

5:00 pm - 7:00 pm

Welcoming Reception in the Café Nicole at the Novotel Hotel

Café Nicole,
Novotel Hotel

PRE-WORKSHOP TRAINING

Overview of Procurement for Materiel and Real Property

Elene Fromanger, *Supply Team Leader, PWGSC – English*

Normand Côté, *NC Consulting & Training – French*

Does contracting affect your work? If you are involved in contracts, this workshop is for you! This interactive one-day awareness session on Procurement will include the following topics:

- Accountability, Values and Ethics
- Legal and Political Framework
- Contracting Environment
- Contracting Process
- Contract Administration and Dispute Resolution

Learning Objectives:

- Identify the roles and responsibilities in the procurement process;
- Identify the phases in the procurement process and relevant documentation;
- Identify the policies and procedures applicable to the procurement process;
- Identify the various methods of supply.

This workshop is presented to you by the Materiel Management Institute, in association with the Treasury Board Professional Development and Certification Program in Procurement, Materiel, and Real Property, and with the assistance of the PWGSC Acquisition Branch.

Real Property: An Overview for Procurement and Materiel Managers

Brian Acheson, *Principal, Focus Management Consulting & Senior Associate, Goss Gilroy Inc., Management Consultants – English*

Hendrik Siré, *Partner, Goss Gilroy Inc., Management Consultants – French*

This session is designed to assist managers in better understanding the scope and challenges of the federal government's real property sector. Brian Acheson and Hendrik Siré, both well-known within the federal real property community, will deliver this professional development workshop.

"Real Property Fundamentals" is designed to provide an overview of frameworks, strategies, values, tools and processes that govern real property decision-making within the federal government. There is a need to consider the size and scope of the federal government's real property, to understand the policy expectations of central agencies with respect to real property management, to identify the objectives and goals of real property management, and to assess the issues and challenges being faced in the real property community. This session may assist participants in applying new insights and ideas from the real property sector to their materiel management roles and responsibilities.

Areas to be covered in this workshop include:

- The Federal Government's Real Property Portfolio;
- The Role of a Real Property Management Framework;
- Primary Roles and Responsibilities within the Federal Government's Real Property Community;
- Chief Central Agency Real Property Policy Requirements;
- Real Property and Life Cycle Management;
- Understanding the Demand for Real Property;
- Understanding Real Property Supply Issues; and,
- Understanding Real Property Information Management.

MMNW Workshop Detailed Program

Tuesday, May 3, 2005

7:30 am - 8:00 am Congress Hall A/E	Registration & Continental Breakfast in the Trade Show Area
8:00 am - 8:15 am Congress Hall C/D/G/H	Welcoming Remarks Steve Johnston, <i>President of MMI</i>
8:15 am - 9:00 am Congress Hall C/D/G/H	Opening Address John Adams, <i>Commissioner, Canadian Coast Guard</i>
9:00 am - 10:00 am Congress Hall C/D/G/H	Keynote Address: The Way Forward Honourable Walt Lastewka, <i>PC, MP, Parliamentary Secretary to the Minister of Public Works and Government Services Canada</i>
10:00 am - 10:30 am Congress Hall A/E	Refreshment Break in the Trade Show Area
10:30 am - 12:30 pm	Concurrent Breakouts
Colonel By Salon	1 – CITT: The Good, the Bad and the Ugly Paul Lalonde, <i>Partner, Heenan Blaikie SRL/LLP</i> Robert Worthington, <i>Robert C. Worthington and Associates Ltd.</i> David M. Attwater, <i>Barrister & Solicitor, Counsellor Law Offices</i> R.G. (Bob) Mornan, <i>Executive Director, Chief Information Officer, Treasury Board of Canada, Secretariat</i>
Capital Hall 3B/4B	2 – Promoting Climate-Friendly Behaviour at Home, on the Road and in the Workplace Colin Dobson, <i>Project Officer, Environmental Affairs, Environment Canada</i>

MMNW Workshop Detailed Program

PROGRAM

10:30 am - 12:30 pm	Concurrent Breakouts (continued)
Capital Hall 1B/2B	3 – Standards in Action: Your Best Procurement Tool William (Bill) Cunningham, <i>Director, Canadian General Standards Board</i> Marian Gaucher, <i>Manager, Standards Division , Canadian General Standards Board</i> Chantal Marin-Comeau, <i>Manager, Strategic Standardization Division, Canadian General Standards Board</i> Penny Silberhorn, <i>Manager, Conformity Assessment Division, Canadian General Standards Board</i>
Capital Hall 5B	4 – Life Cycle Materiel Management at the Canadian Coast Guard David Faulkner, <i>Director General Integrated Technical Support, Canadian Coast Guard</i>
12:30 pm - 1:30 pm	Networking Luncheon
Congress Hall C/D/G/H	
1:30 pm - 2:00 pm	Dessert Break in the Trade Show Area
Congress Hall A/E	
2:00 pm - 3:00 pm	Concurrent Breakouts
Colonel By Salon	5 – Radio Frequency Technology in Warehousing John Rivanel, <i>President and Owner, Sage Data</i>
Capital Hall 3B/4B	6 – Acquisition Cards: Using Cards as Payment Tools Irena Dixon, <i>Senior Analyst, Financial Management Policy, TBS</i>
Capital Hall 1B/2B	7 – Proactive Disclosure of Contracts Over \$10K: How does this impact me? Dan Gee, <i>Senior Policy Analyst, Procurement and Project Management Policy Directorate, TBS</i>
Capital Hall 5B	8 – The Canada School of Public Service: Your Partner in Learning Marlynn Brisebois, <i>Director General, Partnerships Development and Outreach, CSPS</i>

MMNW Workshop Detailed Program

Tuesday, May 3, 2005 (continued)

3:00 pm - 3:30 pm Congress Hall A/E	Refreshment Break in the Trade Show Area
3:30 pm - 4:30 pm	Concurrent Breakouts
Capital Hall 1B/2B	9 – Treasury Board Secretariat Policy Update <i>Jane Cochran, Executive Director, Procurement and Project Management Policy, TBS</i>
Capital Hall 3B/4B	10 – Disposal Update <i>Dave Keys, Director, Crown Assets Distribution Directorate, PWGSC</i>
Capital Hall 5B	11 – Materiel Acquisition and Support Information System (MASIS): An Overview <i>Stephen Bobyn, MASIS Operational Requirements Manager, National Defence</i>
Colonel By Salon	12 – CRA and Strategic Sourcing <i>Roger Houde, Director, Contracting Division, CRA</i>
5:00 pm - 5:30 pm	Transportation to the Canadian Museum of Civilization Buses depart from the Ottawa Congress Centre
5:30 pm - 6:30 pm River View Salon	Reception at the Canadian Museum of Civilization
6:30 pm - 9:30 pm Grand Hall	Gala Dinner with Entertainment
9:00 pm - 9:30 pm	Return Transportation to the Ottawa Congress Centre Buses depart from the Canadian Museum of Civilization

Wednesday, May 4, 2005

7:45 am - 8:45 am **Registration & Continental Breakfast**

Congress Hall Foyer

8:45 am - 9:00 am **Welcoming Remarks**

Congress Hall C/D/G/H

9:00 am - 10:00 am **Keynote Address**

Congress Hall C/D/G/H

10:00 am - 10:30 am **MMI Awards Presentation**

Congress Hall C/D/G/H

10:30 am - 11:00 am **MMI Annual General Meeting**

Congress Hall C/D/G/H

11:00 am - 11:15 am **Refreshment Break**

Congress Hall Foyer

11:15 am - 12:15 pm **Concurrent Breakouts**

Capital Hall 1B/2B

13 – Centres of Expertise: Procurement and Classification

Roméo Poirier, Co-chair, Centre of Expertise on Procurement, Fisheries and Oceans Canada

Gary Jeddrie, Chief, Departmental Assets and Inventory Management, Corporate Materiel Management Division, Fisheries and Oceans Canada

Capital Hall 3B/4B

14 – Green Procurement in the Federal House

Bernard Latreille, Director, Environmental Affairs, Environment Canada

Veronica McGuire, Director, Acquisition Strategy and Relations Directorate, PWGSC

MMNW Workshop Detailed Program

Wednesday, May 4, 2005 (continued)

11:15 am - 12:15 pm

Concurrent Breakouts (continued)

Capital Hall 5B

15 – LCMM Case Study: Optimized Weapons System Management

Gary Corbett, *Senior Life Cycle Management Analyst, DND*

Colonel By Salon

16 – Your Guide to Certification

Micheline Brunette, *Senior Analyst, Risk Management Directorate, TBS*

Colleen Post, *Principal Analyst, Risk Management Directorate, TBS*

12:15 pm - 1:30 pm

Lunch with a Flair

Congress Hall C/D/G/H

1:30 pm - 2:30 pm

Concurrent Breakouts

Capital Hall 1B/2B

17 – Government-wide Procurement Vehicle for IT Services

Jérôme Thauvette, *Senior Director, PWGSC*

Capital Hall 3B/4B

18 – Government of Canada Marketplace

Marc Trépanier, *Director General, Electronic Acquisitions Program, PWGSC*

Capital Hall 5B

19 – Advances in Fleet Management/Technology

Charles Thibodeau, *Senior Engineer, Transport Canada*

Colonel By Salon

20 – Innovation in Materiel Management in Government: Case Study of the Materiel Acquisition & Support Optimization Project in the Department of National Defense

Larry Lashkevich, *Director General Materiel Systems and Supply Chain (DGMSSC), National Defence*

2:30 pm - 2:45 pm

Refreshment Break

Congress Hall Foyer

2:45 pm - 3:30 pm

Closing Plenary: On Fire! The Art of Personal Consistency

Congress Hall C/D/G/H

Mike Lipkin, *World-Renowned Motivator and Communicator*



Tuesday, May 3, 2005

8:15 am

Opening Address

John Adams, *Commissioner, Canadian Coast Guard*

The Canadian Coast Guard operates the second largest fleet of vessels in government and the infrastructure required to support and operate this fleet is complex and highly technical involving numerous disciplines. Through the use of the principles of Life Cycle Materiel Management, Integrated Logistics System and Maintenance Information Management Systems, CCG has developed an information network that will allow for reporting of meaningful decision making data supplied in a timely manner.

The theme behind this year's MMI Workshop is "Teaming Up to Navigate New Waters" and explores the LCMM partnerships that work in harmony to affect support for the ongoing operations of government. This partnership must involve at the departmental level the Operations, Planning, Support, Contracting, Assets, Inventory and Disposal experts to name a few; each holding a key sector of the government's ability to manage its major capital assets. Hopefully, the workshop will identify the numerous stakeholders and orchestrate the complex infrastructure we work in. The "stovepipe" mentality towards the management of capital resources is far too expensive for government to support.

9:00 am

Keynote Address: The Way Forward

Honourable Walt Lastewka, *PC, MP, Parliamentary Secretary to the Minister of Public Works and Government Services Canada*

Further to his last presentation at the Materiel Management National Workshop in May of 2004, The Honourable Walt Lastewka and his team have now completed their review of government procurement policies and practices, and have published recommendations. Mr. Lastewka will be discussing his work over the last year, the recommendations that he and his team have put forth, and his ongoing support of Canadian federal procurement. Mr. Lastewka's final paper can be found at: www.pwgsc.gc.ca/prtf.

Wednesday, May 4, 2005

2:45 pm

**Closing Plenary:
On Fire! The Art of Personal Consistency**

Mike Lipkin, *World-Renowned Motivator and Communicator*

The biggest challenge facing all of us is how to always perform at our Personal Best – when it counts.

Anyone can have an excellent game. Only the Best have Game Excellence. The Best are the ones who consistently break through in the crunch moments. They are the ones who become a model for others through their sustained high-performance. They are the keepers of the flame.

So what is the formula for Personal Consistency?

How can you ensure that you're Always-On when you need to be on?

How can you instantly self-ignite?

How can you ensure that you're constantly accessing all of your ability?

How can you fire up everyone around you?

These are the questions Mike Lipkin answers for you in his newest high-octane program, *On Fire! The Art of Personal Consistency*.

Through Environics/Lipkin, Mike has researched the actions and attitudes of people who epitomize Personal Consistency. He has uncovered their core values, principles and beliefs. From Cape Town to Calgary, he has spoken to thousands of people who achieve their Personal Best every day. And now, you can too.

In *On Fire! The Art of Personal Consistency*, you will learn the Six Steps to Always-Being-On-When-It-Counts:

1. Focus – Concentrate Your Energy On What Counts.
2. Expect More – Be Brutally Optimistic.
3. Be You – Embrace Authenticity.
4. Play Full Out – Be Worthy of Your Gifts.
5. Make Great Friends – Build Powerful Alliances.
6. Learn And Let Go – Get Better, Travel Lighter.

1 – CITT: The Good, the Bad and the Ugly

Paul Lalonde, *Partner, Heenan Blaikie SRL/LLP*

Robert Worthington, *Robert C. Worthington and Associates Ltd.*

David M. Attwater, *Barrister & Solicitor, Counsellor Law Offices*

R.G. (Bob) Mornan, *Executive Director, Chief Information Officer, Treasury Board of Canada, Secretariat*

This two-hour session will be enlightening and entertaining. We have assembled three legal experts in procurement and therefore the CITT to present their views, to debate their views and to answer your questions. Paul Lalonde will present a perspective on the mandate of the CITT and why such a mechanism is needed. Robert Worthington and David Attwater will then present their views on the CITT from their perspectives and experience. Each of the three will then have a rebuttal period at the end of which we will open the floor to your views and questions. The session will be moderated by Bob Mornan.

2 – Promoting Climate-Friendly Behaviour at Home, on the Road and in the Workplace

Colin Dobson, *Project Officer, Environmental Affairs, Environment Canada*

This presentation will concentrate on the little picture when it comes to climate change in Canada. While debate rages over exactly how Canada as a whole should best go about reducing its greenhouse gas (GHG) emissions, this talk will focus on what individuals can do irrespective of what actions are, or are not being taken by governments. It will also discuss options, costs, savings and other related issues for federal government managers of varying levels wishing to make their operations more climate-friendly. Two government-led initiatives will be discussed in this light: the "One-Tonne Challenge" (for individuals) and a pilot program called "Beyond One-Tonne" (for groups of federal public servants).

3 – Standards in Action: Your Best Procurement Tool

William (Bill) Cunningham, *Director, Canadian General Standards Board*

Marian Gaucher, *Manager, Standards Division, Canadian General Standards Board*

Chantal Marin-Comeau, *Manager, Strategic Standardization Division, Canadian General Standards Board*

Penny Silberhorn, *Manager, Conformity Assessment Division, Canadian General Standards Board*

Buying smarter means using all the tools available to provide procurement services that will lead to best results for Canadians. Standards are used as powerful business tools. Through a case study, this interactive seminar demonstrates the effective cycle of how consensus standards and conformity assessment for a common product respond to market needs and provide essential tools that can simplify procurement.



4 – Life Cycle Materiel Management at the Canadian Coast Guard

David Faulkner, *Director General Integrated Technical Support, Canadian Coast Guard*

This session will be divided into two parts. The first will discuss the circumstances that compelled the Canadian Coast Guard (CCG) to move towards a formal Life Cycle Management System. The second will explore a 'virtual case study' using the Life Cycle Management System that is currently being implemented within the Integrated Technical Services branch of CCG.

Part 1 – A discussion of the conditions that necessitated implementation of a Life Cycle Management System at the CCG. Discussion points will include the CCG's move towards a Special Operating Agency, the need for 'balance' within the Coast Guard Program, managing to the 'bottom line', and the imminent build projects at Coast Guard. There will also be a discussion of a number of the challenges encountered as implementation of Life Cycle Materiel Management at CCG continues. Subjects touched will include cultural change, capacity and competency issues, and communications.

Part 2 – A virtual case study using the CCG ITS Life Cycle Management System. As the Life Cycle Management System is still being implemented, a 'virtual case study' of a major vessel build will be presented. The case study will include highlights from planned practice of the four phases of the Life Cycle Management System. Topics covered will include: Integrated Logistics Support (ILS), class planning, client and project management, in-service support (engineering and production support), the Maintenance Information Management System (MIMS), and configuration management.

5 – Radio Frequency Technology in Warehousing

John Rivanel, *President and Owner, Sage Data*

The Bar Coding session will discuss the latest technologies in the bar coding field. We will look at the latest innovations in inventory tracking in warehouses through the use of Radio Frequency technologies, hand held bar coders and scanners, software available and other uses of bar coding technology in the business place today. Private sector and DND personnel shall share their ideas and applications.

6 – Acquisition Cards: Using Cards as Payment Tools

Irena Dixon, *Senior Analyst, Financial Management Policy, TBS*

The acquisition card program has been in place within the government for over a decade. This presentation will discuss the philosophy behind the card and the proposed expansion of the program to take further advantage of government rebates and savings. Further, the presentation will address how an acquisition card, through an electronic payment system, provides superior monitoring and internal controls.



7 – Proactive Disclosure of Contracts Over \$10K: How does this impact me?

Dan Gee, *Senior Policy Analyst, Procurement and Project Management Policy Directorate, TBS*

The 2004 Budget announced Proactive Disclosure of Contracts over \$10K, which requires the public disclosure of all contracts entered into by the Government of Canada over \$10,000, with only very limited exceptions. This session will highlight key elements of the Proactive Disclosure of Contracts over \$10K initiative and the progress on this important initiative.

8 – The Canada School of Public Service: Your Partner in Learning

Marlynn Brisebois, *Director General, Partnerships Development and Outreach, CSPS*

Federal public servants now have one-stop access to the common learning resources they need to effectively serve Canada and Canadians. The Canada School of Public Service offers back to basics learning products and services that are relevant, accessible, and affordable. This presentation will focus on the role of the School within continuous learning in the public service as well as new programs and initiatives. You will learn about products and services offered by the School and its learning partners, and how they can become part of your personal learning plan!

9 – Treasury Board Secretariat Policy Update

Jane Cochran, *Executive Director, Procurement and Project Management Policy, TBS*

The renewal of Treasury Board policies continues the work of implementing the Management Accountability Framework announced in June 2003. As highlighted at the May 2004 Materiel Management National Workshop, policies are being consolidated, redefined and eliminated. Hear about this work and its links to core learning for government managers and the Professional Development and Certification Program for procurement and materiel managers.

10 – Disposal Update

Dave Keys, *Director, Crown Assets Distribution Directorate, PWGSC*

In February 2000, Treasury Board approved a new policy on the disposal of surplus moveable Crown assets. The presentation will include a summary of the results of an evaluation of this Treasury Board policy, the new funding model for the PWGSC Crown Assets Distribution Service Line (CAD), strategies employed by CAD and its contractors to maximize government revenue from the sale of surplus assets, helpful hints to improve investment recovery, and the roles of contractors in the remarketing of surplus assets.

11 – Materiel Acquisition and Support Information System (MASIS): An Overview

Stephen Bobyn, *MASIS Operational Requirements Manager, National Defence*

MASIS has been presented at previous MMI workshops but now the system is operational and has recently been implemented for the Navy. The challenge is to realize the benefit from the powerful data gathering features of this DND enterprise system. The presentation will discuss the challenges in identifying and marketing the 'value of information' within an organization - demonstrating to senior decision makers the art of the possible that becomes apparent only after the system is rolled out and people begin to use it. Topics will include MASIS Project Background and Status, as well as examples of how the Navy is now using MASIS information in its day-to-day operations planning.

12 – CRA and Strategic Sourcing

Roger Houde, *Director, Contracting Division, CRA*

Since 2002 the Canada Revenue Agency has undertaken several Strategic Sourcing Initiatives to improve the acquisition process of goods and services in the agency. Since 2002 initiatives in the area of office supplies (see Summit Jan 2005), paper, desktop computers, portable computers, translation services, IT consultants and others have been completed and have contributed to the success of the agency in delivering its programs to Canadian Citizens. More initiatives are in progress within the agency.

13 – Centres of Expertise: Procurement and Classification

Roméo Poirier, *Co-chair, Centre of Expertise on Procurement, Fisheries and Oceans Canada*

Gary Jeddrie, *Chief, Departmental Assets and Inventory Management, Corporate Materiel Management Division, Fisheries and Oceans Canada*

This session will address two distinct Centres of Expertise (CoE): Procurement, and Classification. Roméo Poirier will address the CoE Procurement that affects the way RCM's will effect procurement of IT equipment and wireless devices. Gary Jeddrie will present an update on CoE Classification. The team composition of this initiative will be derived from a combination of regional and HQ personnel, under the direction of a National Steering Committee chaired by the Director General, Finance and Administration.

14 – Green Procurement in the Federal House

Bernard Latreille, *Director, Environmental Affairs, Environment Canada*

Veronica McGuire, *Director, Acquisition Strategy and Relations Directorate, PWGSC*

There has been much interest in making purchases greener for quite some time in the federal government, but to date most of the successes have been related to very proactive individuals or organizations rather than systematic approaches. We are on the threshold of making significant advances in greening government procurement. This co-presentation will bring MMI members up-to-date on recent developments from the policy as well as the operational perspectives. Join us to learn about what these developments in green procurement could mean for you.

15 – LCMM Case Study: Optimized Weapons System Management

Gary Corbett, *Senior Life Cycle Management Analyst, DND*

Effective in-service support of a weapons system requires the acquisition project team to ascertain the best combination of in-house and contracted services to obtain the best value within the manpower and funding constraints of the Department. In addition, the impact on the current organization must be assessed to ensure the Forces' ability to generate and sustain itself is not harmed by the out-sourcing of services. This presentation will provide background information on the subject, outline issues to be resolved, and provide examples of recent Optimized Weapons System Management initiatives within DND.

16 – Your Guide to Certification

Micheline Brunette, *Senior Analyst, Risk Management Directorate, TBS*

Colleen Post, *Principal Analyst, Risk Management Directorate, TBS*

This interactive session will walk you through the Certification Program Manual and the steps you will need to take to go through the Certification process of the Professional Development and Certification Program for the Procurement, Materiel Management and Real Property Community. A series of specific questions and answers will be provided to guide you and your manager in making your move towards applying for certification and gaining the recognition you deserve as a procurement or materiel management functional specialist.

17 – Government-wide Procurement Vehicle for IT Services

Jérôme Thauvette, *Senior Director, PWGSC*

This session will cover the Government-wide procurement vehicle for IT services and its integration in the Government of Canada Marketplace initiative. During 2004, Public Works and Government Services Canada initiated a broad review of how the federal government procures IT Professional Services. A team was established within PWGSC to conduct the review. Several stakeholders were consulted extensively, including Treasury Board Secretariat, US General Services Administration (GSA) and provincial public sectors, client departments, as well as industry associations. A report with key recommendations was submitted and approved by the ADM Acquisition Branch in January 2005.

PWGSC is currently in the process of implementing the new Method of Supply for IT Professional Services in a government-wide context. Jérôme Thauvette will share with the procurement and materiel management community the results of the IT services review recommendations and the implementation progress, as well as other IT acquisition information of interest.

18 – Government of Canada Marketplace

Marc Trépanier, *Director General, Electronic Acquisitions Program, PWGSC*

The Government of Canada Marketplace (GoCM) will be the premier vehicle for employees to purchase common goods and services through readily available on-line Government of Canada catalogues. The GoCM will save departments and agencies time and money by simplifying the purchasing process and reducing the costs of transactions. It will help buyers adhere to regulations and policies without needing procurement expertise, while offering significant improvements in providing information about Government purchasing activities. Don't miss this opportunity to find out the latest with the GoCM!

19 – Advances in Fleet Management/Technology

Charles Thibodeau, *Senior Engineer, Transport Canada*

Under the Advanced Technology Vehicles Program (ATVP), available or soon to be available advanced vehicles and technologies are being assessed to determine their impact on safety, energy efficiency and the environment. The sustainability of Canada's transportation system relies on the reduction of air emissions from transportation sources and the development of cleaner transportation systems, practices and technologies. Vehicles with advanced powertrains, materials, chassis designs, emission controls, fuels, controls and other technologies are poised for introduction over the next decade. The ATVP will ensure that Transport Canada is ready to match the pace of technological change with programs that facilitate the introduction and use of clean, safe and efficient advanced technology vehicles.

20 – Innovation in Materiel Management in Government: Case Study of the Materiel Acquisition & Support Optimization Project in the Department of National Defense

Larry Lashkevich, *Director General Materiel Systems and Supply Chain (DGMSSC), National Defence*

The Materiel Acquisition & Support Optimization Project is an innovative way to optimize Supply Chain activities within the Department of National Defence, while maintaining high standards of operational support.

The aim of the project is to achieve an integrated, cost-effective and efficient Materiel Acquisition & Support process, which supports force generation and sustainment. Areas of focus are warehousing, distribution, fuels and lubricants, clothing, ammunition, quality assurance, and test equipment & calibration.

This initiative will generate annual recurring savings of approximately \$47M when the project ends in March 2006.

Host Department

A special thanks is extended to the host department of this year's workshop... Fisheries and Oceans Canada.



Gala Dinner

This year's Gala Dinner will take place May 3rd, 2005 at the *Canadian Museum of Civilization*. Transportation will be provided to and from the Museum. A Reception prior to the Gala Dinner will be held in the Canadian Museum of Civilization's River View Salon. The Gala Dinner will follow in the Grand Hall, with its stunning view of Parliament Hill. Following dinner, dance the evening away to a great band and music from the 60's, 70's and 80's.

Trade Show

The Trade Show will be open May 2nd and 3rd.

Monday, May 2nd – *for the first time ever, and for one day only!*

On Monday, May 2nd, the Trade Show will be open to the general public from 2:00 pm to 4:00, at no cost! **Come and take a look at the services our Exhibitors have to offer.**

Welcome Reception

This year's Welcome Reception will take place May 2nd, 2005 in the Café Nicole at the Novotel Hotel. Join your colleagues from across Canada!



Accommodation

Book early, May is a busy time in the Nation's Capital. These rooms (and rates) won't last long!

Blocks of rooms have been reserved at a special Workshop rate at the following hotels. State that you are with the Materiel Management Institute National Workshop when making your reservation.

The Novotel Hotel
\$135 per night until April 11, 2005
call 1-613-230-3033

Les Suites Hotel
\$169 per night until April 1, 2005
call 1-800-267-1989

MMNW 2005 Registration Form

Name: _____

Title: _____

Department: _____

Address: _____

_____ Postal Code: _____

Tel.: () Fax: ()

E-mail: _____

Language of Preference: ☐ English ☐ French

Special requirements (accessibility, dietary): _____

REGISTRATION FEES

[GST #R134363936]

(Workshop registration fees include refreshments, lunches, May 2 Reception, May 3 Gala Evening & GST)

EARLY BIRD

Registration & payment before March 28, 2005

16th Materiel Management National Workshop – May 3 & 4, 2005

Pre-Workshop Training Session – May 2, 2005

Combined Training and 16th Annual Workshop – May 2, 3 & 4, 2005

Member

☐ \$600.00☐ \$375.00☐ \$850.00

Non-member

☐ \$660.00☐ \$460.00☐ \$995.00**REGULAR**

Registration & payment on or after March 28, 2005

16th Materiel Management National Workshop – May 3 & 4, 2005

Pre-Workshop Training Session – May 2, 2005

Combined Training and 16th Annual Workshop – May 2, 3 & 4, 2005

Member

☐ \$650.00☐ \$425.00☐ \$950.00

Non-member

☐ \$710.00☐ \$510.00☐ \$1,095.00**PRE-WORKSHOP**

Please indicate which Pre-Workshop Training Session you will be attending:

☐ Overview of Procurement for Materiel
and Real Property
☐ English ☐ French
☐ Real Property: An Overview for Procurement
and Materiel Managers
☐ English ☐ French

Seating is limited for the Gala Evening. Tickets will be issued by date of registration received.

☐ Yes, I will attend the May 3 Gala Evening. (included in your registration)☐ I wish to purchase _____ extra ticket(s) for the Gala Evening @ \$60.00 + \$4.20 GST each.**METHOD OF PAYMENT**☐ Invoice Me ☐ Cheque enclosed made payable to the MMI c/o The Willow GroupCharge my ☐ American Express ☐ MasterCard ☐ VISA

Card Number _____

Expiry Date _____

Cardholder Name _____

Signature _____

FOR MORE INFORMATION OR TO REGISTER BY MAIL OR FAX...

Materiel Management Institute c/o The Willow Group

1485 Laperriere Avenue, Ottawa, Ontario K1Z 7S8

Tel: 613-725-0980 • Fax: 613-729-6206

E-mail: mmi@thewillowgroup.com • Register On-line at: www.mmi-igm.ca

Join the MMI and save!

☐ I wish to become a new/renewing member of the MMI (Annual Membership Fee of \$35.00) which will allow me to register at the member rate.

Cancellation Policy: Refunds will be given for requests received in writing postmarked no later than April 15, 2005, less an administration fee of \$50.00. After that date, we regret no refunds will be issued; however, we will accept substitute delegates.